

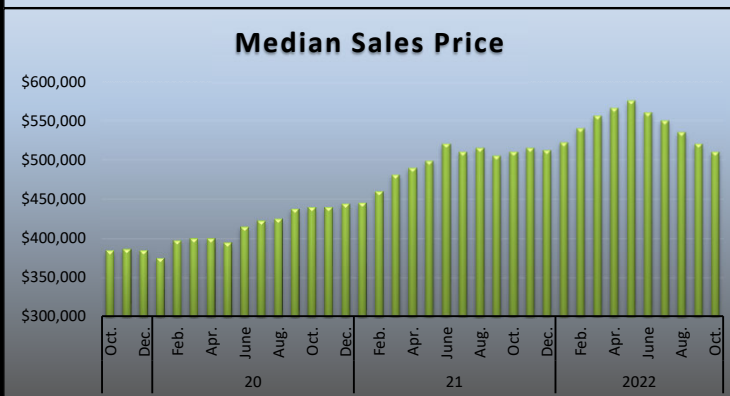
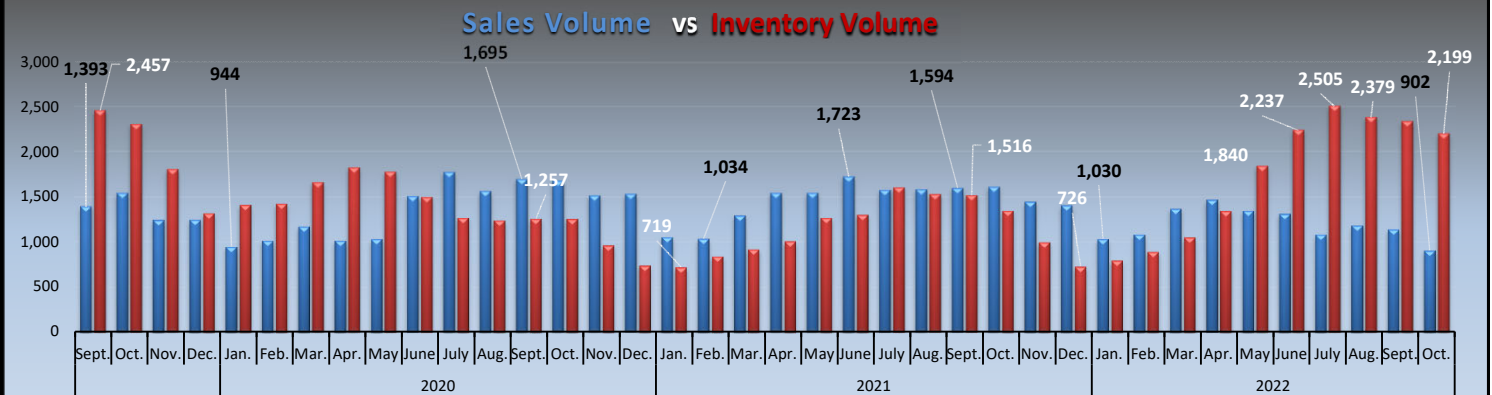
MLS STATISTICS for October 2022

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,201		1,442	-16.7%		1,675		-28.3%
Active Listing Inventory †	2,199		2,334	-5.8%		1,344		63.6%
Pending Sales This Month*	980		1,110	-11.7%		1,855		-47.2%
Number of REO Sales	0	0.0%	5	-100%	0.4%	3	0.2%	-100.0%
Number of Short Sales	0	0.0%	1	N/A	0.1%	0	0.0%	N/A
Equity Sales	902	100.0%	1,133	-20.4%	99.5%	1,605	99.8%	-43.8%
Other (non-REO/-Short Sale/-Equi	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	902	100%	1,139	-20.8%	100%	1,608	100.0%	-43.9%
Months Inventory	2.4 Months		2 Months	20.0%		0.8 Months		200.0%
Dollar Value of Closed Escrows	\$502,059,054		\$655,888,809	-23.5%		\$890,955,849		-43.6%
Median	\$510,000		\$520,000	-1.9%		\$510,000		0.0%
Mean	\$556,606		\$575,846	-3.3%		\$554,077		0.5%
Year-to-Date Statistics	1/01/22 to 10/31/22		1/01/22 to 10/31/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			10/31/2021		Change
Number of Closed Escrows	11,901		12,168			14,538		-18.1%
Dollar Value of Closed Escrows	\$7,111,938,783		\$7,264,451,457			\$7,961,428,912		-10.7%
Median	\$545,000		\$545,000			\$499,000		9.2%
Mean	\$597,592		\$597,013			\$547,629		9.1%



SAR Member Benefit*
You could advertise [here!](#)
Contact tony@sacrealtor.org for details.

