

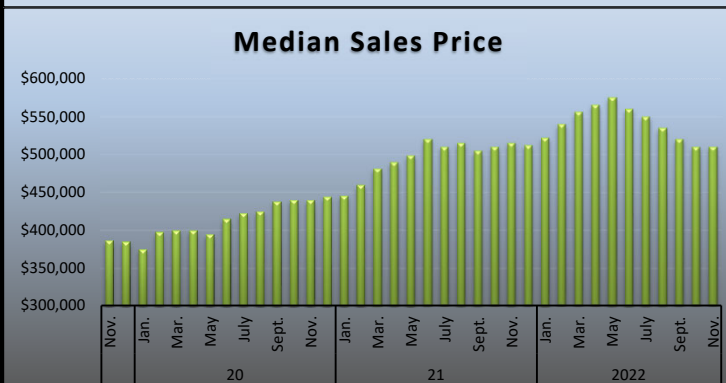
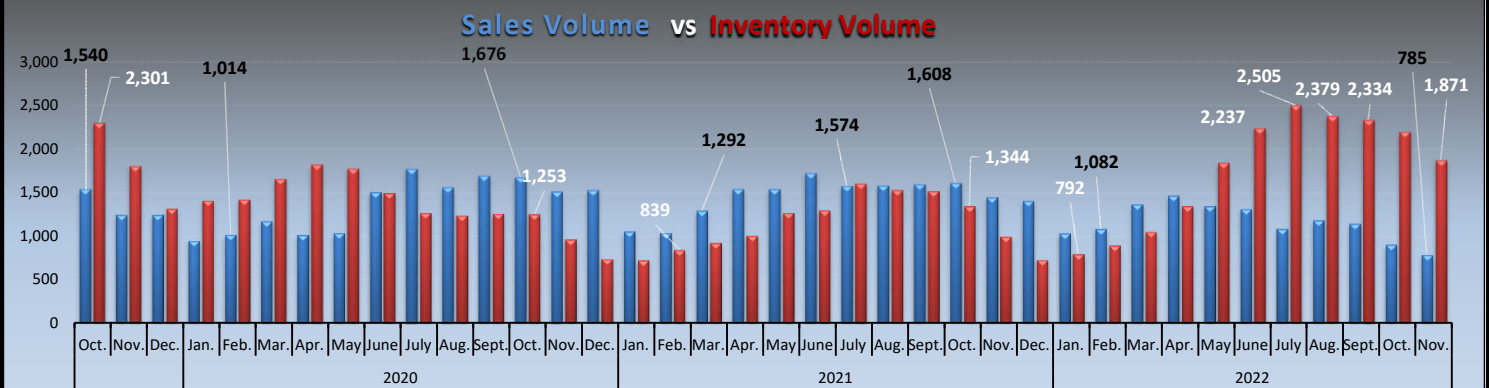
MLS STATISTICS for November 2022

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

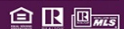
Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	904		1,201	-24.7%		1,259		-28.2%
Active Listing Inventory †	1,871		2,199	-14.9%		995		88.0%
Pending Sales This Month*	923		980	-5.8%		1,756		-47.4%
Number of REO Sales	1	0.1%	0	N/A	0.0%	5	0.3%	-80.0%
Number of Short Sales	0	0.0%	0	N/A	0.0%	0	0.0%	N/A
Equity Sales	784	99.9%	902	-13.1%	100.0%	1,440	99.7%	-45.6%
Other (non-REO/-Short Sale/-Equi	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	785	100%	902	-13.0%	100%	1,445	100.0%	-45.7%
Months Inventory	2.4 Months		2.4 Months	0.0%		0.7 Months		242.9%
Dollar Value of Closed Escrows	\$438,105,026		\$502,059,054	-12.7%		\$809,762,664		-45.9%
Median	\$510,000		\$510,000	0.0%		\$515,000		-1.0%
Mean	\$558,096		\$556,606	0.3%		\$560,389		-0.4%
Year-to-Date Statistics	1/01/22 to 11/30/22		1/01/22 to 11/30/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			11/30/2021		Change
Number of Closed Escrows	12,686		12,984			15,983		-20.6%
Dollar Value of Closed Escrows	\$7,550,043,809		\$7,721,433,565			\$8,771,191,576		-13.9%
Median	\$543,000		\$543,000			\$500,000		8.6%
Mean	\$595,148		\$594,688			\$548,783		8.4%



Jenny Escrow
Realtor®

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*must be current SAR Member in good standing



