

# MLS STATISTICS for February 2021

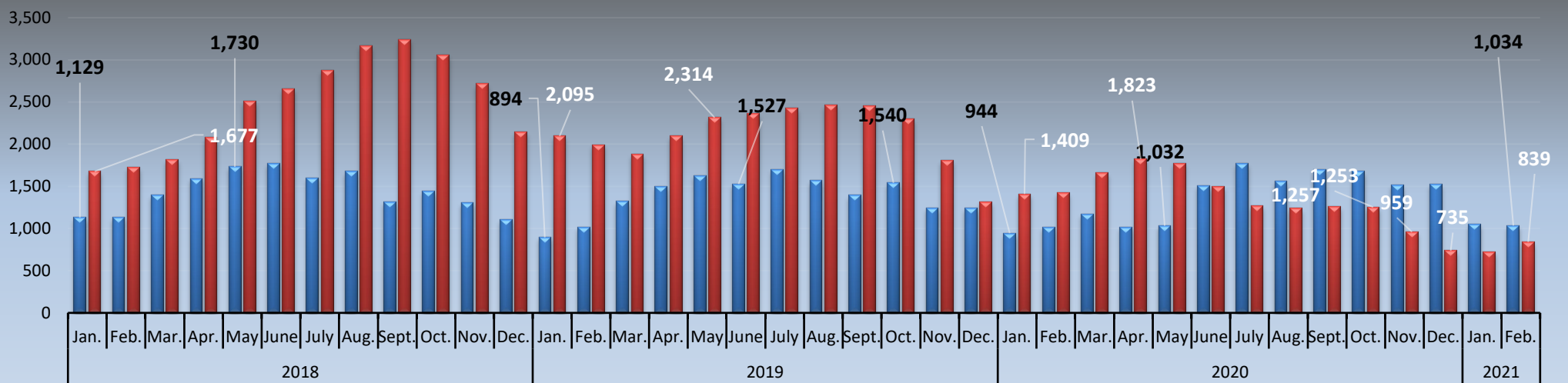
Data for Sacramento County and the City of West Sacramento



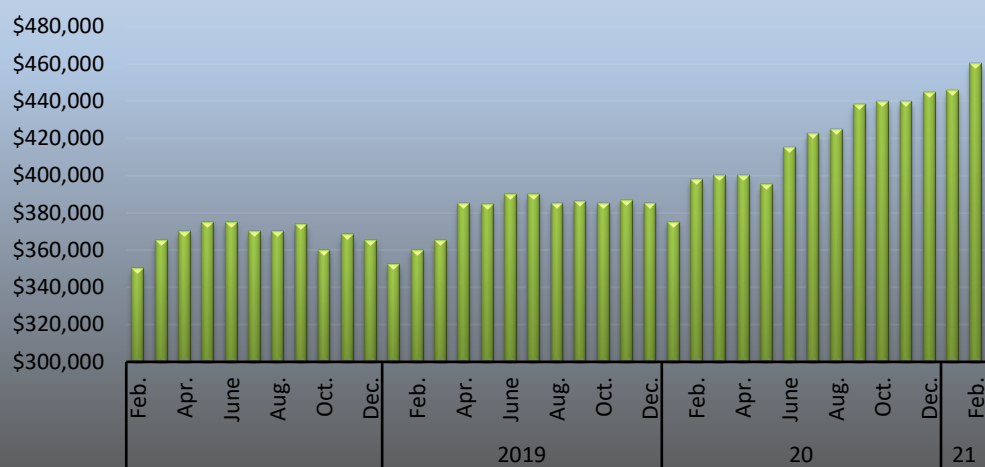
## SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,392		1,268	9.8%		1,517		-8.2%
Active Listing Inventory †	839		719	16.7%		1,422		-41.0%
Pending Sales This Month*	1,560		1,462	6.7%		1,667		-6.4%
Number of REO Sales	4	0.4%	0	#####	0.0%	14	1.4%	-71.4%
Number of Short Sales	2	0.2%	3	-33%	0.3%	3	0.3%	-33.3%
Equity Sales	1,028	99.4%	1,051	-2.2%	99.7%	997	98.3%	3.1%
Other (non-REO/-Short Sale/-Equ	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,034	100%	1,054	-1.9%	100%	1,014	100.0%	2.0%
Months Inventory	0.8 Months		0.7 Months	14.3%		1.4 Months		-42.9%
Dollar Value of Closed Escrows	\$520,087,566		\$513,410,840	1.3%		\$430,584,716		20.8%
Median	\$460,000		\$445,500	3.3%		\$397,750		15.7%
Mean	\$502,986		\$487,107	3.3%		\$424,640		18.4%
Year-to-Date Statistics	1/01/21 to 2/28/21		1/01/21 to 2/28/21			1/1/2020		
	SAR monthly data, compiled		MetroList YTD data			2/29/2020		Change
Number of Closed Escrows	2,088		2,109			1,958		6.6%
Dollar Value of Closed Escrows	\$1,033,498,406		\$1,042,839,419			\$820,673,937		25.9%
Median	\$451,000		\$451,000			\$388,000		16.2%
Mean	\$494,971		\$494,471			\$419,139		18.1%

