

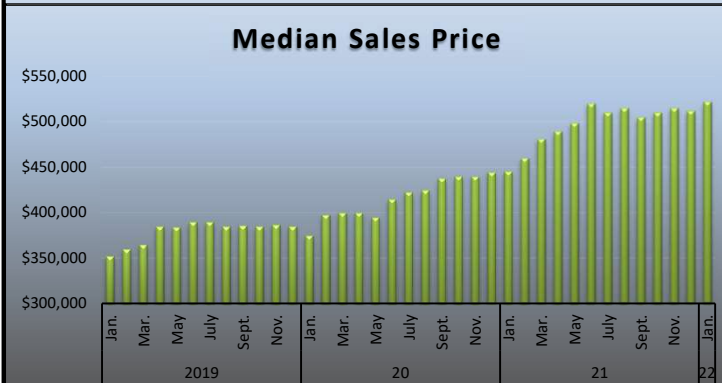
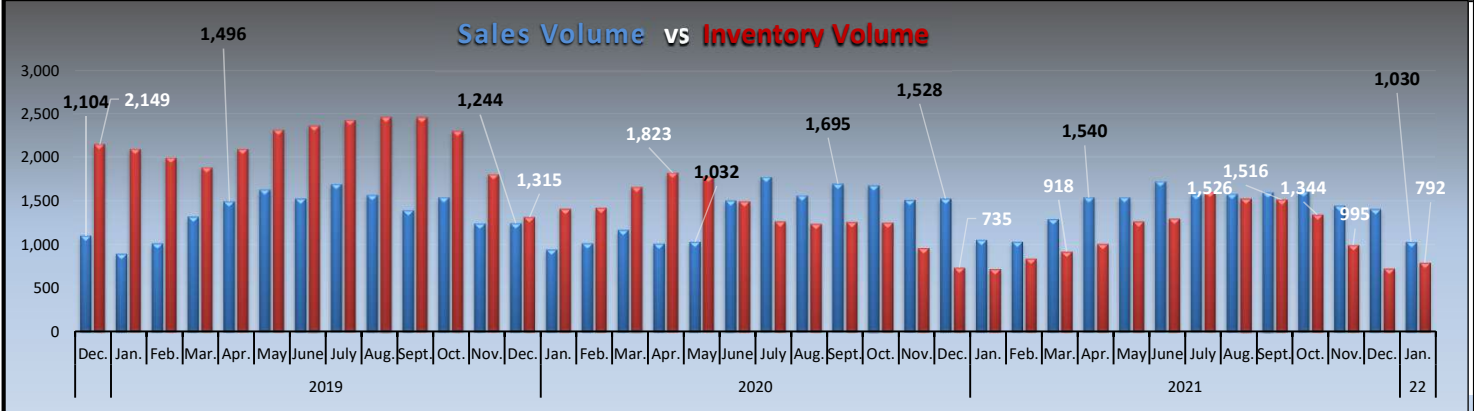
MLS STATISTICS for January 2022

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,279		950	34.6%		1,268		0.9%
Active Listing Inventory †	792		726	9.1%		719		10.2%
Pending Sales This Month*	1,301		1,317	-1.2%		1,462		-11.0%
Number of REO Sales	4	0.4%	0	N/A	0.0%	0	0.0%	#DIV/0!
Number of Short Sales	1	0.1%	0	N/A	0.0%	3	0.3%	-66.7%
Equity Sales	1,025	99.5%	1,406	-27.1%	100.0%	1,051	99.7%	-2.5%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,030	100%	1,406	-26.7%	100%	1,054	100.0%	-2.3%
Months Inventory	0.8 Months		0.5 Months	60.0%		0.7 Months		14.3%
Dollar Value of Closed Escrows	\$588,791,278		\$789,243,792	-25.4%		\$513,410,840		14.7%
Median	\$522,016		\$512,013	2.0%		\$445,500		17.2%
Mean	\$571,642		\$561,340	1.8%		\$487,107		17.4%
Year-to-Date Statistics	1/01/22 to 1/31/22		1/01/22 to 1/31/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			1/31/2021		Change
Number of Closed Escrows	1,030		1,030			1,054		-2.3%
Dollar Value of Closed Escrows	\$588,791,278		\$588,791,278			\$513,410,840		14.7%
Median	\$522,016		\$522,016			\$445,500		17.2%
Mean	\$571,642		\$571,642			\$487,107		17.4%



