

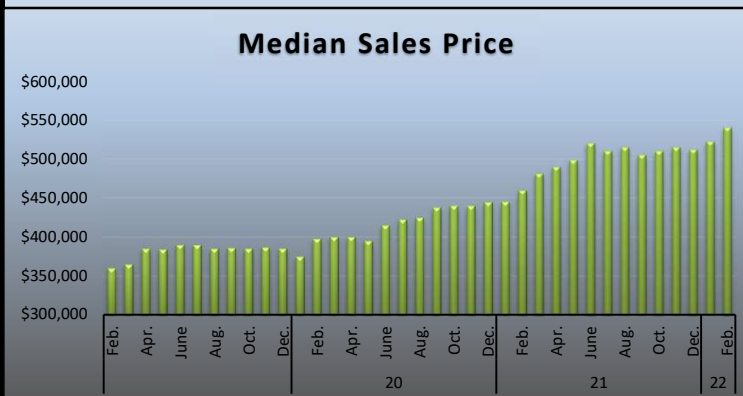
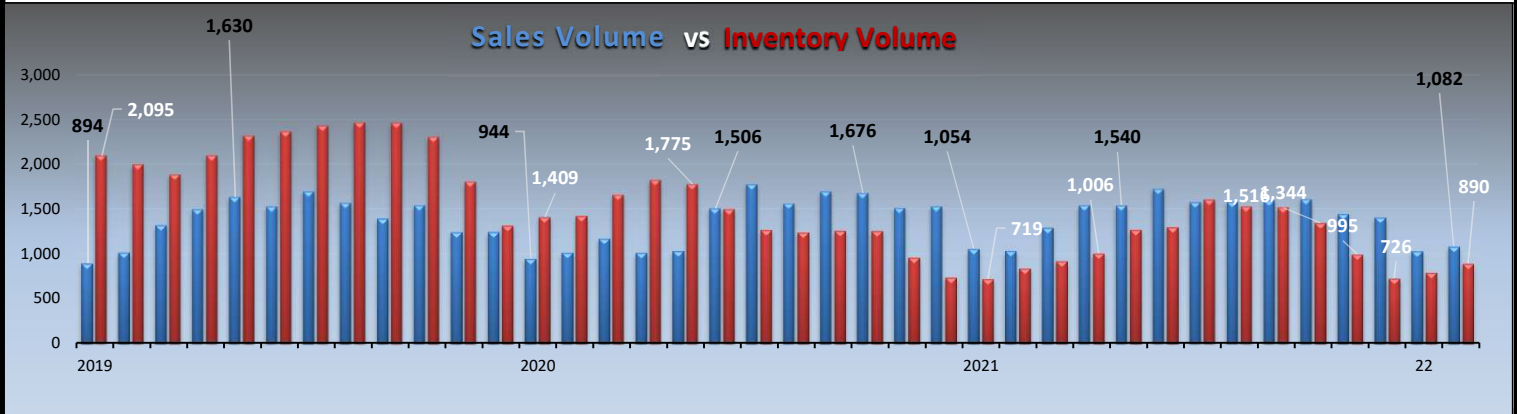
MLS STATISTICS for February 2022

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,475		1,279	15.3%		1,392		6.0%
Active Listing Inventory †	890		792	12.4%		839		6.1%
Pending Sales This Month*	1,456		1,301	11.9%		1,560		-6.7%
Number of REO Sales	3	0.3%	4	-25%	0.4%	4	0.4%	-25.0%
Number of Short Sales	1	0.1%	1	0%	0.1%	2	0.2%	-50.0%
Equity Sales	1,078	99.6%	1,025	5.2%	99.5%	1,028	99.4%	4.9%
Other (non-REO/-Short Sale/-Equi)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,082	100%	1,030	5.0%	100%	1,034	100.0%	4.6%
Months Inventory	0.8 Months		0.8 Months	0.0%		0.8 Months		0.0%
Dollar Value of Closed Escrows	\$638,386,390		\$588,791,278	8.4%		\$520,087,566		22.7%
Median	\$540,000		\$522,016	3.4%		\$460,000		17.4%
Mean	\$590,006		\$571,642	3.2%		\$502,986		17.3%
Year-to-Date Statistics	1/01/22 to 2/28/22		1/01/22 to 2/28/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			2/28/2021		Change
Number of Closed Escrows	2,112		2,128			2,088		1.1%
Dollar Value of Closed Escrows	\$1,227,177,668		\$1,235,094,168			\$1,033,498,406		18.7%
Median	\$530,000		\$530,000			\$451,000		17.5%
Mean	\$581,050		\$580,401			\$494,971		17.4%



