

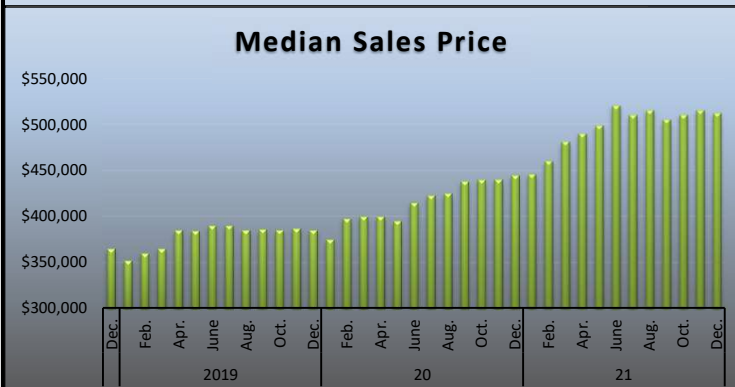
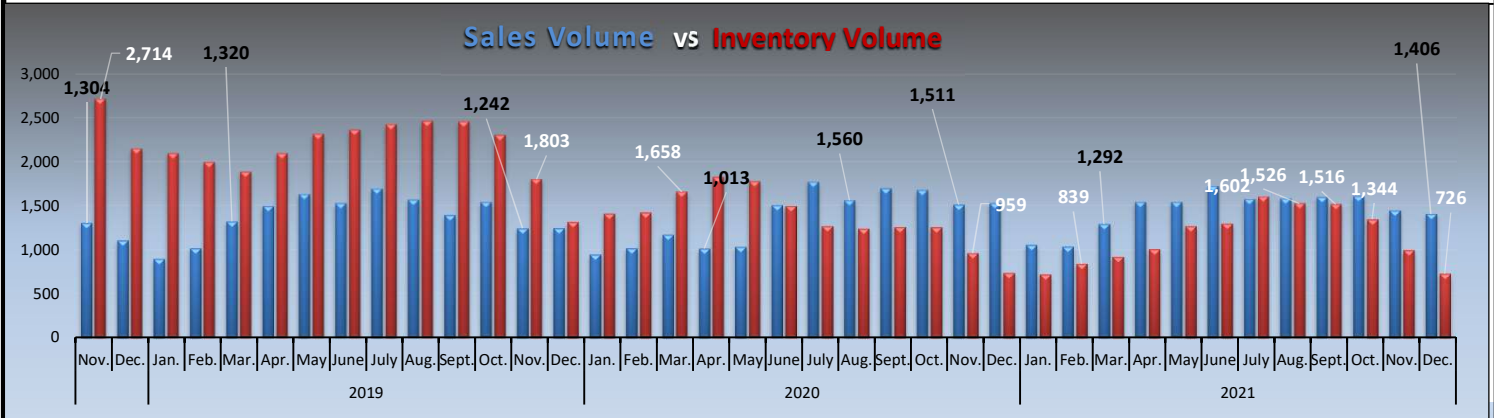
MLS STATISTICS for December 2021

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	950		1,259	-24.5%		1,074		-11.5%
Active Listing Inventory †	726		995	-27.0%		735		-1.2%
Pending Sales This Month*	1,317		1,756	-25.0%		1,488		-11.5%
Number of REO Sales	0	0.0%	5	-100%	0.3%	6	0.4%	-100.0%
Number of Short Sales	0	0.0%	0	N/A	0.0%	5	0.3%	-100.0%
Equity Sales	1,406	100.0%	1,440	-2.4%	99.7%	1,517	99.3%	-7.3%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,406	100%	1,445	-2.7%	100%	1,528	100.0%	-8.0%
Months Inventory	0.5 Months		0.7 Months	-28.6%		0.5 Months		0.0%
Dollar Value of Closed Escrows	\$789,243,792		\$809,762,664	-2.5%		\$748,521,940		5.4%
Median	\$512,013		\$515,000	-0.6%		\$444,500		15.2%
Mean	\$561,340		\$560,389	0.2%		\$489,870		14.6%
Year-to-Date Statistics	1/01/21 to 12/31/21		1/01/21 to 12/31/21			1/1/2020		
	SAR monthly data, compiled		MetroList YTD data			12/31/2020		Change
Number of Closed Escrows	17,389		17,774			16,421		5.9%
Dollar Value of Closed Escrows	\$9,560,435,368		\$9,755,861,099			\$7,586,072,122		26.0%
Median	\$500,000		\$500,000			\$420,000		19.0%
Mean	\$549,798		\$548,884			\$461,974		19.0%