### Sales Volume vs Inventory Volume



### Median Sales Price



### Sacramento County Statistics

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Would you like to see your contact info here?  
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\*SAR Members Only\*

† includes: Active, Contingent - Show, Contingent - No Show listings

\* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

Based on Multiple Listing Service data from MetroList® | 2021 SAR

Compiled monthly by Tony Vicari, Director of Communications | Sacramento Association of REALTORS® | [www.sacrealtor.org](http://www.sacrealtor.org) | 916.437.1205

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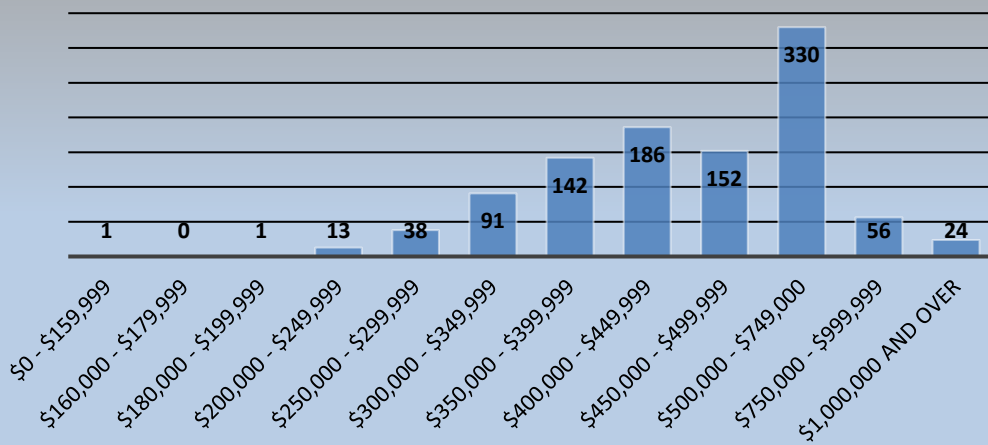
## Data for Sacramento County and the City of West Sacramento

