

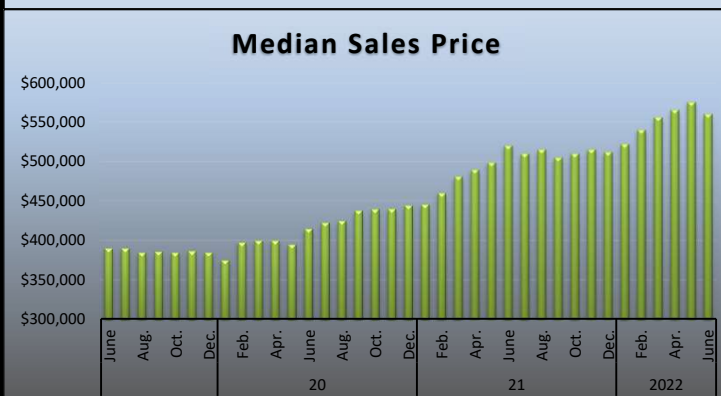
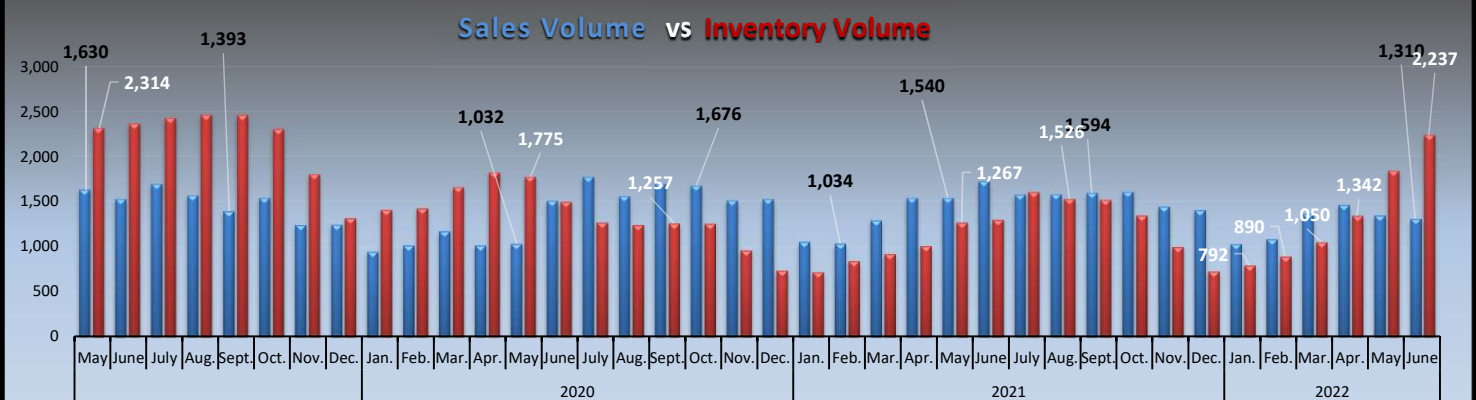
# MLS STATISTICS for June 2022

Data for Sacramento County and the City of West Sacramento



## SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	2,066		1,978	4.4%		2,110		-2.1%
Active Listing Inventory †	2,237		1,840	21.6%		1,297		72.5%
Pending Sales This Month*	1,292		1,441	-10.3%		1,911		-32.4%
Number of REO Sales	1	0.1%	2	-50%	0.1%	3	0.2%	-66.7%
Number of Short Sales	0	0.0%	0	N/A	0.0%	4	0.2%	-100.0%
Equity Sales	1,309	99.9%	1,343	-2.5%	99.9%	1,716	99.6%	-23.7%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,310	100%	1,345	-2.6%	100%	1,723	100.0%	-24.0%
Months Inventory	1.7 Months		1.4 Months	21.4%		0.8 Months		112.5%
Dollar Value of Closed Escrows	\$795,088,992		\$851,075,705	-6.6%		\$985,246,008		-19.3%
Median	\$560,000		\$575,000	-2.6%		\$520,000		7.7%
Mean	\$606,938		\$632,770	-4.1%		\$571,820		6.1%
Year-to-Date Statistics	1/01/22 to 6/30/22		1/01/22 to 6/30/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			6/30/2022		Change
Number of Closed Escrows	7,597		7,736			8,183		-7.2%
Dollar Value of Closed Escrows	\$4,611,921,893		\$4,688,264,951			\$4,399,946,891		4.8%
Median	\$555,000		\$555,000			\$485,000		14.4%
Mean	\$607,071		\$606,032			\$537,694		12.9%



