

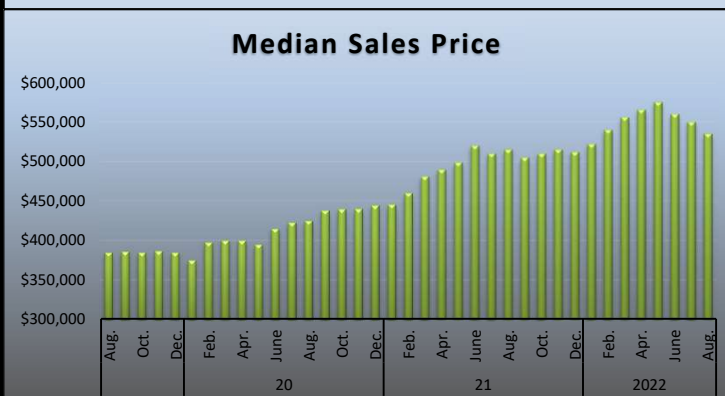
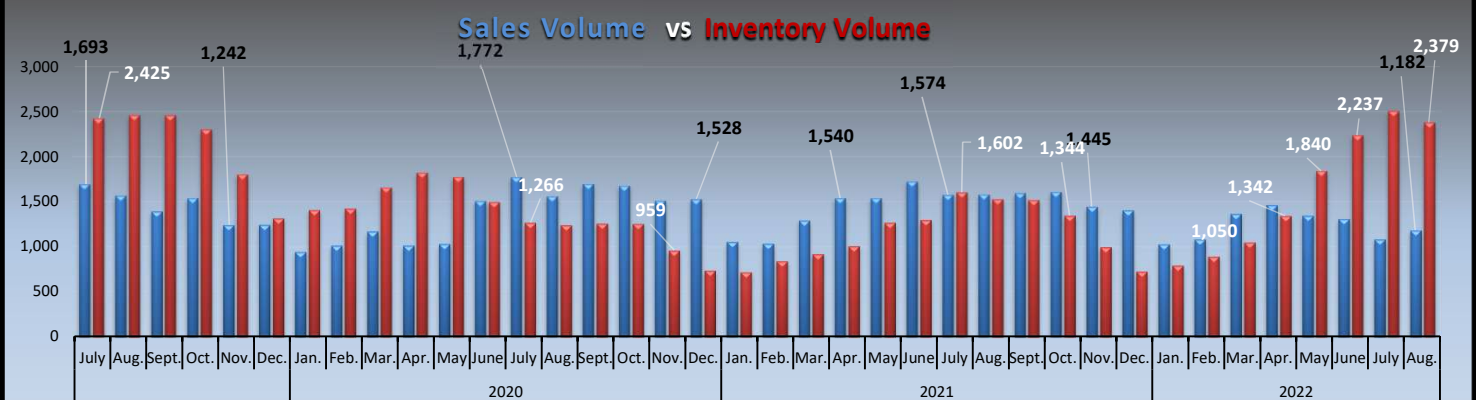
MLS STATISTICS for August 2022

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,660		1,833	-9.4%		2,005		-17.2%
Active Listing Inventory †	2,380		2,505	-5.0%		1,526		56.0%
Pending Sales This Month*	1,280		1,202	6.5%		1,971		-35.1%
Number of REO Sales	1	0.1%	3	-67%	0.3%	2	0.1%	-50.0%
Number of Short Sales	0	0.0%	2	N/A	0.2%	0	0.0%	N/A
Equity Sales	1,181	99.9%	1,076	9.8%	99.5%	1,577	99.9%	-25.1%
Other (non-REO/-Short Sale/-Equity)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,182	100%	1,081	9.3%	100%	1,579	100.0%	-25.1%
Months Inventory	2 Months		2.3 Months	-13.0%		1 Months		100.0%
Dollar Value of Closed Escrows	\$700,972,819		\$641,096,208	9.3%		\$907,039,087		-22.7%
Median	\$535,000		\$549,900	-2.7%		\$515,000		3.9%
Mean	\$593,040		\$593,058	0.0%		\$574,439		3.2%
Year-to-Date Statistics	1/01/22 to 8/31/22		1/01/22 to 8/31/22			1/1/2021		
	SAR monthly data, compiled		MetroList YTD data			8/31/2022		Change
Number of Closed Escrows	9,860		10,076			11,336		-13.0%
Dollar Value of Closed Escrows	\$5,953,990,920		\$6,077,850,847			\$6,189,253,664		-3.8%
Median	\$550,000		\$550,000			\$495,000		11.1%
Mean	\$603,853		\$603,201			\$545,982		10.6%



