

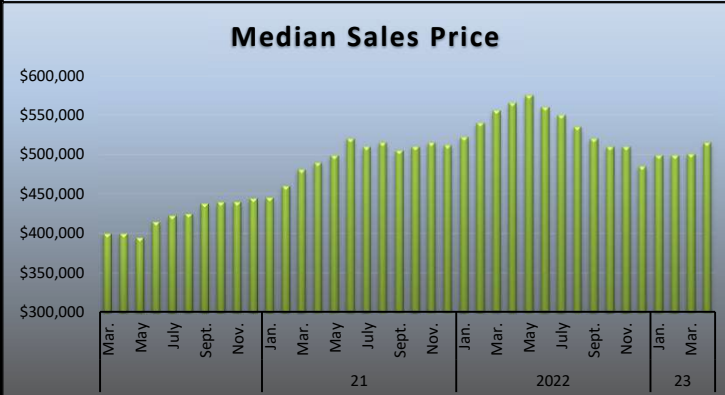
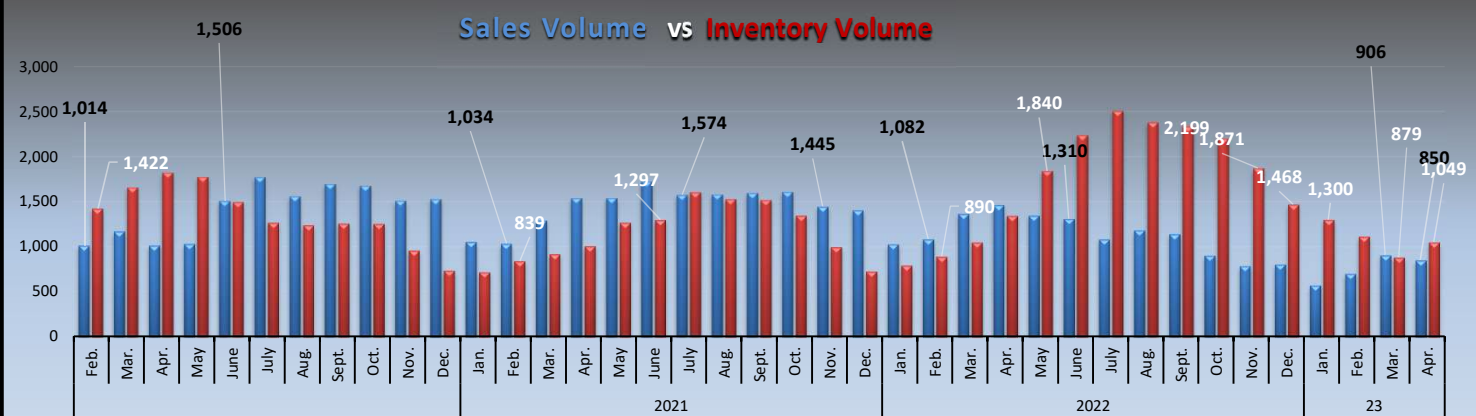
# MLS STATISTICS for April 2023

Data for Sacramento County and the City of West Sacramento



## SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,148		1,013	13.3%		1,841		-37.6%
Active Listing Inventory †	1,049		879	19.3%		1,342		-21.8%
Pending Sales This Month*	1,099		1,073	2.4%		1,468		-25.1%
Number of REO Sales	7	0.8%	3	133%	0.3%	4	0.3%	N/A
Number of Short Sales	0	0.0%	2	-100.0%	0.2%	0	0.0%	N/A
Equity Sales	843	99.2%	901	-6.4%	99.4%	1,460	99.7%	-42.3%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	850	100%	906	-6.2%	100%	1,464	100.0%	-41.9%
Months Inventory	1.2 Months		1 Months	20.0%		0.9 Months		33.3%
Dollar Value of Closed Escrows	\$489,839,129		\$502,332,031	-2.5%		\$905,038,292		-45.9%
Median	\$515,000		\$500,500	2.9%		\$565,500		-8.9%
Mean	\$576,281		\$554,450	3.9%		\$618,196		-6.8%
Year-to-Date Statistics	1/01/23 to 4/30/23		1/01/23 to 4/30/23			1/1/2022		
	SAR monthly data, compiled		MetroList YTD data			4/30/2022		Change
Number of Closed Escrows	3,027		3,068			4,942		-38.7%
Dollar Value of Closed Escrows	\$1,669,964,943		\$1,692,399,495			\$2,965,757,196		-43.7%
Median	\$505,094		\$505,094			\$550,000		-8.2%
Mean	\$551,690		\$551,630			\$600,113		-8.1%



**Jenny Escrow**  
Realtor®

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for details.

