

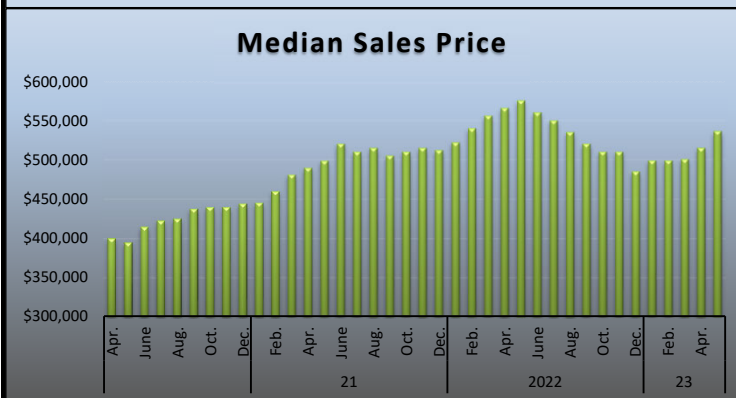
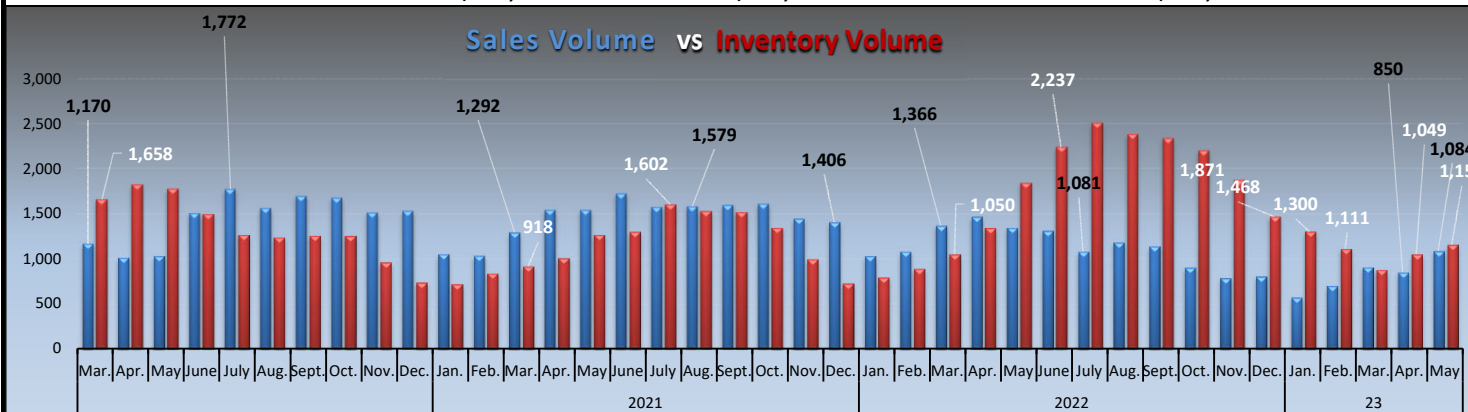
MLS STATISTICS for May 2023

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,268		1,148	10.5%		1,978		-35.9%
Active Listing Inventory †	1,157		1,049	10.3%		1,840		-37.1%
Pending Sales This Month*	1,079		1,099	-1.8%		1,441		-25.1%
Number of REO Sales	3	0.3%	7	-57%	0.8%	2	0.1%	N/A
Number of Short Sales	2	0.2%	0	#DIV/0!	0.0%	0	0.0%	N/A
Equity Sales	1,079	99.5%	843	28.0%	99.2%	1,343	99.9%	-19.7%
Other (non-REO/-Short Sale/-Equi	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,084	100%	850	27.5%	100%	1,345	100.0%	-19.4%
Months Inventory	1.1 Months		1.2 Months	-8.3%		1.4 Months		-21.4%
Dollar Value of Closed Escrows	\$648,342,197		\$489,839,129	32.4%		\$851,075,705		-23.8%
Median	\$536,000		\$515,000	4.1%		\$575,000		-6.8%
Mean	\$598,102		\$576,281	3.8%		\$632,770		-5.5%
Year-to-Date Statistics	1/01/23 to 5/31/23		1/01/23 to 5/31/23			1/1/2022		
	SAR monthly data, compiled		MetroList YTD data			5/31/2023		Change
Number of Closed Escrows	4,111		4,167			6,287		-34.6%
Dollar Value of Closed Escrows	\$2,318,307,140		\$2,349,870,133			\$3,816,832,901		-39.3%
Median	\$515,000		\$515,000			\$551,000		-6.5%
Mean	\$563,928		\$563,924			\$607,099		-7.1%