Jenny Escrow
Realtor®

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† includes: Active, Contingent - Show, Contingent - No Show listings

* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

Based on Multiple Listing Service data from MetroList® | 2022 SAR

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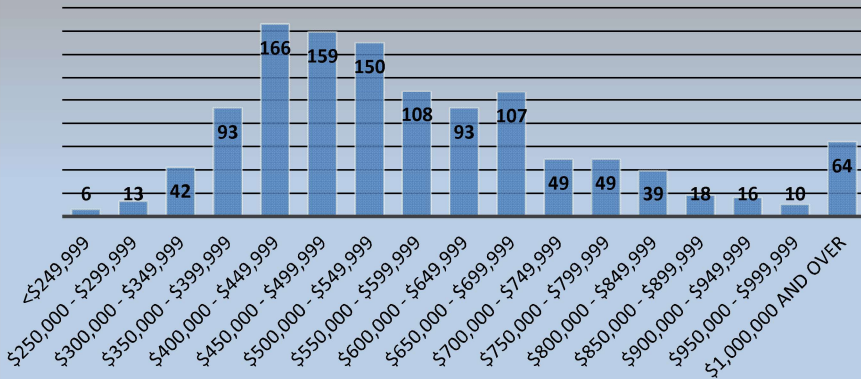
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

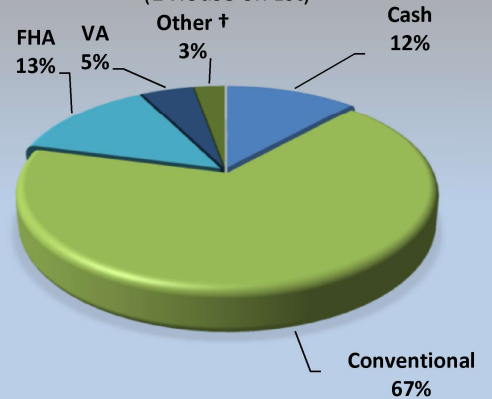
Type of Financing/Days on Market

1 House on Lot

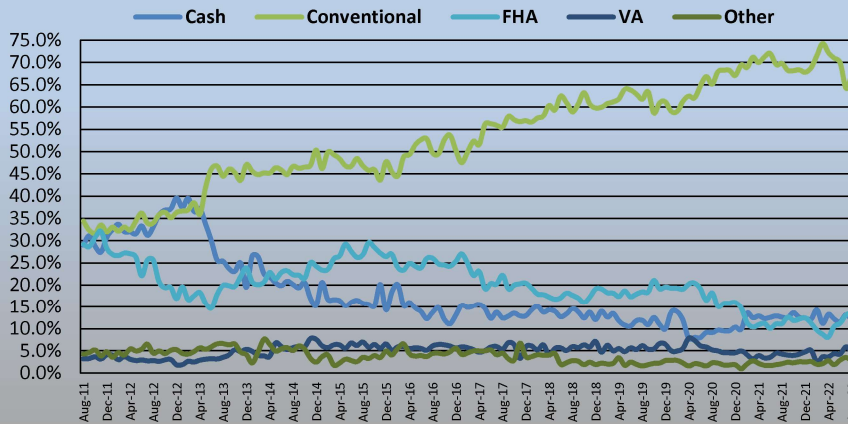
Total: 1,182



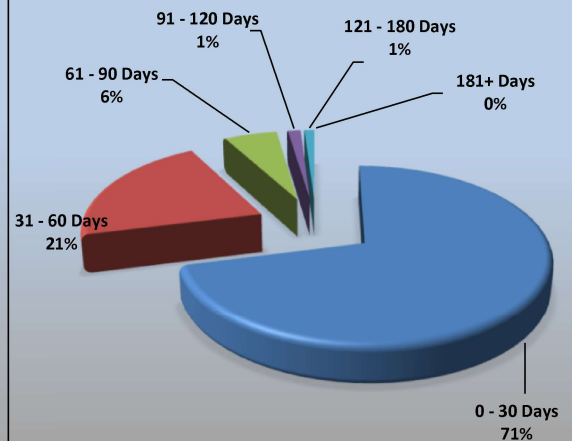
TYPE OF FINANCING (1 House on Lot)



Types of Financing Historical (% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
(Single Family Home only) Financing Method	# of Units	% of Total	# of Units	% of Total	% of Total				
					(Single Family Only) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	140	11.8%	143	13.2%	0 - 30	840	71.1%	84.1%	84.9%
Conventional	794	67.2%	694	64.2%	31 - 60	248	21.0%	11.8%	10.4%
FHA	159	13.5%	142	13.1%	61 - 90	66	5.6%	2.7%	3.0%
VA	56	4.7%	64	5.9%	91 - 120	16	1.4%	0.8%	1.0%
Other †	33	2.8%	38	3.5%	121 - 180	12	1.0%	0.4%	0.6%
Total	1,182	100.0%	1,081	100.0%	181+	0	0.0%	0.1%	0.2%
					Total	1,182	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM:	17	11
Average DOM:	24	19
Average Price/Square Foot:	\$345.0	\$352.9