SACRAMENTO
ASSOCIATION OF REALTORS®

Jenny Escrow
Realtor®

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*must be current SAR Member in good standing

† includes: Active, Contingent - Show, Contingent - No Show listings

* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

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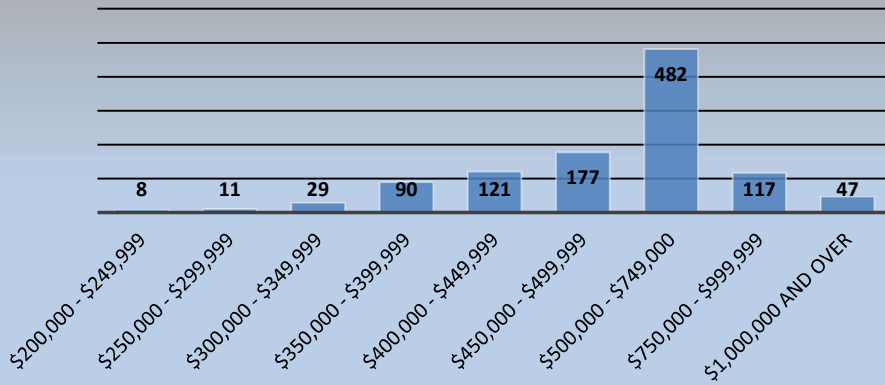
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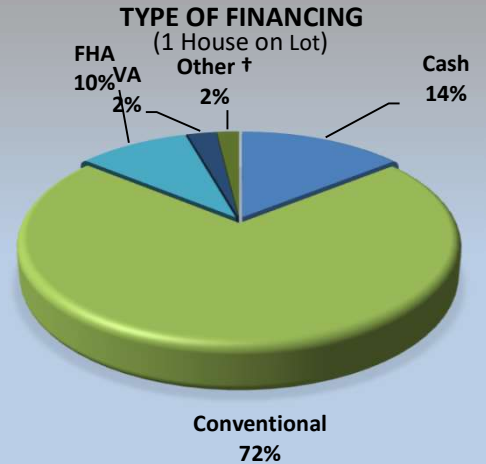
BREAKDOWN OF SALES BY PRICE

1 House on Lot

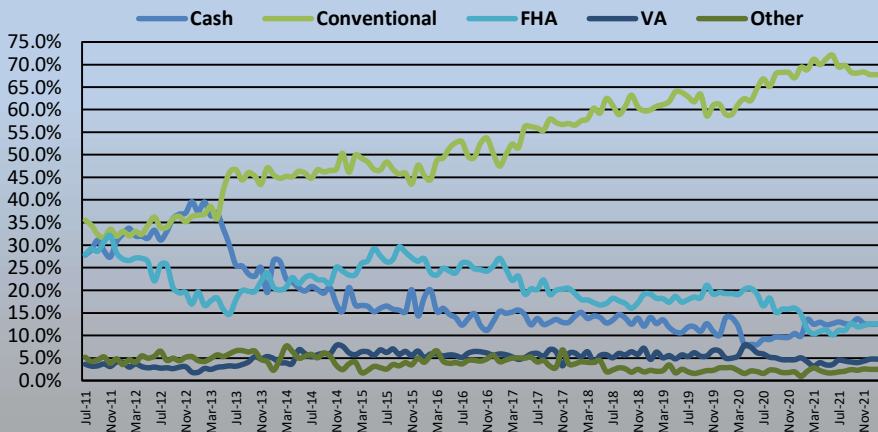
Total: 1,082



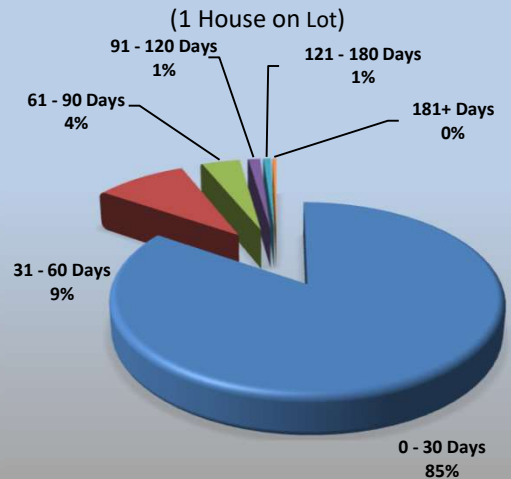
Type of Financing/Days on Market



Types of Financing Historical (% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(Single Family Only) Days on Market	# of Units	% of Total		
(Single Family Home only) Financing Method							Current Month	Last 4 Months	Last 12 Months
Cash	155	14.3%	125	12.1%	0 - 30	915	84.6%	81.5%	88.4%
Conventional	774	71.5%	709	68.8%	31 - 60	100	9.2%	11.6%	7.8%
FHA	105	9.7%	116	11.3%	61 - 90	42	3.9%	4.2%	2.3%
VA	27	2.5%	53	5.1%	91 - 120	13	1.2%	1.6%	0.8%
Other †	21	1.9%	27	2.6%	121 - 180	8	0.7%	0.8%	0.5%
Total	1,082	100.0%	1,030	100.0%	181+	4	0.4%	0.2%	0.2%
					Total	1,082	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM: Average DOM: Average Price/Square Foot:	Current	Last Month
	7	8
	17	21
	\$355.0	\$339.7

