

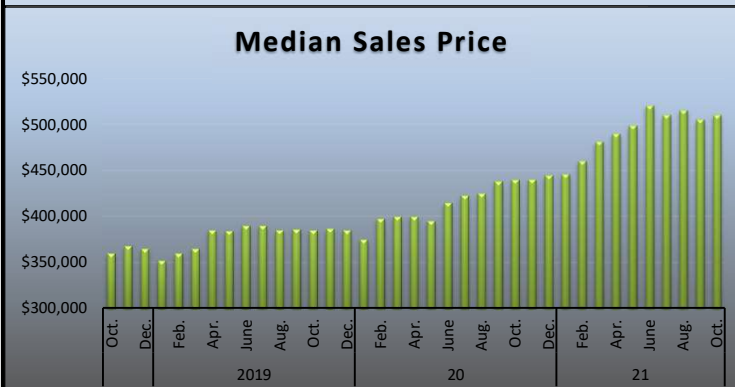
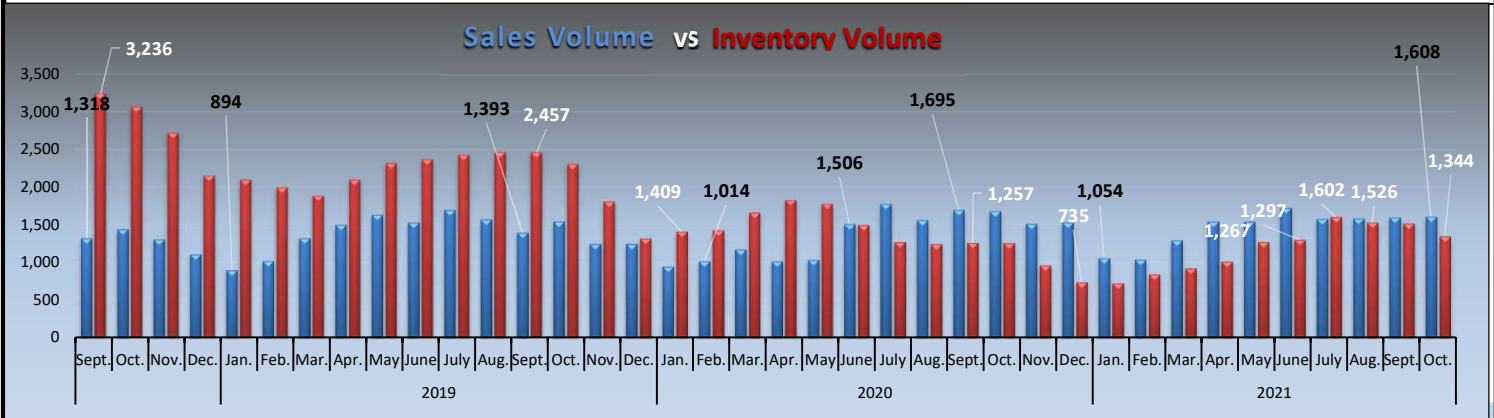
MLS STATISTICS for October 2021

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,675		1,913	-12.4%		1,936		-13.5%
Active Listing Inventory †	1,344		1,516	-11.3%		1,253		7.3%
Pending Sales This Month*	1,855		1,961	-5.4%		2,216		-16.3%
Number of REO Sales	3	0.2%	1	200%	0.1%	7	0.4%	-57.1%
Number of Short Sales	0	0.0%	0	0%	0.0%	2	0.1%	-100.0%
Equity Sales	1,605	99.8%	1,593	0.8%	99.9%	1,667	99.5%	-3.7%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,608	100%	1,594	0.9%	100%	1,676	100.0%	-4.1%
Months Inventory	0.8 Months		1 Months	-20.0%		0.7 Months		14.3%
Dollar Value of Closed Escrows	\$890,955,849		\$881,219,399	1.1%		\$808,474,183		10.2%
Median	\$510,000		\$505,000	1.0%		\$439,950		15.9%
Mean	\$554,077		\$552,835	0.2%		\$482,383		14.9%
Year-to-Date Statistics	1/01/21 to 10/31/21		1/01/21 to 10/31/21			1/1/2020		
	SAR monthly data, compiled		MetroList YTD data			10/31/2020		Change
Number of Closed Escrows	14,538		14,829			13,382		8.6%
Dollar Value of Closed Escrows	\$7,961,428,912		\$8,105,107,015			\$6,098,951,087		30.5%
Median	\$499,000		\$499,000			\$415,000		20.2%
Mean	\$547,629		\$546,571			\$455,758		20.2%



Sacramento County Statistics
brought to you by:

Your Real Estate Office

David Broker
REALTOR®/Specialist

Would you like to see your contact info here?
Contact tony@sacrealtor.org for details.

