

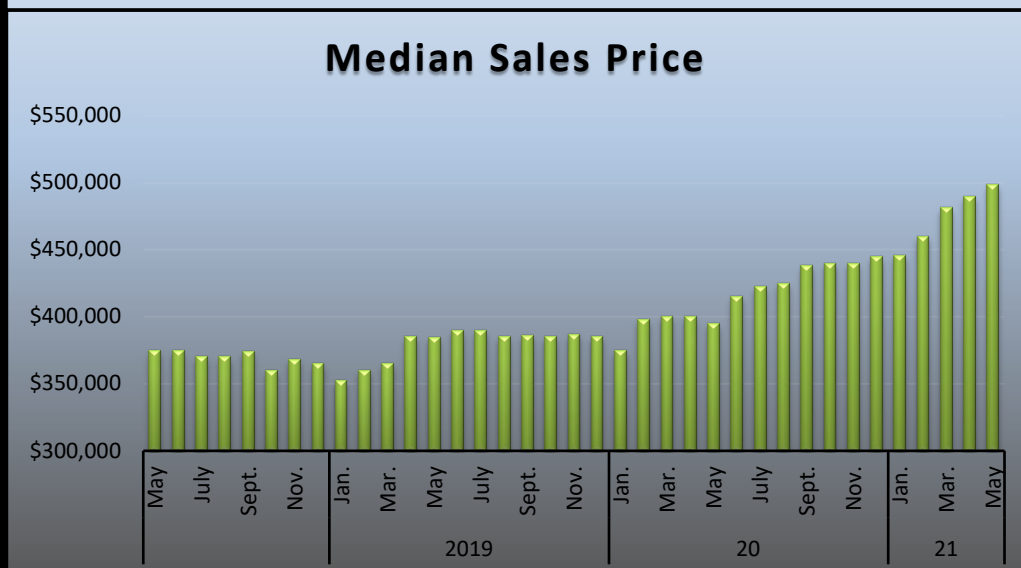
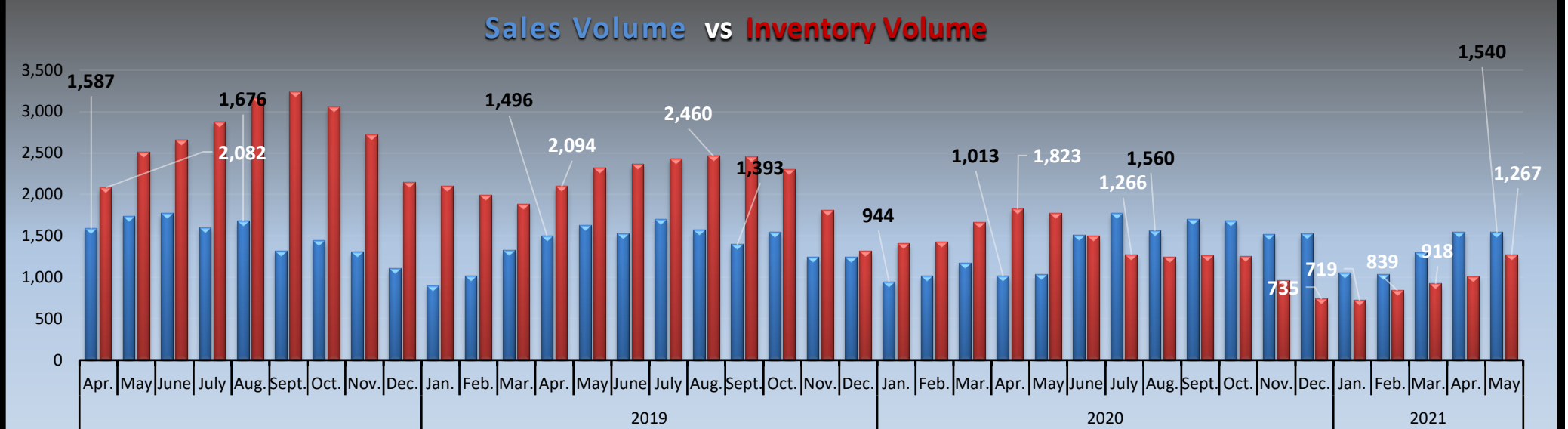
# MLS STATISTICS for May 2021