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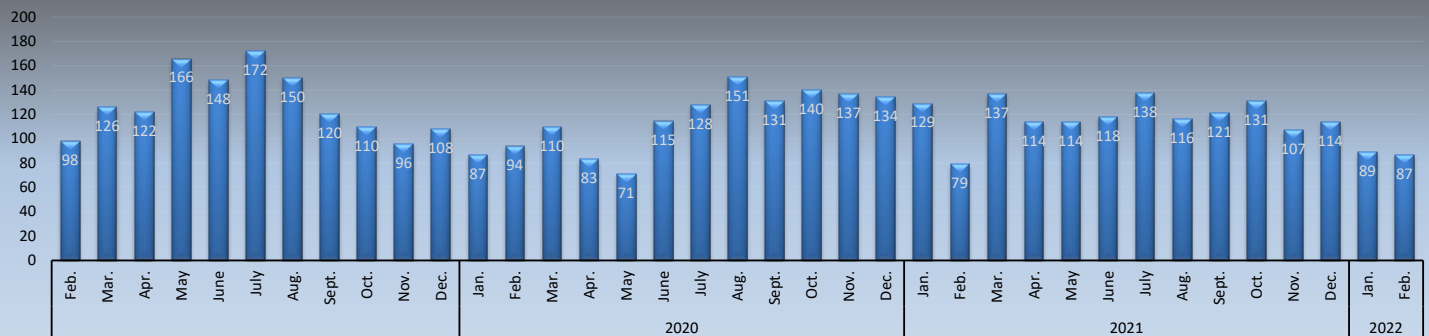
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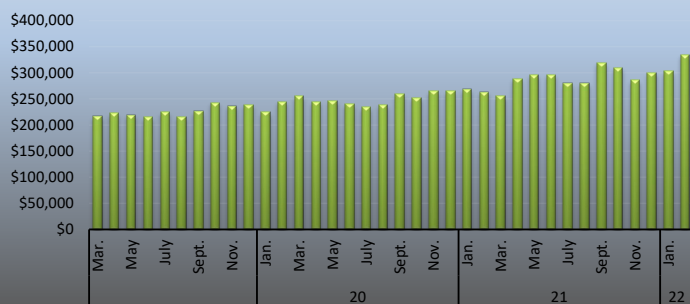
CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	127		87	46.0%		116		9.5%
Active Listing Inventory †	73		48	52.1%		76		-3.9%
Pending Sales This Month*	105		103	1.9%		149		-29.5%
Number of REO Sales	0	0.0%	2	0.0%	2.2%	0	0.0%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	87	100%	87	0.0%	97.8%	79	100.0%	10.1%
Total Number of Closed Escrows	87	100%	89	-2.2%	100%	79	100.0%	10.1%
Months Inventory	0.8 Months		0.5 Months	60.0%		1 Months		-20.0%
Dollar Value of Closed Escrows	\$31,563,800		\$28,753,385	9.8%		\$20,801,214		51.7%
Median	\$335,000		\$303,000	10.6%		\$262,900		27.4%
Mean	\$362,802		\$323,072	12.3%		\$282,407		28.5%
Year-to-Date Statistics	1/1/22 to 2/28/22		1/1/22 to 2/28/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			2/28/2021		Change
Number of Closed Escrows	176		178			208		-15.4%
Dollar Value of Closed Escrows	\$57,506,770		\$60,949,185			\$57,231,752		0.5%
Median	\$320,040		\$320,040			\$265,000		20.8%
Mean	\$326,743		\$342,411			\$275,153		18.7%

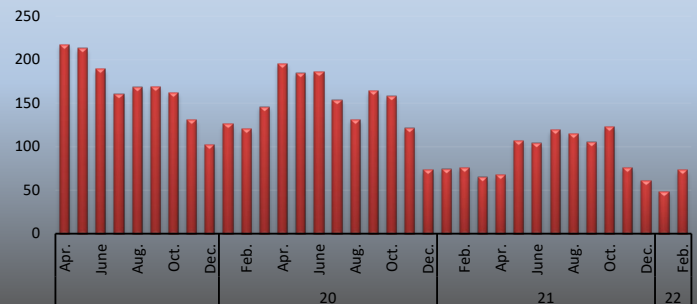
Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Contingent - Show, Contingent - No Show