Sacramento County Statistics
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Your Real Estate Office

Would you like to see your contact info here?
Contact tony@sacrealtor.org for details.

David Broker
REALTOR®/Specialist

SAR Members Only

† includes: Active, Contingent - Show, Contingent - No Show listings

* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

Based on Multiple Listing Service data from MetroList® | 2022 SAR

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MLS STATISTICS for January 2022

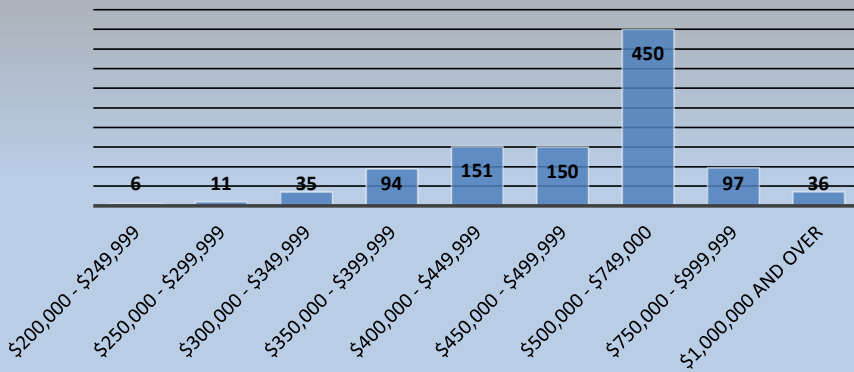
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