\*must be current SAR Member in good standing

† includes: Active, Contingent - Show, Contingent - No Show listings  
 \* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

# MLS STATISTICS for April 2023

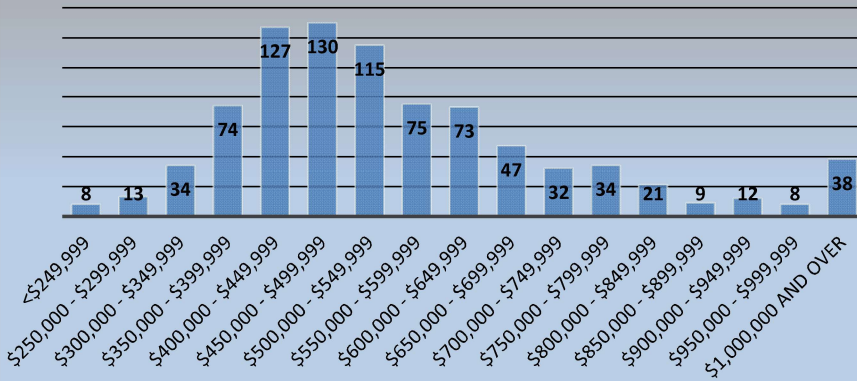
## Data for Sacramento County and the City of West Sacramento

### BREAKDOWN OF SALES BY PRICE

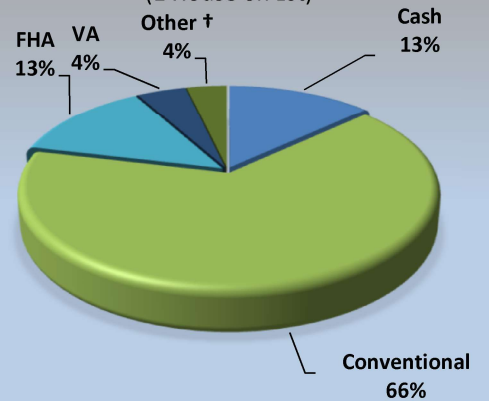
### Type of Financing/Days on Market

#### 1 House on Lot

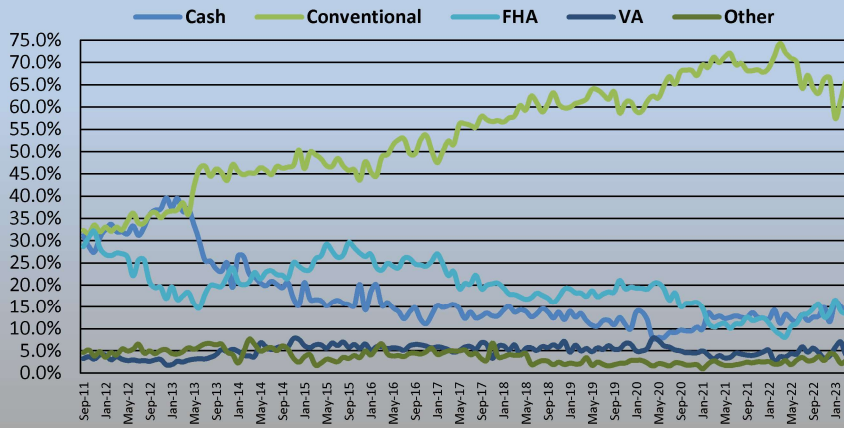
Total: 850



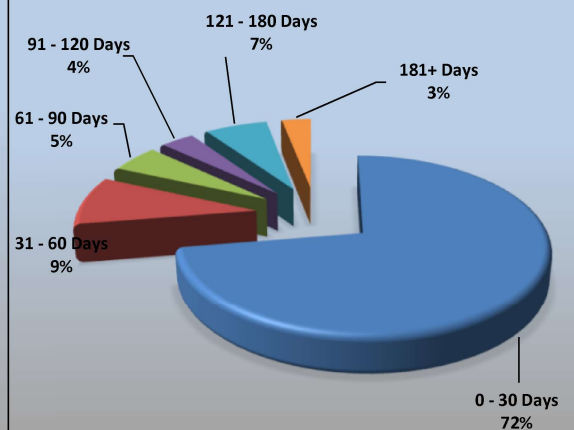
#### TYPE OF FINANCING (1 House on Lot)



