

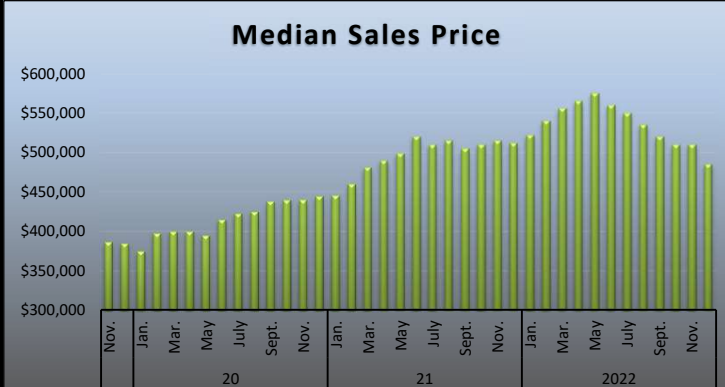
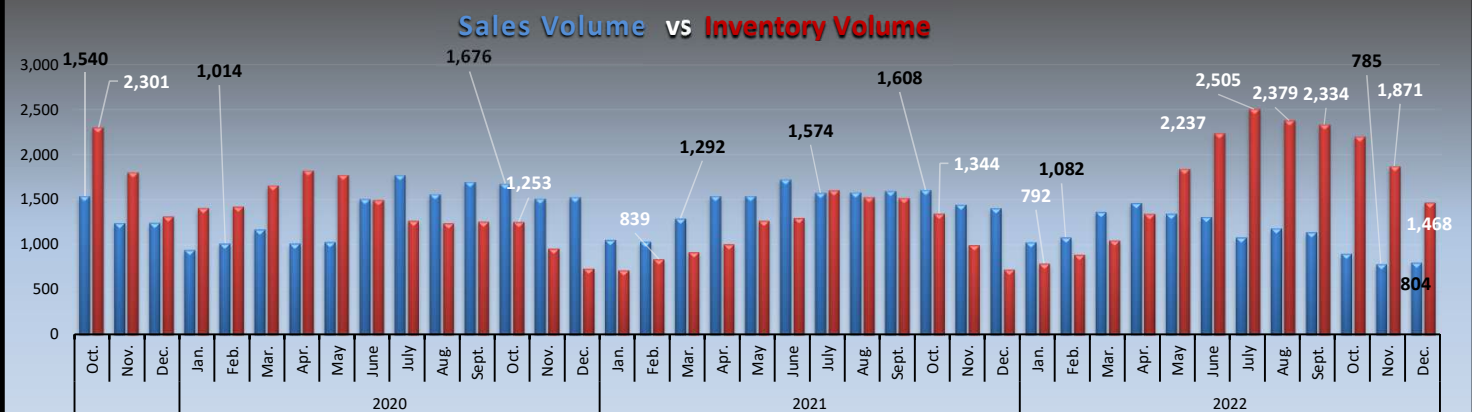
MLS STATISTICS for December 2022

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	626		904	-30.8%		950		-34.1%
Active Listing Inventory †	1,468		1,871	-21.5%		726		102.2%
Pending Sales This Month*	665		923	-28.0%		1,317		-49.5%
Number of REO Sales	5	0.6%	1	400%	0.1%	0	0.0%	N/A
Number of Short Sales	3	0.4%	0	N/A	0.0%	0	0.0%	N/A
Equity Sales	796	99.0%	784	1.5%	99.9%	1,406	100.0%	-43.4%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	804	100%	785	2.4%	100%	1,406	100.0%	-42.8%
Months Inventory	1.8 Months		2.4 Months	-25.0%		0.5 Months		260.0%
Dollar Value of Closed Escrows	\$428,825,482		\$438,105,026	-2.1%		\$789,243,792		-45.7%
Median	\$485,000		\$510,000	-4.9%		\$512,013		-5.3%
Mean	\$533,365		\$558,096	-4.4%		\$561,340		-5.0%
Year-to-Date Statistics	1/01/22 to 12/31/22		1/01/22 to 12/31/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			12/31/2021		Change
Number of Closed Escrows	13,490		13,814			17,389		-22.4%
Dollar Value of Closed Escrows	\$7,978,869,291		\$8,163,633,947			\$9,560,435,368		-16.5%
Median	\$540,000		\$540,000			\$500,000		8.0%
Mean	\$591,465		\$590,968			\$549,798		7.6%



