

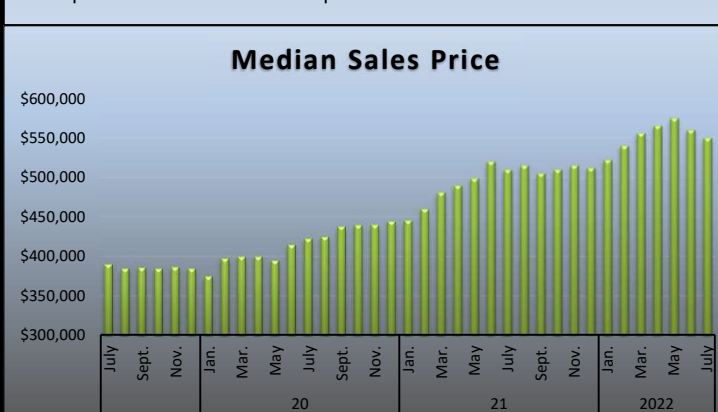
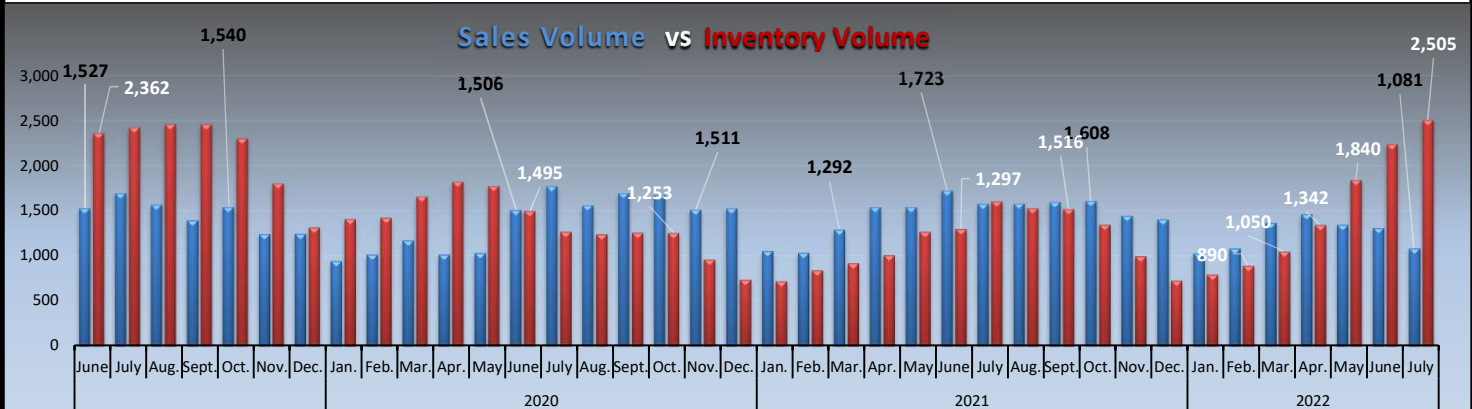
MLS STATISTICS for July 2022

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,833		2,066	-11.3%		2,077		-11.7%
Active Listing Inventory †	2,505		2,237	12.0%		1,602		56.4%
Pending Sales This Month*	1,202		1,292	-7.0%		1,825		-34.1%
Number of REO Sales	3	0.3%	1	200%	0.1%	1	0.1%	200.0%
Number of Short Sales	2	0.2%	0	N/A	0.0%	3	0.2%	-33.3%
Equity Sales	1,076	99.5%	1,309	-17.8%	99.9%	1,570	99.7%	-31.5%
Other (non-REO/-Short Sale/-Equ	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,081	100%	1,310	-17.5%	100%	1,574	100.0%	-31.3%
Months Inventory	2.3 Months		1.7 Months	35.3%		1 Months		130.0%
Dollar Value of Closed Escrows	\$641,096,208		\$795,088,992	-19.4%		\$882,267,686		-27.3%
Median	\$549,900		\$560,000	-1.8%		\$510,000		7.8%
Mean	\$593,058		\$606,938	-2.3%		\$560,882		5.7%
Year-to-Date Statistics	1/01/22 to 7/31/22		1/01/22 to 7/31/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			7/31/2022		Change
Number of Closed Escrows	8,678		8,856			9,757		-11.1%
Dollar Value of Closed Escrows	\$5,253,018,101		\$5,352,811,500			\$5,282,214,577		-0.6%
Median	\$551,000		\$551,000			\$490,000		12.4%
Mean	\$605,326		\$604,428			\$541,377		11.8%



Jenny Escrow
Realtor®

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for details.