† includes: Active, Contingent - Show, Contingent - No Show listings

* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

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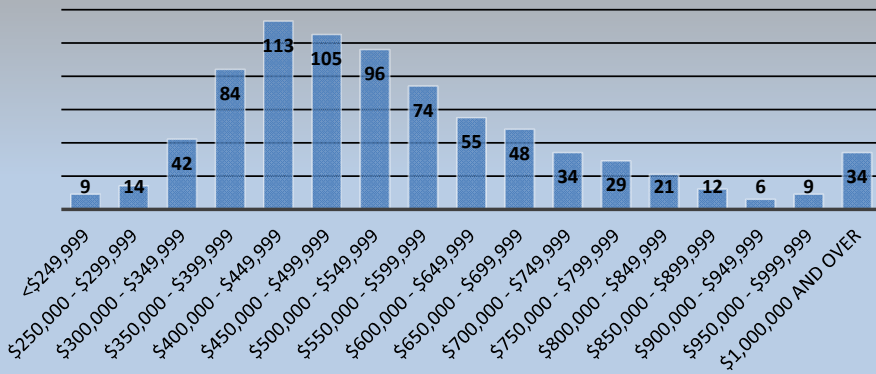
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BREAKDOWN OF SALES BY PRICE

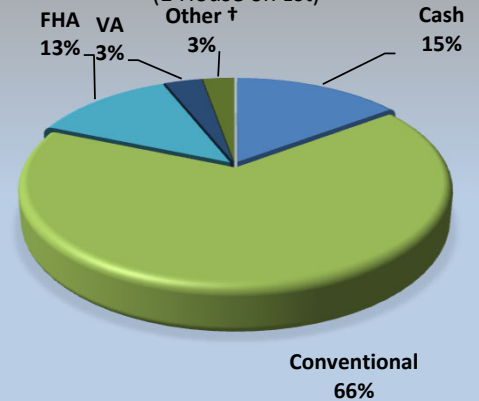
1 House on Lot

Total: 785

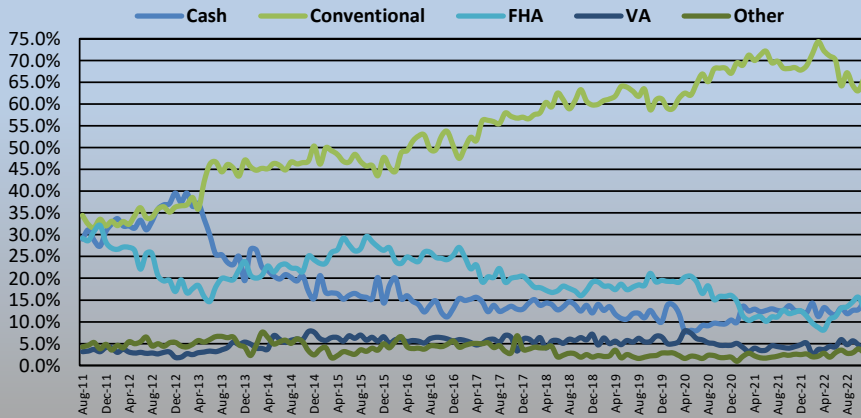


Type of Financing/Days on Market

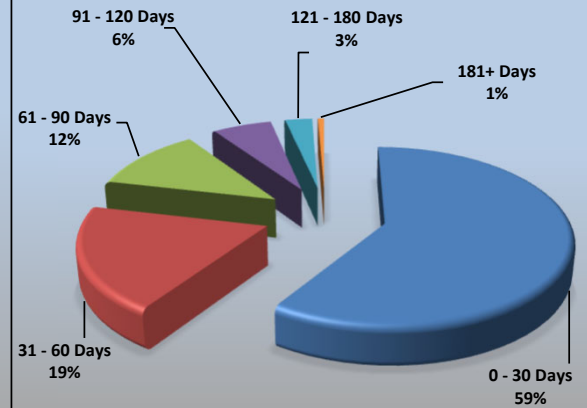
TYPE OF FINANCING (1 House on Lot)



Types of Financing Historical (% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	Days on Market		% of Total		
(Single Family Home only) Financing Method					(Single Family Only) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	117	14.9%	116	12.9%	0 - 30	466	59.4%	64.8%	80.2%
Conventional	521	66.4%	569	63.1%	31 - 60	151	19.2%	21.3%	12.6%
FHA	99	12.6%	141	15.6%	61 - 90	93	11.8%	8.5%	4.2%
VA	26	3.3%	42	4.7%	91 - 120	48	6.1%	3.5%	1.8%
Other †	22	2.8%	34	3.8%	121 - 180	22	2.8%	1.6%	0.9%
Total	785	100.0%	902	100.0%	181+	5	0.6%	0.3%	0.2%
					Total	785	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM:	23	21
Average DOM:	36	32
Average Price/Square Foot:	\$320.8	\$336.5