Jenny Escrow
Realtor®

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*must be current SAR Member in good standing



† includes: Active, Contingent - Show, Contingent - No Show listings

* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

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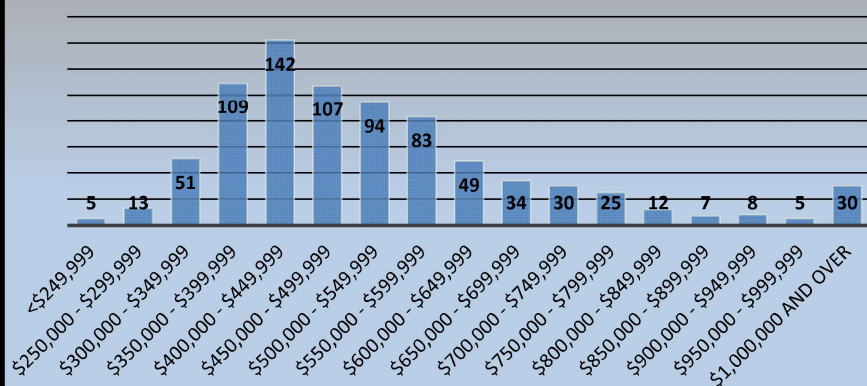
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

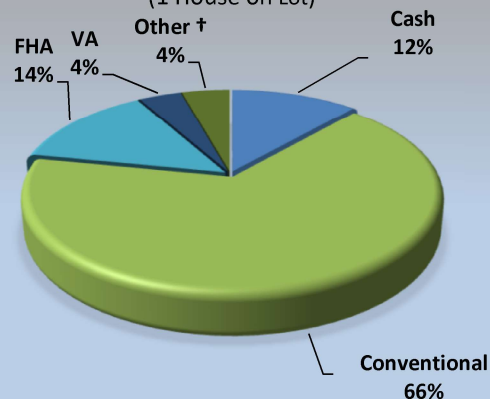
Type of Financing/Days on Market

1 House on Lot

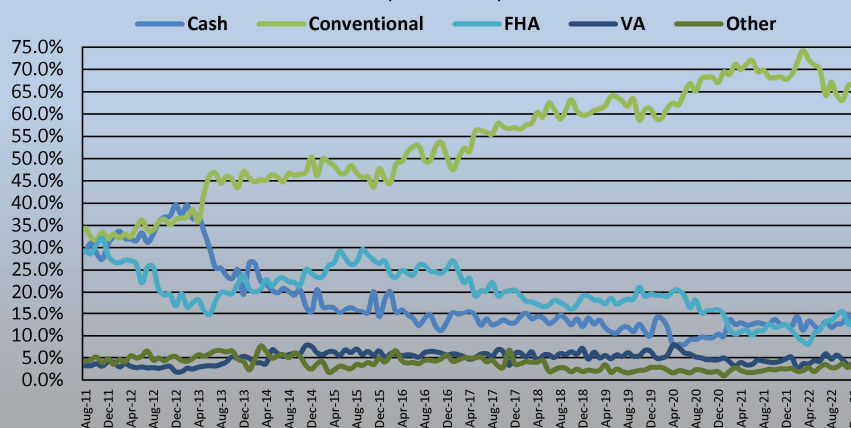
Total: 804



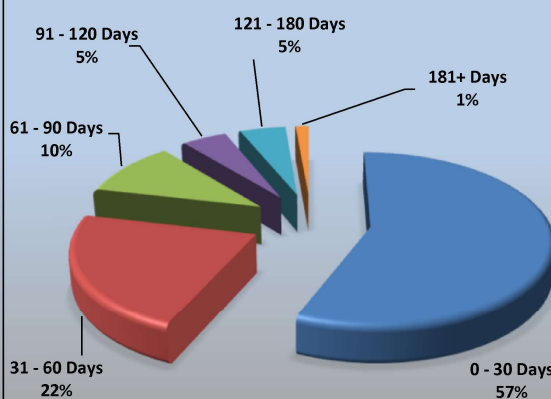
TYPE OF FINANCING (1 House on Lot)