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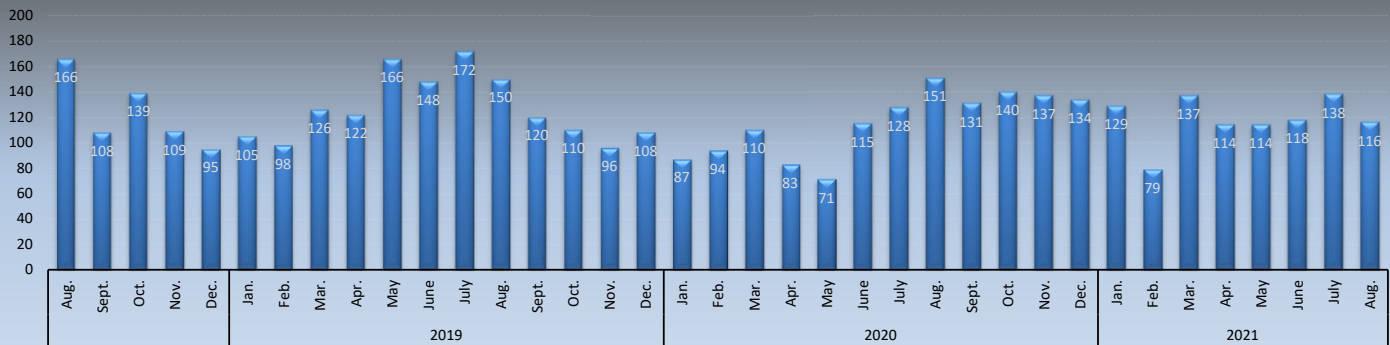
MLS STATISTICS for August 2021
Data for Sacramento County and the City of West Sacramento



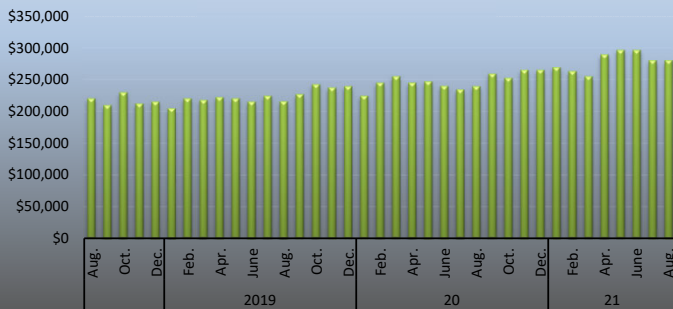
CONDOMINIUM REALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	143		162	-11.7%		162		-11.7%
Active Listing Inventory †	114		119	-4.2%		131		-13.0%
Pending Sales This Month*	151		148	2.0%		193		-21.8%
Number of REO Sales	0	0.0%	1	0.0%	0.7%	2	1.3%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	116	100%	137	-15.3%	99.3%	149	98.7%	-22.1%
Total Number of Closed Escrows	116	100%	138	-15.9%	100%	151	100.0%	-23.2%
Months Inventory	1 Months		0.9 Months	11.1%		0.9 Months		11.1%
Dollar Value of Closed Escrows	\$34,438,387		\$43,565,200	-20.9%		\$37,605,641		-8.4%
Median	\$280,000		\$285,000	-1.8%		\$239,000		17.2%
Mean	\$296,883		\$315,690	-6.0%		\$249,044		19.2%
Year-to-Date Statistics	1/1/21 to 8/31/21		1/1/21 to 8/31/21			1/1/2020		
	SAR monthly data, compiled		MetroList YTD data			8/31/2020		Change
Number of Closed Escrows	945		965			842		12.2%
Dollar Value of Closed Escrows	\$280,920,893		\$286,848,893			\$217,600,017		29.1%
Median	\$280,000		\$280,000			\$240,550		16.4%
Mean	\$297,271		\$297,253			\$258,432		15.0%