Data for Sacramento County and the City of West Sacramento



## SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,912		1,904	0.4%		1,700		12.5%
Active Listing Inventory †	1,267		1,006	25.9%		1,775		-28.6%
Pending Sales This Month*	1,983		1,960	1.2%		1,920		3.3%
Number of REO Sales	7	0.5%	4	75%	0.3%	11	1.1%	-36.4%
Number of Short Sales	1	0.1%	2	-50%	0.1%	4	0.4%	-75.0%
Equity Sales	1,532	99.5%	1,534	-0.1%	99.6%	1,017	98.5%	50.6%
Other (non-REO/-Short Sale/-Equ	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,540	100%	1,540	0.0%	100%	1,032	100.0%	49.2%
Months Inventory	0.8 Months		0.7 Months	14.3%		1.7 Months		-52.9%
Dollar Value of Closed Escrows	\$866,527,014		\$839,720,020	3.2%		\$443,888,793		95.2%
Median	\$498,500		\$489,500	1.8%		\$395,000		26.2%
Mean	\$562,680		\$545,273	3.2%		\$430,125		30.8%
Year-to-Date Statistics	1/01/21 to 5/31/21		1/01/21 to 5/31/21			1/1/2020		
	SAR monthly data, compiled		MetroList YTD data			5/31/2020		Change
Number of Closed Escrows	6,460		6,563			5,173		24.9%
Dollar Value of Closed Escrows	\$3,414,700,883		\$3,461,277,878			\$2,216,272,740		54.1%
Median	\$475,000		\$475,000			\$395,000		20.3%
Mean	\$528,591		\$527,393			\$428,431		23.4%



**Sacramento County Statistics**  
brought to you by:

**Your Real Estate Office**

**David Broker**  
REALTOR®/Specialist

Would you like to see your contact info here?  
Contact [tony@sacrealtor.org](mailto:tony@sacrealtor.org) for details.

\*SAR Members Only\*

† includes: Active, Contingent - Show, Contingent - No Show listings

\* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

Based on Multiple Listing Service data from MetroList® | 2021 SAR

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# MLS STATISTICS for May 2021

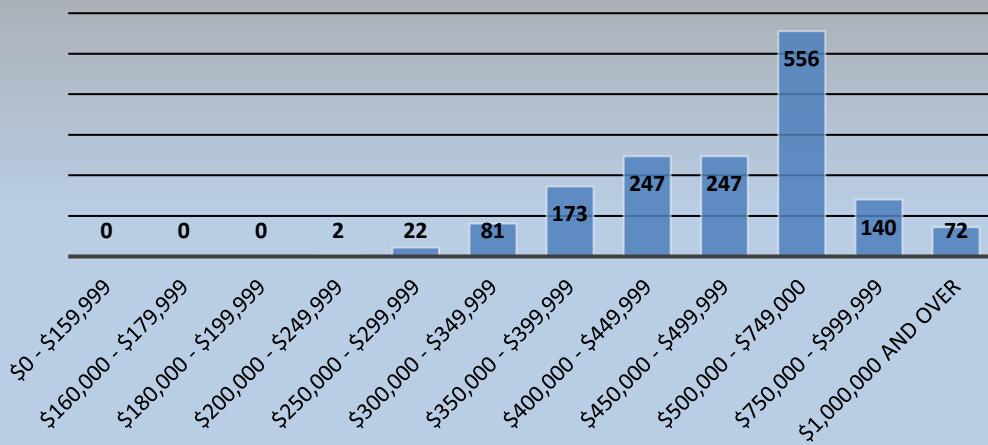
Data for Sacramento County and the City of West Sacramento