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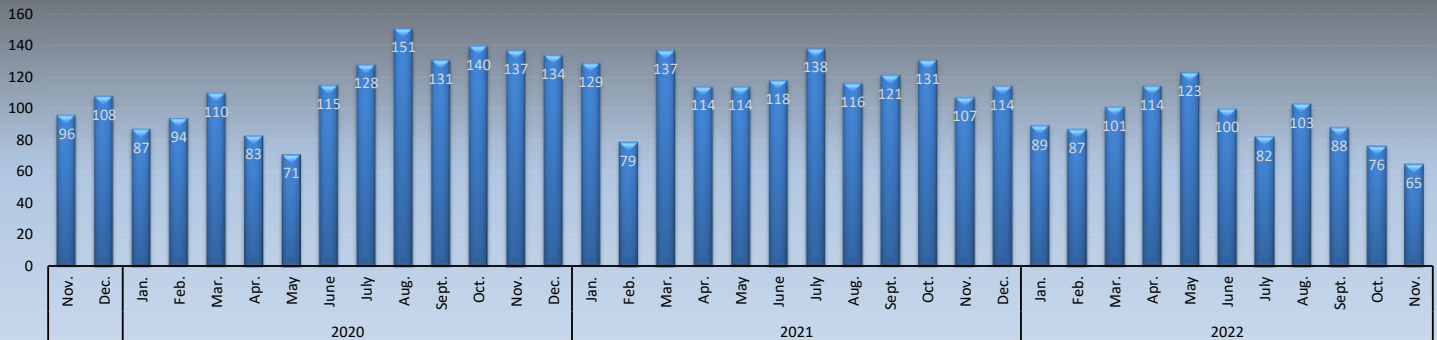
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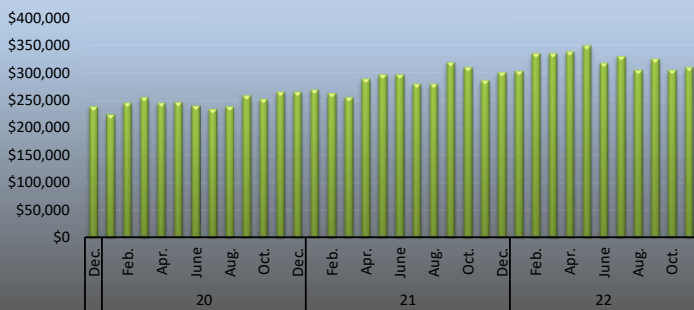
CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	66		78	-15.4%		98		-32.7%
Active Listing Inventory †	138		158	-12.7%		76		81.6%
Pending Sales This Month*	68		88	-22.7%		148		-54.1%
Number of REO Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	65	100%	76	-14.5%	100.0%	107	100.0%	-39.3%
Total Number of Closed Escrows	65	100%	76	-14.5%	100%	107	100.0%	-39.3%
Months Inventory	2.1 Months		2.1 Months	0.0%		0.7 Months		200.0%
Dollar Value of Closed Escrows	\$21,442,600		\$26,022,869	-17.6%		\$33,172,650		-35.4%
Median	\$310,000		\$305,000	1.6%		\$286,000		8.4%
Mean	\$329,886		\$342,406	-3.7%		\$310,025		6.4%
Year-to-Date Statistics	1/1/22 to 11/30/22		1/1/22 to 11/30/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			11/30/2021		Change
Number of Closed Escrows	952		1,058			1,304		-27.0%
Dollar Value of Closed Escrows	\$330,554,606		\$370,005,786			\$399,448,059		-17.2%
Median	\$320,000		\$320,000			\$288,000		11.1%
Mean	\$347,221		\$349,722			\$306,325		13.4%

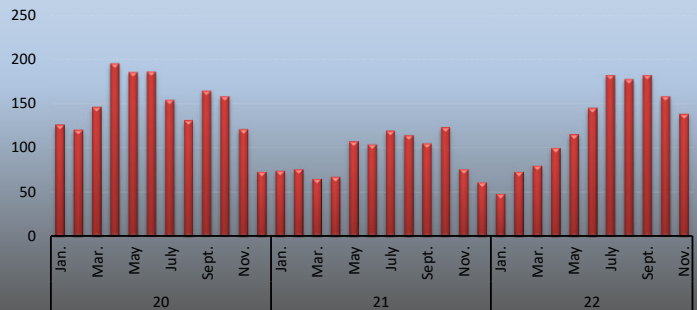
Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Contingent - Show, Contingent - No Show

