July 2022

| Zip Code |  | Current Month | Sales Breakdown | Last Month | Last Year | Year-to-Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (by type) |  |  |  |  |  |  |
| 95608Carmichael | Total Sales | 47 | REO Sales 0 | 66 | 79 | 362 |
|  | Median Sales Price | \$630,000 | \$0 | \$602,750 | \$565,300 | \$588,500 |
|  | Average Price/Square Foot | \$345 | Short Sales 1 | \$354 | \$325 | N/A |
|  | Average Sq Ft of Property | 1,990 | \$300,000 | 1,940 | 1,906 | N/A |
|  | Total Listing Inventory * | 94 | Conventional 46 | 92 | 88 | N/A |
|  | Total Listing Median Price $\infty$ | \$640,000 | Sales \$639,944 | \$622,000 | \$590,000 | N/A |
| $95610$ <br> Citrus Heights |  |  |  |  |  |  |
|  | Total Sales | 20 | REO Sales 0 | 55 | 41 | 286 |
|  | Median Sales Price | \$521,500 | \$0 | \$550,000 | \$480,000 | \$5,487,750 |
|  | Average Price/Square Foot | \$319 | Short Sales 0 | \$355 | \$313 | N/A |
|  | Average Sq Ft of Property | 1,651 | \$0 | 1,650 | 1,579 | N/A |
|  | Total Listing Inventory * | 65 | Conventional 20 | 64 | 39 | N/A |
|  | Total Listing Median Price $\infty$ | \$549,450 | Sales \$521,000 | \$550,000 | \$525,000 | N/A |
| 95621Citrus Heights | Total Sales | 27 | REO Sales 0 | 46 | 42 | 281 |
|  | Median Sales Price | \$465,000 | \$0 | \$512,500 | \$456,250 | \$490,000 |
|  | Average Price/Square Foot | \$329 | Short Sales 0 | \$346 | \$319 | N/A |
|  | Average Sq Ft of Property | 1,459 | \$0 | 1,538 | 1,477 | N/A |
|  | Total Listing Inventory * | 55 | Conventional 27 | 41 | 34 | N/A |
|  | Total Listing Median Price $\infty$ | \$469,900 | Sales \$465,000 | \$495,000 | \$456,000 | N/A |
| $95624$ <br> Elk Grove |  |  |  |  |  |  |
|  | Total Sales | 35 | REO Sales 0 | 50 | 60 | 337 |
|  | Median Sales Price | \$675,000 | \$0 | \$663,750 | \$639,000 | \$675,000 |
|  | Average Price/Square Foot | \$327 | Short Sales 0 | \$346 | \$319 | N/A |
|  | Average Sq Ft of Property | 2,192 | \$0 | 2,031 | 2,217 | N/A |
|  | Total Listing Inventory * | 102 | Conventional 35 | 85 | 64 | N/A |
|  | Total Listing Median Price $\infty$ | \$699,000 | Sales \$675,000 | \$714,000 | \$639,000 | N/A |
| 95626 <br> Elverta |  |  |  |  |  |  |
|  | Total Sales | 2 | REO Sales 0 | 3 | 10 | \$31 |
|  | Median Sales Price | \$320,500 | \$0 | \$660,000 | \$446,000 | \$524,000 |
|  | Average Price/Square Foot | \$289 | Short Sales 0 | \$470 | \$349 | N/A |
|  | Average Sq Ft of Property | 1,107 | \$0 | 1,275 | 1,402 | N/A |
|  | Total Listing Inventory * | 10 | Conventional 2 | 7 | 13 | N/A |
|  | Total Listing Median Price $\infty$ | \$537,500 | Sales \$320,500 | \$650,000 | \$639,000 | N/A |
|  |  |  |  |  |  |  |
| $95628$ <br> Fair Oaks | Total Sales | 39 | REO Sales 0 | 48 | 64 | 297 |
|  | Median Sales Price | \$610,000 | \$0 | \$645,000 | \$619,500 | \$630,000 |
|  | Average Price/Square Foot | \$344 | Short Sales 0 | \$339 | \$332 | N/A |
|  | Average Sq Ft of Property | 1,968 | \$0 | 2,196 | 2,021 | N/A |
|  | Total Listing Inventory * | 79 | Conventional 39 | 88 | 64 | N/A |
|  | Total Listing Median Price $\infty$ | \$730,000 | Sales \$610,000 | \$737,000 | \$694,000 | N/A |
|  |  |  |  |  |  |  |
| 95630 <br> Folsom | Total Sales | 65 | REO Sales 0 | 73 | 94 | 521 |
|  | Median Sales Price | \$775,000 | \$0 | \$790,275 | \$725,000 | \$815,000 |
|  | Average Price/Square Foot | \$378 | Short Sales 0 | \$390 | \$375 | N/A |
|  | Average Sq Ft of Property | 2,224 | \$0 | 2,267 | 2,178 | N/A |
