February 2020

| Zip Code |  | Current Month | Sales Breakdown | Last Month | Last Year | Year-to-Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (by type) |  |  |  |  |  |  |
| 95608 <br> Carmichael | Total Sales | 37 | REO Sales 0 | 43 | 34 | 81 |
|  | Median Sales Price | \$4,650,000 | \$0 | \$417,000 | \$400,000 | \$442,000 |
|  | Average Price/Square Foot | \$259 | Short Sales 0 | \$268 | \$250 | N/A |
|  | Average Sq Ft of Property | 2,078 | \$0 | 1,769 | 1,867 | N/A |
|  | Total Listing Inventory * | 72 | Conventional 37 | 69 | 92 | N/A |
|  | Total Listing Median Price $\infty$ | \$549,975 | Sales \$465,000 | \$612,475 | \$550,000 | N/A |
|  |  |  |  |  |  |  |
| 95610Citrus Heights | Total Sales | 24 | REO Sales 0 | 29 | 27 | 53 |
|  | Median Sales Price | \$371,250 | \$0 | \$369,000 | \$355,000 | \$370,500 |
|  | Average Price/Square Foot | \$258 | Short Sales 0 | \$251 | \$222 | N/A |
|  | Average Sq Ft of Property | 1,752 | \$0 | 1,600 | 1,759 | N/A |
|  | Total Listing Inventory* | 26 | Conventional 24 | 25 | 45 | N/A |
|  | Total Listing Median Price $\infty$ | \$396,900 | Sales \$371,250 | \$397,000 | \$375,000 | N/A |
|  |  |  |  |  |  |  |
| 95621Citrus Heights | Total Sales | 23 | REO Sales 1 | 29 | 29 | 52 |
|  | Median Sales Price | \$362,000 | \$300,000 | \$335,000 | \$319,500 | \$351,500 |
|  | Average Price/Square Foot | \$247 | Short Sales 0 | \$252 | \$238 | N/A |
|  | Average Sq Ft of Property | 1,487 | \$0 | 1,377 | 1,358 | N/A |
|  | Total Listing Inventory * | 27 | Conventional 22 | 26 | 36 | N/A |
|  | Total Listing Median Price $\infty$ | \$352,150 | Sales \$368,500 | \$350,000 | \$354,500 | N/A |
|  |  |  |  |  |  |  |
| 95624Elk Grove | Total Sales | 38 | REO Sales 0 | 32 | 46 | 71 |
|  | Median Sales Price | \$472,500 | \$0 | \$439,750 | \$430,000 | \$439,750 |
|  | Average Price/Square Foot | \$223 | Short Sales 0 | \$242 | \$216 | N/A |
|  | Average Sq Ft of Property | 2,260 | \$0 | 1,990 | 2,078 | N/A |
|  | Total Listing Inventory * | 58 | Conventional 38 | 60 | 95 | N/A |
|  | Total Listing Median Price $\infty$ | \$535,000 | Sales \$472,500 | \$545,996 | \$489,900 | N/A |
|  |  |  |  |  |  |  |
| $\begin{aligned} & 95626 \\ & \text { Elverta } \end{aligned}$ | Total Sales | 5 | REO Sales 0 | 3 | 3 | 8 |
|  | Median Sales Price | \$287,000 | \$0 | \$340,000 | \$350,000 | \$497,400 |
|  | Average Price/Square Foot | \$298 | Short Sales 0 | \$252 | \$236 | N/A |
|  | Average Sq Ft of Property | 1,382 | \$0 | 1,584 | 1,503 | N/A |
|  | Total Listing Inventory * | 3 | Conventional 5 | 3 | 9 | N/A |
|  | Total Listing Median Price $\infty$ | \$355,000 | Sales \$287,000 | \$355,000 | \$388,000 | N/A |
|  |  |  |  |  |  |  |
| 95628Fair Oaks | Total Sales | 41 | REO Sales 1 | 30 | 28 | 73 |