### BREAKDOWN OF SALES BY PRICE

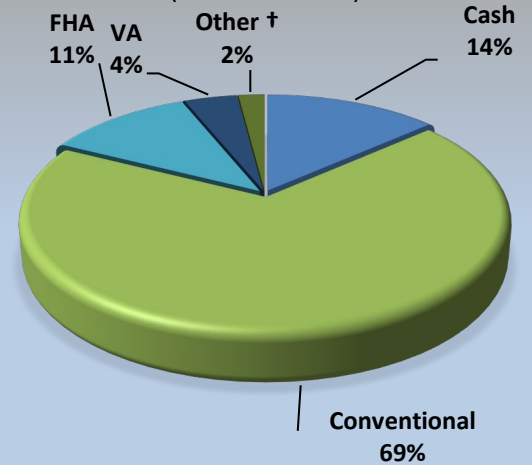
### Type of Financing/Days on Market

#### 1 House on Lot

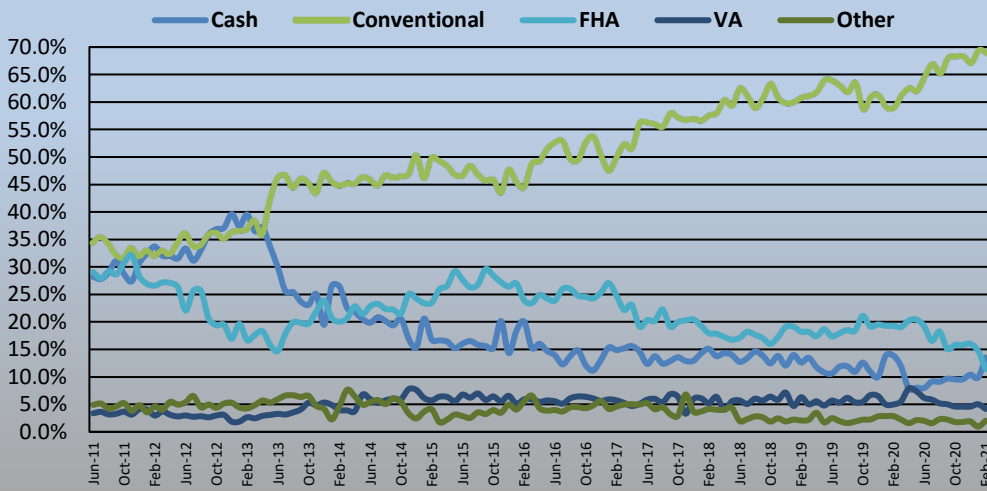
Total: 1,034



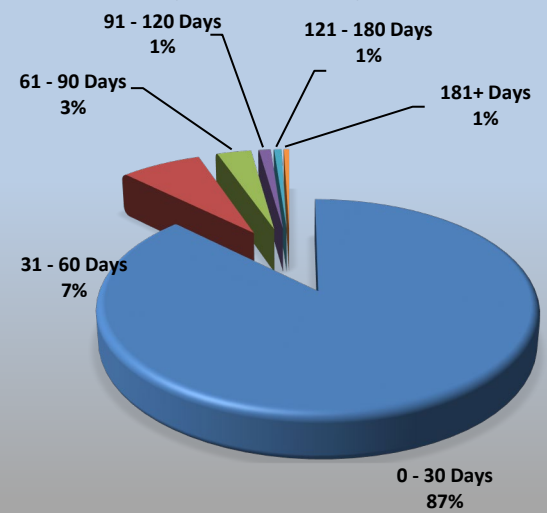
#### TYPE OF FINANCING (1 House on Lot)



#### Types of Financing Historical (% of Sales)



#### DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
(Single Family Home only) Financing Method	# of Units	% of Total	# of Units	% of Total	% of Total				
					(Single Family Only) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	140	13.5%	104	9.9%	0 - 30	904	87.4%	86.2%	82.5%
Conventional	712	68.9%	732	69.4%	31 - 60	75	7.3%	8.7%	10.0%
FHA	118	11.4%	155	14.7%	61 - 90	32	3.1%	2.8%	3.9%
VA	43	4.2%	53	5.0%	91 - 120	11	1.1%	1.1%	1.8%
Other †	21	2.0%	10	0.9%	121 - 180	7	0.7%	0.6%	1.2%
<b>Total</b>	<b>1,034</b>	<b>100.0%</b>	<b>1,054</b>	<b>100.0%</b>	<b>181+</b>	<b>5</b>	<b>0.5%</b>	<b>0.5%</b>	<b>0.6%</b>
					<b>Total</b>	<b>1,034</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

<b>Median DOM:</b>	<b>Current</b>	<b>Last Month</b>
<b>Average DOM:</b>	<b>6</b>	<b>7</b>
<b>Average Price/Square Foot:</b>	<b>15</b>	<b>17</b>
	<b>\$296.2</b>	<b>\$292.9</b>

