

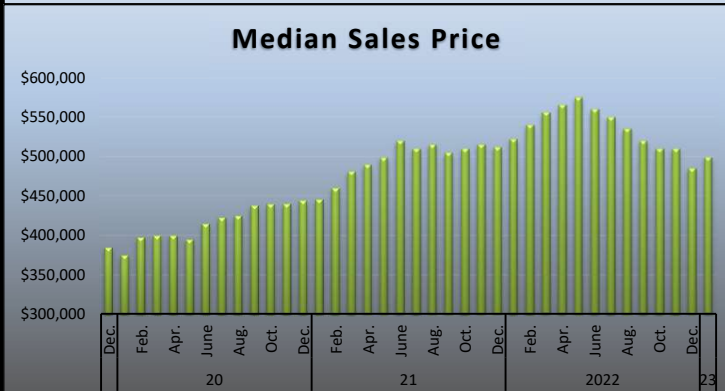
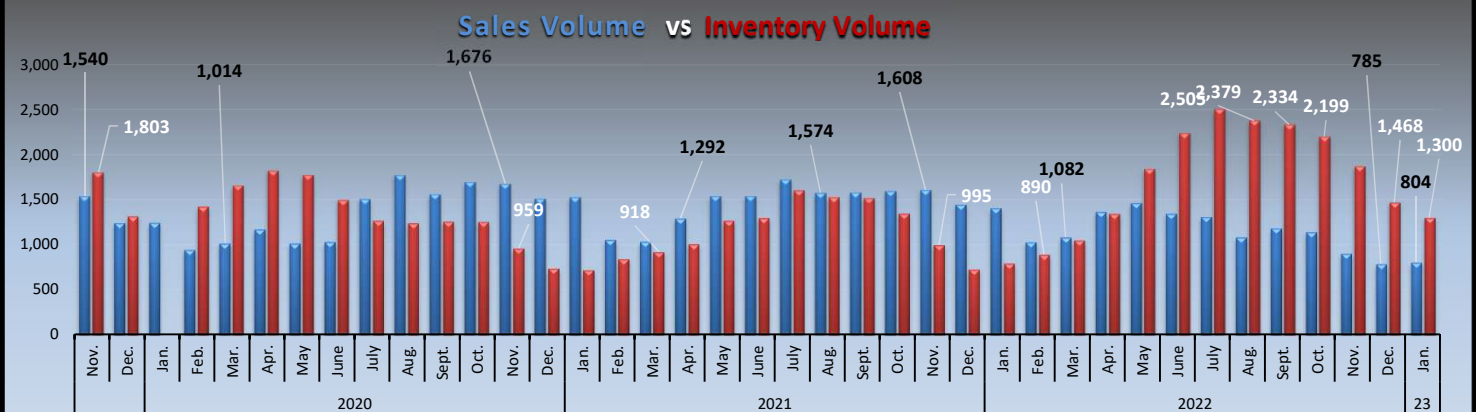
# MLS STATISTICS for January 2023

Data for Sacramento County and the City of West Sacramento



## SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	806		626	28.8%		1,279		-37.0%
Active Listing Inventory †	1,300		1,468	-11.4%		792		64.1%
Pending Sales This Month*	833		665	25.3%		1,301		-36.0%
Number of REO Sales	5	0.9%	5	0%	0.6%	4	0.4%	N/A
Number of Short Sales	3	0.5%	3	0.0%	0.4%	1	0.1%	N/A
Equity Sales	564	98.6%	796	-29.1%	99.0%	1,025	99.5%	-45.0%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	572	100%	804	-28.9%	100%	1,030	100.0%	-44.5%
Months Inventory	2.3 Months		1.8 Months	27.8%		0.8 Months		187.5%
Dollar Value of Closed Escrows	\$308,110,654		\$428,825,482	-28.2%		\$588,791,278		-47.7%
Median	\$499,000		\$485,000	2.9%		\$522,016		-4.4%
Mean	\$538,655		\$533,365	1.0%		\$571,642		-5.8%
Year-to-Date Statistics	1/01/23 to 1/31/23		1/01/23 to 1/31/23			1/1/2022		
	SAR monthly data, compiled		MetroList YTD data			1/31/2022		Change
Number of Closed Escrows	572		572			1,030		-44.5%
Dollar Value of Closed Escrows	\$308,110,654		\$308,110,654			\$588,791,278		-47.7%
Median	\$499,000		\$499,000			\$522,016		-4.4%
Mean	\$538,655		\$538,655			\$571,642		-5.8%



