

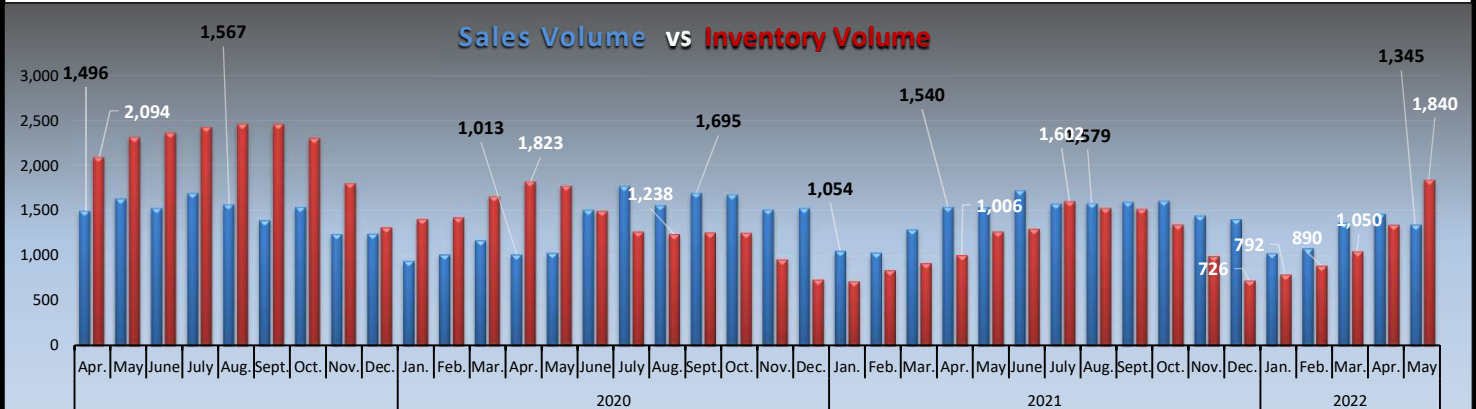
# MLS STATISTICS for May 2022

Data for Sacramento County and the City of West Sacramento



## SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,978		1,841	7.4%		1,912		3.5%
Active Listing Inventory †	1,840		1,342	37.1%		1,267		45.2%
Pending Sales This Month*	1,441		1,468	-1.8%		1,983		-27.3%
Number of REO Sales	2	0.1%	4	-50%	0.3%	7	0.5%	-71.4%
Number of Short Sales	0	0.0%	0	N/A	0.0%	1	0.1%	-100.0%
Equity Sales	1,343	99.9%	1,460	-8.0%	99.7%	1,532	99.5%	-12.3%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,345	100%	1,464	-8.1%	100%	1,540	100.0%	-12.7%
Months Inventory	1.4 Months		0.9 Months	55.6%		0.8 Months		75.0%
Dollar Value of Closed Escrows	\$851,075,705		\$905,038,292	-6.0%		\$866,527,014		-1.8%
Median	\$575,000		\$565,500	1.7%		\$498,500		15.3%
Mean	\$632,770		\$618,196	2.4%		\$562,680		12.5%
Year-to-Date Statistics	1/01/22 to 5/31/22		1/01/22 to 5/31/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			5/31/2021		Change
Number of Closed Escrows	6,287		6,407			6,460		-2.7%
Dollar Value of Closed Escrows	\$3,816,832,901		\$3,882,863,538			\$3,414,700,883		11.8%
Median	\$551,000		\$551,000			\$475,000		16.0%
Mean	\$607,099		\$606,035			\$528,591		14.9%



Jenny Escrow  
Realtor®

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\*must be current SAR Member in good standing



† includes: Active, Contingent - Show, Contingent - No Show listings

\* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

Based on Multiple Listing Service data from MetroList® | 2022 SAR

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# MLS STATISTICS for May 2022

