June 2021

| Zip Code |  | Current Month | Sales Breakdown | Last Month | Last Year | Year-to-Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (by type) |  |  |  |  |  |  |
| 95608Carmichael | Total Sales | 82 | REO Sales 0 | 78 | 66 | 285 |
|  | Median Sales Price | \$549,000 | \$0 | \$530,000 | \$450,000 | \$520 |
|  | Average Price/Square Foot | \$325 | Short Sales 0 | \$335 | \$277 | N/A |
|  | Average Sq Ft of Property | 2,011 | \$0 | 1,928 | 1,929 | N/A |
|  | Total Listing Inventory * | 85 | Conventional 82 | 78 | 72 | N/A |
|  | Total Listing Median Price $\infty$ | \$625,000 | Sales \$549,000 | \$599,000 | \$597,000 | N/A |
|  |  |  |  |  |  |  |
| 95610Citrus Heights | Total Sales | 35 | REO Sales 0 | 55 | 38 | 174 |
|  | Median Sales Price | \$508,000 | \$0 | \$472,000 | \$395,250 | \$467,950 |
|  | Average Price/Square Foot | \$297 | Short Sales 0 | \$318 | \$247 | N/A |
|  | Average Sq Ft of Property | 1,768 | \$0 | 1,559 | 1,658 | N/A |
|  | Total Listing Inventory * | 37 | Conventional 35 | 29 | 32 | N/A |
|  | Total Listing Median Price $\infty$ | \$507,500 | Sales \$508,000 | \$494,000 | \$434,500 | N/A |
|  |  |  |  |  |  |  |
| 95621Citrus Heights | Total Sales | 63 | REO Sales 0 | 55 | 45 | 211 |
|  | Median Sales Price | \$440,000 | \$0 | \$435,000 | \$365,000 | \$428,000 |
|  | Average Price/Square Foot | \$325 | Short Sales 0 | \$309 | \$241 | N/A |
|  | Average Sq Ft of Property | 1,397 | \$0 | 1,451 | 1,391 | N/A |
|  | Total Listing Inventory * | 31 | Conventional 63 | 26 | 25 | N/A |
|  | Total Listing Median Price $\infty$ | \$445,000 | Sales \$440,000 | \$444,900 | \$380,000 | N/A |
|  |  |  |  |  |  |  |
| $95624$ <br> Elk Grove | Total Sales | 69 | REO Sales 0 | 49 | 64 | 269 |
|  | Median Sales Price | \$635,000 | \$0 | \$635,000 | \$462,500 | \$568,888 |
|  | Average Price/Square Foot | \$314 | Short Sales 0 | \$310 | \$238 | N/A |
|  | Average Sq Ft of Property | 2,140 | \$0 | 2,316 | 2,082 | N/A |
|  | Total Listing Inventory * | 35 | Conventional 69 | 45 | 49 | N/A |
|  | Total Listing Median Price $\infty$ | \$725,000 | Sales \$635,000 | \$637,750 | \$569,000 | N/A |
|  |  |  |  |  |  |  |
| 95626Elverta | Total Sales | 3 | REO Sales 0 | 8 | 2 | 33 |
|  | Median Sales Price | \$745,000 | \$0 | \$387,225 | \$445,550 | \$401,000 |
|  | Average Price/Square Foot | \$379 | Short Sales 0 | \$370 | \$287 | N/A |
|  | Average Sq Ft of Property | 1,770 | \$0 | 1,104 | 1,576 | N/A |
|  | Total Listing Inventory * | 7 | Conventional 3 | 9 | 5 | N/A |
|  | Total Listing Median Price $\infty$ | \$693,500 | Sales \$745,000 | \$703,944 | \$350,000 | N/A |
|  |  |  |  |  |  |  |
| 95628Fair Oaks | Total Sales | 65 | REO Sales 0 | 66 | 52 | 236 |
|  | Median Sales Price | \$615,000 | \$0 | \$606,000 | \$485,000 | \$585,000 |
|  | Average Price/Square Foot | \$318 | Short Sales 0 | \$320 | \$258 | N/A |
|  | Average Sq Ft of Property | 2,017 | \$0 | 2,183 | 2,096 | N/A |
|  | Total Listing Inventory * | 50 | Conventional 65 | 54 | 83 | N/A |
|  | Total Listing Median Price $\infty$ | \$642,500 | Sales \$615,000 | \$677,500 | \$632,000 | N/A |
|  |  |  |  |  |  |  |
| 95630 <br> Folsom | Total Sales | 101 | REO Sales 0 | 83 | 99 | 372 |
|  | Median Sales Price | \$712,000 | \$0 | \$720,000 | \$625,000 | \$671,250 |
|  | Average Price/Square Foot | \$366 | Short Sales 1 | \$347 | \$285 | N/A |
|  | Average Sq Ft of Property | 2,288 | \$620,000 | 2,379 | 2,405 | N/A |