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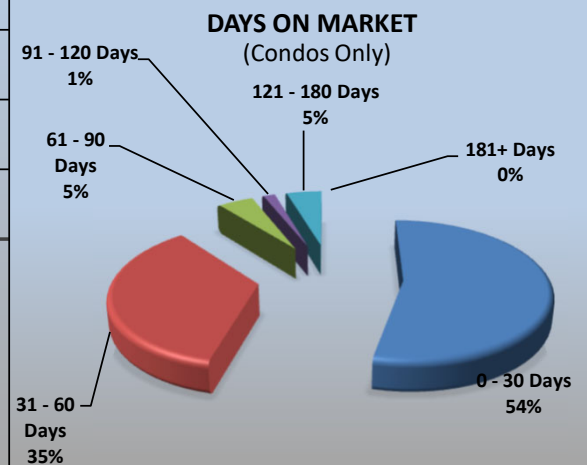
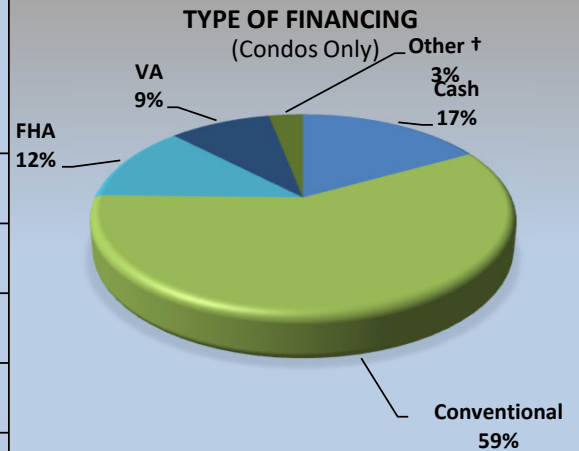
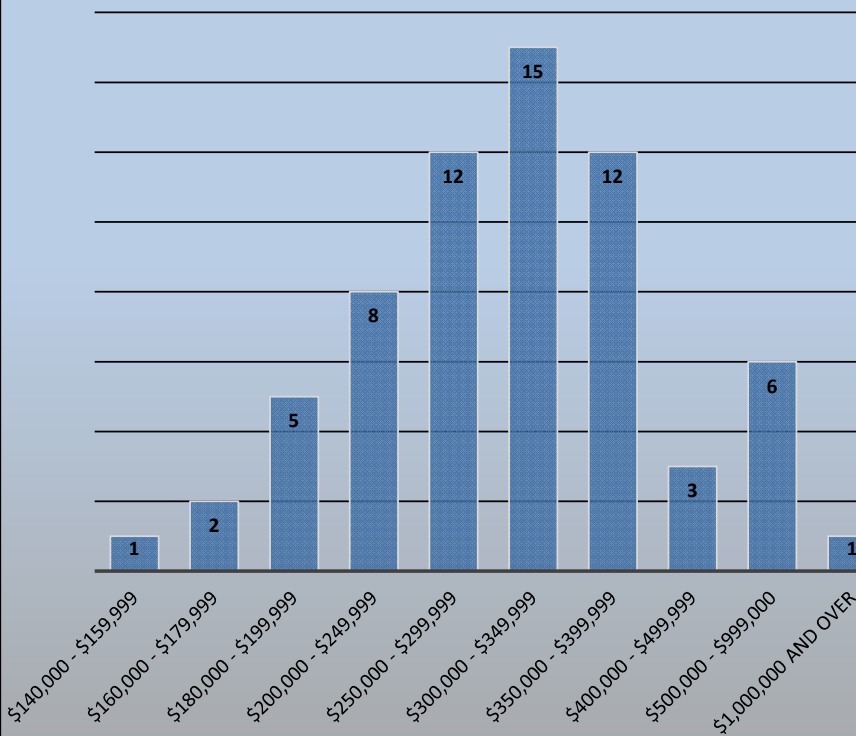
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

Condos

Total: 65



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	% of Total				
(Condo Only) Financing Method					(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	11	16.9%	14	18.4%	0 - 30	35	53.8%	65.1%	80.9%
Conventional	38	58.5%	47	61.8%	31 - 60	23	35.4%	26.8%	13.5%
FHA	8	12.3%	11	14.5%	61 - 90	3	4.6%	5.1%	3.7%
VA	6	9.2%	3	3.9%	91 - 120	1	1.5%	1.5%	0.9%
Other †	2	3.1%	1	1.3%	121 - 180	3	4.6%	1.2%	0.9%
Total	65	100.0%	76	100.0%	181+	0	0.0%	0.3%	0.2%
					Total	65	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Average DOM:

Current
34

Last Month
27

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