*must be current SAR Member in good standing

Jenny Escrow
Realtor®

† includes: Active, Contingent - Show, Contingent - No Show listings
 * The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

Based on Multiple Listing Service data from MetroList® | 2022 SAR

Compiled monthly by Tony Vicari, Director of Communications | Sacramento Association of REALTORS® | www.sacrealtor.org | 916.437.1205

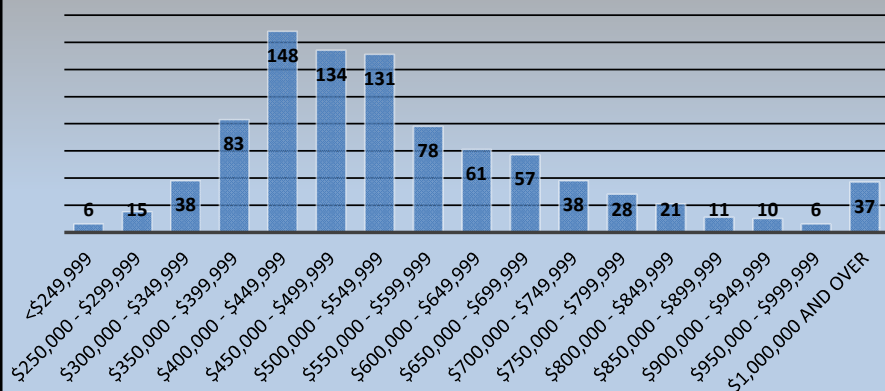
MLS STATISTICS for October 2022

Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

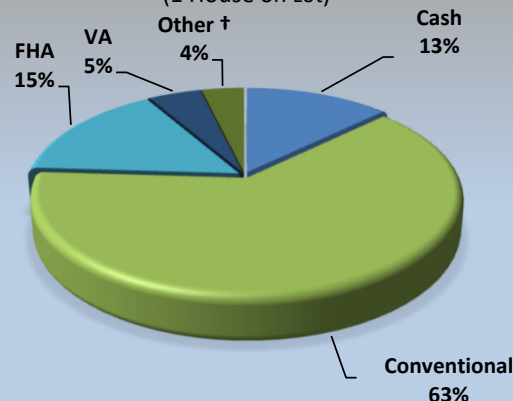
1 House on Lot

Total: 902



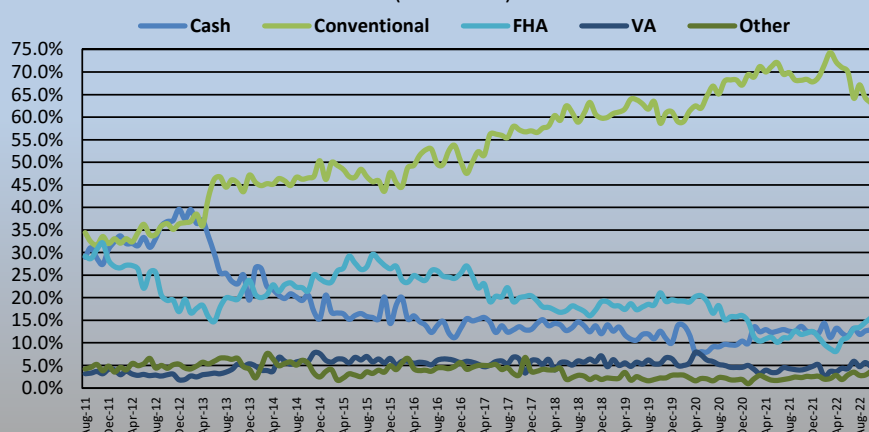
Type of Financing/Days on Market

TYPE OF FINANCING (1 House on Lot)