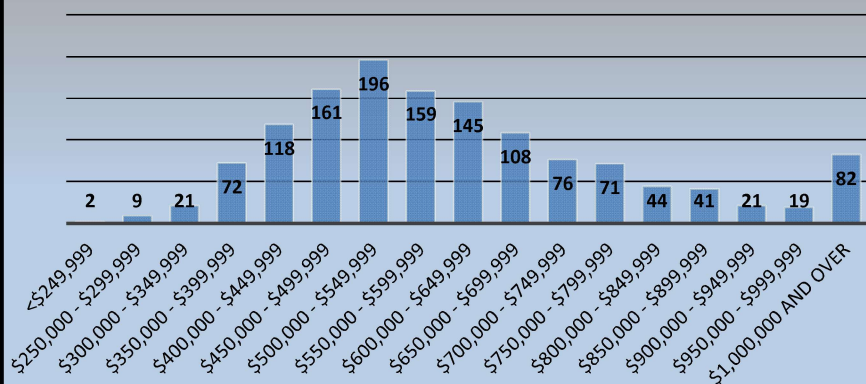
Data for Sacramento County and the City of West Sacramento

## BREAKDOWN OF SALES BY PRICE

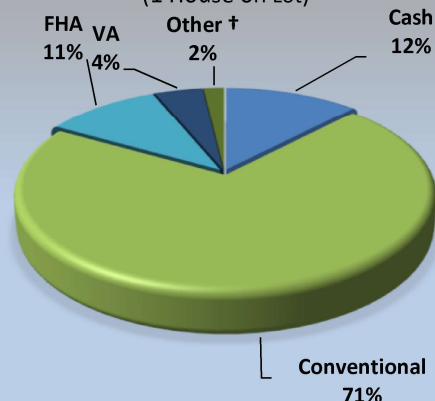
## Type of Financing/Days on Market

### 1 House on Lot

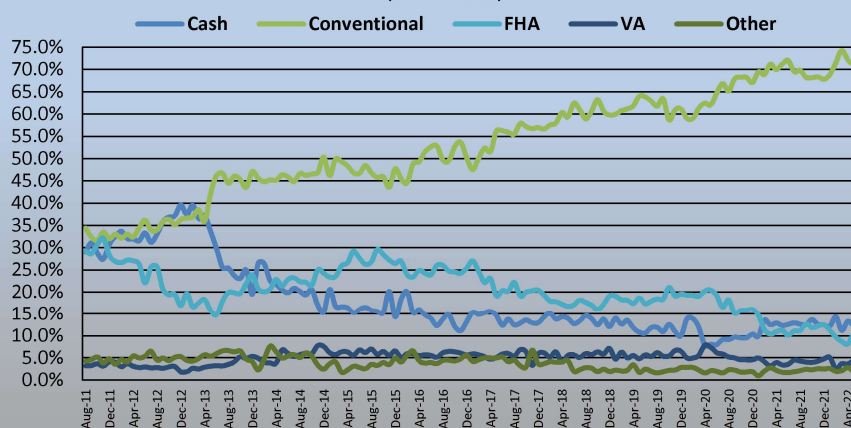
Total: 1,345



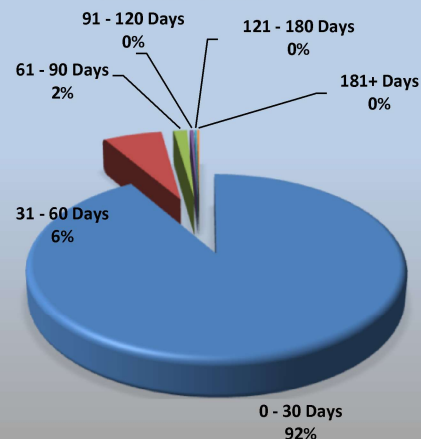
### TYPE OF FINANCING (1 House on Lot)



### Types of Financing Historical (% of Sales)



### DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET						
(Single Family Home only) Financing Method	# of Units	% of Total	# of Units	% of Total	(Single Family Only) Days on Market	# of Units	% of Total				
							Current Month		Last 4 Months		Last 12 Months
Cash	164	12.2%	194	13.3%	0 - 30	1,232	91.6%		89.6%		87.8%
Conventional	955	71.0%	1,057	72.2%	31 - 60	83	6.2%		6.8%		8.3%
FHA	142	10.6%	119	8.1%	61 - 90	19	1.4%		1.9%		2.4%
VA	59	4.4%	53	3.6%	91 - 120	5	0.4%		0.9%		0.8%
Other †	25	1.9%	41	2.8%	121 - 180	3	0.2%		0.6%		0.5%
Total	1,345	100.0%	1,464	100.0%	181+	3	0.2%		0.3%		0.2%
					Total	1,345	100.0%		100.0%		100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