SACRAMENTO ASSOCIATION OF REALTORS®

Jenny Escrow
Realtor®

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*must be current SAR Member in good standing

† includes: Active, Contingent - Show, Contingent - No Show listings
 * The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

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MLS STATISTICS for May 2023

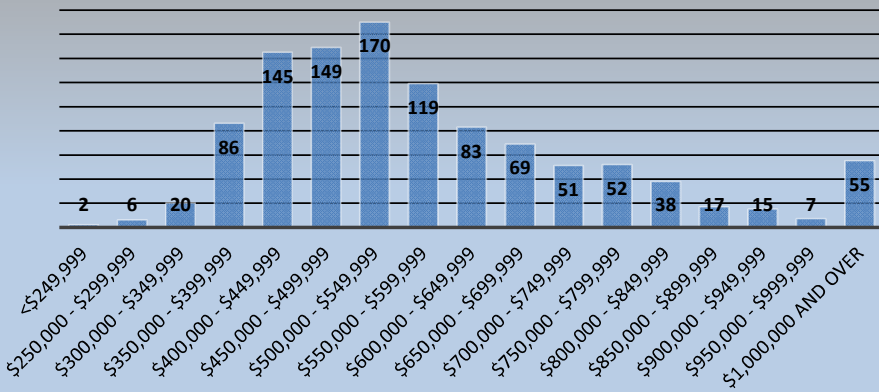
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

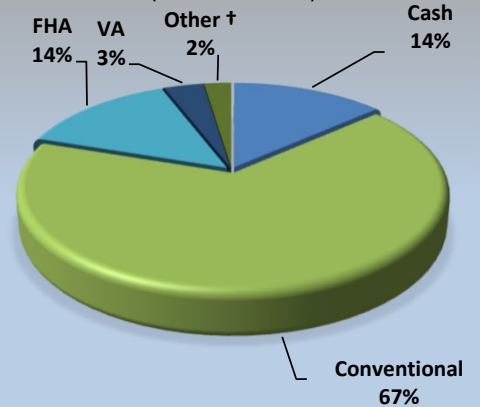
Type of Financing/Days on Market

1 House on Lot

Total: 1,084

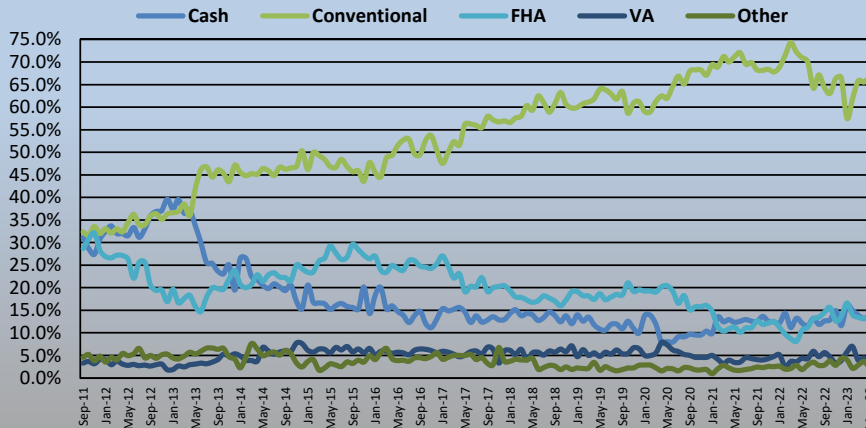


TYPE OF FINANCING (1 House on Lot)