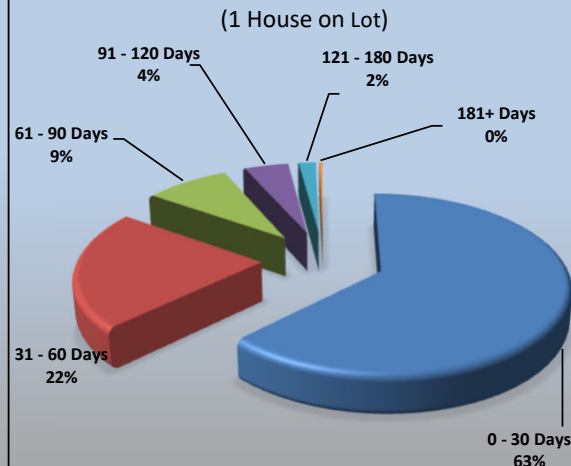


Types of Financing Historical

(% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(Single Family Only) Days on Market	# of Units	% of Total		
(Single Family Home only) Financing Method							Current Month	Last 4 Months	Last 12 Months
Cash	116	12.9%	144	12.6%	0 - 30	566	62.7%	70.1%	81.6%
Conventional	569	63.1%	732	64.3%	31 - 60	198	22.0%	19.7%	12.1%
FHA	141	15.6%	166	14.6%	61 - 90	78	8.6%	6.5%	3.8%
VA	42	4.7%	64	5.6%	91 - 120	41	4.5%	2.5%	1.5%
Other †	34	3.8%	33	2.9%	121 - 180	16	1.8%	1.1%	0.8%
Total	902	100.0%	1,139	100.0%	181+	3	0.3%	0.1%	0.2%
					Total	902	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM:	21	19
Average DOM:	32	30
Average Price/Square Foot:	\$336.5	\$333.8

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit

<https://www.sacrealtor.org/consumers/housing-statistics>.

Based on Multiple Listing Service data from MetroList® | 2022 SAR

Compiled monthly by Tony Vicari, Director of Communications | Sacramento Association of REALTORS® | www.sacrealtor.org | 916.437.1205

MLS STATISTICS for October 2022

Data for Sacramento County and the City of West Sacramento



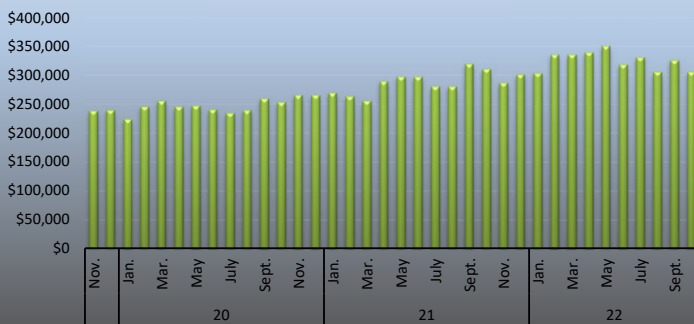
CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	78		121	-35.5%		147		-46.9%
Active Listing Inventory †	158		182	-13.2%		123		28.5%
Pending Sales This Month*	88		98	-10.2%		133		-33.8%
Number of REO Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	76	100%	88	-13.6%	100.0%	131	100.0%	-42.0%
Total Number of Closed Escrows	76	100%	88	-13.6%	100%	131	100.0%	-42.0%
Months Inventory	2.1 Months		2.1 Months	0.0%		0.9 Months		133.3%
Dollar Value of Closed Escrows	\$26,022,869		\$30,116,449	-13.6%		\$44,170,366		-41.1%
Median	\$305,000		\$325,000	-6.2%		\$310,000		-1.6%
Mean	\$342,406		\$342,232	0.1%		\$337,178		1.6%
Year-to-Date Statistics	1/1/22 to 10/31/22 SAR monthly data, compiled		1/1/22 to 10/31/22 MetroList YTD data			1/1/2021 to 10/31/2021		Change
Number of Closed Escrows	887		991			1,197		-25.9%
Dollar Value of Closed Escrows	\$309,112,006		\$347,988,186			\$366,275,409		-15.6%
Median	\$325,000		\$323,000			\$289,000		12.5%
Mean	\$348,492		\$351,149			\$305,994		13.9%

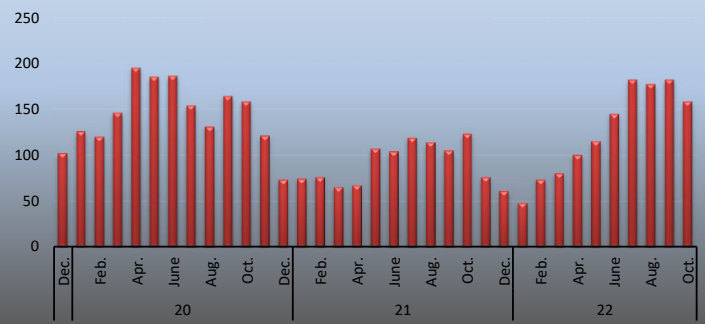
Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Contingent - Show, Contingent - No Show

* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit <https://www.sacrealtor.org/consumers/housing-statistics>

Based on Multiple Listing Service data from MetroList® 2022 SAR

Compiled monthly by Tony Vicari, Director of Communications | Sacramento Association of REALTORS® | www.sacrealtor.org | 916.437.1205