SAR Members Only

† includes: Active, Contingent - Show, Contingent - No Show listings

* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

Based on Multiple Listing Service data from MetroList® | 2021 SAR

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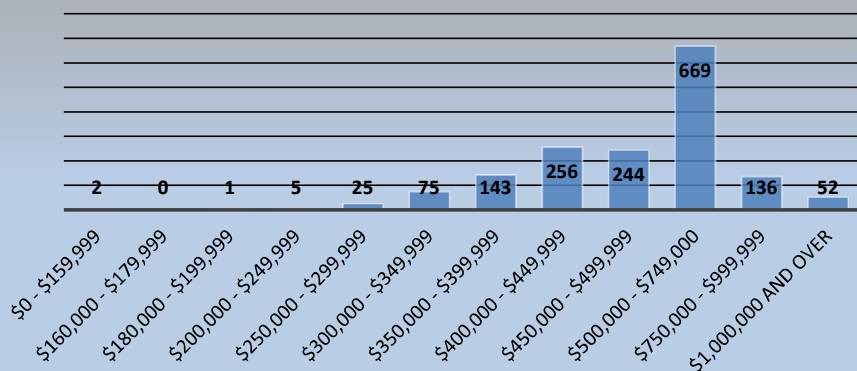
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

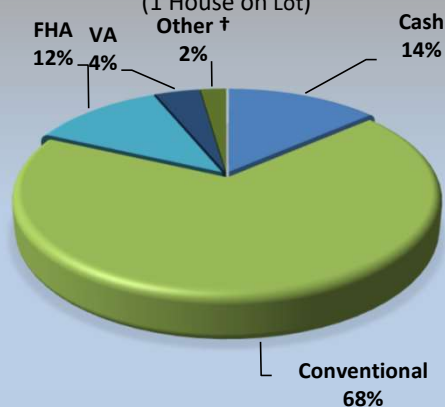
Type of Financing/Days on Market

1 House on Lot

Total: 1,608

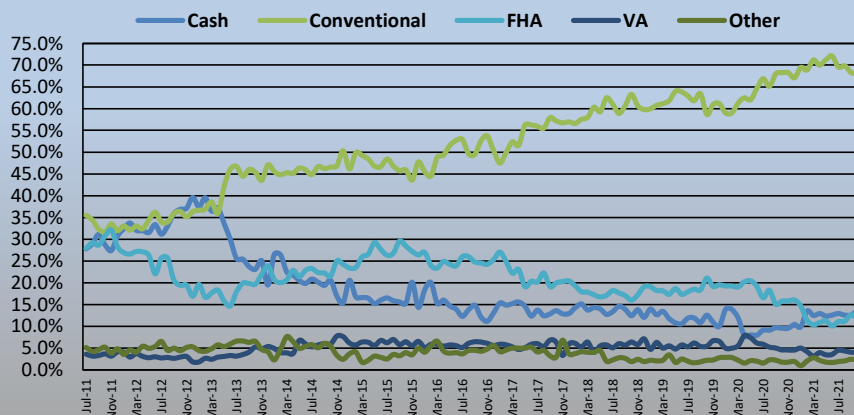


TYPE OF FINANCING (1 House on Lot)