## BREAKDOWN OF SALES BY PRICE

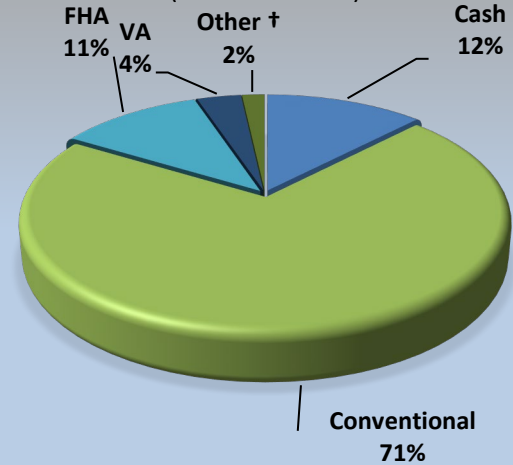
## Type of Financing/Days on Market

### 1 House on Lot

Total: 1,540

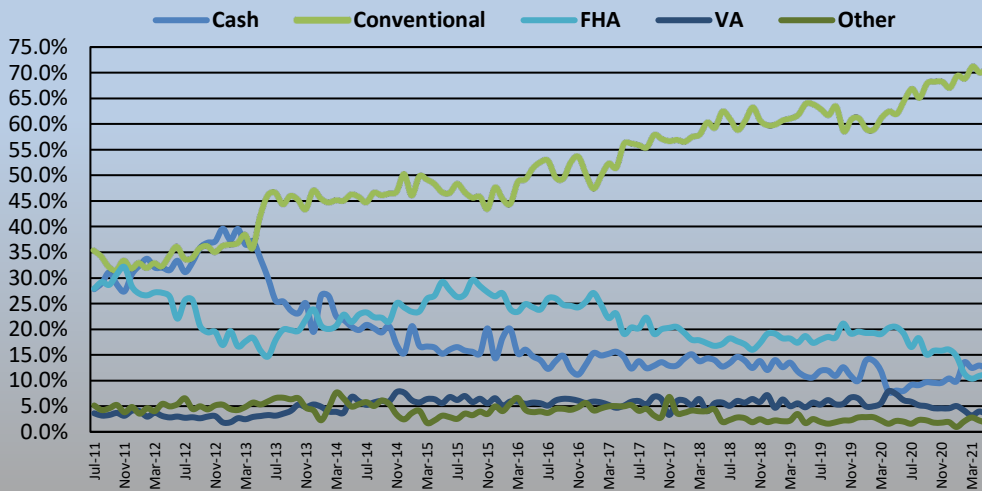


### TYPE OF FINANCING (1 House on Lot)

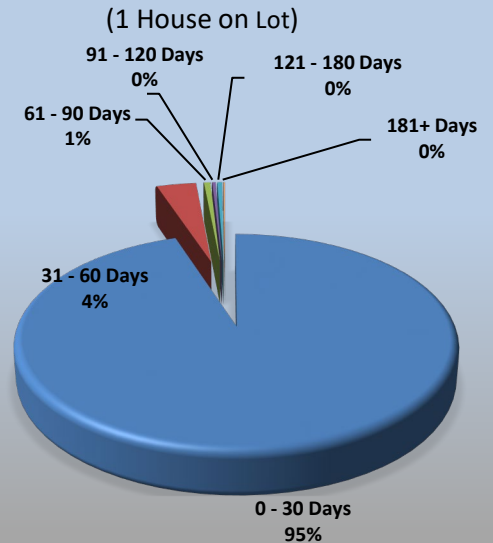


### Types of Financing Historical

(% of Sales)



### DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
(Single Family Home only) Financing Method	# of Units	% of Total	# of Units	% of Total			% of Total		
					(Single Family Only) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	190	12.3%	199	12.9%	0 - 30	1,462	94.9%	92.2%	85.3%
Conventional	1,097	71.2%	1,078	70.0%	31 - 60	55	3.6%	4.8%	8.6%
FHA	173	11.2%	168	10.9%	61 - 90	9	0.6%	1.5%	3.2%
VA	53	3.4%	61	4.0%	91 - 120	5	0.3%	0.7%	1.4%
Other †	27	1.8%	34	2.2%	121 - 180	7	0.5%	0.6%	1.0%
<b>Total</b>	<b>1,540</b>	<b>100.0%</b>	<b>1,540</b>	<b>100.0%</b>	<b>181+</b>	<b>2</b>	<b>0.1%</b>	<b>0.3%</b>	<b>0.5%</b>
					<b>Total</b>	<b>1,540</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

	Current	Last Month
Median DOM:	6	6
Average DOM:	11	11
Average Price/Square Foot:	\$324.0	\$306.3