**Jenny Escrow**  
Realtor®

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\*must be current SAR Member in good standing



† includes: Active, Contingent - Show, Contingent - No Show listings

\* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

**Based on Multiple Listing Service data from MetroList® | 2022 SAR**

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# MLS STATISTICS for June 2022

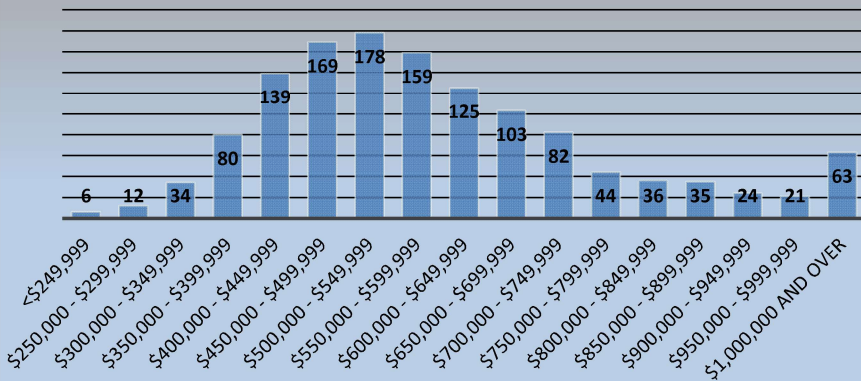
## Data for Sacramento County and the City of West Sacramento

### BREAKDOWN OF SALES BY PRICE

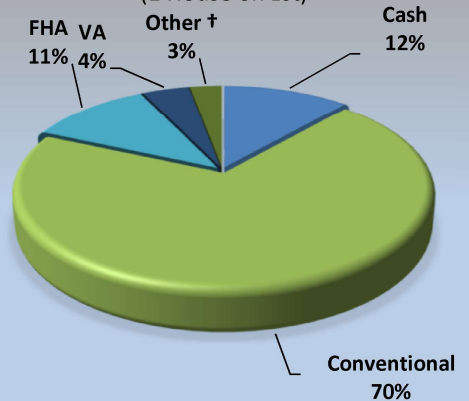
### Type of Financing/Days on Market

#### 1 House on Lot

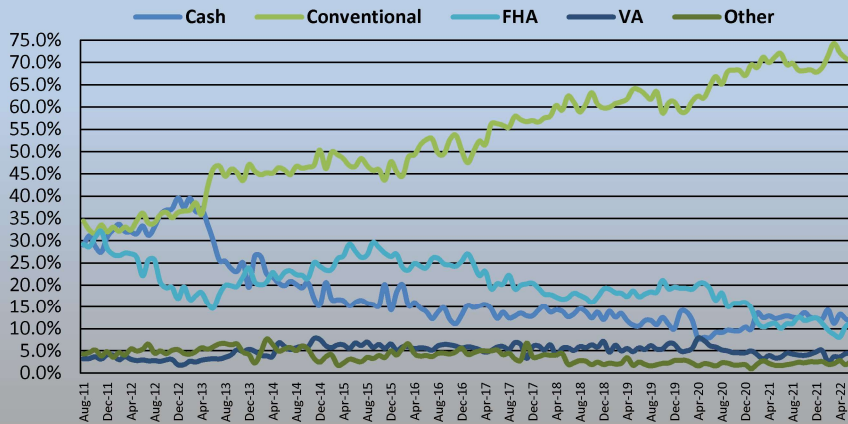
Total: 1,310



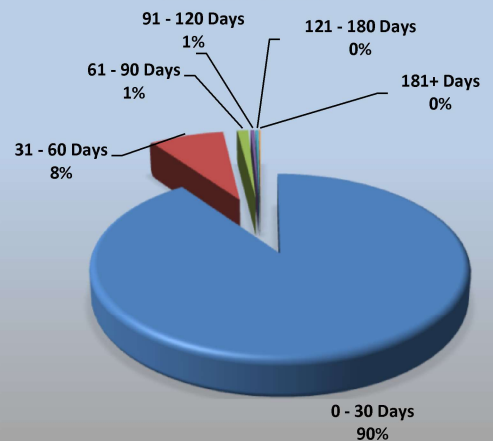
#### TYPE OF FINANCING (1 House on Lot)