Jenny Escrow  
Realtor®

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\*must be current SAR Member in good standing



† includes: Active, Contingent - Show, Contingent - No Show listings

\* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

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# MLS STATISTICS for January 2023

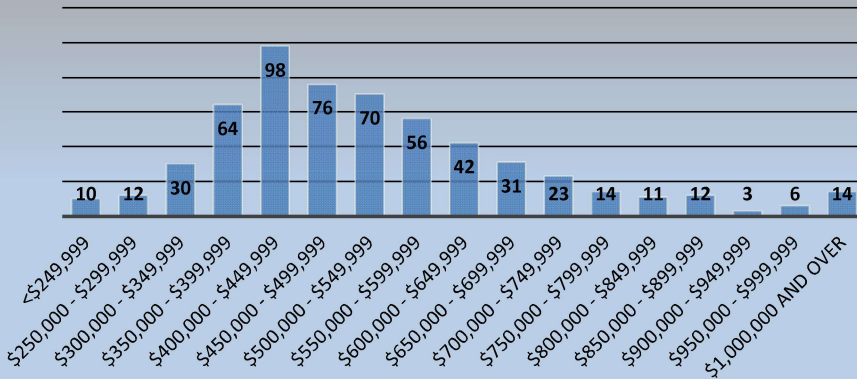
Data for Sacramento County and the City of West Sacramento

## BREAKDOWN OF SALES BY PRICE

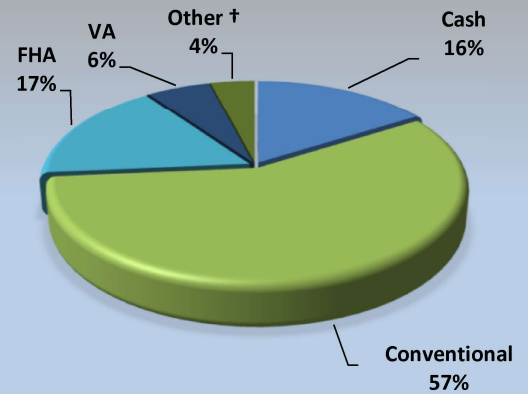
## Type of Financing/Days on Market

### 1 House on Lot

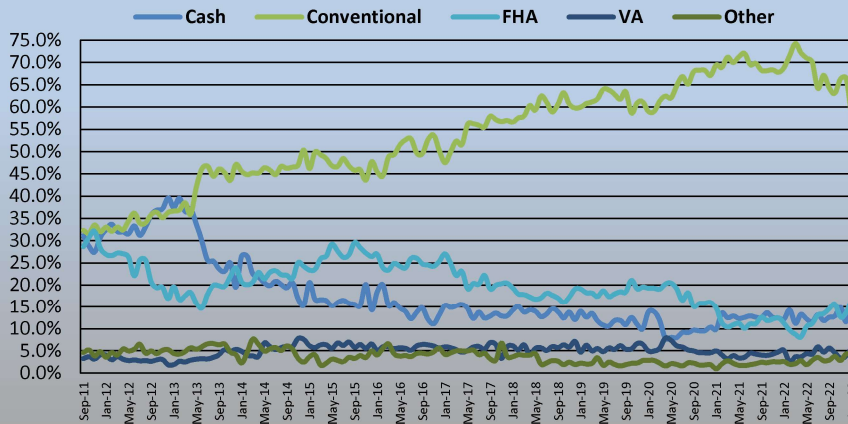
Total: 572



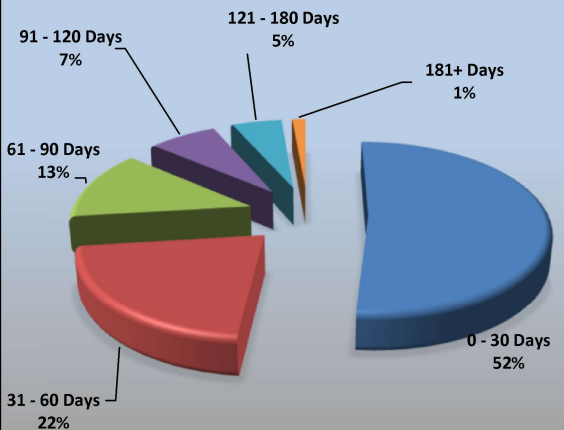
### TYPE OF FINANCING (1 House on Lot)