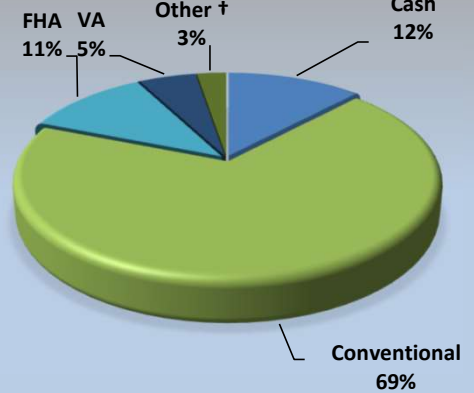
Type of Financing/Days on Market

1 House on Lot

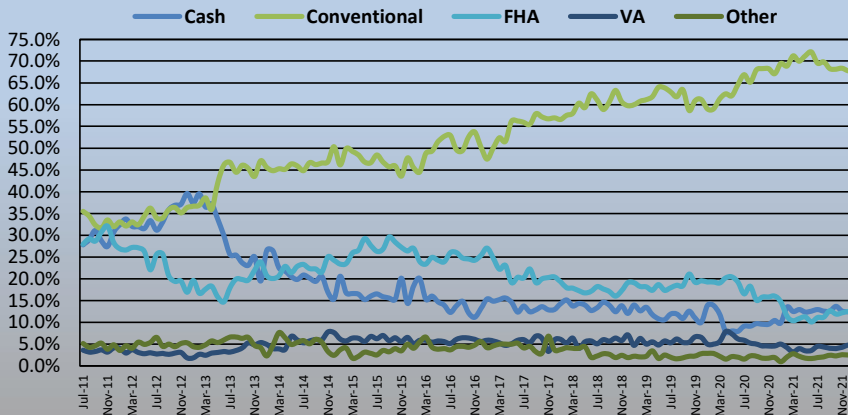
Total: 1,030



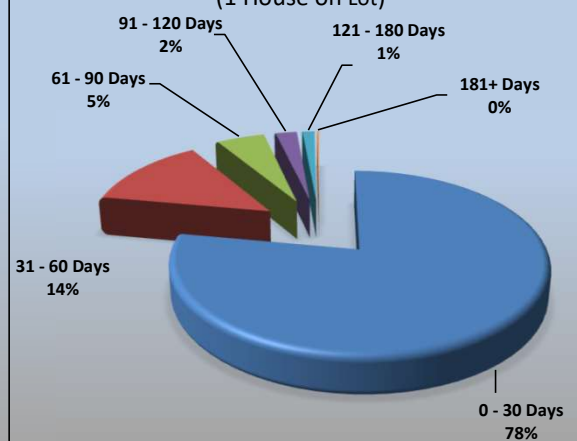
TYPE OF FINANCING (1 House on Lot)



Types of Financing Historical (% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	% of Total				
(Single Family Home only) Financing Method					(Single Family Only) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	125	12.1%	175	12.4%	0 - 30	802	77.9%	81.9%	88.6%
Conventional	709	68.8%	953	67.8%	31 - 60	138	13.4%	11.9%	7.7%
FHA	116	11.3%	176	12.5%	61 - 90	52	5.0%	4.0%	2.3%
VA	53	5.1%	67	4.8%	91 - 120	23	2.2%	1.3%	0.8%
Other †	27	2.6%	35	2.5%	121 - 180	13	1.3%	0.7%	0.5%
Total	1,030	100.0%	1,406	100.0%	181+	2	0.2%	0.2%	0.2%
					Total	1,030	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM:	8	9
Average DOM:	21	20
Average Price/Square Foot:	\$339.7	\$338.2

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information, visit <https://www.sacrealtor.org/consumers/housing-statistics>.

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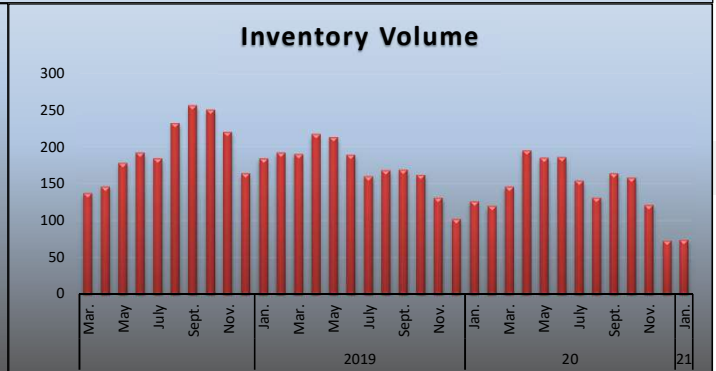
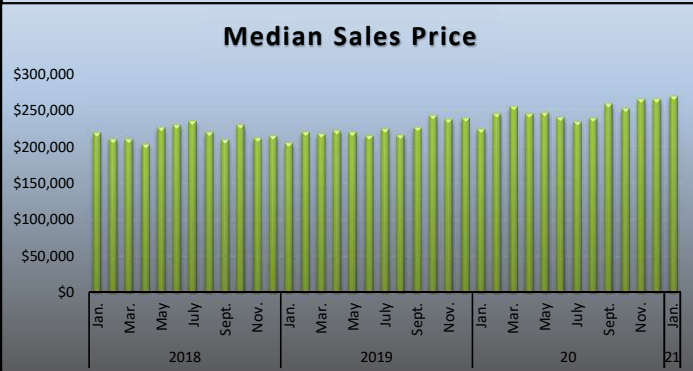
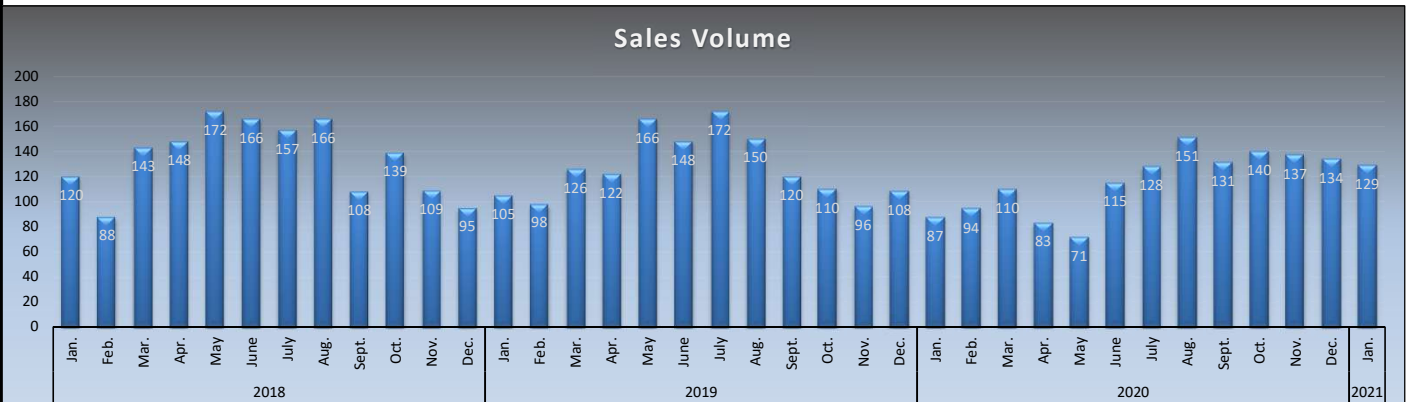
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MLS STATISTICS for January 2021
Data for Sacramento County and the City of West Sacramento