Types of Financing Historical (% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
(Single Family Home only)	# of Units	% of Total	# of Units	% of Total	(Single Family Only)	# of Units	% of Total		
Financing Method					Days on Market		Current Month	Last 4 Months	Last 12 Months
Cash	93	11.6%	117	14.9%	0 - 30	454	56.5%	61.0%	78.8%
Conventional	535	66.5%	521	66.4%	31 - 60	178	22.1%	21.5%	13.1%
FHA	110	13.7%	99	12.6%	61 - 90	84	10.4%	9.8%	4.6%
VA	31	3.9%	26	3.3%	91 - 120	38	4.7%	4.5%	2.0%
Other †	35	4.4%	22	2.8%	121 - 180	39	4.9%	2.5%	1.1%
Total	804	100.0%	785	100.0%	181+	11	1.4%	0.6%	0.3%
					Total	804	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM:	Current	Last Month
Average DOM:	26	23
Average Price/Square Foot:	40	36
	\$319.8	\$320.8

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MLS STATISTICS for December 2022
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CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	50		66	-24.2%		84		-40.5%
Active Listing Inventory †	107		138	-22.5%		61		75.4%
Pending Sales This Month*	46		68	-32.4%		112		-58.9%
Number of REO Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	58	100%	65	-10.8%	100.0%	114	100.0%	-49.1%
Total Number of Closed Escrows	58	100%	65	-10.8%	100%	114	100.0%	-49.1%
Months Inventory	1.8 Months		2.1 Months	-14.3%		0.5 Months		260.0%
Dollar Value of Closed Escrows	\$17,650,200		\$21,442,600	-17.7%		\$38,867,650		-54.6%
Median	\$287,450		\$310,000	-7.3%		\$300,500		-4.3%
Mean	\$304,314		\$329,886	-7.8%		\$340,944		-10.7%
Year-to-Date Statistics	1/1/22 to 12/31/22		1/1/22 to 12/31/22			1/1/2021		Change
	SAR monthly data, compiled		MetroList YTD data			12/31/2021		
Number of Closed Escrows	1,010		1,121			1,304		-22.5%
Dollar Value of Closed Escrows	\$348,204,806		\$389,633,386			\$399,448,059		-12.8%
Median	\$320,000		\$320,000			\$288,000		11.1%
Mean	\$344,757		\$347,577			\$306,325		12.5%

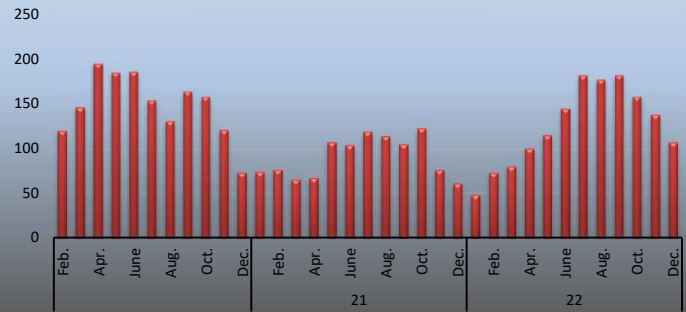
Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Contingent - Show, Contingent - No Show