Sacramento County Statistics
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Your Real Estate Office

David Broker
REALTOR®/Specialist

Would you like to see your contact info here?
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SAR Members Only

MLS

† includes: Active, Contingent - Show, Contingent - No Show listings

* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

Based on Multiple Listing Service data from MetroList® | 2021 SAR

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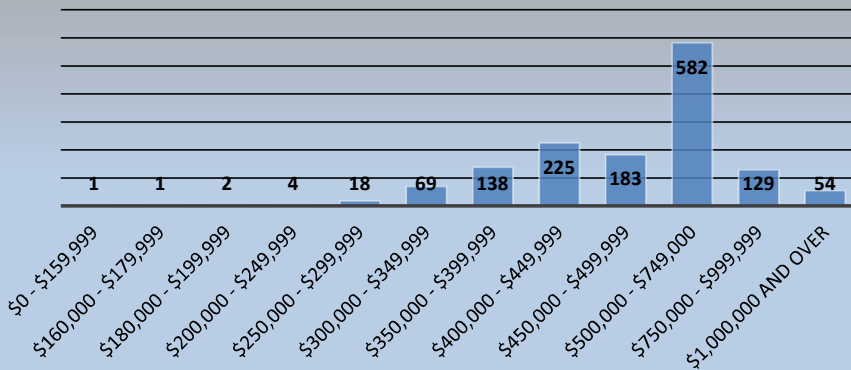
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

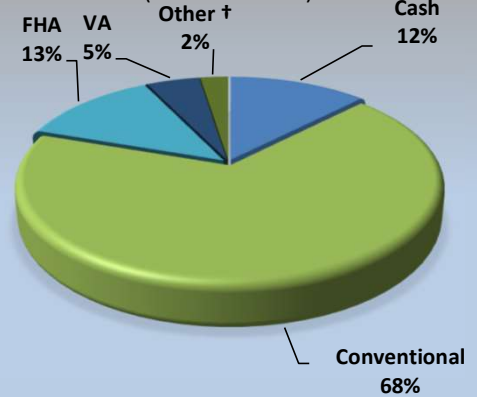
Type of Financing/Days on Market

1 House on Lot

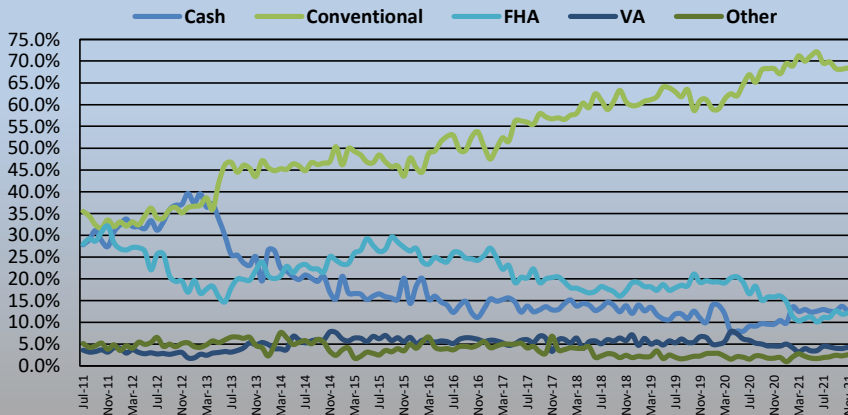
Total: 1,406



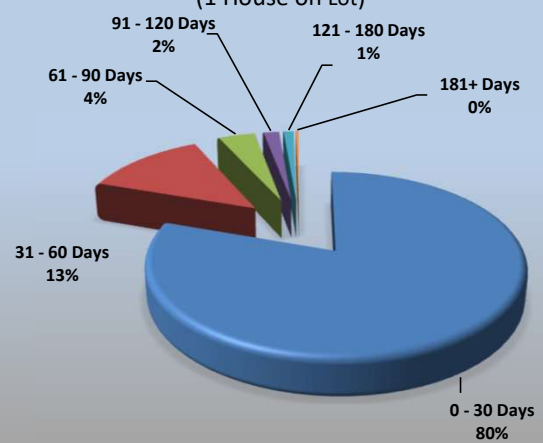
TYPE OF FINANCING (1 House on Lot)