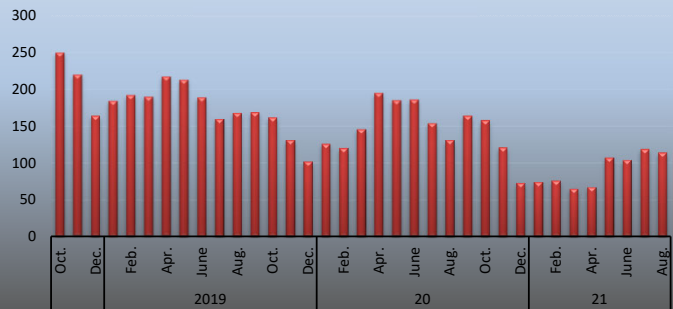
Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Contingent - Show, Contingent - No Show

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MLS STATISTICS for August 2021

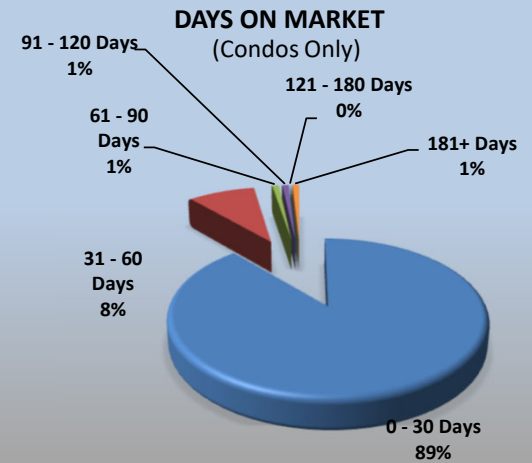
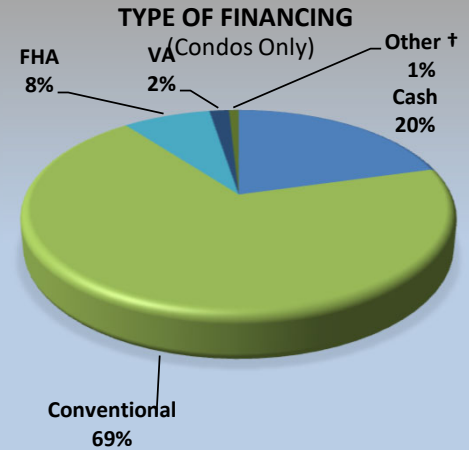
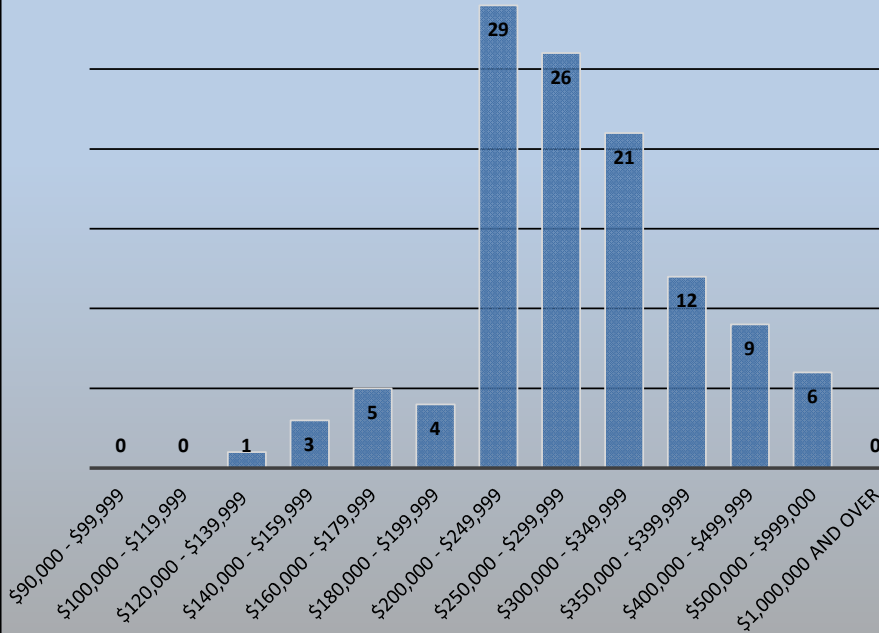
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

Condos

Total: 116



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
(Condo Only) Financing Method	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
							Current Month	Last 4 Months	Last 12 Months
Cash	24	20.7%	37	26.8%	0 - 30	103	88.8%	91.8%	85.3%
Conventional	80	69.0%	89	64.5%	31 - 60	10	8.6%	6.0%	9.5%
FHA	9	7.8%	6	4.3%	61 - 90	1	0.9%	1.4%	2.9%
VA	2	1.7%	3	2.2%	91 - 120	1	0.9%	0.4%	1.0%
Other †	1	0.9%	3	2.2%	121 - 180	0	0.0%	0.0%	0.7%
Total	116	100.0%	138	100.0%	181+	1	0.9%	0.4%	0.5%
					Total	116	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financir

Average DOM:

Current **14** **Last Month** **11**

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