#### Types of Financing (% of Sales)



#### DAYS ON MARKET (1 House on Lot)



Type of Financing (Single Family Home only) Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(Single Family Only) Days on Market	# of Units	% of Total		
							Current Month	Last 4 Months	Last 12 Months
Cash	112	13.2%	126	13.9%	0 - 30	616	72.5%	61.6%	71.0%
Conventional	557	65.5%	596	65.8%	31 - 60	78	9.2%	14.1%	15.4%
FHA	112	13.2%	122	13.5%	61 - 90	44	5.2%	9.2%	6.7%
VA	38	4.5%	36	4.0%	91 - 120	30	3.5%	6.4%	3.4%
Other †	31	3.6%	26	2.9%	121 - 180	56	6.6%	6.1%	2.6%
<b>Total</b>	<b>850</b>	<b>100.0%</b>	<b>906</b>	<b>100.0%</b>	<b>181+</b>	<b>26</b>	<b>3.1%</b>	<b>2.5%</b>	<b>0.9%</b>
					<b>Total</b>	<b>850</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

	Current	Last Month
<b>Median DOM:</b>	<b>11</b>	<b>16</b>
<b>Average DOM:</b>	<b>35</b>	<b>40</b>
<b>Average Price/Square Foot:</b>	<b>\$323.0</b>	<b>\$331.7</b>

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**Based on Multiple Listing Service data from MetroList® | 2023 SAR**

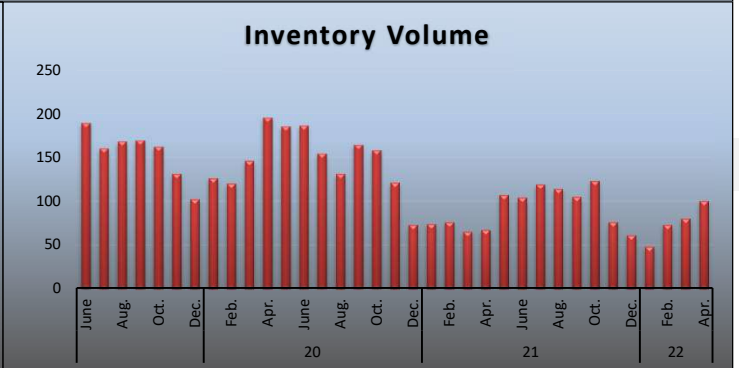
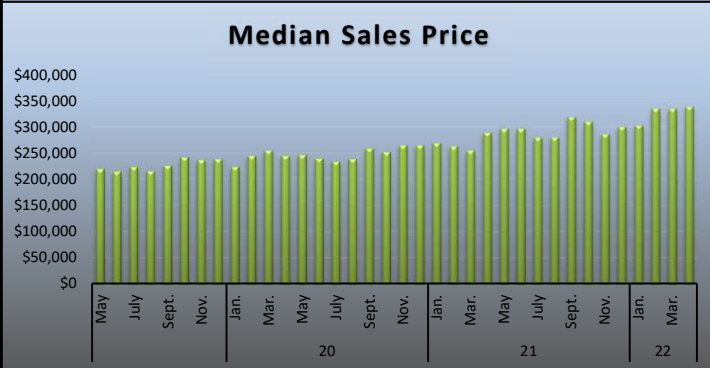
Compiled monthly by Tony Vicari, Director of Communications | Sacramento Association of REALTORS® | [www.sacrealtor.org](http://www.sacrealtor.org) | 916.437.1205

**MLS STATISTICS for April 2022**  
Data for Sacramento County and the City of West Sacramento



**CONDOMINIUM RESALES**

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	154		141	9.2%		138		11.6%
Active Listing Inventory †	100		80	25.0%		67		49.3%
Pending Sales This Month*	134		124	8.1%		15		793.3%
Number of REO Sales	1	0.9%	0	0.0%	0.0%	1	0.9%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	113	99%	101	11.9%	100.0%	113	99.1%	0.0%
Total Number of Closed Escrows	114	100%	101	12.9%	100%	114	100.0%	0.0%
Months Inventory	0.9 Months		0.8 Months	12.5%		0.6 Months		50.0%
Dollar Value of Closed Escrows	\$41,954,828		\$34,926,272	20.1%		\$36,196,938		15.9%
Median	\$338,750		\$335,000	1.1%		\$289,000		17.2%
Mean	\$368,025		\$345,805	6.4%		\$317,517		15.9%
<b>Year-to-Date Statistics</b>	<b>1/1/22 to 4/30/22</b>		<b>1/1/22 to 4/30/22</b>			<b>1/1/2021</b>		
	<b>SAR monthly data, compiled</b>		<b>MetroList YTD data</b>			<b>4/30/2021</b>		<b>Change</b>
Number of Closed Escrows	391		401			459		-14.8%
Dollar Value of Closed Escrows	\$134,387,870		\$140,692,235			\$131,226,072		2.4%
Median	\$325,000		\$325,000			\$270,000		20.4%
Mean	\$343,703		\$350,853			\$285,896		20.2%



