

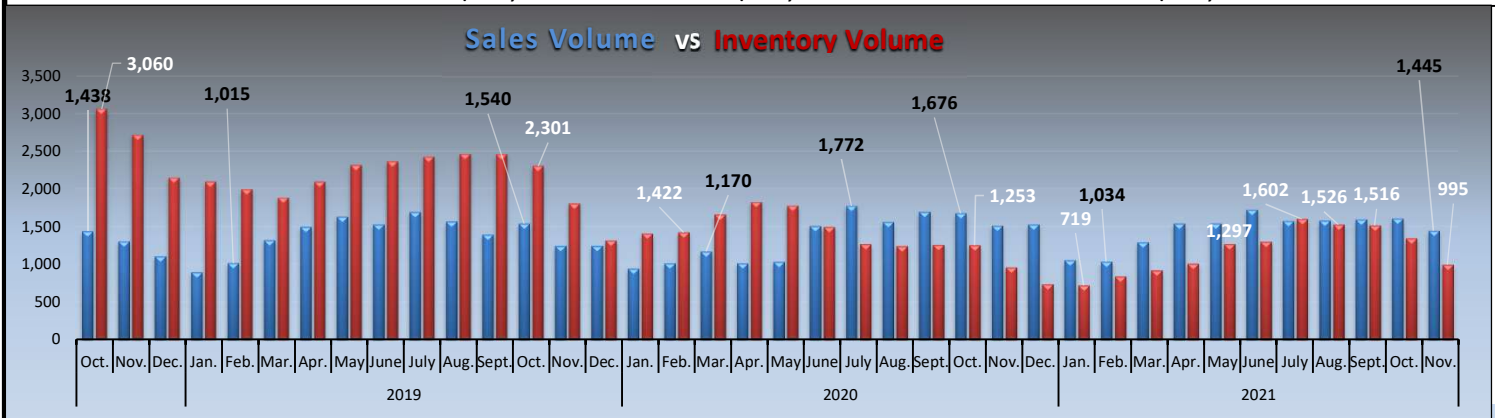
MLS STATISTICS for November 2021

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,259		1,675	-24.8%		1,307		-3.7%
Active Listing Inventory †	995		1,344	-26.0%		959		3.8%
Pending Sales This Month*	1,756		1,855	-5.3%		2,052		-14.4%
Number of REO Sales	5	0.3%	3	67%	0.2%	3	0.2%	66.7%
Number of Short Sales	0	0.0%	0	N/A	0.0%	1	0.1%	-100.0%
Equity Sales	1,440	99.7%	1,605	-10.3%	99.8%	1,507	99.7%	-4.4%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,445	100%	1,608	-10.1%	100%	1,511	100.0%	-4.4%
Months Inventory	0.7 Months		0.8 Months	-12.5%		0.6 Months		16.7%
Dollar Value of Closed Escrows	\$809,762,664		\$890,955,849	-9.1%		\$738,599,095		9.6%
Median	\$515,000		\$510,000	1.0%		\$440,000		17.0%
Mean	\$560,389		\$554,077	1.1%		\$488,815		14.6%
Year-to-Date Statistics	1/01/21 to 11/30/21		1/01/21 to 11/30/21			1/1/2020		
	SAR monthly data, compiled		MetroList YTD data			11/30/2020		Change
Number of Closed Escrows	15,983		16,326			14,893		7.3%
Dollar Value of Closed Escrows	\$8,771,191,576		\$8,943,081,901			\$6,837,550,182		28.3%
Median	\$500,000		\$500,000			\$419,000		19.3%
Mean	\$548,783		\$547,782			\$459,112		19.5%



MLS STATISTICS for November 2021

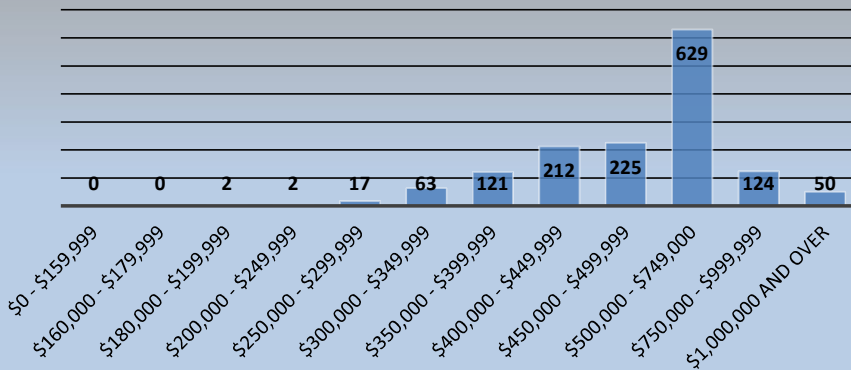
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BREAKDOWN OF SALES BY PRICE