|  | Total Listing Inventory * | 188 | Conventional 65 | 158 | 86 | N/A |
|  | Total Listing Median Price $\infty$ | \$802,498 | Sales \$775,000 | \$860,000 | \$749,900 | N/A |
|  |  |  |  |  |  |  |
| $\begin{gathered} 95632 \\ \text { Galt } \end{gathered}$ | Total Sales | 46 | REO Sales 0 | 27 | 24 | 226 |
|  | Median Sales Price | \$547,750 | \$0 | \$586,000 | \$520,000 | \$540,975 |
|  | Average Price/Square Foot | \$318 | Short Sales 0 | \$347 | \$320 | N/A |
|  | Average Sq Ft of Property | 1,892 | \$0 | 1,822 | 1,771 | N/A |
|  | Total Listing Inventory * | 69 | Conventional 46 | 66 | 47 | N/A |
|  | Total Listing Median Price $\infty$ | \$574,500 | Sales \$547,750 | \$579,000 | \$590,000 | N/A |
|  |  |  |  |  |  |  |
| 95638 <br> Herald | Total Sales | 0 | REO Sales 0 | 0 | 1 | 4 |
|  | Median Sales Price | \$0 | \$0 | \$0 | \$700,000 | \$802,500 |
|  | Average Price/Square Foot | \$0 | Short Sales 0 | \$0 | \$585 | N/A |
|  | Average Sq Ft of Property | 0 | \$0 | 0 | 1,196 | N/A |
|  | Total Listing Inventory * | 5 | Conventional 0 | 4 | 3 | N/A |
|  | Total Listing Median Price $\infty$ | \$848,000 | Sales \$0 | \$899,000 | \$894,950 | N/A |
|  |  |  |  |  |  |  |
| 95641 <br> Isleton | Total Sales | 0 | REO Sales 0 | 0 | 1 | 5 |
|  | Median Sales Price | \$0 | \$0 | \$0 | \$240,000 | \$505,500 |
|  | Average Price/Square Foot | \$0 | Short Sales 0 | \$0 | \$183 | N/A |
|  | Average Sq Ft of Property | 0 | \$0 | 0 | 1,310 | N/A |
|  | Total Listing Inventory * | 7 | Conventional 0 | 7 | 3 | N/A |
|  | Total Listing Median Price $\infty$ | \$499,000 | Sales \$0 | \$484,000 | \$699,900 | N/A |
|  |  |  |  |  |  |  |
| 95655Mather | Total Sales | 3 | REO Sales 0 | 5 | 9 | 26 |
|  | Median Sales Price | \$605,000 | \$0 | \$645,000 | \$650,000 | \$583,447 |
|  | Average Price/Square Foot | \$2,538 | Short Sales 0 | \$299 | \$282 | N/A |
|  | Average Sq Ft of Property | 2,441 | \$0 | 2,441 | 2,376 | N/A |
|  | Total Listing Inventory * | 7 | Conventional 3 | 8 | 4 | N/A |
|  | Total Listing Median Price $\infty$ | \$759,000 | Sales \$605,000 | \$799,000 | \$584,950 | N/A |
|  |  |  |  |  |  |  |
| 95660North Highlands | Total Sales | 30 | REO Sales 0 | 33 | 38 | 223 |
|  | Median Sales Price | \$397,750 | \$0 | \$405,000 | \$370,000 | \$409,750 |
|  | Average Price/Square Foot | \$ \$357 | Short Sales 0 | \$ \$329 | \$3725 | N/A |
|  | Average Sq Ft of Property | 1,147 | \$0 | 1,293 | 1,198 | N/A |
|  | Total Listing Inventory* | 44 | Conventional 30 | 36 | 20 | N/A |
|  | Total Listing Median Price $\infty$ | \$399,000 | Sales \$397,750 | \$404,000 | \$379,900 | N/A |
|  |  |  |  |  |  |  |
| 95662Orangevale | Total Sales | 36 | REO Sales 0 | 32 | 40 | 250 |
|  | Median Sales Price | \$547,000 | \$0 | \$614,000 | \$533,000 | \$570,000 |
|  | Average Price/Square Foot | \$372 | Short Sales 0 | \$369 | \$342 | N/A |
|  | Average Sq Ft of Property | 1,673 | \$0 | 1,830 | 1,812 | N/A |
|  | Total Listing Inventory * | 52 | Conventional 36 | 53 | 42 | N/A |
|  | Total Listing Median Price $\infty$ | \$629,450 | Sales \$547,000 | \$649,500 | \$575,000 | N/A |





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[^0]:    * This number represents the amount of listings still listed as active at the time of this report $\infty$ This number represents the median listing price of ACTIVE listings at the time of this report Certain zip codes were omitted from this report for insufficient data

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