MLS STATISTICS for October 2022

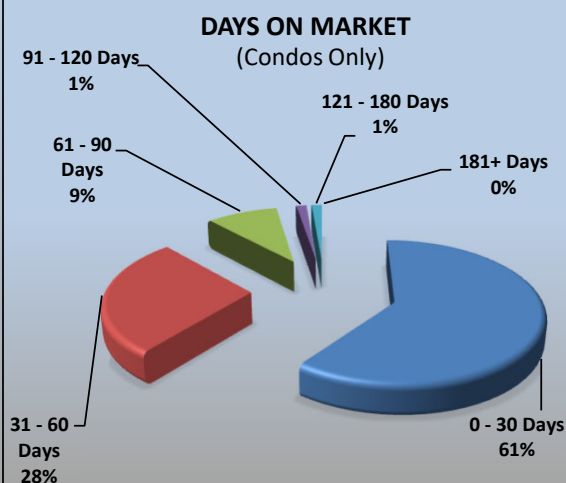
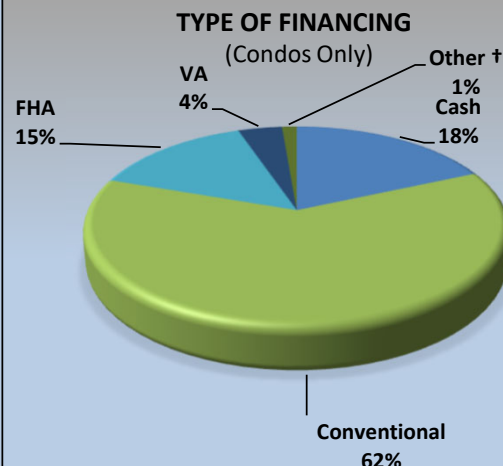
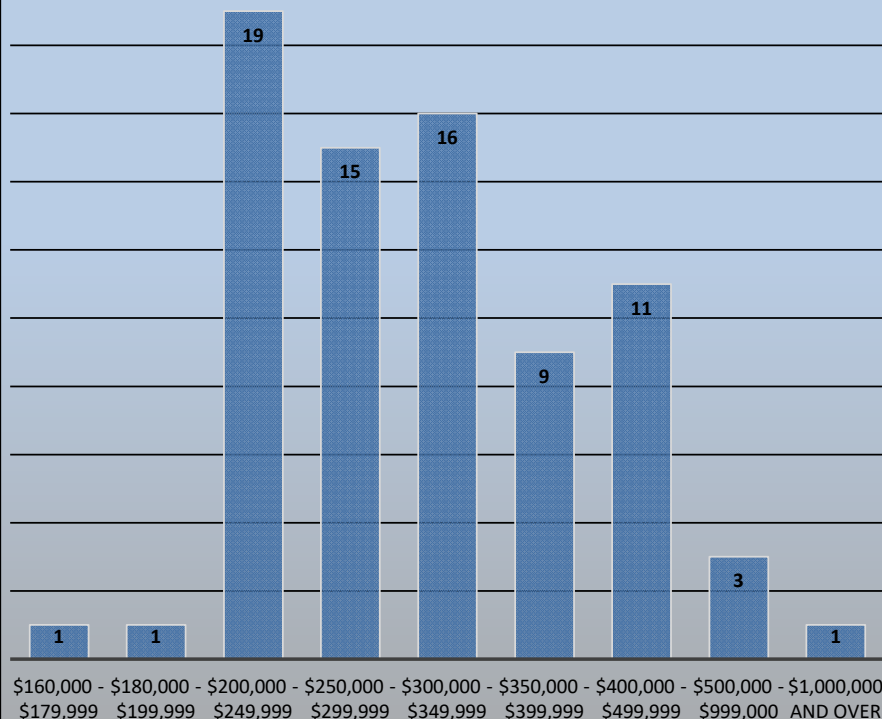
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

Condos

Total: 76



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET					
(Condo Only) Financing Method	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market			% of Total		
					# of Units	Current Month	Last 4 Months	Last 12 Months		
Cash	14	18.4%	20	22.7%	0 - 30	46	60.5%	73.4%	82.4%	
Conventional	47	61.8%	55	62.5%	31 - 60	21	27.6%	20.9%	12.2%	
FHA	11	14.5%	10	11.4%	61 - 90	7	9.2%	4.0%	3.7%	
VA	3	3.9%	2	2.3%	91 - 120	1	1.3%	1.1%	0.8%	
Other †	1	1.3%	1	1.1%	121 - 180	1	1.3%	0.3%	0.6%	
Total	76	100.0%	88	100.0%	181+	0	0.0%	0.3%	0.2%	
					Total	76	100.0%	100.0%	100.0%	

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Average DOM:

Current

27

Last Month

26

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit <https://www.sacrealtor.org/consumers/housing-statistics>.

Based on Multiple Listing Service data from MetroList© 2022 SAR

Compiled monthly by Tony Vicari, Director of Communications | Sacramento Association of REALTORS® | www.sacrealtor.org | 916.437.1205