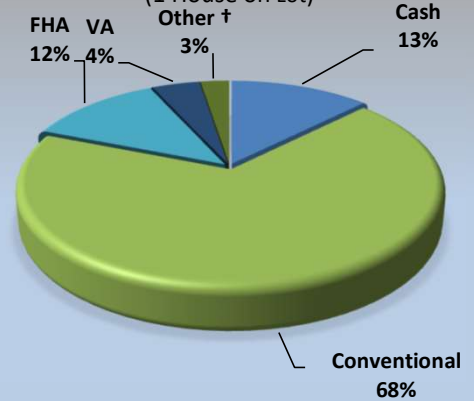
Type of Financing/Days on Market

1 House on Lot

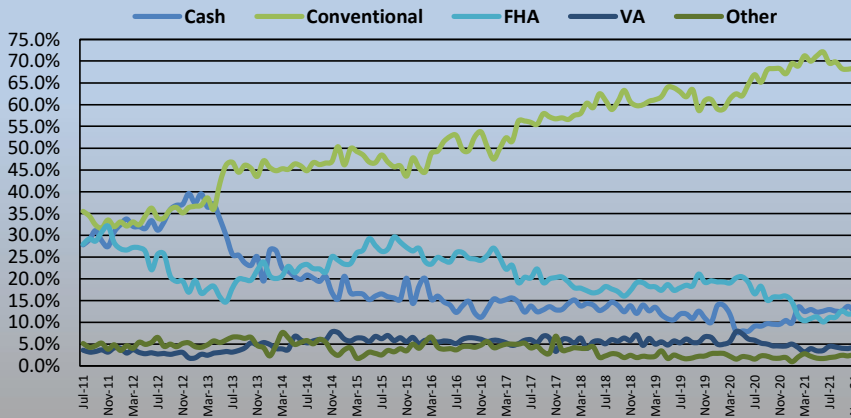
Total: 1,445



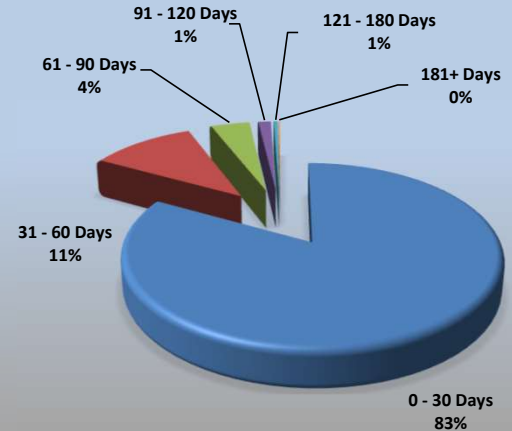
TYPE OF FINANCING (1 House on Lot)



Types of Financing Historical (% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	% of Total				
(Single Family Home only) Financing Method					(Single Family Only) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	182	12.6%	220	13.7%	0 - 30	1,200	83.0%	86.5%	89.5%
Conventional	988	68.4%	1,096	68.2%	31 - 60	159	11.0%	9.5%	7.1%
FHA	176	12.2%	191	11.9%	61 - 90	59	4.1%	2.9%	2.1%
VA	62	4.3%	64	4.0%	91 - 120	19	1.3%	0.6%	0.7%
Other †	37	2.6%	37	2.3%	121 - 180	6	0.4%	0.3%	0.4%
Total	1,445	100.0%	1,608	100.0%	181+	2	0.1%	0.2%	0.2%
					Total	1,445	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM:	9	9
Average DOM:	18	17
Average Price/Square Foot:	\$336.2	\$328.8

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information, visit <https://www.sacrealtor.org/consumers/housing-statistics>.