<b>Median DOM:</b>	<b>7</b>	<b>7</b>
<b>Average DOM:</b>	<b>13</b>	<b>12</b>
<b>Average Price/Square Foot:</b>	<b>\$370.4</b>	<b>\$370.1</b>

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# MLS STATISTICS for April 2022

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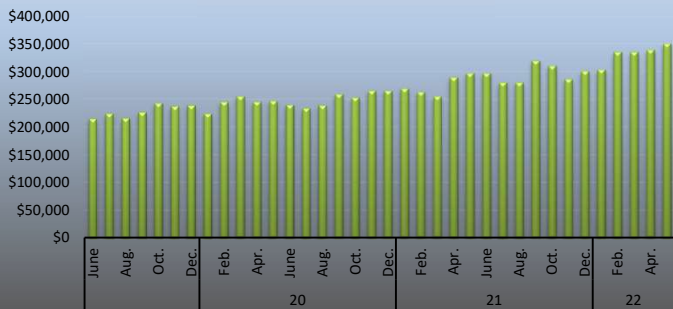
## CONDOMINIUM REALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	125		154	-18.8%		136		-8.1%
Active Listing Inventory †	115		100	15.0%		107		7.5%
Pending Sales This Month*	118		134	-11.9%		149		-20.8%
Number of REO Sales	0	0.0%	1	0.0%	0.9%	1	0.9%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	123	100%	113	8.8%	99.1%	113	99.1%	8.8%
Total Number of Closed Escrows	123	100%	114	7.9%	100%	114	100.0%	7.9%
Months Inventory	0.9 Months		0.9 Months	0.0%		0.9 Months		0.0%
Dollar Value of Closed Escrows	\$45,382,200		\$41,954,828	8.2%		\$34,541,592		31.4%
Median	\$350,000		\$338,750	3.3%		\$296,500		18.0%
Mean	\$368,961		\$368,025	0.3%		\$302,996		21.8%
Year-to-Date Statistics	1/1/22 to 5/31/22		1/1/22 to 5/31/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			5/31/2021		Change
Number of Closed Escrows	514		525			573		-10.3%
Dollar Value of Closed Escrows	\$179,770,070		\$186,494,855			\$165,767,664		8.4%
Median	\$333,000		\$333,000			\$275,000		21.1%
Mean	\$349,747		\$355,228			\$289,298		20.9%

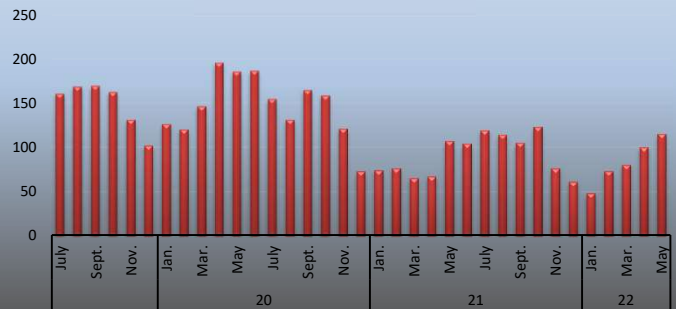
## Sales Volume



## Median Sales Price



## Inventory Volume



† includes: Active, Contingent - Show, Contingent - No Show

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# MLS STATISTICS for April 2022