CONDOMINIUM REALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	114		101	12.9%		140		-18.6%
Active Listing Inventory †	74		73	1.4%		126		-41.3%
Pending Sales This Month*	133		161	-17.4%		112		18.8%
Number of REO Sales	0	0.0%	0	100.0%	0.0%	1	1.1%	N/A
Number of Short Sales	1	0.8%	0	100.0%	0.0%	2	2.3%	N/A
Equity Sales	128	99%	134	-4.5%	100.0%	84	96.6%	52.4%
Total Number of Closed Escrows	129	100%	134	-3.7%	100%	87	100.0%	48.3%
Months Inventory	0.6 Months		0.5 Months	20.0%		1.4 Months		-57.1%
Dollar Value of Closed Escrows	\$36,430,538		\$36,303,503	0.3%		\$22,054,038		65.2%
Median	\$269,000		\$265,000	1.5%		\$224,000		20.1%
Mean	\$282,407		\$270,922	4.2%		\$253,495		11.4%
Year-to-Date Statistics	1/1/21 to 1/31/21		1/1/21 to 1/31/21			1/1/2020		
	SAR monthly data, compiled		MetroList YTD data			1/31/2020		Change
Number of Closed Escrows	129		129			87		48.3%
Dollar Value of Closed Escrows	\$36,430,538		\$36,430,538			\$22,054,038		65.2%
Median	\$269,000		\$269,000			\$225,000		19.6%
Mean	\$282,407		\$282,407			\$253,495		11.4%



† includes: Active, Contingent - Show, Contingent - No Show

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MLS STATISTICS for January 2021