#### Types of Financing Historical (% of Sales)



#### DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
(Single Family Home only) Financing Method	# of Units	% of Total	# of Units	% of Total	% of Total				
					(Single Family Only) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	151	11.5%	164	12.2%	0 - 30	1,182	90.2%	90.8%	87.3%
Conventional	918	70.1%	955	71.0%	31 - 60	102	7.8%	6.5%	8.6%
FHA	147	11.2%	142	10.6%	61 - 90	15	1.1%	1.3%	2.5%
VA	56	4.3%	59	4.4%	91 - 120	5	0.4%	0.7%	0.8%
Other †	38	2.9%	25	1.9%	121 - 180	4	0.3%	0.5%	0.5%
<b>Total</b>	<b>1,310</b>	<b>100.0%</b>	<b>1,345</b>	<b>100.0%</b>	<b>181+</b>	<b>2</b>	<b>0.2%</b>	<b>0.2%</b>	<b>0.2%</b>
					<b>Total</b>	<b>1,310</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

<b>Median DOM:</b>	<b>8</b>	<b>Last Month</b>
<b>Average DOM:</b>	<b>14</b>	<b>7</b>
<b>Average Price/Square Foot:</b>	<b>\$362.2</b>	<b>\$370.4</b>

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# MLS STATISTICS for June 2022

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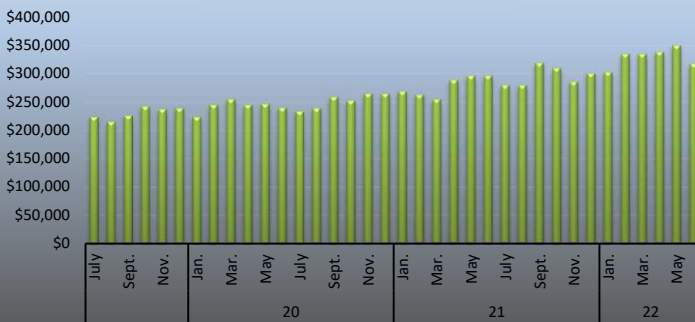
## CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	147		125	17.6%		169		-13.0%
Active Listing Inventory †	145		115	26.1%		104		39.4%
Pending Sales This Month*	103		118	-12.7%		152		-32.2%
Number of REO Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	100	100%	123	-18.7%	100.0%	118	100.0%	-15.3%
Total Number of Closed Escrows	100	100%	123	-18.7%	100%	118	100.0%	-15.3%
Months Inventory	1.5 Months		0.9 Months	66.7%		0.9 Months		66.7%
Dollar Value of Closed Escrows	\$33,829,095		\$45,382,200	-25.5%		\$37,149,642		-8.9%
Median	\$317,500		\$350,000	-9.3%		\$296,500		7.1%
Mean	\$338,291		\$368,961	-8.3%		\$314,827		7.5%
Year-to-Date Statistics	1/1/22 to 6/30/22		1/1/22 to 6/30/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			6/30/2021		Change
Number of Closed Escrows	614		628			691		-11.1%
Dollar Value of Closed Escrows	\$213,599,165		\$221,487,950			\$202,917,306		5.3%
Median	\$325,000		\$325,000			\$280,000		16.1%
Mean	\$347,881		\$352,688			\$293,657		18.5%