### Types of Financing (% of Sales)



### DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
(Single Family Home only) Financing Method	# of Units	% of Total	# of Units	% of Total			% of Total		
					(Single Family Only) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	92	16.1%	93	11.6%	0 - 30	295	51.6%	58.1%	77.7%
Conventional	329	57.5%	535	66.5%	31 - 60	123	21.5%	21.2%	13.5%
FHA	95	16.6%	110	13.7%	61 - 90	75	13.1%	10.8%	5.0%
VA	33	5.8%	31	3.9%	91 - 120	41	7.2%	5.5%	2.2%
Other †	23	4.0%	35	4.4%	121 - 180	30	5.2%	3.5%	1.3%
<b>Total</b>	<b>572</b>	<b>100.0%</b>	<b>804</b>	<b>100.0%</b>	<b>181+</b>	<b>8</b>	<b>1.4%</b>	<b>0.9%</b>	<b>0.4%</b>
					<b>Total</b>	<b>572</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM:	Current	29	Last Month	26
Average DOM:		44		40
Average Price/Square Foot:		\$316.6		\$319.8

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**MLS STATISTICS for January 2023**  
Data for Sacramento County and the City of West Sacramento



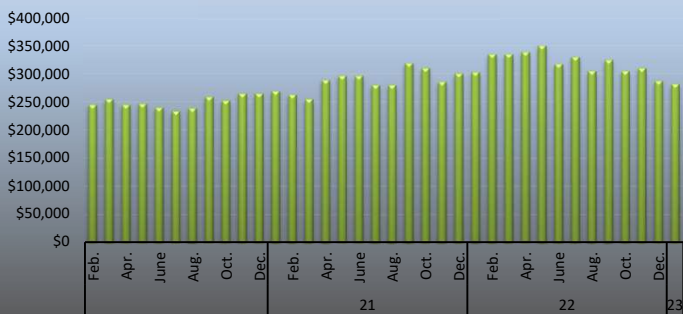
## CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	84		50	68.0%		87		-3.4%
Active Listing Inventory †	112		107	4.7%		48		133.3%
Pending Sales This Month*	58		46	26.1%		103		-43.7%
Number of REO Sales	1	2.2%	0	0.0%	0.0%	2	2.2%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	45	98%	58	-22.4%	100.0%	87	97.8%	-48.3%
Total Number of Closed Escrows	46	100%	58	-20.7%	100%	89	100.0%	-48.3%
Months Inventory	2.4 Months		1.8 Months	33.3%		0.5 Months		380.0%
Dollar Value of Closed Escrows	\$16,023,041		\$17,650,200	-9.2%		\$28,753,385		-44.3%
Median	\$282,000		\$287,450	-1.9%		\$303,000		-6.9%
Mean	\$348,327		\$304,314	14.5%		\$323,072		7.8%
<b>Year-to-Date Statistics</b>	<b>1/1/23 to 1/31/23</b>		<b>1/1/23 to 1/31/23</b>			<b>1/1/2022</b>		<b>Change</b>
	SAR monthly data, compiled		MetroList YTD data			1/31/2022		
Number of Closed Escrows	46		46			89		-48.3%
Dollar Value of Closed Escrows	\$16,023,041		\$16,023,041			\$28,753,385		-44.3%
Median	\$282,000		\$282,000			\$303,000		-6.9%
Mean	\$348,327		\$348,321			\$323,072		7.8%

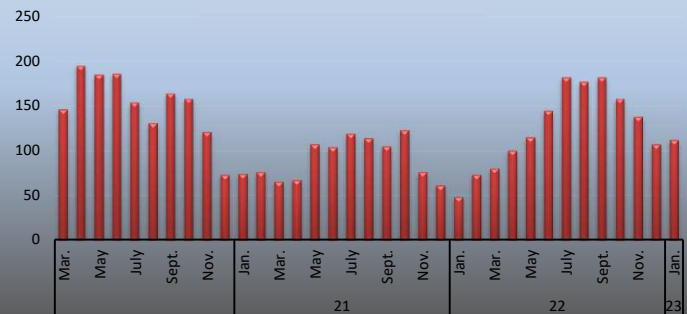
**Sales Volume**



**Median Sales Price**



**Inventory Volume**



† includes: Active, Contingent - Show, Contingent - No Show

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# MLS STATISTICS for January 2023