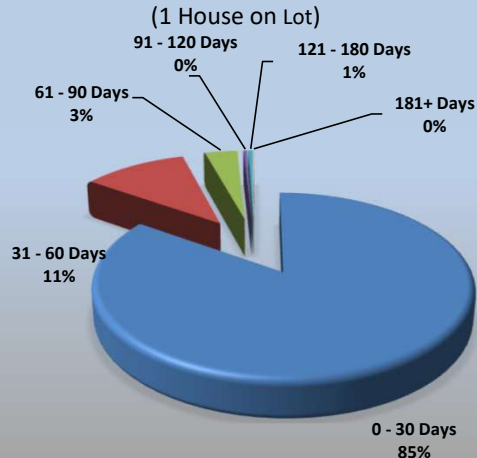


Types of Financing Historical

(% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	% of Total				
(Single Family Home only) Financing Method					(Single Family Only) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	220	13.7%	200	12.5%	0 - 30	1,363	84.8%	88.9%	89.7%
Conventional	1,096	68.2%	1,088	68.3%	31 - 60	176	10.9%	8.1%	7.0%
FHA	191	11.9%	202	12.7%	61 - 90	55	3.4%	2.2%	1.9%
VA	64	4.0%	65	4.1%	91 - 120	6	0.4%	0.4%	0.7%
Other †	37	2.3%	39	2.4%	121 - 180	7	0.4%	0.3%	0.4%
Total	1,608	100.0%	1,594	100.0%	181+	1	0.1%	0.2%	0.3%
					Total	1,608	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM:	9	8
Average DOM:	17	15
Average Price/Square Foot:	\$328.8	\$331.1

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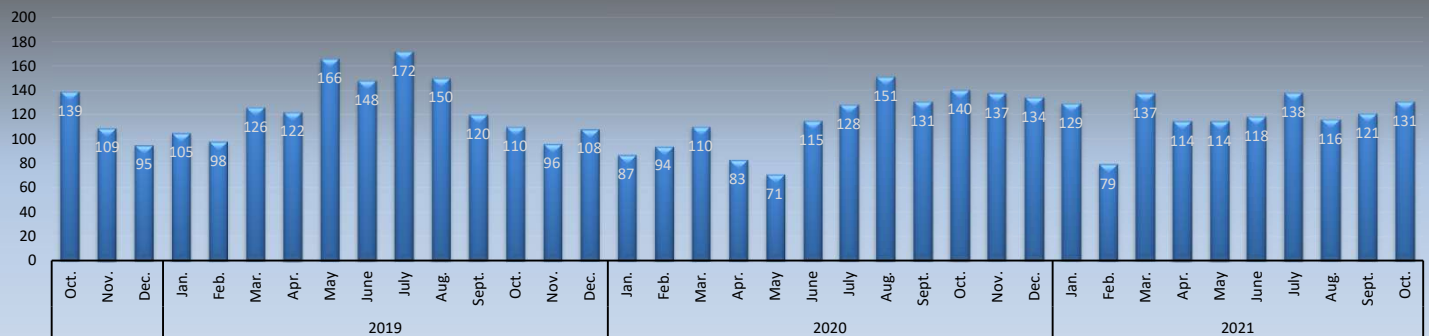
MLS STATISTICS for October 2021
Data for Sacramento County and the City of West Sacramento



CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	147		141	4.3%		184		-20.1%
Active Listing Inventory †	123		105	17.1%		158		-22.2%
Pending Sales This Month*	133		160	-16.9%		187		-28.9%
Number of REO Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	131	100%	121	8.3%	100.0%	140	100.0%	-6.4%
Total Number of Closed Escrows	131	100%	121	8.3%	100%	140	100.0%	-6.4%
Months Inventory	0.9 Months		0.9 Months	0.0%		1.1 Months		-18.2%
Dollar Value of Closed Escrows	\$44,170,366		\$41,184,150	7.3%		\$36,808,142		20.0%
Median	\$310,000		\$319,000	-2.8%		\$252,500		22.8%
Mean	\$337,178		\$340,365	-0.9%		\$262,915		28.2%
Year-to-Date Statistics	1/1/21 to 10/31/21		1/1/21 to 10/31/21			1/1/2020		
	SAR monthly data, compiled		MetroList YTD data			10/31/2020		Change
Number of Closed Escrows	1,197		1,228			1,113		7.5%
Dollar Value of Closed Escrows	\$366,275,409		\$375,578,409			\$290,463,678		26.1%
Median	\$289,000		\$289,000			\$243,000		18.9%
Mean	\$305,994		\$305,846			\$260,974		17.3%

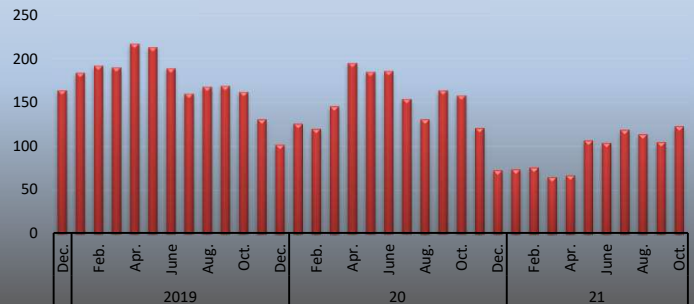
Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Contingent - Show, Contingent - No Show