Types of Financing Historical (% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	% of Total				
(Single Family Home only) Financing Method					(Single Family Only) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	175	12.4%	182	12.6%	0 - 30	1,129	80.3%	84.0%	88.9%
Conventional	953	67.8%	988	68.4%	31 - 60	181	12.9%	11.0%	7.5%
FHA	176	12.5%	176	12.2%	61 - 90	54	3.8%	3.4%	2.2%
VA	67	4.8%	62	4.3%	91 - 120	23	1.6%	0.9%	0.8%
Other †	35	2.5%	37	2.6%	121 - 180	15	1.1%	0.5%	0.4%
Total	1,406	100.0%	1,445	100.0%	181+	4	0.3%	0.1%	0.2%
					Total	1,406	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM:	9	9
Average DOM:	20	18
Average Price/Square Foot:	\$338.2	\$336.2

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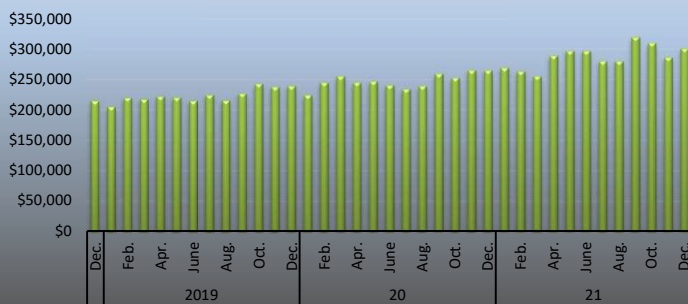
CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	84		98	-14.3%		101		-16.8%
Active Listing Inventory †	61		76	-19.7%		73		-16.4%
Pending Sales This Month*	112		149	-24.8%		161		-30.4%
Number of REO Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Number of Short Sales	0	0.0%	0	0.0%	0.0%	0	0.0%	N/A
Equity Sales	114	100%	107	6.5%	100.0%	134	100.0%	-14.9%
Total Number of Closed Escrows	114	100%	107	6.5%	100%	134	100.0%	-14.9%
Months Inventory	0.5 Months		0.7 Months	-28.6%		0.5 Months		0.0%
Dollar Value of Closed Escrows	\$38,867,650		\$33,172,650	17.2%		\$36,303,503		7.1%
Median	\$300,500		\$286,000	5.1%		\$265,000		13.4%
Mean	\$340,944		\$310,025	10.0%		\$270,922		25.8%
Year-to-Date Statistics	1/1/21 to 12/31/21		1/1/21 to 12/31/21			1/1/2020		
	SAR monthly data, compiled		MetroList YTD data			12/31/2020		Change
Number of Closed Escrows	1,304		1,336			1,384		-5.8%
Dollar Value of Closed Escrows	\$399,448,059		\$408,924,059			\$365,287,226		9.4%
Median	\$288,000		\$288,000			\$249,000		15.7%
Mean	\$306,325		\$306,081			\$263,936		16.1%

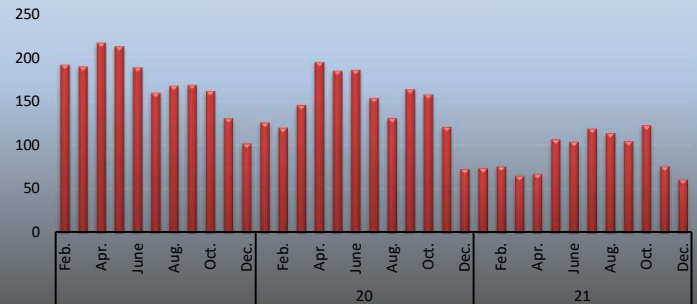
Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Contingent - Show, Contingent - No Show