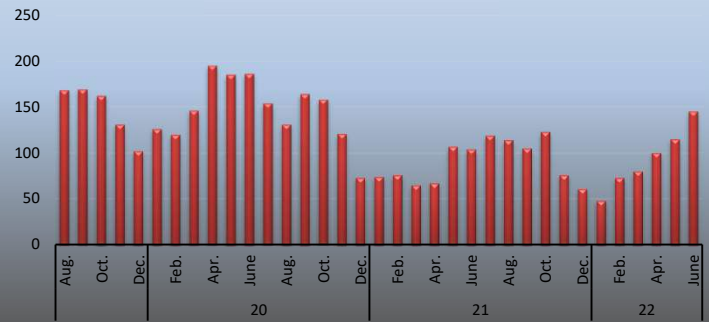
### Sales Volume



### Median Sales Price



### Inventory Volume



† includes: Active, Contingent - Show, Contingent - No Show

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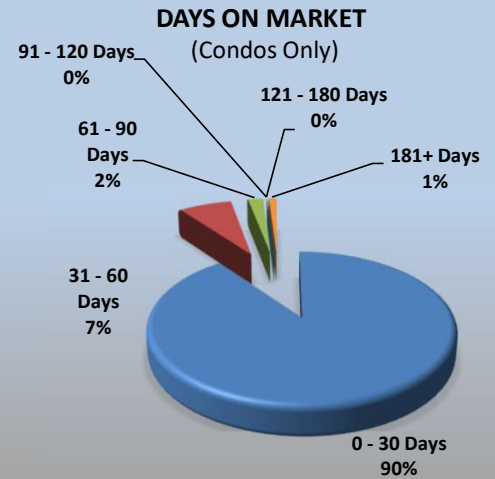
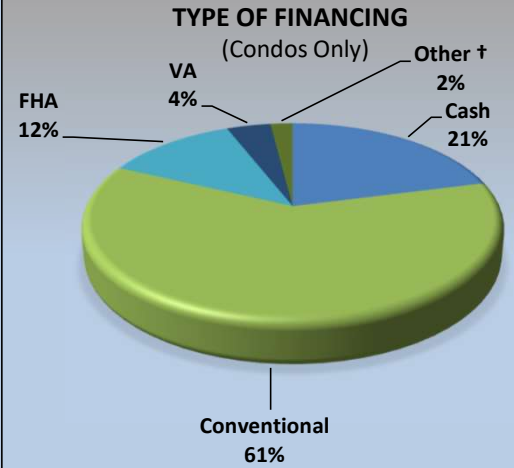
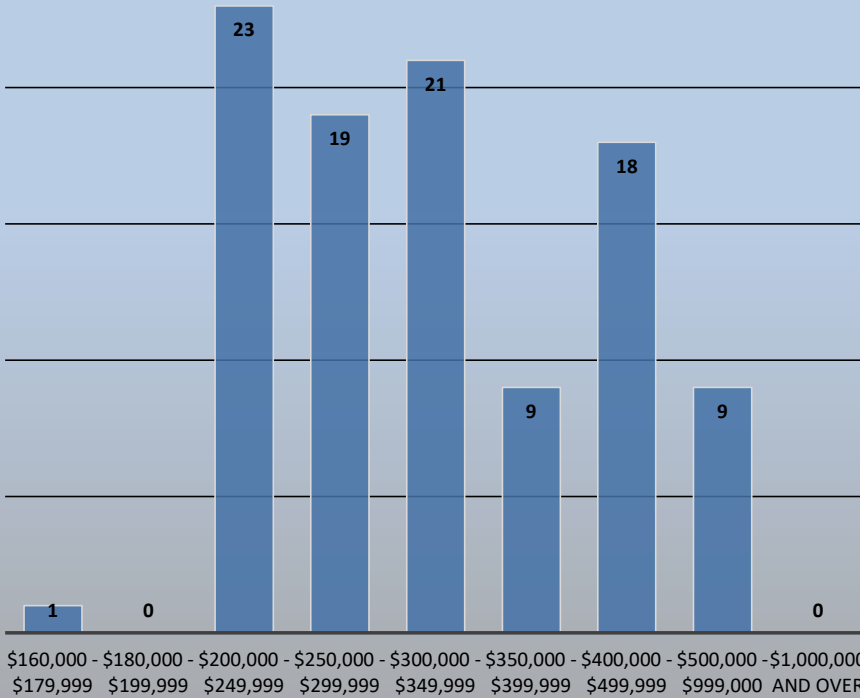
Data for Sacramento County and the City of West Sacramento

## BREAKDOWN OF SALES BY PRICE

## Type of Financing/Days on Market

### Condos

Total: 100



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
(Condo Only) Financing Method	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
							Current Month	Last 4 Months	Last 12 Months
Cash	21	21.0%	24	19.5%	0 - 30	90	90.0%	90.9%	86.6%
Conventional	61	61.0%	83	67.5%	31 - 60	7	7.0%	6.4%	8.9%
FHA	12	12.0%	9	7.3%	61 - 90	2	2.0%	1.8%	3.0%
VA	4	4.0%	4	3.3%	91 - 120	0	0.0%	0.5%	0.9%
Other †	2	2.0%	3	2.4%	121 - 180	0	0.0%	0.2%	0.5%
<b>Total</b>	<b>100</b>	<b>100.0%</b>	<b>123</b>	<b>100.0%</b>	<b>181+</b>	<b>1</b>	<b>1.0%</b>	<b>0.2%</b>	<b>0.1%</b>
					<b>Total</b>	<b>100</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

**Average DOM:**

Current

Last Month

**16**

**11**

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