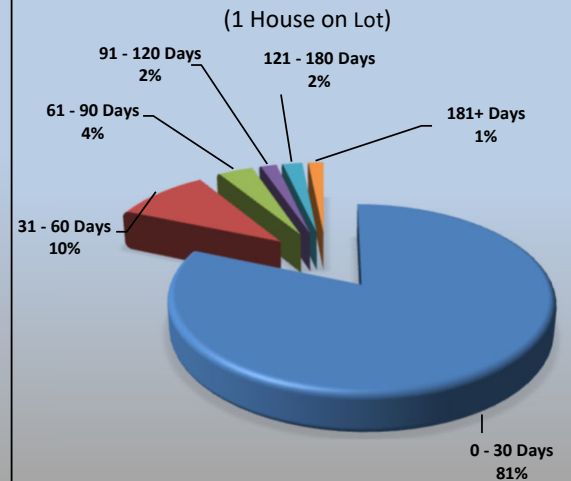


Types of Financing

(% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(Single Family Only) Days on Market	# of Units	% of Total		
(Single Family Home only) Financing Method							Current Month	Last 4 Months	Last 12 Months
Cash	147	13.6%	112	13.2%	0 - 30	882	81.4%	69.3%	69.5%
Conventional	721	66.5%	557	65.5%	31 - 60	106	9.8%	11.6%	16.0%
FHA	152	14.0%	112	13.2%	61 - 90	39	3.6%	6.9%	7.0%
VA	38	3.5%	38	4.5%	91 - 120	18	1.7%	4.9%	3.6%
Other †	26	2.4%	31	3.6%	121 - 180	22	2.0%	5.0%	2.8%
Total	1,084	100.0%	850	100.0%	181+	17	1.6%	2.4%	1.0%
					Total	1,084	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

	Current	Last Month
Median DOM:	8	11
Average DOM:	22	35
Average Price/Square Foot:	\$329.5	\$323.0

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MLS STATISTICS for April 2022

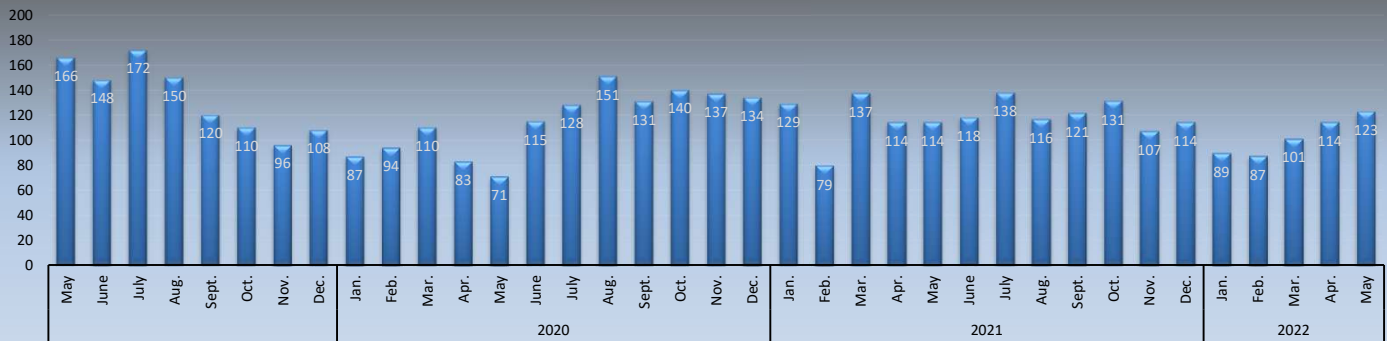
Data for Sacramento County and the City of West Sacramento



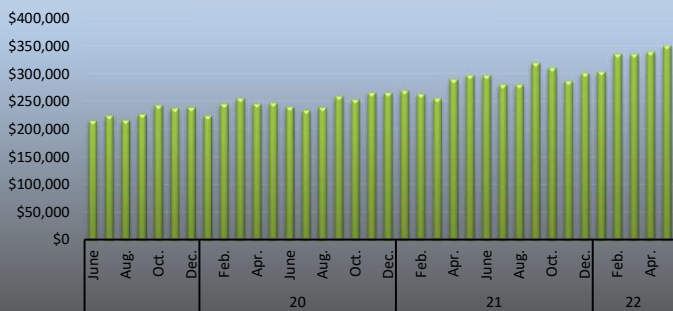
CONDOMINIUM REALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	125		154	-18.8%		136		-8.1%
Active Listing Inventory †	115		100	15.0%		107		7.5%
Pending Sales This Month*	118		134	-11.9%		149		-20.8%
Number of REO Sales	0	0.0%	1	0.0%	0.9%	1	0.9%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	123	100%	113	8.8%	99.1%	113	99.1%	8.8%
Total Number of Closed Escrows	123	100%	114	7.9%	100%	114	100.0%	7.9%
Months Inventory	0.9 Months		0.9 Months	0.0%		0.9 Months		0.0%
Dollar Value of Closed Escrows	\$45,382,200		\$41,954,828	8.2%		\$34,541,592		31.4%
Median	\$350,000		\$338,750	3.3%		\$296,500		18.0%
Mean	\$368,961		\$368,025	0.3%		\$302,996		21.8%
Year-to-Date Statistics	1/1/22 to 5/31/22		1/1/22 to 5/31/22			1/1/2021 to 5/31/2021		Change
	SAR monthly data, compiled		MetroList YTD data					
Number of Closed Escrows	514		525			573		-10.3%
Dollar Value of Closed Escrows	\$179,770,070		\$186,494,855			\$165,767,664		8.4%
Median	\$333,000		\$333,000			\$275,000		21.1%
Mean	\$349,747		\$355,228			\$289,298		20.9%