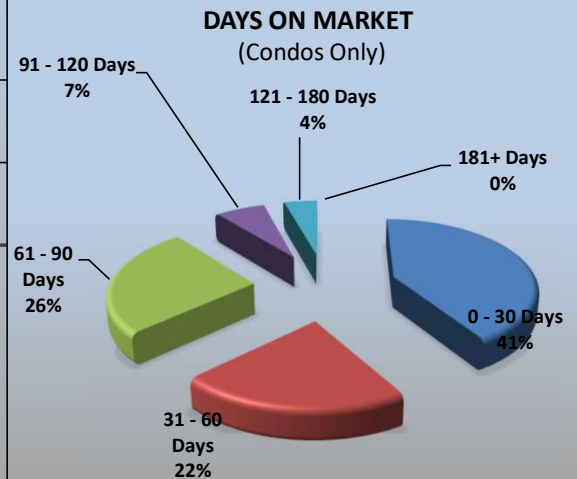
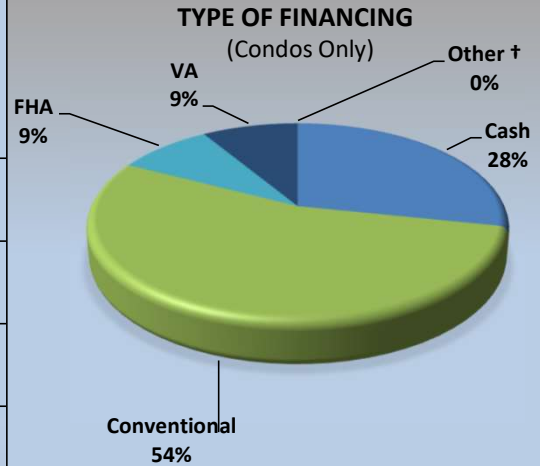
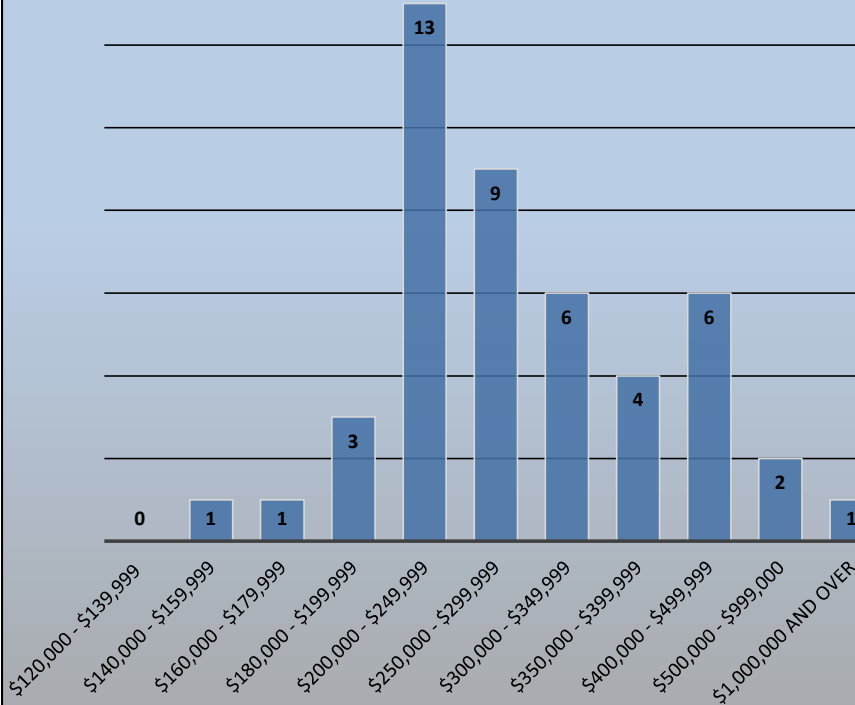
Data for Sacramento County and the City of West Sacramento

## BREAKDOWN OF SALES BY PRICE

## Type of Financing/Days on Market

### Condos

Total: 46



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
(Condo Only) Financing Method	# of Units	% of Total	# of Units	% of Total	% of Total				
					(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	13	28.3%	16	27.6%	0 - 30	19	41.3%	55.1%	78.2%
Conventional	25	54.3%	31	53.4%	31 - 60	10	21.7%	28.2%	15.0%
FHA	4	8.7%	7	12.1%	61 - 90	12	26.1%	11.0%	4.3%
VA	4	8.7%	0	0.0%	91 - 120	3	6.5%	3.3%	1.3%
Other †	0	0.0%	4	6.9%	121 - 180	2	4.3%	2.4%	1.0%
<b>Total</b>	<b>46</b>	<b>100.0%</b>	<b>58</b>	<b>100.0%</b>	<b>181+</b>	<b>0</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.2%</b>
					<b>Total</b>	<b>46</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

**Average DOM:**

Current

Last Month

**45**

**31**

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