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MLS STATISTICS for October 2021

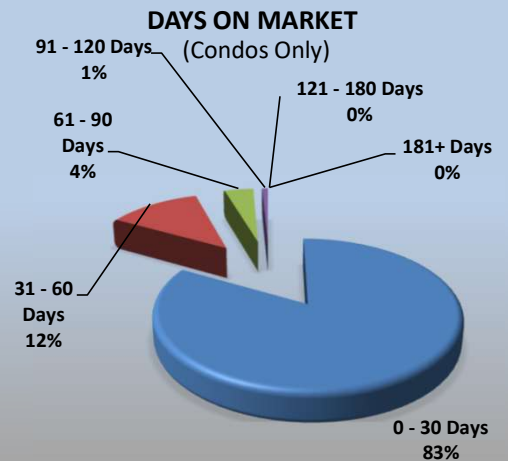
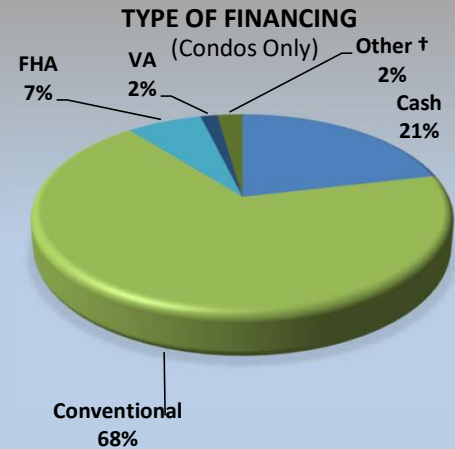
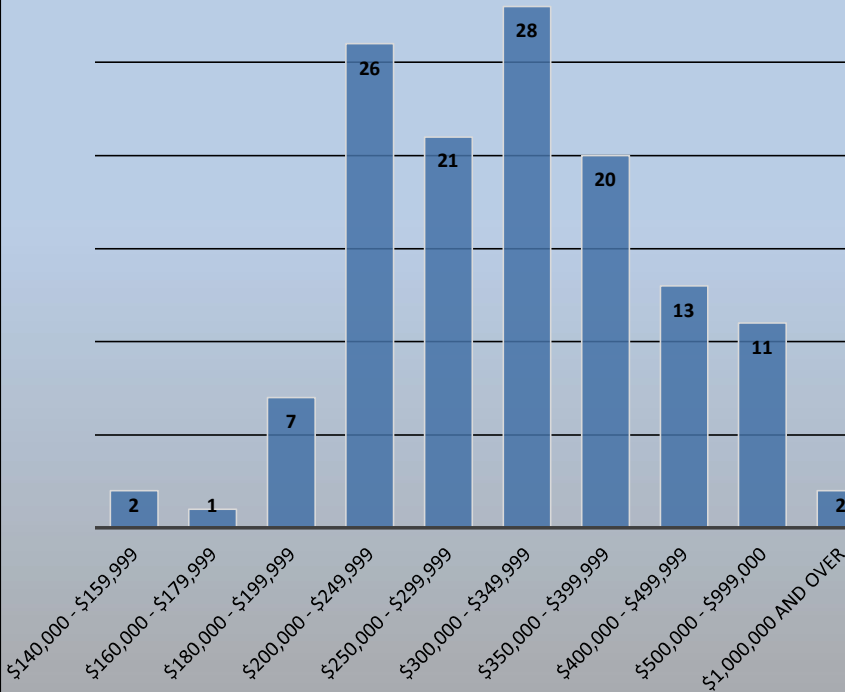
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

Condos

Total: 131



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
					% of Total				
(Condo Only) Financing Method	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	28	21.4%	17	14.0%	0 - 30	109	83.2%	87.2%	85.7%
Conventional	89	67.9%	92	76.0%	31 - 60	16	12.2%	9.3%	9.6%
FHA	9	6.9%	7	5.8%	61 - 90	5	3.8%	2.0%	2.9%
VA	2	1.5%	3	2.5%	91 - 120	1	0.8%	1.2%	1.0%
Other †	3	2.3%	2	1.7%	121 - 180	0	0.0%	0.2%	0.3%
Total	131	100.0%	121	100.0%	181+	0	0.0%	0.2%	0.5%
					Total	131	100.0%	100.0%	100.0%

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Average DOM:

Current

16

Last Month

17

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