*must be current SAR Member in good standing

† includes: Active, Contingent - Show, Contingent - No Show listings

* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

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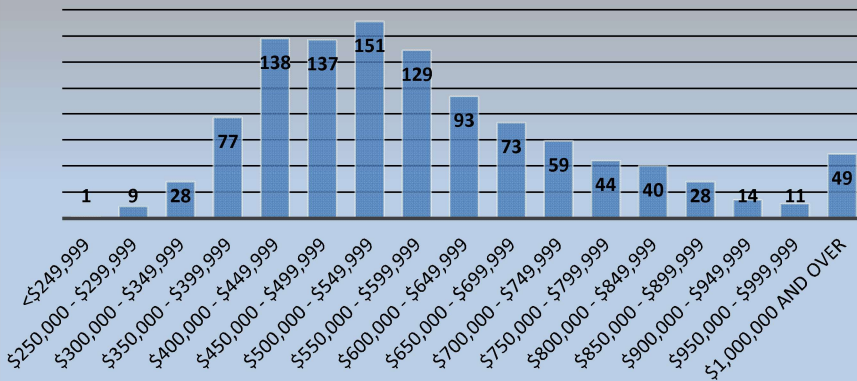
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

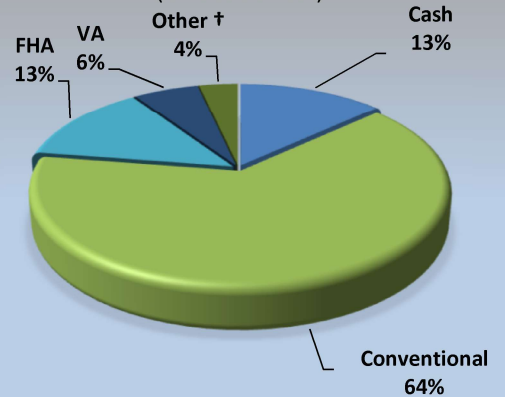
Type of Financing/Days on Market

1 House on Lot

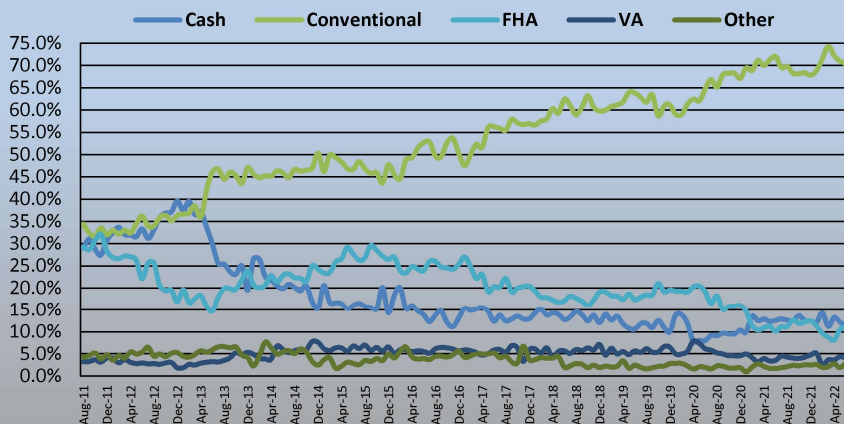
Total: 1,081



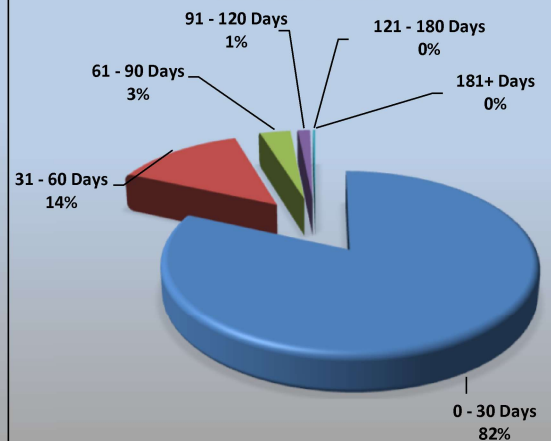
TYPE OF FINANCING (1 House on Lot)



Types of Financing Historical (% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
(Single Family Home only) Financing Method	# of Units	% of Total	# of Units	% of Total	% of Total				
					(Single Family Only) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	143	13.2%	151	11.5%	0 - 30	883	81.7%	89.3%	86.4%
Conventional	694	64.2%	918	70.1%	31 - 60	146	13.5%	8.0%	9.3%
FHA	142	13.1%	147	11.2%	61 - 90	35	3.2%	1.7%	2.7%
VA	64	5.9%	56	4.3%	91 - 120	14	1.3%	0.6%	0.9%
Other †	38	3.5%	38	2.9%	121 - 180	3	0.3%	0.3%	0.5%
Total	1,081	100.0%	1,310	100.0%	181+	0	0.0%	0.2%	0.2%
					Total	1,081	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM:	11	8
Average DOM:	19	14
Average Price/Square Foot:	\$352.9	\$362.2