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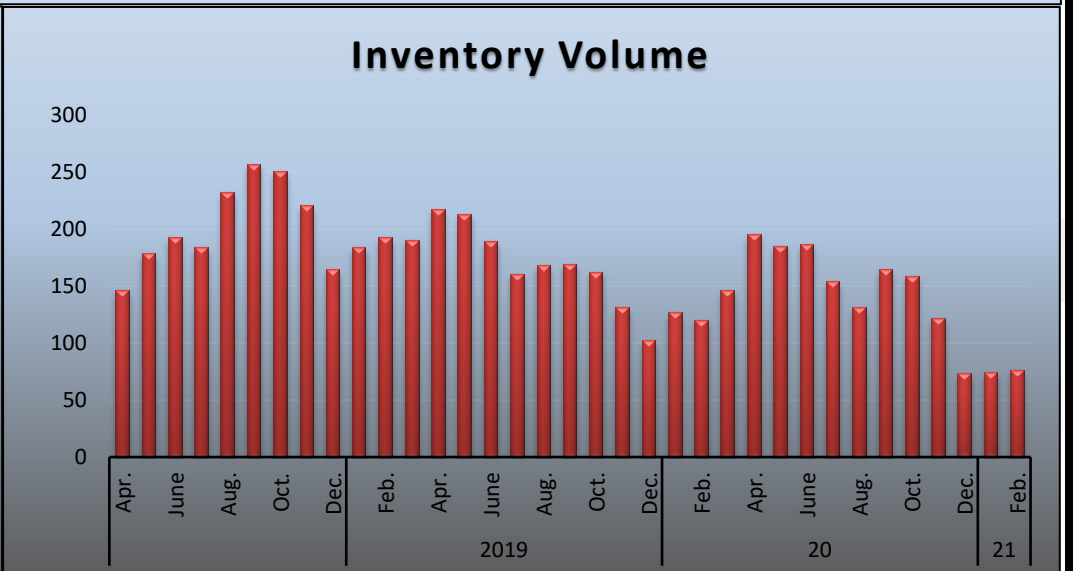
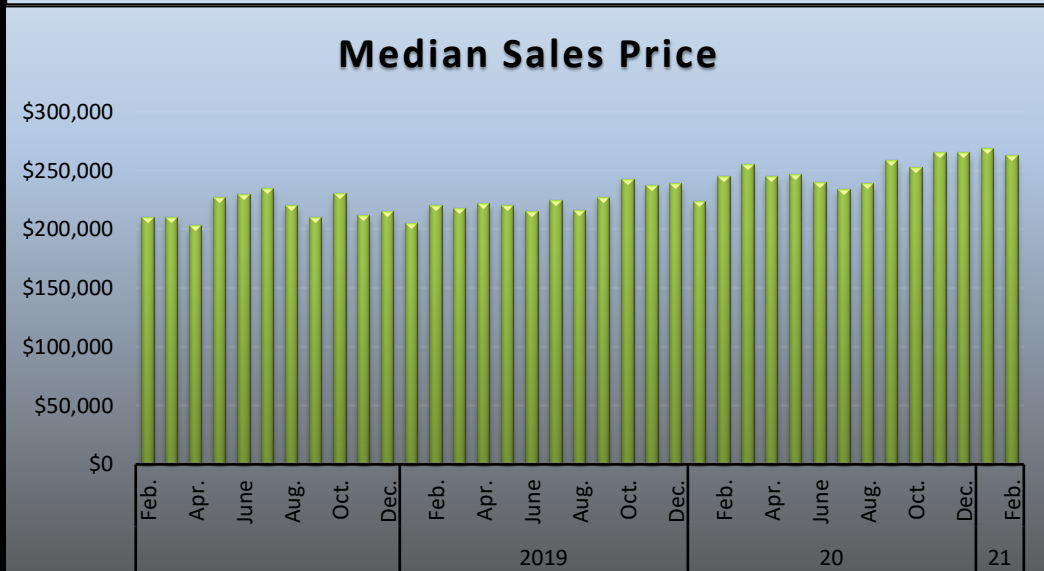
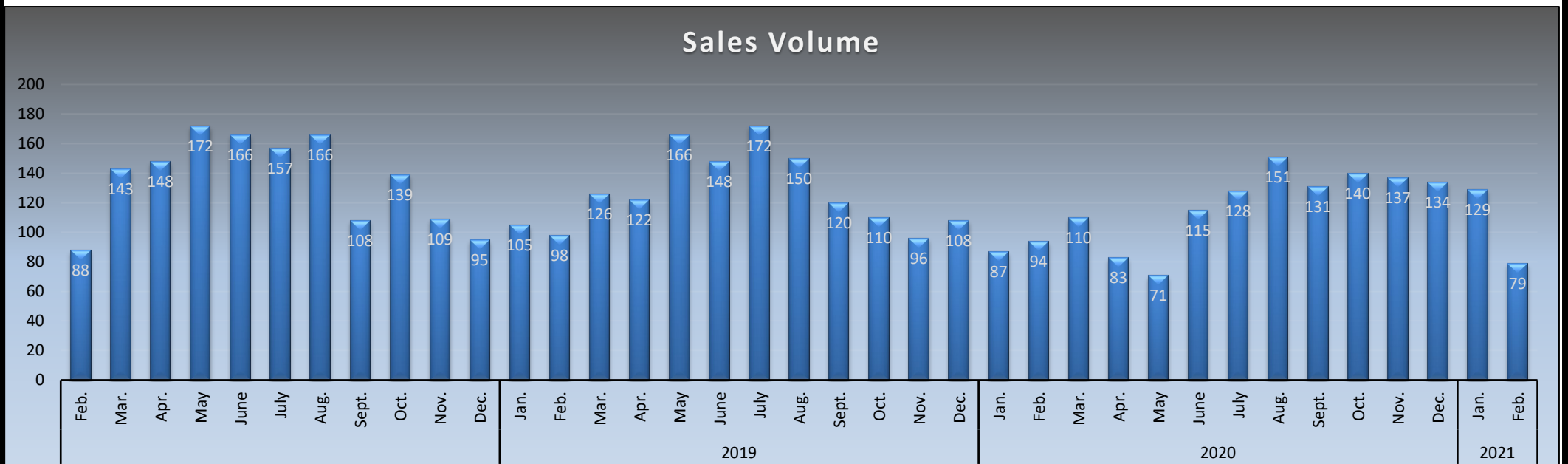
# MLS STATISTICS for February 2021