Based on Multiple Listing Service data from MetroList® | 2021 SAR

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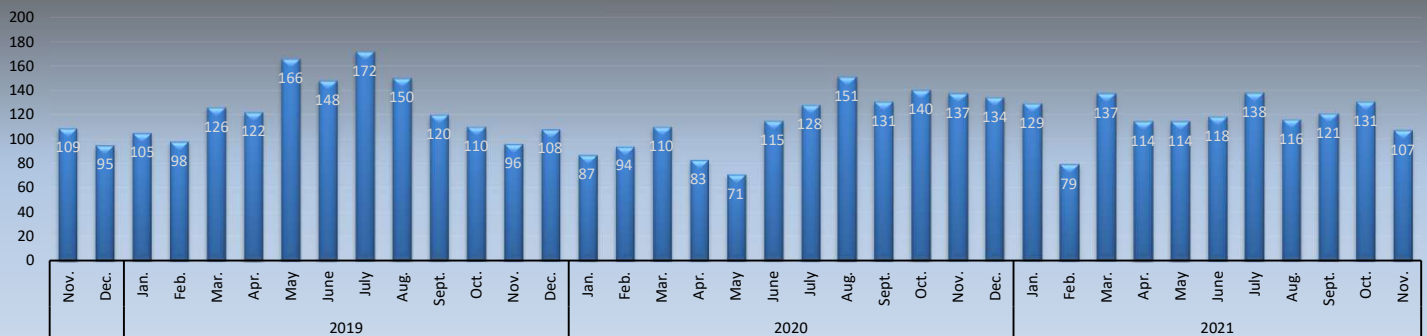
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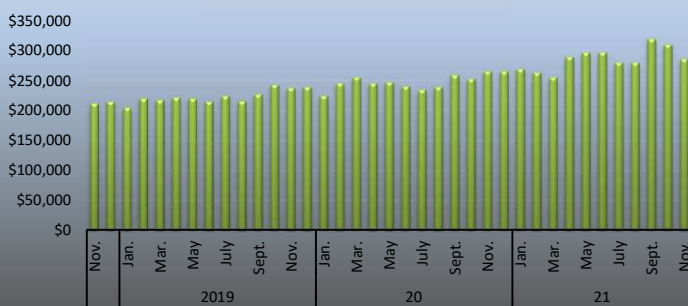
CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	98		147	-33.3%		119		-17.6%
Active Listing Inventory †	76		123	-38.2%		121		-37.2%
Pending Sales This Month*	149		133	12.0%		186		-19.9%
Number of REO Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	107	100%	131	-18.3%	100.0%	137	100.0%	-21.9%
Total Number of Closed Escrows	107	100%	131	-18.3%	100%	137	100.0%	-21.9%
Months Inventory	0.7 Months		0.9 Months	-22.2%		0.9 Months		-22.2%
Dollar Value of Closed Escrows	\$33,172,650		\$44,170,366	-24.9%		\$38,520,045		-13.9%
Median	\$286,000		\$310,000	-7.7%		\$265,000		7.9%
Mean	\$310,025		\$337,178	-8.1%		\$281,168		10.3%
Year-to-Date Statistics	1/1/21 to 11/30/21		1/1/21 to 11/30/21			1/1/2020		
	SAR monthly data, compiled		MetroList YTD data			11/30/2020		Change
Number of Closed Escrows	1,304		1,336			1,250		4.3%
Dollar Value of Closed Escrows	\$399,448,059		\$408,924,059			\$328,983,723		21.4%
Median	\$288,000		\$288,000			\$246,500		16.8%
Mean	\$306,325		\$306,081			\$263,187		16.4%

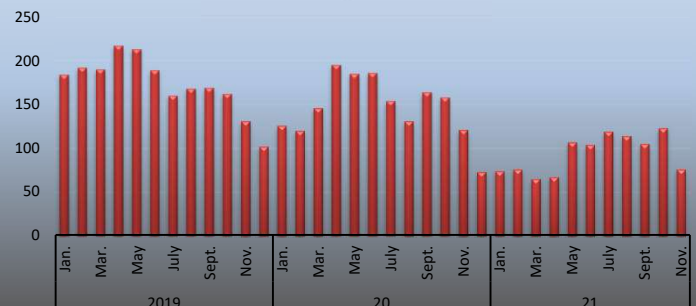
Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Contingent - Show, Contingent - No Show

* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

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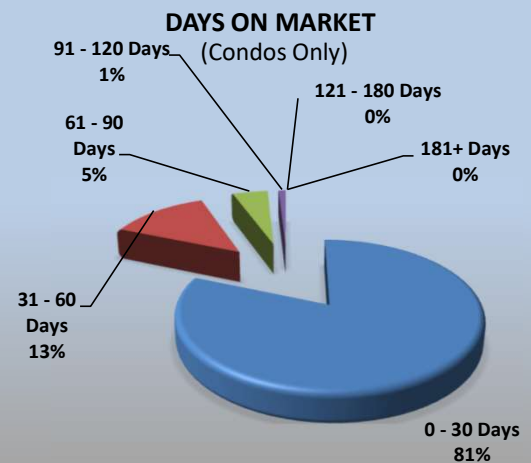
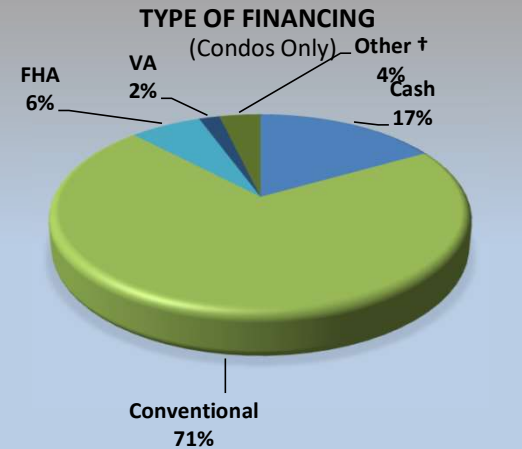
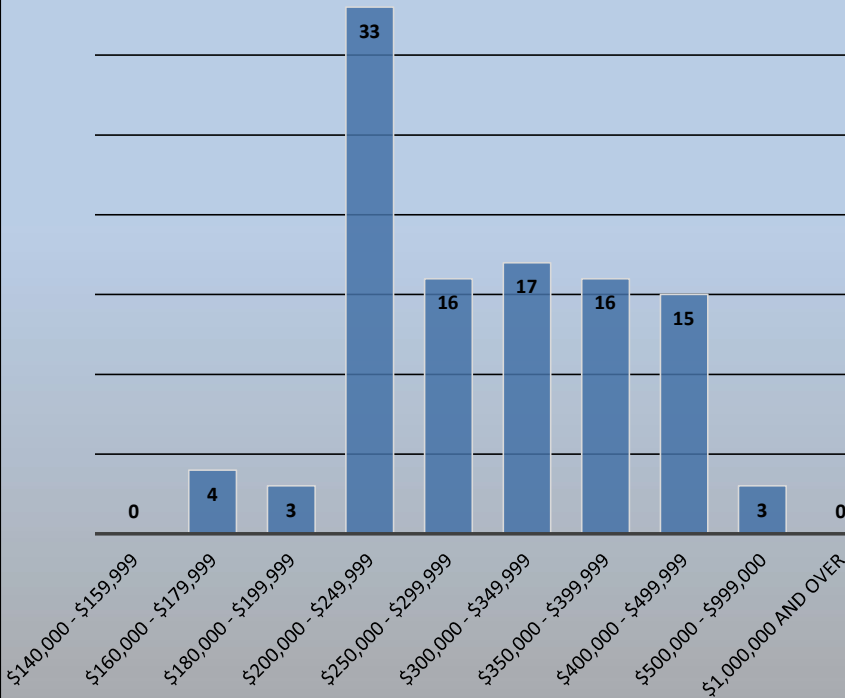
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BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

Condos

Total: 107



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	% of Total				
(Condo Only) Financing Method					(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	18	16.8%	28	21.4%	0 - 30	87	81.3%	84.6%	85.6%
Conventional	76	71.0%	89	67.9%	31 - 60	14	13.1%	10.9%	9.9%
FHA	7	6.5%	9	6.9%	61 - 90	5	4.7%	2.7%	2.9%
VA	2	1.9%	2	1.5%	91 - 120	1	0.9%	1.3%	0.9%
Other †	4	3.7%	3	2.3%	121 - 180	0	0.0%	0.2%	0.2%
Total	107	100.0%	131	100.0%	181+	0	0.0%	0.2%	0.5%
					Total	107	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Average DOM:

Current

18

Last Month

16

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