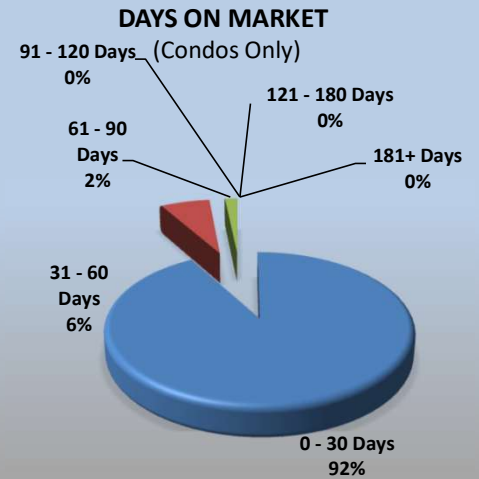
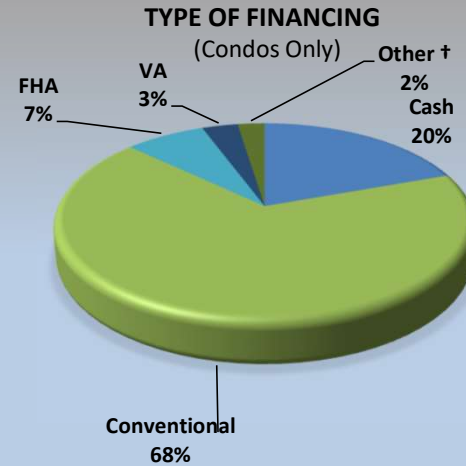
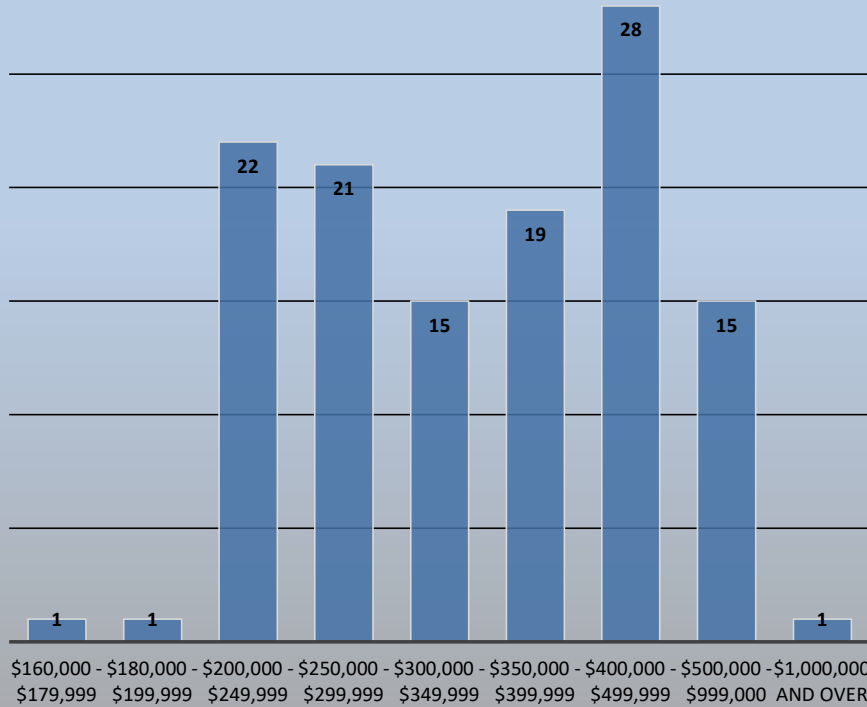
Data for Sacramento County and the City of West Sacramento

## BREAKDOWN OF SALES BY PRICE

## Type of Financing/Days on Market

### Condos

Total: 123



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
(Condo Only) Financing Method	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
							Current Month	Last 4 Months	Last 12 Months
Cash	24	19.5%	20	17.5%	0 - 30	113	91.9%	89.6%	86.8%
Conventional	83	67.5%	84	73.7%	31 - 60	8	6.5%	6.6%	8.8%
FHA	9	7.3%	5	4.4%	61 - 90	2	1.6%	2.1%	2.9%
VA	4	3.3%	5	4.4%	91 - 120	0	0.0%	0.7%	0.9%
Other †	3	2.4%	0	0.0%	121 - 180	0	0.0%	0.9%	0.5%
<b>Total</b>	<b>123</b>	<b>100.0%</b>	<b>114</b>	<b>100.0%</b>	<b>181+</b>	<b>0</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.1%</b>
					<b>Total</b>	<b>123</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

**Average DOM:**

Current Last Month

**11 11**

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