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MLS STATISTICS for July 2022

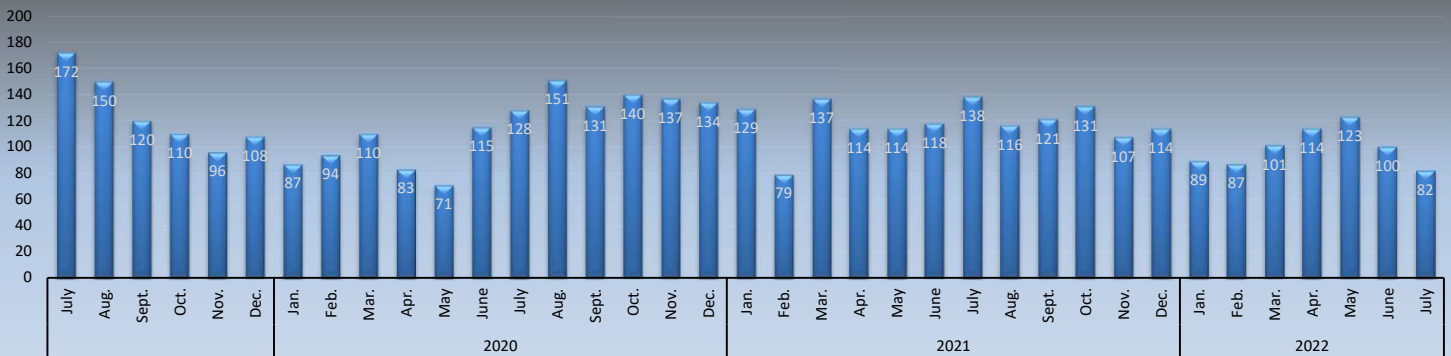
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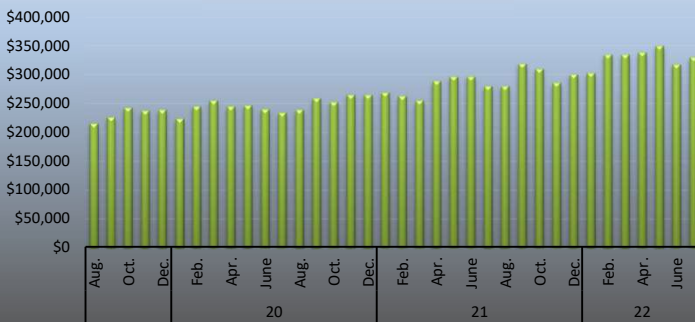
CONDOMINIUM REALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	142		147	-3.4%		162		-12.3%
Active Listing Inventory †	182		145	25.5%		119		52.9%
Pending Sales This Month*	110		103	6.8%		148		-25.7%
Number of REO Sales	0	0.0%	0	0.0%	0.0%	1	0.7%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	82	100%	100	-18.0%	100.0%	137	99.3%	-40.1%
Total Number of Closed Escrows	82	100%	100	-18.0%	100%	138	100.0%	-40.6%
Months Inventory	2.2 Months		1.5 Months	46.7%		0.9 Months		144.4%
Dollar Value of Closed Escrows	\$30,222,204		\$33,829,095	-10.7%		\$43,565,200		-30.6%
Median	\$330,000		\$317,500	3.9%		\$285,000		15.8%
Mean	\$368,563		\$338,291	8.9%		\$315,690		16.7%
Year-to-Date Statistics	1/1/22 to 7/31/22		1/1/22 to 7/31/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			7/31/2021		Change
Number of Closed Escrows	696		712			829		-16.0%
Dollar Value of Closed Escrows	\$243,821,369		\$252,399,154			\$246,482,506		-1.1%
Median	\$325,000		\$325,000			\$280,000		16.1%
Mean	\$350,318		\$354,493			\$297,325		17.8%

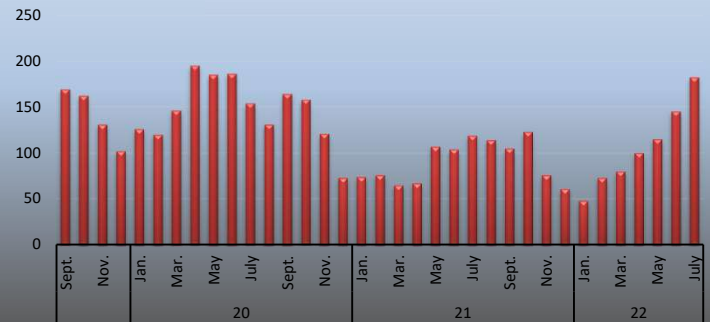
Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Contingent - Show, Contingent - No Show