Data for Sacramento County and the City of West Sacramento

## CONDOMINIUM RESALES



Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	116		114	1.8%		158		-26.6%
Active Listing Inventory †	76		73	4.1%		120		-36.7%
Pending Sales This Month*	149		133	12.0%		161		-7.5%
Number of REO Sales	0	0.0%	0	100.0%	0.0%	0	0.0%	N/A
Number of Short Sales	0	0.0%	1	100.0%	0.8%	0	0.0%	N/A
Equity Sales	79	100%	128	-38.3%	99.2%	94	100.0%	-16.0%
Total Number of Closed Escrows	79	100%	129	-38.8%	100%	94	100.0%	-16.0%
Months Inventory	1 Months		0.6 Months	66.7%		1.3 Months		-23.1%
Dollar Value of Closed Escrows	\$20,801,214		\$36,430,538	-42.9%		\$23,790,923		-12.6%
Median	\$262,900		\$269,000	-2.3%		\$245,000		7.3%
Mean	\$263,307		\$282,407	-6.8%		\$253,095		4.0%
Year-to-Date Statistics	1/1/21 to 2/28/21		1/1/21 to 2/28/21			1/1/2020		
	SAR monthly data, compiled		MetroList YTD data			2/29/2020		Change
Number of Closed Escrows	208		207			87		139.1%
Dollar Value of Closed Escrows	\$57,231,752		\$56,786,752			\$22,054,038		159.5%
Median	\$265,000		\$265,000			\$225,000		17.8%
Mean	\$275,153		\$274,332			\$253,495		8.5%



† includes: Active, Contingent - Show, Contingent - No Show

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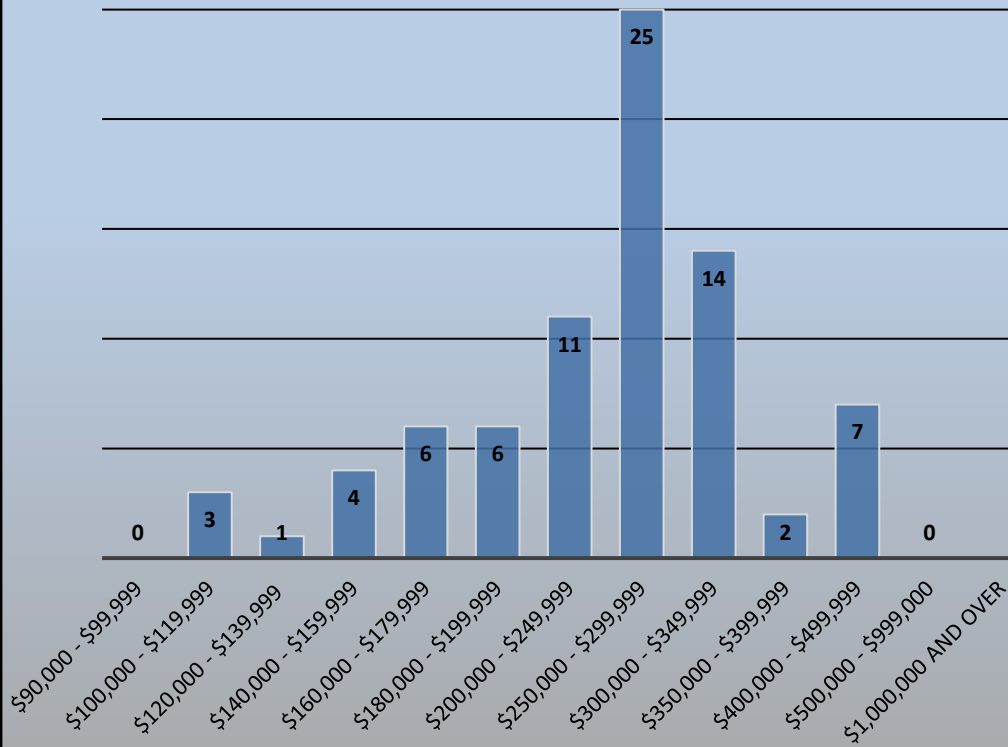
## Data for Sacramento County and the City of West Sacramento

