

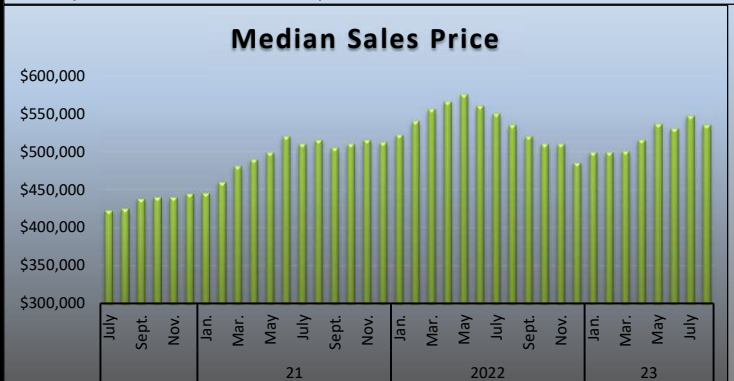
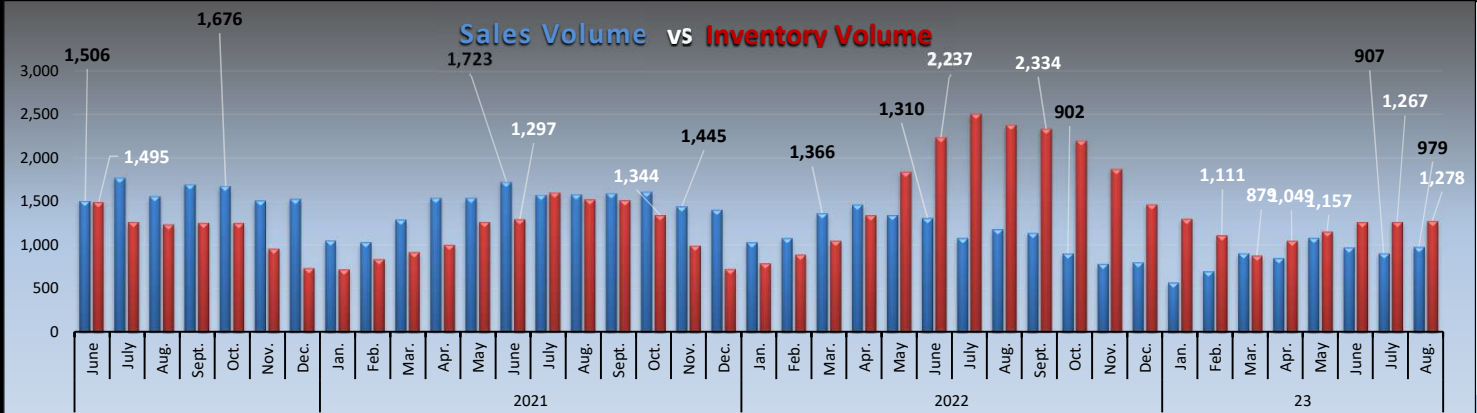
# MLS STATISTICS for August 2023

Data for Sacramento County and the City of West Sacramento



## SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,275		1,152	10.7%		1,660		-23.2%
Active Listing Inventory †	1,278		1,267	0.9%		2,380		-46.3%
Pending Sales This Month*	1,025		1,047	-2.1%		1,280		-19.9%
Number of REO Sales	4	0.4%	2	100%	0.2%	1	0.1%	N/A
Number of Short Sales	1	0.1%	1	N/A	0.1%	0	0.0%	N/A
Equity Sales	974	99.5%	904	7.7%	99.7%	1,181	99.9%	-17.5%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	979	100%	907	7.9%	100%	1,182	100.0%	-17.2%
Months Inventory	1.3 Months		1.4 Months	-7.1%		2 Months		-35.0%
Dollar Value of Closed Escrows	\$585,830,477		\$540,989,135	8.3%		\$700,972,819		-16.4%
Median	\$535,000		\$547,000	-2.2%		\$535,000		0.0%
Mean	\$598,397		\$596,460	0.3%		\$593,058		0.9%
Year-to-Date Statistics	1/01/23 to 8/31/23		1/01/23 to 8/31/23			1/1/2022		
	SAR monthly data, compiled		MetroList YTD data			8/31/2022		Change
Number of Closed Escrows	6,971		7,100			9,860		-29.3%
Dollar Value of Closed Escrows	\$4,031,845,995		\$4,105,850,367			\$5,953,990,920		-32.3%
Median	\$522,000		\$525,000			\$550,000		-5.1%
Mean	\$578,374		\$578,289			\$603,853		-4.2%



**Jenny Escrow**  
Realtor®

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for details.