|  | Total Listing Inventory * | 71 | Conventional 100 | 63 | 108 | N/A |
|  | Total Listing Median Price $\infty$ | \$739,000 | Sales \$713,500 | \$770,000 | \$641,950 | N/A |
|  |  |  |  |  |  |  |
| 95632Galt | Total Sales | 39 | REO Sales 1 | 26 | 40 | 144 |
|  | Median Sales Price | \$460,000 | \$590,000 | \$468,750 | \$382,000 | \$467,000 |
|  | Average Price/Square Foot | \$293 | Short Sales 0 | \$282 | \$248 | N/A |
|  | Average Sq Ft of Property | 1,771 | \$0 | 1,768 | 1,748 | N/A |
|  | Total Listing Inventory * | 30 | Conventional 39 | 20 | 39 | N/A |
|  | Total Listing Median Price $\infty$ | \$502,500 | Sales \$460,000 | \$525,000 | \$485,000 | N/A |
|  |  |  |  |  |  |  |
| $\begin{aligned} & 95638 \\ & \text { Herald } \end{aligned}$ | Total Sales | 3 | REO Sales 0 | 0 | 1 | 5 |
|  | Median Sales Price | \$699,000 | \$0 | \$0 | \$555,000 | \$710,000 |
|  | Average Price/Square Foot | \$372 | Short Sales 0 | \$0 | \$198 | N/A |
|  | Average Sq Ft of Property | 2,001 | \$0 | 0 | 2,804 | N/A |
|  | Total Listing Inventory * | 1 | Conventional 3 | 1 | 6 | N/A |
|  | Total Listing Median Price $\infty$ | \$587,500 | Sales \$699,000 | \$587,500 | \$699,950 | N/A |
|  |  |  |  |  |  |  |
| 95641 <br> Isleton | Total Sales | 0 | REO Sales 0 | 2 | 2 | 10 |
|  | Median Sales Price | \$0 | \$0 | \$335,000 | \$267,500 | \$352,500 |
|  | Average Price/Square Foot | \$0 | Short Sales 0 | \$239 | \$204 | N/A |
|  | Average Sq Ft of Property | 0 | \$0 | 1,399 | 1,428 | N/A |
|  | Total Listing Inventory * | 3 | Conventional 0 | 3 | 8 | N/A |
|  | Total Listing Median Price $\infty$ | \$499,450 | Sales \$0 | \$499,450 | \$249,000 | N/A |
|  |  |  |  |  |  |  |
| 95655Mather | Total Sales | 6 | REO Sales 0 | 38 | 3 | 22 |
|  | Median Sales Price | \$485,600 | \$0 | \$350,750 | \$365,000 | \$472,500 |
|  | Average Price/Square Foot | \$321 | Short Sales 0 | \$300 | \$247 | N/A |
|  | Average Sq Ft of Property | 1,720 | \$0 | 1,617 | 1,613 | N/A |
|  | Total Listing Inventory * | 2 | Conventional 6 | 2 | 3 | N/A |
|  | Total Listing Median Price $\infty$ | \$567,950 | Sales \$485,600 | \$559,450 | \$399,000 | N/A |
|  |  |  |  |  |  |  |
| 95660North Highlands | Total Sales | 37 | REO Sales 1 | 38 | 31 | 164 |
|  | Median Sales Price | \$360,000 | \$360,000 | \$350,750 | \$285,000 | \$345,000 |
|  | Average Price/Square Foot | \$302 | Short Sales 0 | \$313 | \$260 | N/A |
|  | Average Sq Ft of Property | 1,285 | \$0 | 1,234 | 1,132 | N/A |
|  | Total Listing Inventory * | 21 | Conventional 36 | 26 | 25 | N/A |
|  | Total Listing Median Price $\infty$ | \$394,450 | Sales \$360,000 | \$359,000 | \$317,500 | N/A |
| 0 |  |  |  |  |  |  |
| 95662Orangevale | Total Sales | 45 | REO Sales 0 | 43 | 49 | 180 |
|  | Median Sales Price | \$560,000 | \$0 | \$525,000 | \$450,000 | \$490,000 |
|  | Average Price/Square Foot | \$335 | Short Sales 0 | \$341 | \$273 | N/A |
|  | Average Sq Ft of Property | 1,859 | \$0 | 1,754 | 1,853 | N/A |
|  | Total Listing Inventory * | 36 | Conventional 45 | 37 | 30 | N/A |
|  | Total Listing Median Price $\infty$ | \$695,000 | Sales \$560,000 | \$660,000 | \$609,500 | N/A |





[^0]
[^0]:    * This number represents the amount of listings still listed as active at the time of this report
    $\infty$ This number represents the median listing price of ACTIVE listings at the time of this report Certain zip codes were omitted from this report for insufficient data