### BREAKDOWN OF SALES BY PRICE

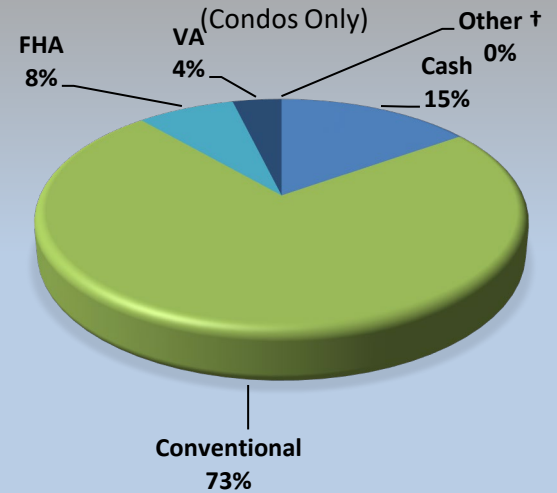
### Type of Financing/Days on Market

## Condos

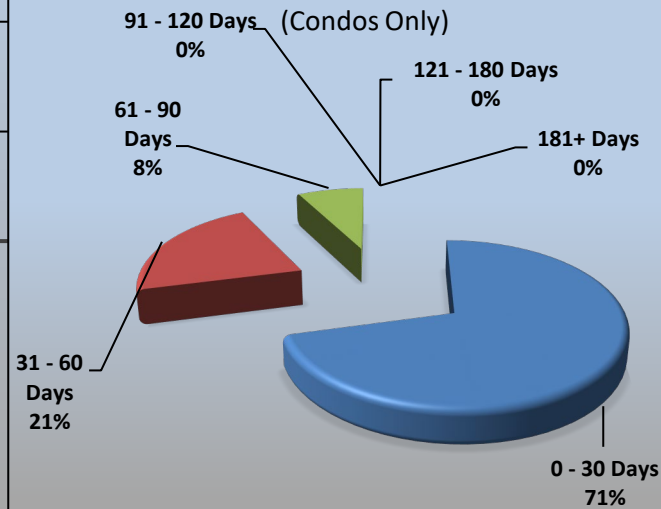
Total: 79



#### TYPE OF FINANCING



#### DAYS ON MARKET



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET					
(Condo Only) Financing Method	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market		# of Units	% of Total		
								Current Month	Last 4 Months	Last 12 Months
Cash	12	15.2%	24	18.6%	0 - 30	56	70.9%	76.6%	76.9%	
Conventional	58	73.4%	87	67.4%	31 - 60	17	21.5%	14.6%	13.6%	
FHA	6	7.6%	14	10.9%	61 - 90	6	7.6%	5.4%	5.2%	
VA	3	3.8%	3	2.3%	91 - 120	0	0.0%	1.7%	2.0%	
Other †	0	0.0%	1	0.8%	121 - 180	0	0.0%	0.8%	1.7%	
Total	79	100.0%	129	100.0%	181+	0	0.0%	0.8%	0.6%	
					Total	79	100.0%	100.0%	100.0%	

† includes: cal vet, contract of sale, creative, farm home loan, owner financir

**Average DOM:**

Current

**20**

Last Month

**28**

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