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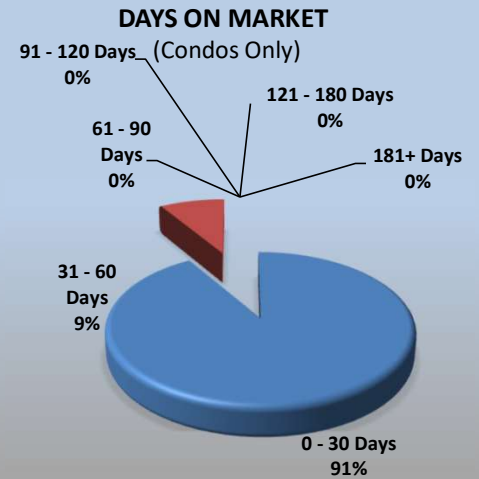
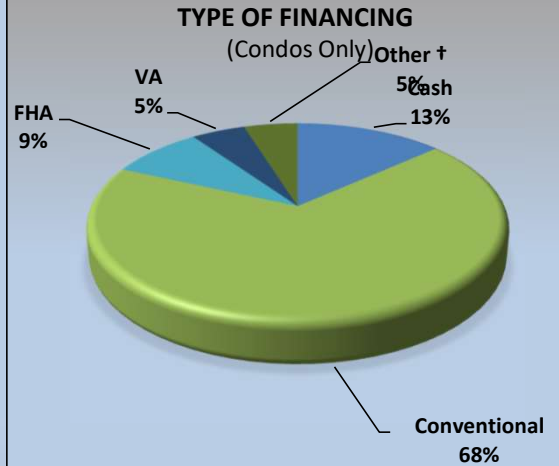
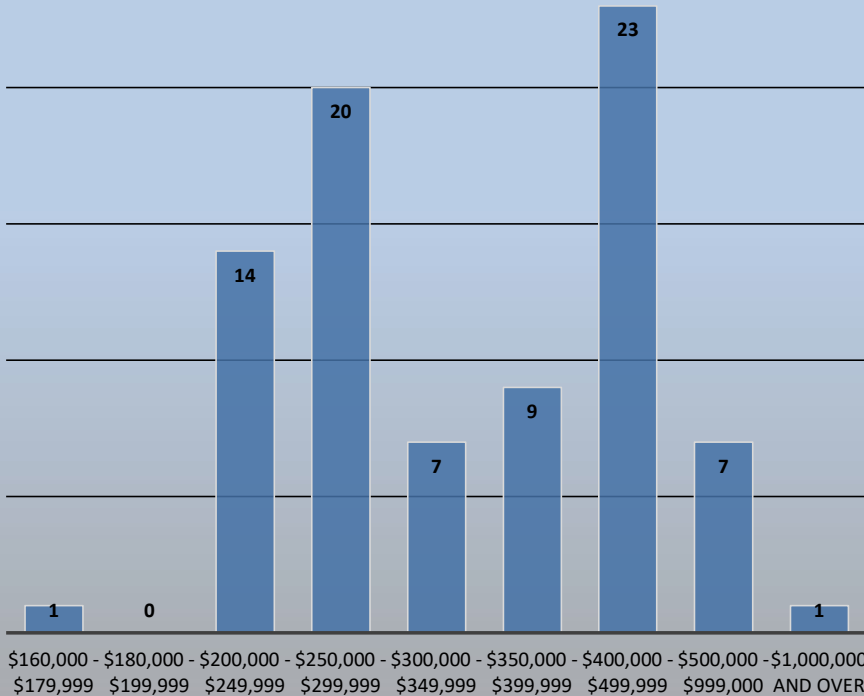
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BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

Condos

Total: 82



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
(Condo Only) Financing Method	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
							Current Month	Last 4 Months	Last 12 Months
Cash	11	13.4%	21	21.0%	0 - 30	75	91.5%	90.9%	86.4%
Conventional	56	68.3%	61	61.0%	31 - 60	7	8.5%	6.9%	9.1%
FHA	7	8.5%	12	12.0%	61 - 90	0	0.0%	1.7%	3.0%
VA	4	4.9%	4	4.0%	91 - 120	0	0.0%	0.0%	0.9%
Other †	4	4.9%	2	2.0%	121 - 180	0	0.0%	0.2%	0.5%
Total	82	100.0%	100	100.0%	181+	0	0.0%	0.2%	0.2%
					Total	82	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Average DOM:

Current Last Month

12 16

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