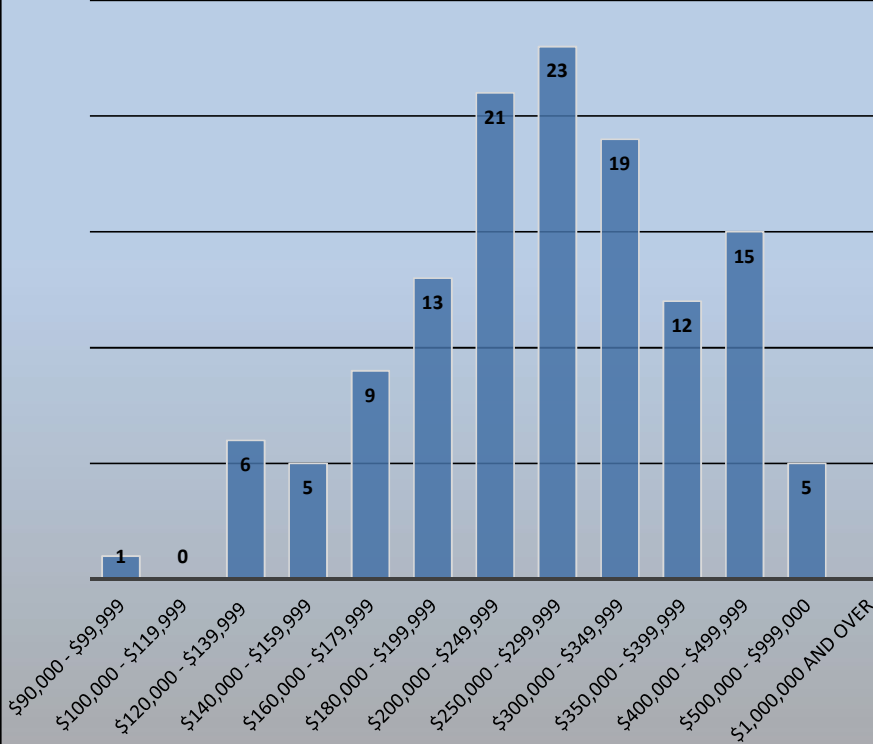
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

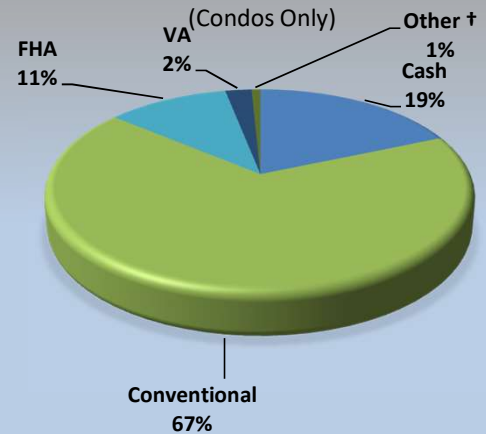
Condos

Total: 129



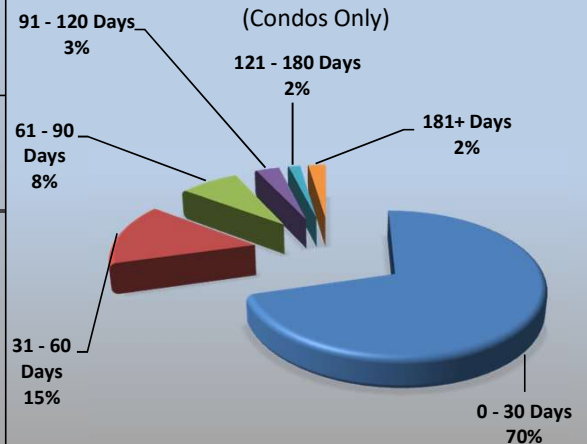
TYPE OF FINANCING

(Condos Only)



DAYS ON MARKET

(Condos Only)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	% of Total				
(Condo Only) Financing Method					(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	24	18.6%	22	16.4%	0 - 30	91	70.5%	78.7%	76.7%
Conventional	87	67.4%	90	67.2%	31 - 60	19	14.7%	13.5%	13.0%
FHA	14	10.9%	13	9.7%	61 - 90	10	7.8%	4.1%	5.6%
VA	3	2.3%	7	5.2%	91 - 120	4	3.1%	1.9%	2.2%
Other †	1	0.8%	2	1.5%	121 - 180	2	1.6%	1.1%	2.0%
Total	129	100.0%	134	100.0%	181+	3	2.3%	0.7%	0.6%
					Total	129	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Average DOM:

Current Last Month

28

19

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