

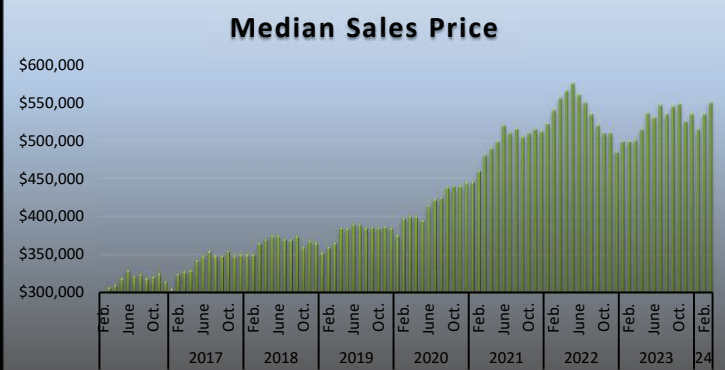
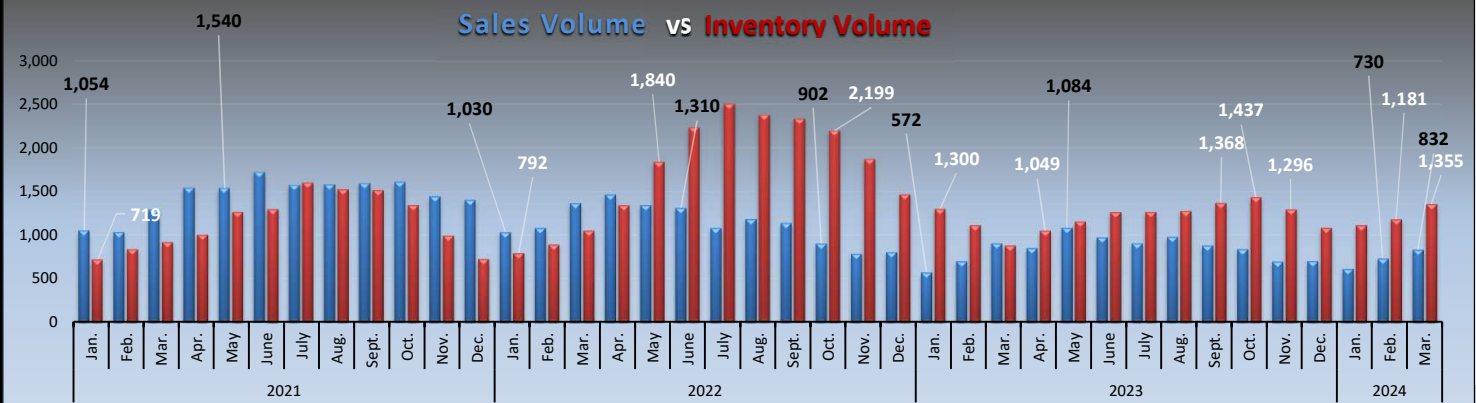
# MLS STATISTICS for March 2024

Data for Sacramento County and the City of West Sacramento



## SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,307		1,006	29.9%		1,013		29.0%
Active Listing Inventory †	1,355		1,181	14.7%		879		54.2%
Pending Sales This Month*	1,092		972	12.3%		1,073		1.8%
Number of REO Sales	6	0.7%	3	100%	0.4%	3	0.3%	N/A
Number of Short Sales	5	0.6%	2	N/A	0.3%	2	0.2%	N/A
Equity Sales	821	98.7%	725	13.2%	99.3%	901	99.4%	-8.9%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	832	100%	730	14.0%	100%	906	100.0%	-8.2%
Months Inventory	1.6 Months		1.6 Months	0.0%		1 Months		60.0%
Dollar Value of Closed Escrows	\$496,420,082		\$432,787,451	14.7%		\$502,332,031		-1.2%
Median	\$550,000		\$535,000	2.8%		\$500,500		9.9%
Mean	\$596,659		\$592,860	0.6%		\$554,450		7.6%
Year-to-Date Statistics	1/01/24 to 3/31/24		1/01/24 to 3/31/24			1/1/2023		
	SAR monthly data, compiled		MetroList YTD data			3/31/2023		Change
Number of Closed Escrows	2,172		2,221			2,177		-0.2%
Dollar Value of Closed Escrows	\$1,274,596,576		\$1,305,571,014			\$1,180,125,814		8.0%
Median	\$535,189		\$535,189			\$500,000		7.0%
Mean	\$586,831		\$587,830			\$542,088		8.3%



**Jenny Escrow**  
Realtor®

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Contact [tony@sacrealtor.org](mailto:tony@sacrealtor.org) for details.

