

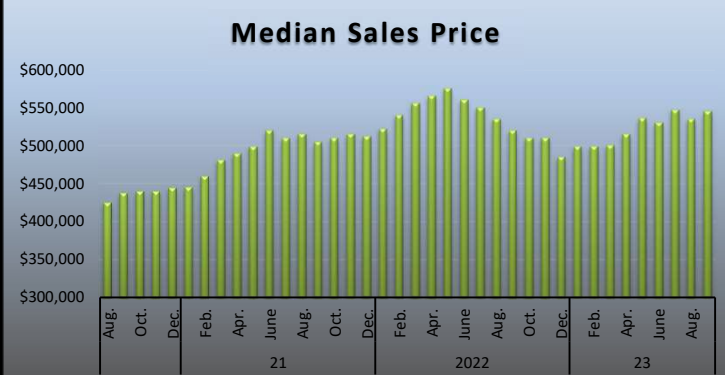
MLS STATISTICS for September 2023

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,142		1,275	-10.4%		1,442		-20.8%
Active Listing Inventory †	1,368		1,278	7.0%		2,334		-41.4%
Pending Sales This Month*	975		1,025	-4.9%		1,110		-12.2%
Number of REO Sales	6	0.7%	4	50%	0.4%	5	0.4%	N/A
Number of Short Sales	0	0.0%	1	N/A	0.1%	1	0.1%	N/A
Equity Sales	874	99.3%	974	-10.3%	99.5%	1,133	99.5%	-22.9%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	880	100%	979	-10.1%	100%	1,139	100.0%	-22.7%
Months Inventory	1.6 Months		1.3 Months	23.1%		2 Months		-20.0%
Dollar Value of Closed Escrows	\$531,804,413		\$585,830,477	-9.2%		\$655,888,809		-18.9%
Median	\$545,000		\$535,000	1.9%		\$520,000		4.8%
Mean	\$604,323		\$598,397	1.0%		\$575,846		4.9%
Year-to-Date Statistics	1/01/22 to 9/30/23		1/01/22 to 9/30/23			1/1/2022		
	SAR monthly data, compiled		MetroList YTD data			9/30/2022		Change
Number of Closed Escrows	7,851		8,011			10,999		-28.6%
Dollar Value of Closed Escrows	\$4,563,650,408		\$4,656,414,330			\$6,609,879,729		-31.0%
Median	\$525,000		\$525,000			\$550,000		-4.5%
Mean	\$581,283		\$581,253			\$600,953		-3.3%



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† includes: Active, Contingent - Show, Contingent - No Show listings
 * The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

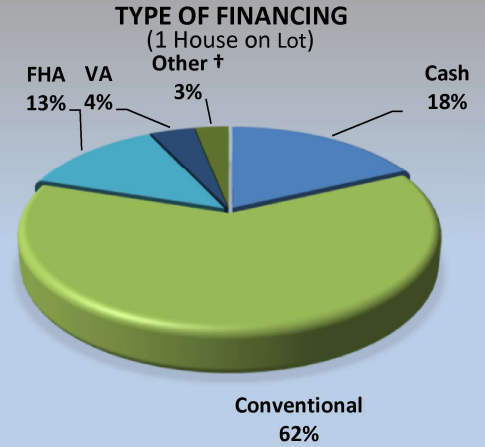
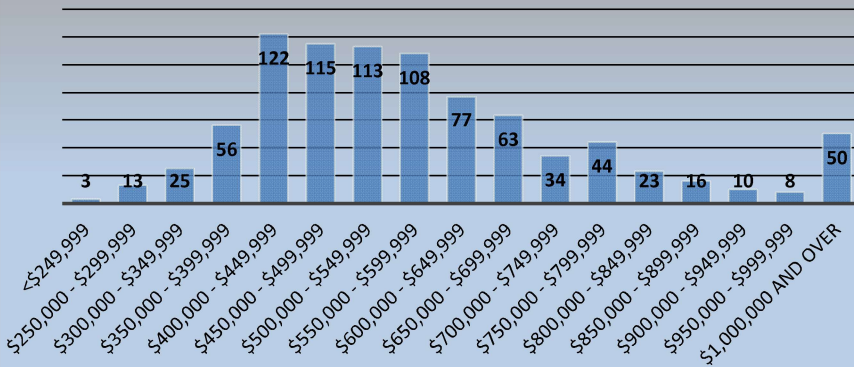
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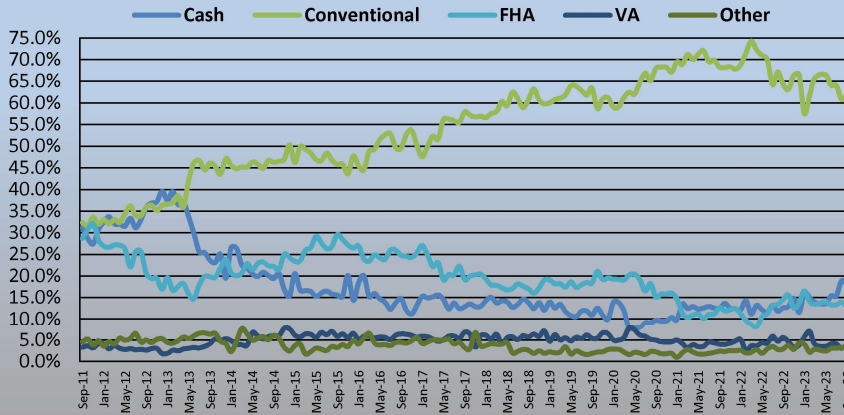
BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

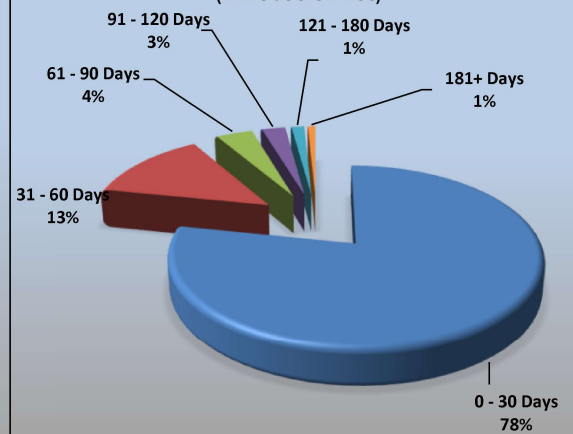
1 House on Lot Total: 880



Types of Financing (% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(Single Family Only) Days on Market	# of Units	% of Total		
(Single Family Home only) Financing Method							Current Month	Last 4 Months	Last 12 Months
Cash	159	18.1%	185	18.9%	0 - 30	688	78.2%	81.6%	70.5%
Conventional	545	61.9%	595	60.8%	31 - 60	117	13.3%	12.0%	14.6%
FHA	114	13.0%	137	14.0%	61 - 90	34	3.9%	3.1%	6.7%
VA	35	4.0%	30	3.1%	91 - 120	22	2.5%	1.3%	3.8%
Other †	27	3.1%	32	3.3%	121 - 180	12	1.4%	1.2%	3.2%
Total	880	100.0%	979	100.0%	181+	7	0.8%	0.7%	1.3%
					Total	880	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

	Current	Last Month
Median DOM:	10	10
Average DOM:	23	22
Average Price/Square Foot:	\$345.7	\$343.2

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit <https://www.sacrealtor.org/consumers/housing-statistics>.

Based on Multiple Listing Service data from MetroList® | 2023 SAR

Compiled monthly by Tony Vicari, Director of Communications | Sacramento Association of REALTORS® | www.sacrealtor.org | 916.437.1205