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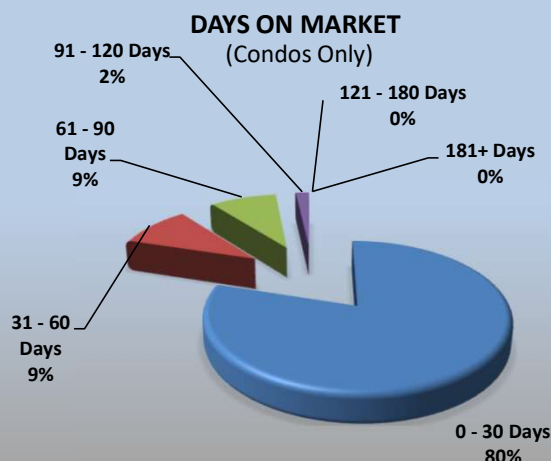
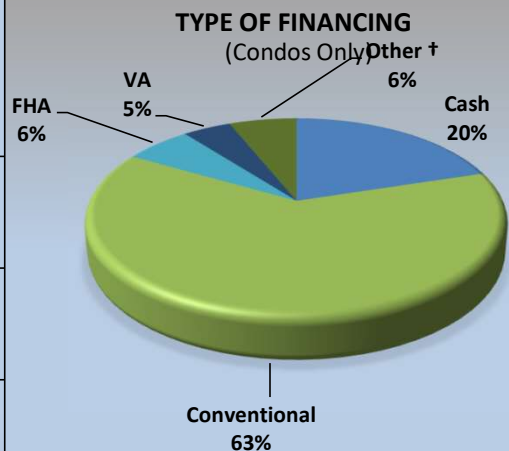
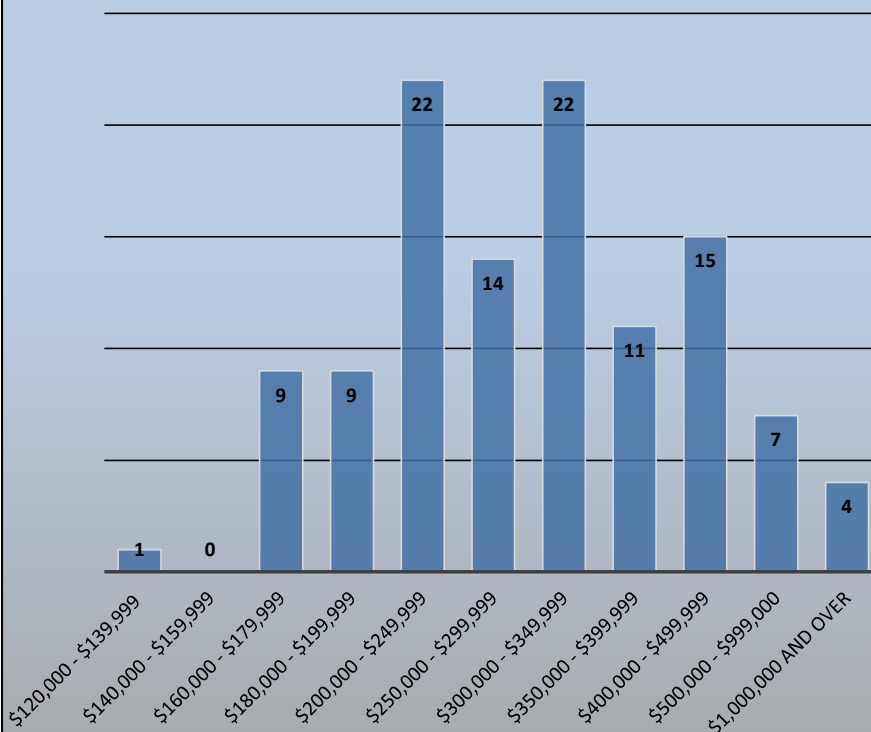
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

Condos

Total: 114



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
					% of Total				
(Condo Only) Financing Method	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	23	20.2%	18	16.8%	0 - 30	91	79.8%	82.5%	85.8%
Conventional	72	63.2%	76	71.0%	31 - 60	11	9.6%	11.2%	9.3%
FHA	7	6.1%	7	6.5%	61 - 90	10	8.8%	4.7%	3.3%
VA	5	4.4%	2	1.9%	91 - 120	2	1.8%	1.5%	1.0%
Other †	7	6.1%	4	3.7%	121 - 180	0	0.0%	0.2%	0.2%
Total	114	100.0%	107	100.0%	181+	0	0.0%	0.0%	0.4%
					Total	114	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Average DOM:

Current

19

Last Month

18

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