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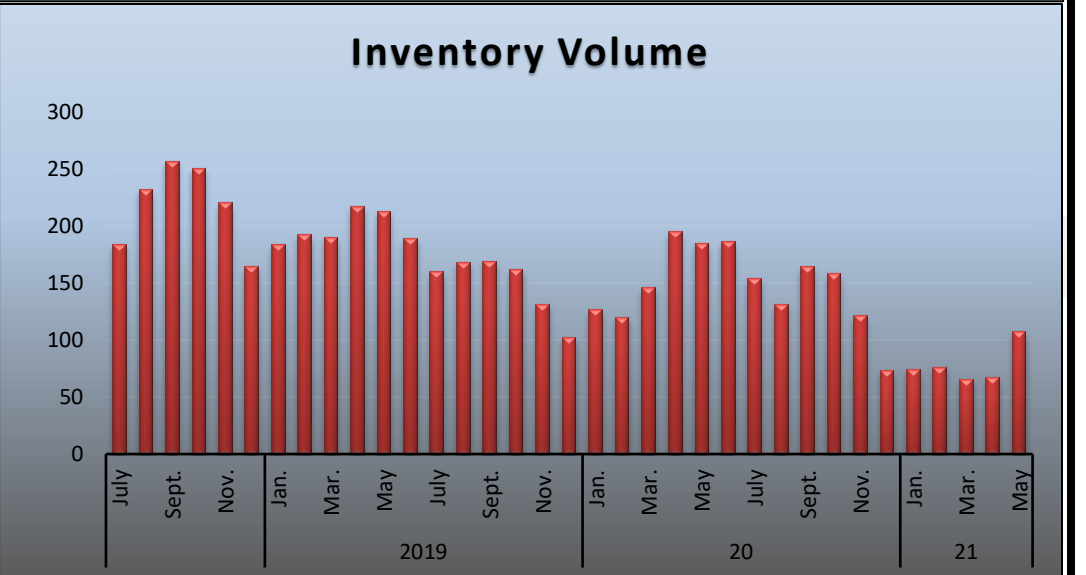
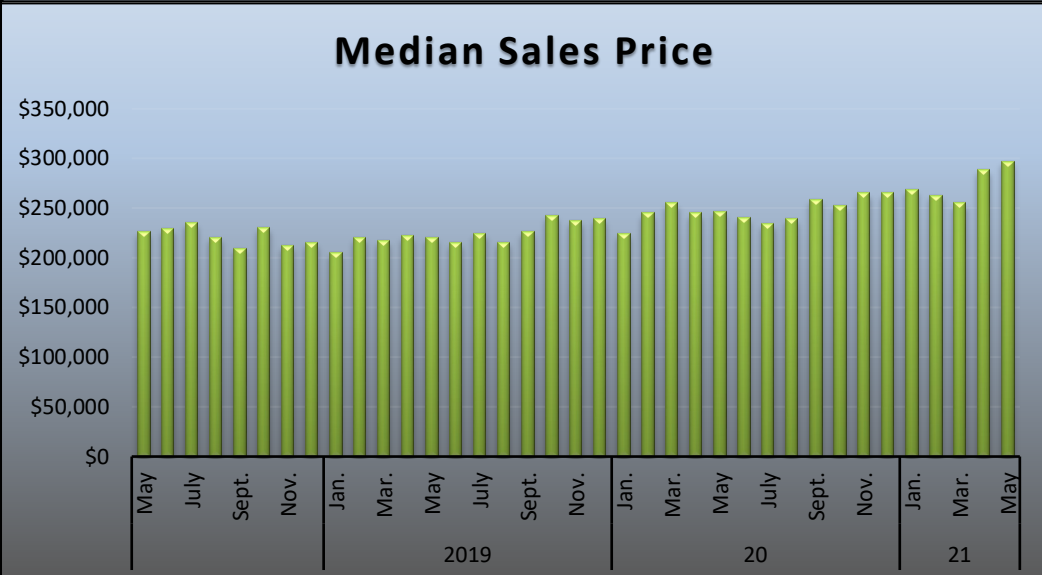
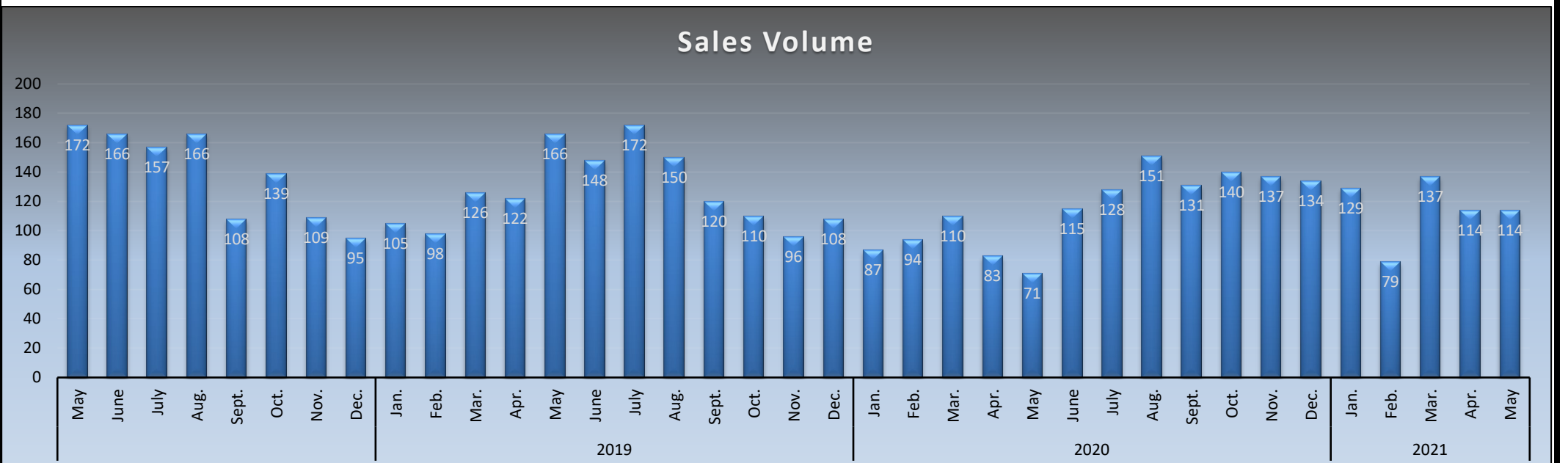
# MLS STATISTICS for May 2021