† includes: Active, Contingent - Show, Contingent - No Show

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# MLS STATISTICS for April 2022

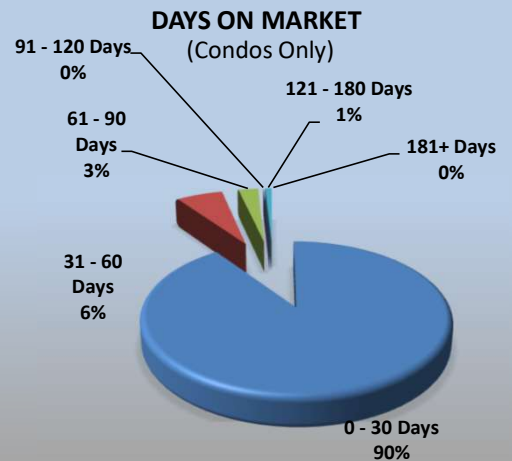
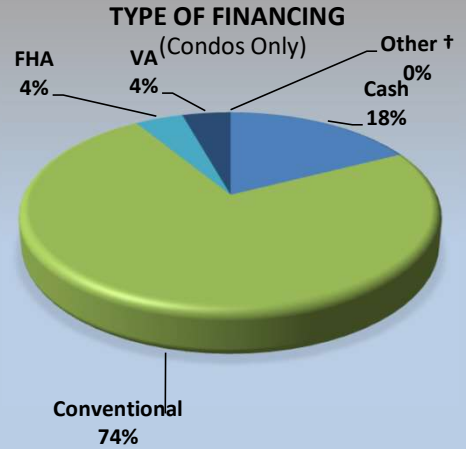
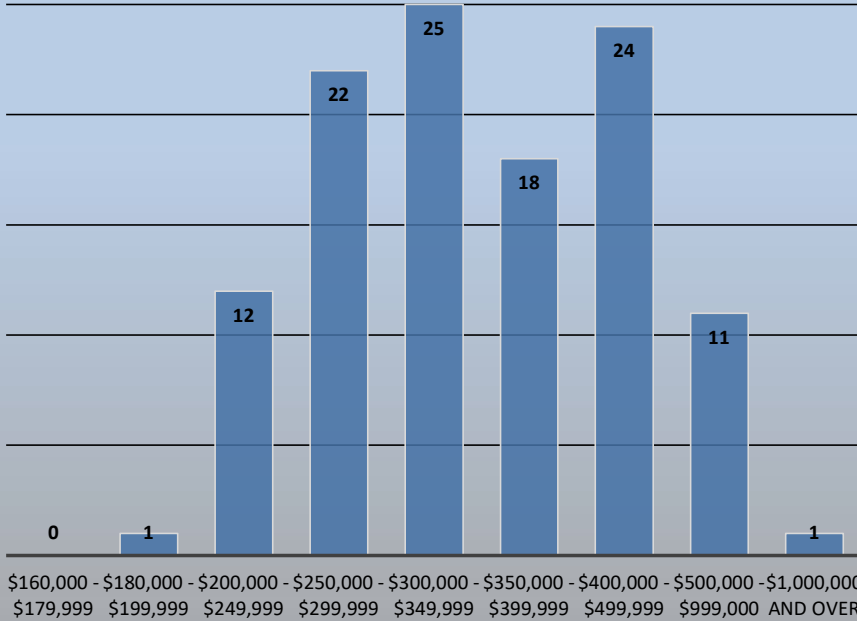
## Data for Sacramento County and the City of West Sacramento

### BREAKDOWN OF SALES BY PRICE

### Type of Financing/Days on Market

## Condos

Total: 114



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	% of Total				
					(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	20	17.5%	11	10.9%	0 - 30	103	90.4%	86.7%	87.0%
Conventional	84	73.7%	83	82.2%	31 - 60	7	6.1%	8.2%	8.4%
FHA	5	4.4%	6	5.9%	61 - 90	3	2.6%	2.8%	3.0%
VA	5	4.4%	1	1.0%	91 - 120	0	0.0%	0.8%	0.9%
Other †	0	0.0%	0	0.0%	121 - 180	1	0.9%	1.5%	0.5%
<b>Total</b>	<b>114</b>	<b>100.0%</b>	<b>101</b>	<b>100.0%</b>	<b>181+</b>	<b>0</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.1%</b>
					<b>Total</b>	<b>114</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

<b>Average DOM:</b>	<b>11</b>	<b>12</b>
	Current	Last Month

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