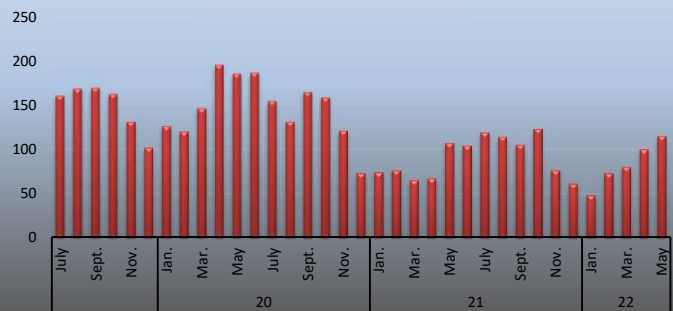
Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Contingent - Show, Contingent - No Show

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MLS STATISTICS for April 2022

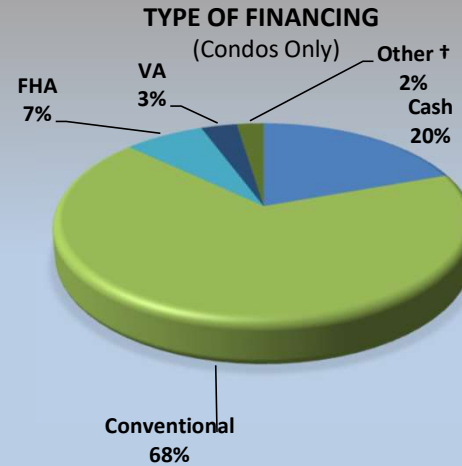
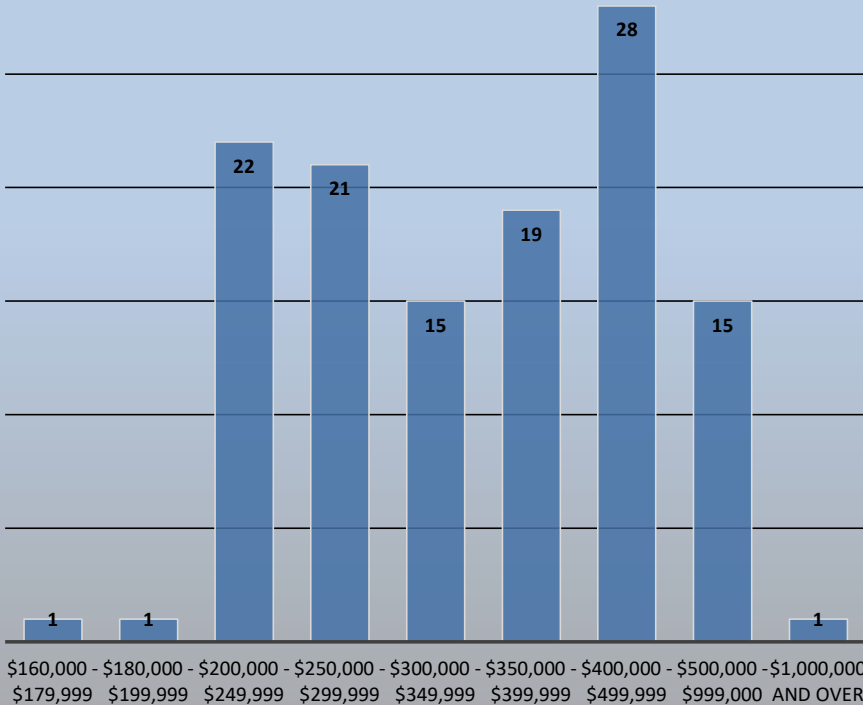
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

Condos

Total: 123



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
(Condo Only) Financing Method							Current Month	Last 4 Months	Last 12 Months
Cash	24	19.5%	20	17.5%	0 - 30	113	91.9%	89.6%	86.8%
Conventional	83	67.5%	84	73.7%	31 - 60	8	6.5%	6.6%	8.8%
FHA	9	7.3%	5	4.4%	61 - 90	2	1.6%	2.1%	2.9%
VA	4	3.3%	5	4.4%	91 - 120	0	0.0%	0.7%	0.9%
Other †	3	2.4%	0	0.0%	121 - 180	0	0.0%	0.9%	0.5%
Total	123	100.0%	114	100.0%	181+	0	0.0%	0.0%	0.1%
					Total	123	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Average DOM: **Current** **Last Month**
11 **11**

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