

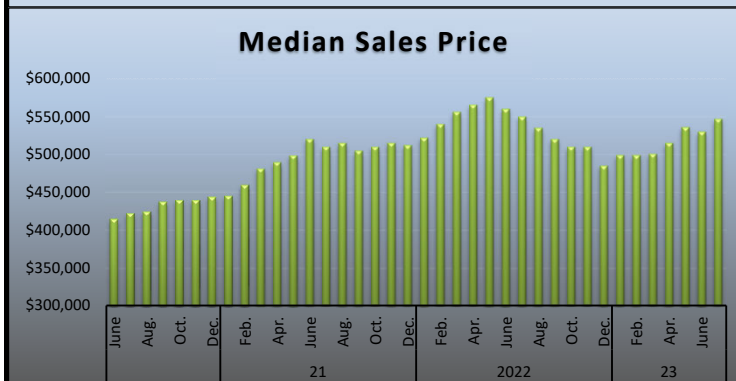
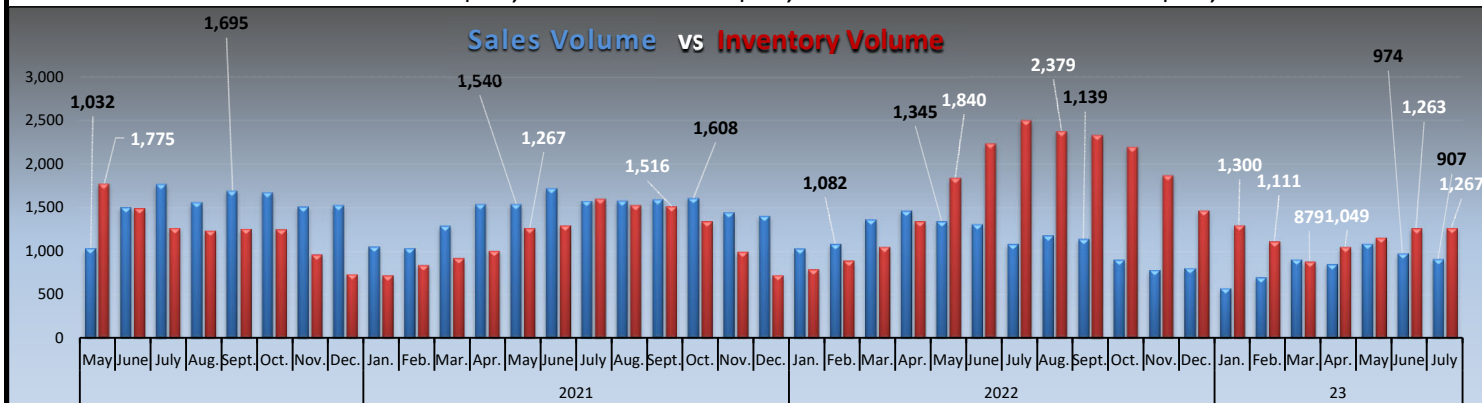
MLS STATISTICS for July 2023

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,152		1,327	-13.2%		1,833		-37.2%
Active Listing Inventory †	1,267		1,263	0.3%		2,505		-49.4%
Pending Sales This Month*	1,047		1,080	-3.1%		1,202		-12.9%
Number of REO Sales	2	0.2%	2	0%	0.2%	3	0.3%	N/A
Number of Short Sales	1	0.1%	0	N/A	0.0%	2	0.2%	N/A
Equity Sales	904	99.7%	972	-7.0%	99.8%	1,076	99.5%	-16.0%
Other (non-REO/-Short Sale/-Equi)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	907	100%	974	-6.9%	100%	1,081	100.0%	-16.1%
Months Inventory	1.4 Months		1.3 Months	7.7%		2.3 Months		-39.1%
Dollar Value of Closed Escrows	\$540,989,135		\$586,719,243	-7.8%		\$641,096,208		-15.6%
Median	\$547,000		\$530,000	3.2%		\$549,900		-0.5%
Mean	\$596,460		\$602,381	-1.0%		\$593,058		0.6%
Year-to-Date Statistics	1/01/23 to 7/31/23		1/01/23 to 7/31/23			1/1/2022		Change
	SAR monthly data, compiled		MetroList YTD data			7/31/2022		
Number of Closed Escrows	5,992		6,106			8,678		-31.0%
Dollar Value of Closed Escrows	\$3,446,015,518		\$3,509,640,490			\$5,253,018,101		-34.4%
Median	\$522,000		\$522,000			\$551,000		-5.3%
Mean	\$575,103		\$574,786			\$605,326		-5.0%



Jenny Escrow
Realtor®

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*must be current SAR Member in good standing

† includes: Active, Contingent - Show, Contingent - No Show listings
 * The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

Based on Multiple Listing Service data from MetroList® | 2023 SAR

Compiled monthly by Tony Vicari, Director of Communications | Sacramento Association of REALTORS® | www.sacrealtor.org | 916.437.1205