Data for Sacramento County and the City of West Sacramento

## CONDOMINIUM RESALES



Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	136		138	-1.4%		133		2.3%
Active Listing Inventory †	107		67	59.7%		185		-42.2%
Pending Sales This Month*	149		156	-4.5%		135		10.4%
Number of REO Sales	1	0.9%	1	0.0%	0.9%	1	1.4%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	113	99%	113	0.0%	99.1%	70	98.6%	61.4%
Total Number of Closed Escrows	114	100%	114	0.0%	100%	71	100.0%	60.6%
Months Inventory	0.9 Months		0.6 Months	50.0%		2.6 Months		-65.4%
Dollar Value of Closed Escrows	\$34,541,592		\$36,196,938	-4.6%		\$18,194,690		89.8%
Median	\$296,500		\$289,000	2.6%		\$246,700		20.2%
Mean	\$302,996		\$317,517	-4.6%		\$256,263		18.2%
Year-to-Date Statistics	1/1/21 to 5/31/21		1/1/21 to 5/31/21			1/1/2020		
	SAR monthly data, compiled		MetroList YTD data			5/31/2020		Change
Number of Closed Escrows	573		584			448		27.9%
Dollar Value of Closed Escrows	\$165,767,664		\$168,773,664			\$116,624,182		42.1%
Median	\$275,000		\$275,000			\$245,000		12.2%
Mean	\$289,298		\$288,996			\$260,322		11.1%



† includes: Active, Contingent - Show, Contingent - No Show

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# MLS STATISTICS for May 2021