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MLS STATISTICS for February 2022

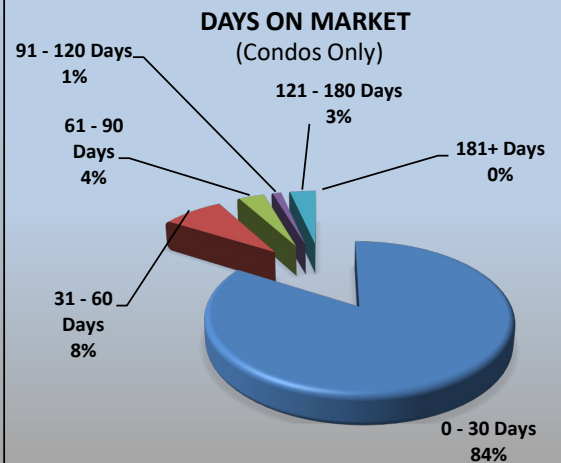
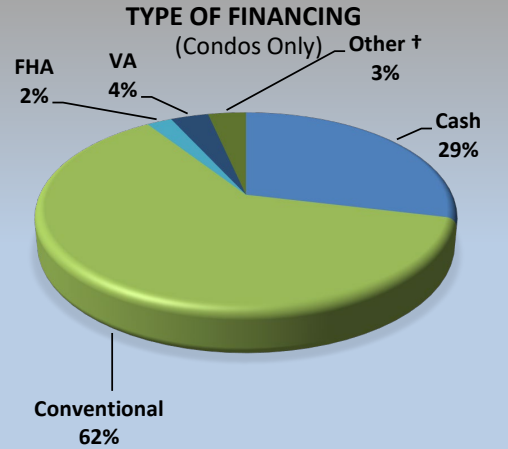
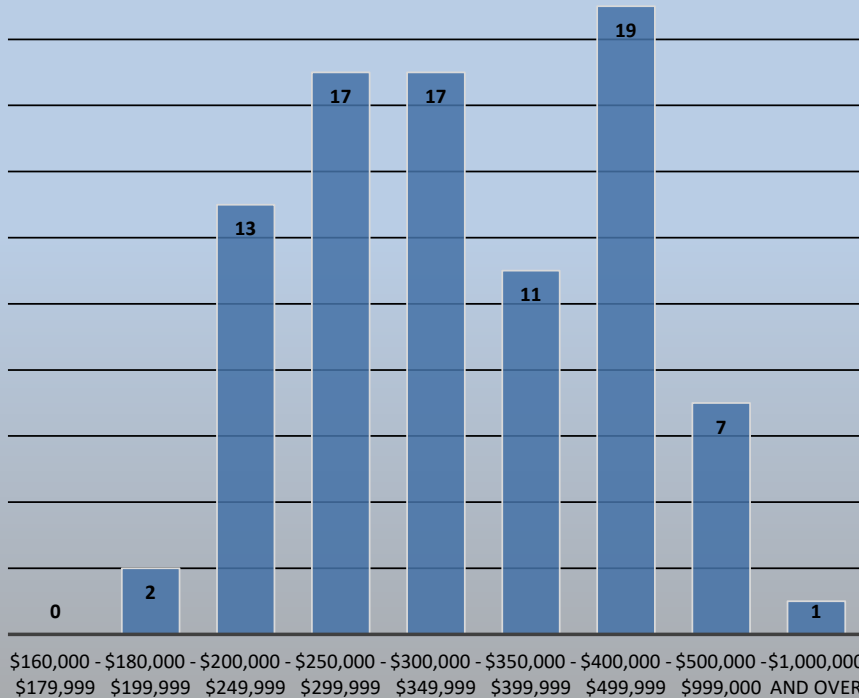
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BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

Condos

Total: 87



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	% of Total				
(Condo Only) Financing Method					(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	25	28.7%	16	18.0%	0 - 30	73	83.9%	81.1%	87.5%
Conventional	54	62.1%	62	69.7%	31 - 60	7	8.0%	11.1%	8.3%
FHA	2	2.3%	1	1.1%	61 - 90	3	3.4%	5.5%	2.7%
VA	3	3.4%	5	5.6%	91 - 120	1	1.1%	1.0%	0.8%
Other †	3	3.4%	5	5.6%	121 - 180	3	3.4%	1.3%	0.4%
Total	87	100.0%	89	100.0%	181+	0	0.0%	0.0%	0.2%
					Total	87	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner finan

Average DOM:

Current

19

Last Month

19

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