\*must be current SAR Member in good standing

† includes: Active, Contingent - Show, Contingent - No Show listings  
 \* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

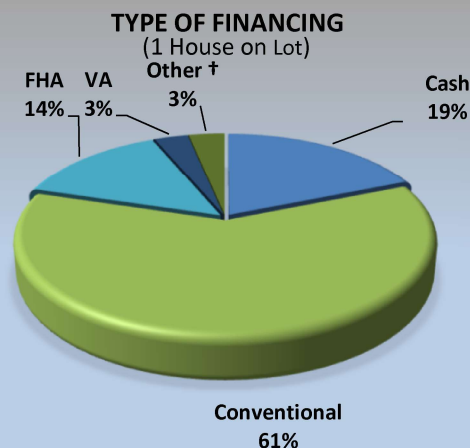
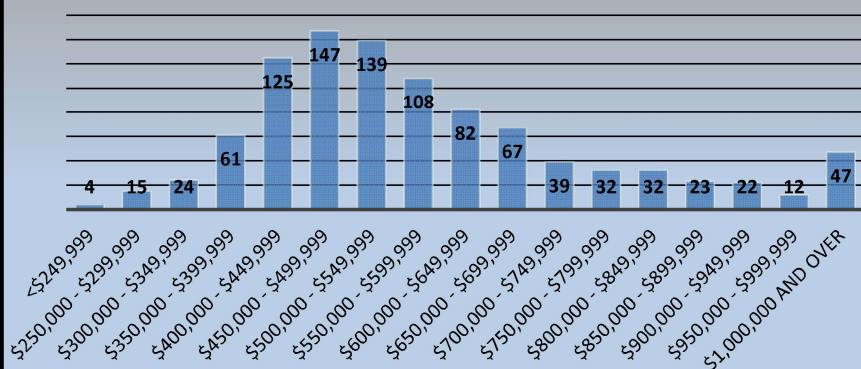
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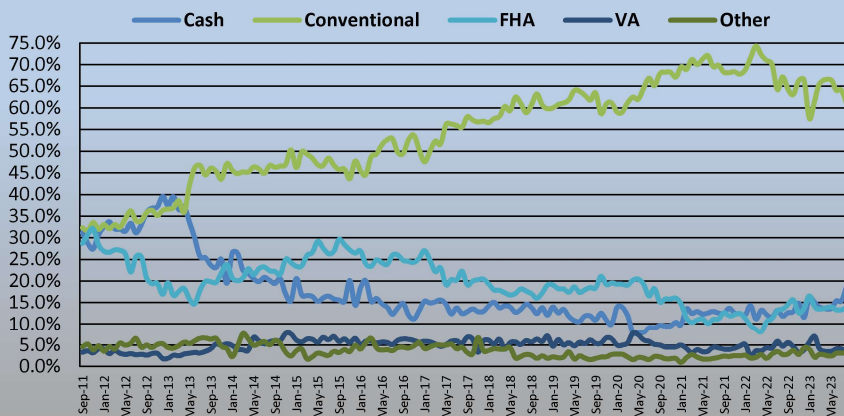
## BREAKDOWN OF SALES BY PRICE

## Type of Financing/Days on Market

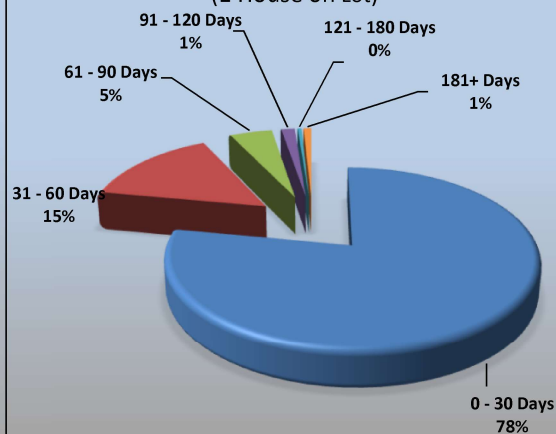
### 1 House on Lot Total: 979



### Types of Financing (% of Sales)



### DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(Single Family Only) Days on Market	# of Units	% of Total		
(Single Family Home only) Financing Method							Current Month	Last 4 Months	Last 12 Months
Cash	185	18.9%	134	14.8%	0 - 30	763	77.9%	82.3%	69.1%
Conventional	595	60.8%	579	63.8%	31 - 60	146	14.9%	11.1%	15.5%
FHA	137	14.0%	127	14.0%	61 - 90	44	4.5%	3.1%	7.1%
VA	30	3.1%	43	4.7%	91 - 120	14	1.4%	1.2%	3.8%
Other †	32	3.3%	24	2.6%	121 - 180	4	0.4%	1.4%	3.1%
<b>Total</b>	<b>979</b>	<b>100.0%</b>	<b>907</b>	<b>100.0%</b>	<b>181+</b>	<b>8</b>	<b>0.8%</b>	<b>1.0%</b>	<b>1.3%</b>
					<b>Total</b>	<b>979</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

	Current	Last Month
<b>Median DOM:</b>	<b>10</b>	<b>8</b>
<b>Average DOM:</b>	<b>22</b>	<b>18</b>
<b>Average Price/Square Foot:</b>	<b>\$343.2</b>	<b>\$343.8</b>

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit <https://www.sacrealtor.org/consumers/housing-statistics>.

Based on Multiple Listing Service data from MetroList® | 2023 SAR

Compiled monthly by Tony Vicari, Director of Communications | Sacramento Association of REALTORS® | [www.sacrealtor.org](http://www.sacrealtor.org) | 916.437.1205