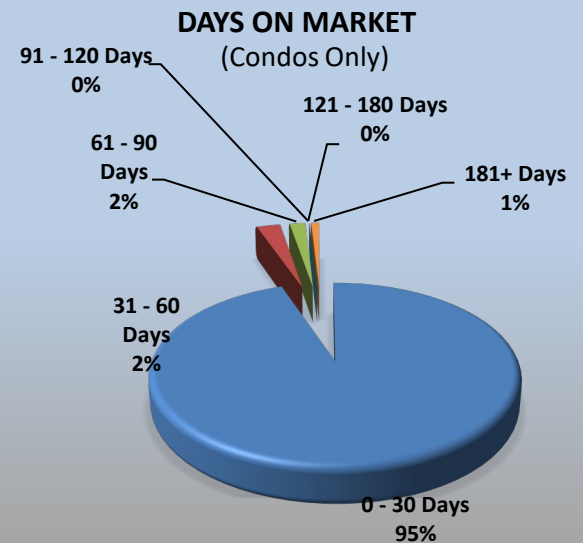
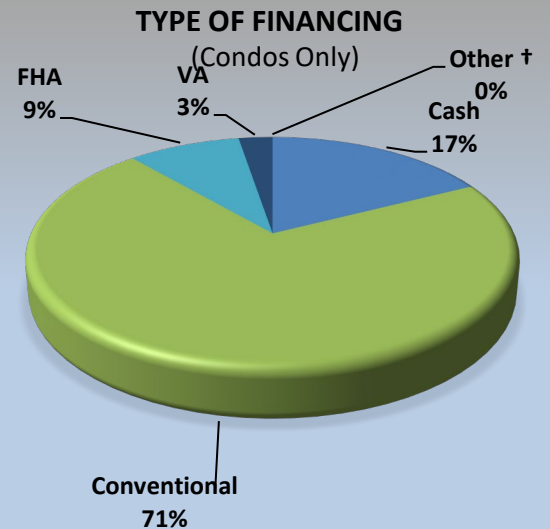
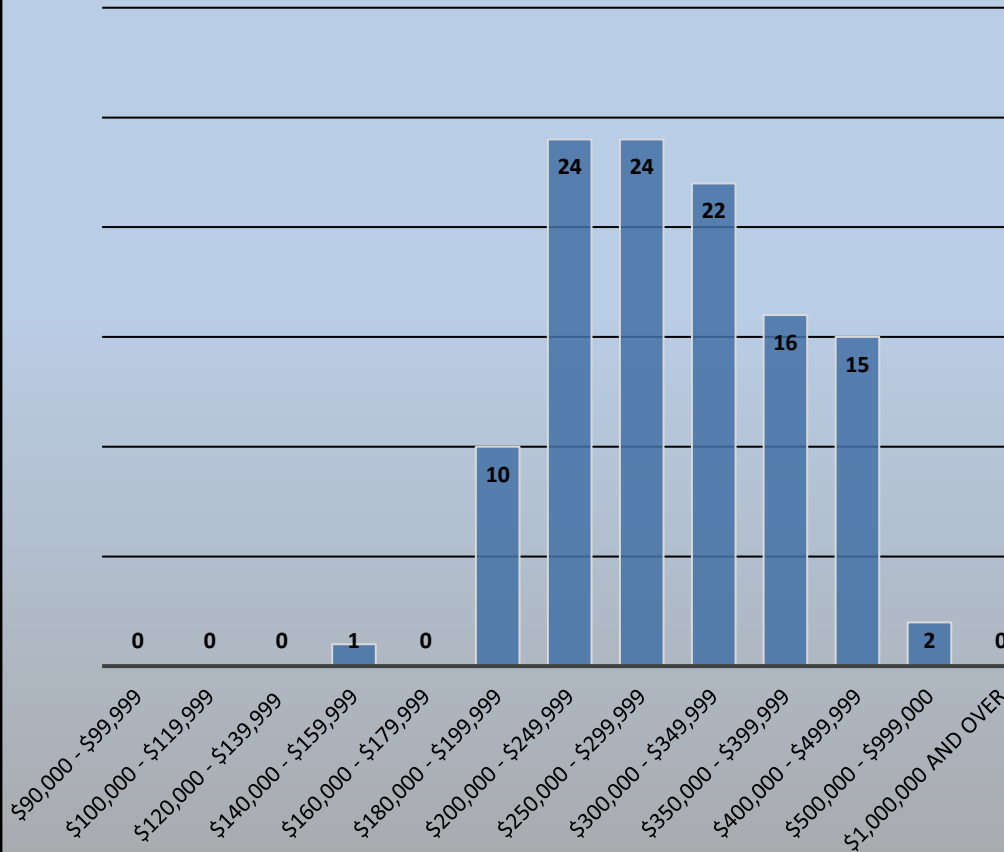
Data for Sacramento County and the City of West Sacramento

## BREAKDOWN OF SALES BY PRICE

## Type of Financing/Days on Market

### Condos

Total: 114



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
(Condo Only) Financing Method	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market		% of Total		
					# of Units		Current Month	Last 4 Months	Last 12 Months
Cash	20	17.5%	16	14.0%	0 - 30	108	94.7%	89.4%	80.0%
Conventional	81	71.1%	88	77.2%	31 - 60	3	2.6%	7.7%	11.7%
FHA	10	8.8%	5	4.4%	61 - 90	2	1.8%	2.3%	4.6%
VA	3	2.6%	3	2.6%	91 - 120	0	0.0%	0.2%	1.7%
Other †	0	0.0%	2	1.8%	121 - 180	0	0.0%	0.0%	1.4%
<b>Total</b>	<b>114</b>	<b>100.0%</b>	<b>114</b>	<b>100.0%</b>	<b>181+</b>	<b>1</b>	<b>0.9%</b>	<b>0.5%</b>	<b>0.5%</b>
					<b>Total</b>	<b>114</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

† includes: cal vet, contract of sale, creative, farm home loan, owner financir

**Average DOM:**

**Current** **13** **Last Month** **12**

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