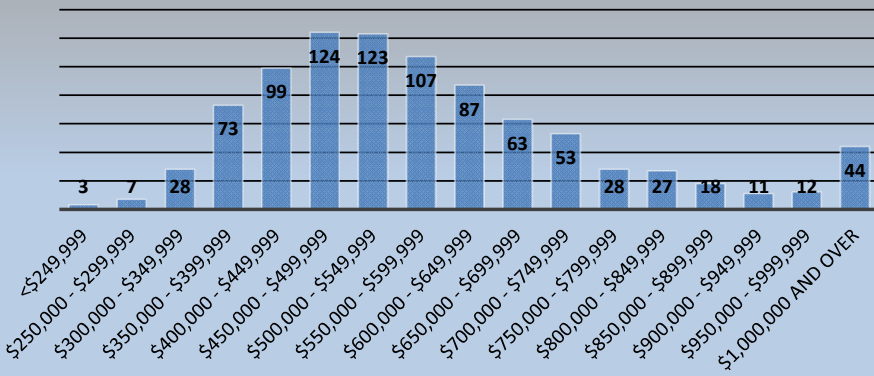
MLS STATISTICS for July 2023

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BREAKDOWN OF SALES BY PRICE

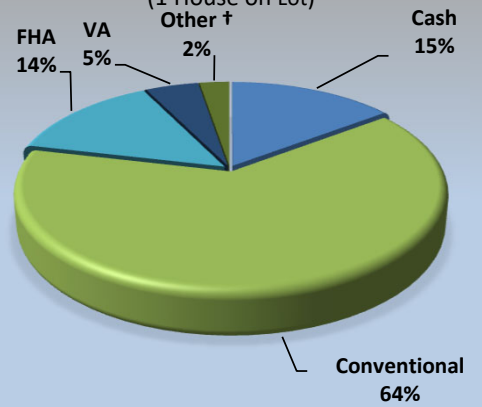
1 House on Lot

Total: 907

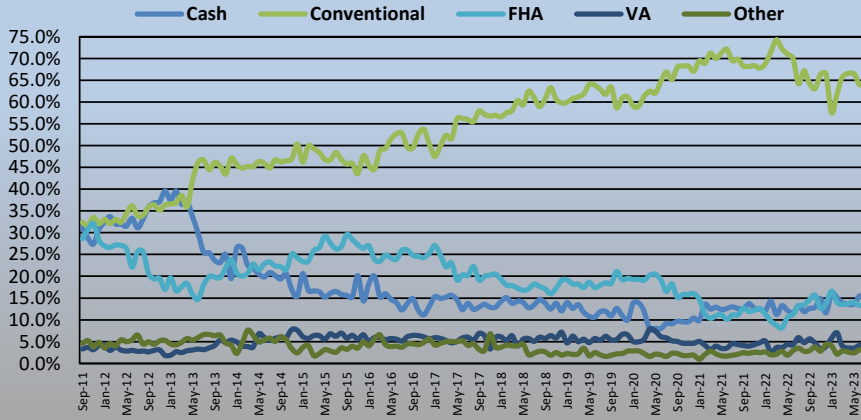


Type of Financing/Days on Market

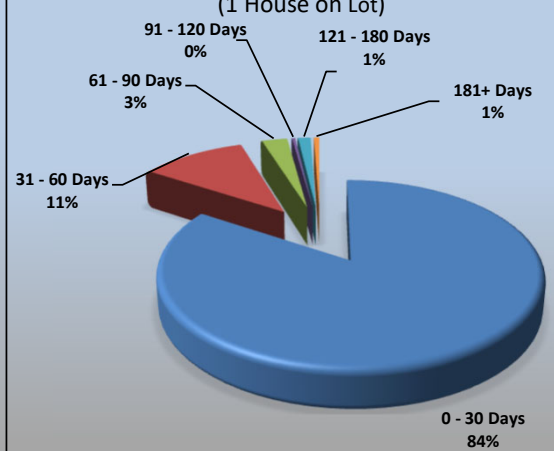
TYPE OF FINANCING (1 House on Lot)



Types of Financing (% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing (Single Family Home only) Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	Days on Market		% of Total		
					0 - 30	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	134	14.8%	150	15.4%	0 - 30	764	84.2%	81.2%	68.5%
Conventional	579	63.8%	624	64.1%	31 - 60	99	10.9%	9.7%	16.2%
FHA	127	14.0%	130	13.3%	61 - 90	24	2.6%	3.2%	7.2%
VA	43	4.7%	40	4.1%	91 - 120	3	0.3%	1.6%	3.8%
Other †	24	2.6%	30	3.1%	121 - 180	12	1.3%	2.8%	3.1%
Total	907	100.0%	974	100.0%	181+	5	0.6%	1.5%	1.2%
					Total	907	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

	Current	Last Month
Median DOM:	8	7
Average DOM:	18	18
Average Price/Square Foot:	\$343.8	\$348.3

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit <https://www.sacrealtor.org/consumers/housing-statistics>.

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