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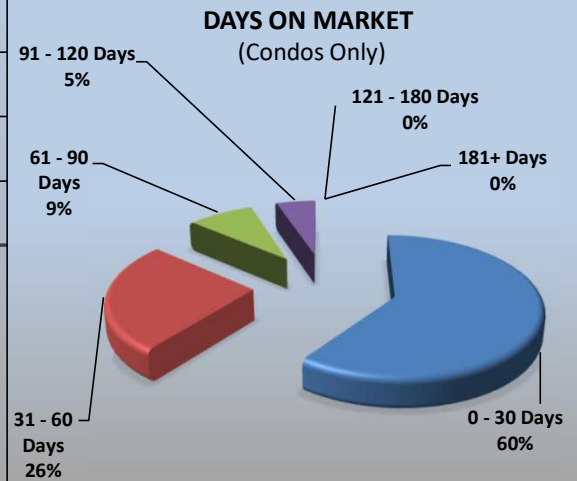
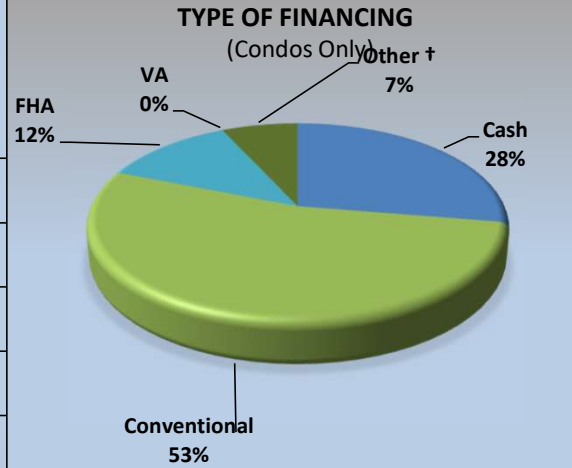
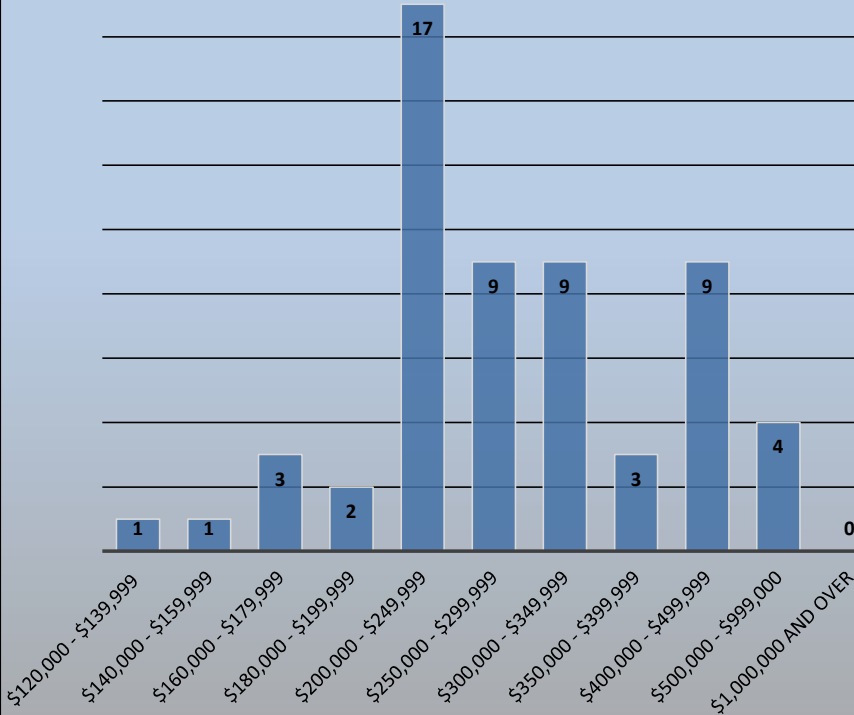
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

Condos

Total: 58



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
(Condo Only) Financing Method	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
							Current Month	Last 4 Months	Last 12 Months
Cash	16	27.6%	11	16.9%	0 - 30	35	60.3%	60.6%	79.9%
Conventional	31	53.4%	38	58.5%	31 - 60	15	25.9%	29.3%	14.5%
FHA	7	12.1%	8	12.3%	61 - 90	5	8.6%	5.9%	3.4%
VA	0	0.0%	6	9.2%	91 - 120	3	5.2%	2.4%	1.0%
Other †	4	6.9%	2	3.1%	121 - 180	0	0.0%	1.4%	0.9%
Total	58	100.0%	65	100.0%	181+	0	0.0%	0.3%	0.2%
					Total	58	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Average DOM:

Current

Last Month

31

34

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