

BRUCE KEITH WAS NAMED ONE OF THE TOP
25 REAL ESTATE COACHES BY INMAN NEWS FOR 2016

REALTOR®
RECHARGE
2016

LEAD GENERATION EXTRAVAGANZA

WITH INTERNATIONAL TRAINER **Bruce Keith**

ENJOY THESE DYNAMIC PRESENTATIONS

LEAD GENERATION 201

LEARN:

- Guaranteed blueprint for creating more leads now
- The 10 "must-dos" for setting up the most effective system
- 8 techniques for implementation
- A follow-up plan for utilizing approaches used by the most effective prospectors

OBJECTION HANDLING

LEARN:

- Some excellent new techniques for objection handling.
- 4 ideas on how to get to the "heart of the matter"
- How to eliminate the need for memorizing tedious scripts – forever!

Thursday, October 6, 2016

5:00 - 5:30pm Happy Hour
5:30 - 7:15pm Presentation
7:15 - 8:15pm Mixer

SAR Mack Powell Event Center

Cost: \$10 | Register at ims.sacrealtor.org
Questions: 916.437.1207

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CHASE 

LEAD GENERATION

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