\*must be current SAR Member in good standing

† includes: Active, Contingent - Show, Contingent - No Show listings  
 \* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

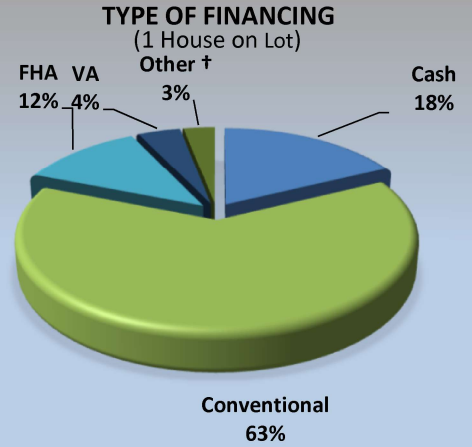
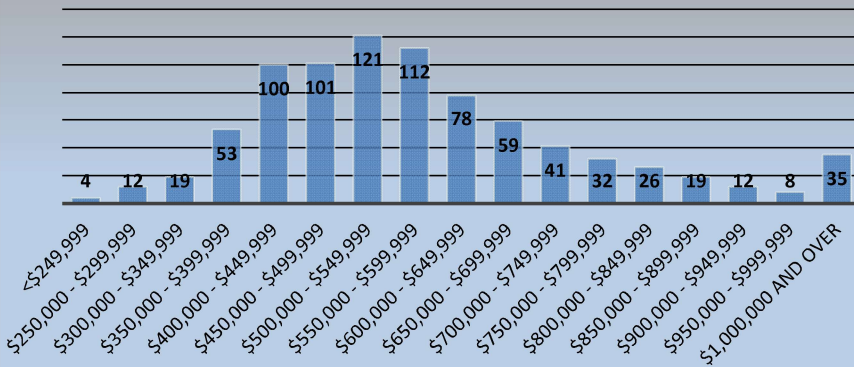
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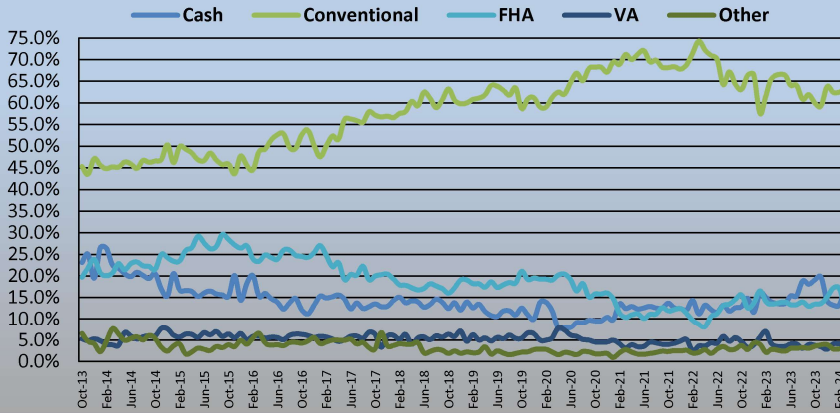
## BREAKDOWN OF SALES BY PRICE

## Type of Financing/Days on Market

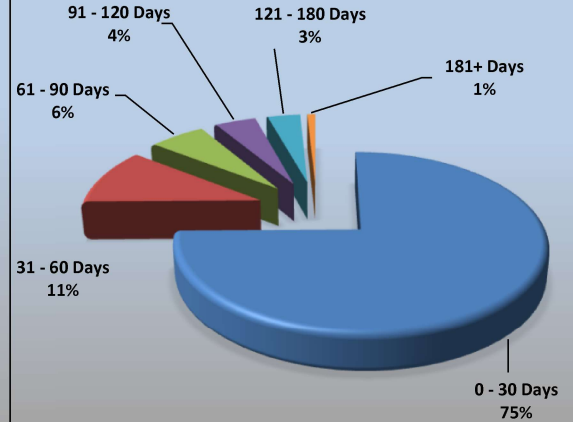
### 1 House on Lot Total: 832



### Types of Financing (% of Sales)



### DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(Single Family Only) Days on Market	# of Units	% of Total		
(Single Family Home only) Financing Method							Current Month	Last 4 Months	Last 12 Months
Cash	148	17.8%	131	17.9%	0 - 30	622	74.8%	67.6%	76.0%
Conventional	526	63.2%	467	64.0%	31 - 60	89	10.7%	16.1%	13.2%
FHA	99	11.9%	97	13.3%	61 - 90	49	5.9%	8.0%	5.1%
VA	34	4.1%	26	3.6%	91 - 120	36	4.3%	4.1%	2.5%
Other †	25	3.0%	9	1.2%	121 - 180	29	3.5%	3.2%	2.2%
<b>Total</b>	<b>832</b>	<b>100.0%</b>	<b>730</b>	<b>100.0%</b>	<b>181+</b>	<b>7</b>	<b>0.8%</b>	<b>0.9%</b>	<b>1.0%</b>
					<b>Total</b>	<b>832</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

	Current	Last Month
Median DOM:	9	11
Average DOM:	27	33
Average Price/Square Foot:	\$351.6	\$342.6

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit <https://www.sacrealtor.org/consumers/housing-statistics>.

Based on Multiple Listing Service data from MetroList® | 2024 SAR

Compiled monthly by Tony Vicari, Director of Communications | Sacramento Association of REALTORS® | [www.sacrealtor.org](http://www.sacrealtor.org) | 916.437.1205