|  | Median Sales Price | \$438,000 | \$485,000 | \$454,250 | \$442,500 | \$450,000 |
|  | Average Price/Square Foot | \$260 | Short Sales 1 | \$255 | \$246 | N/A |
|  | Average Sq Ft of Property | 1,865 | \$528,000 | 1,941 | 2,003 | N/A |
|  | Total Listing Inventory * | 72 | Conventional 39 | 82 | 90 | N/A |
|  | Total Listing Median Price $\infty$ | \$607,475 | Sales \$437,000 | \$599,950 | \$530,000 | N/A |
|  |  |  |  |  |  |  |
| 95630 <br> Folsom | Total Sales | 43 | REO Sales 0 | 52 | 46 | 96 |
|  | Median Sales Price | \$582,000 | \$0 | \$547,500 | \$540,000 | \$557,500 |
|  | Average Price/Square Foot | \$294 | Short Sales 0 | \$272 | \$277 | N/A |
|  | Average Sq Ft of Property | 2,086 | \$0 | 2,259 | 2,184 | N/A |
|  | Total Listing Inventory * | 61 | Conventional 43 | 59 | 87 | N/A |
|  | Total Listing Median Price $\infty$ | \$648,688 | Sales \$582,000 | \$649,950 | \$634,900 | N/A |
|  |  |  |  |  |  |  |
| 95632Galt | Total Sales | 25 | REO Sales 0 | 20 | 26 | 45 |
|  | Median Sales Price | \$385,000 | \$0 | \$365,000 | \$351,000 | \$374,900 |
|  | Average Price/Square Foot | \$237 | Short Sales 0 | \$241 | \$207 | N/A |
|  | Average Sq Ft of Property | 1,826 | \$0 | 1,721 | 1,821 | N/A |
|  | Total Listing Inventory * | 34 | Conventional 25 | 40 | 52 | N/A |
|  | Total Listing Median Price $\infty$ | \$474,950 | Sales \$385,000 | \$409,000 | \$409,900 | N/A |
|  |  |  |  |  |  |  |
| 95638 <br> Herald | Total Sales | 0 | REO Sales 0 | 1 | 1 | 1 |
|  | Median Sales Price | \$0 | \$0 | \$540,000 | \$720,000 | \$540,000 |
|  | Average Price/Square Foot | \$0 | Short Sales 0 | \$266 | \$247 | N/A |
|  | Average Sq Ft of Property | 0 | \$0 | 2,030 | 2,915 | N/A |
|  | Total Listing Inventory * | 5 | Conventional 0 | 5 | 1 | N/A |
|  | Total Listing Median Price $\infty$ | \$544,900 | Sales \$0 | \$500,000 | \$579,000 | N/A |
|  |  |  |  |  |  |  |
| 95641 <br> Isleton | Total Sales | 0 | REO Sales 0 | 1 | 2 | 1 |
|  | Median Sales Price | \$0 | \$0 | \$100,000 | \$351,250 | \$100,000 |
|  | Average Price/Square Foot | \$0 | Short Sales 0 | \$93 | \$170 | N/A |
|  | Average Sq Ft of Property | 0 | \$0 | 1,077 | 2,063 | N/A |
|  | Total Listing Inventory * | 10 | Conventional 0 | 6 | 20 | N/A |
|  | Total Listing Median Price $\infty$ | \$340,750 | Sales \$0 | \$319,900 | \$346,500 | N/A |
|  |  |  |  |  |  |  |
| 95655Mather | Total Sales | 3 | REO Sales 0 | 4 | 4 | 7 |
|  | Median Sales Price | \$374,000 | \$0 | \$406,250 | \$378,500 | \$395,000 |
|  | Average Price/Square Foot | \$215 | Short Sales 0 | \$211 | \$214 | N/A |
|  | Average Sq Ft of Property | 2,223 | \$0 | 2,097 | 1,929 | N/A |
|  | Total Listing Inventory * | 4 | Conventional 3 | 2 | 8 | N/A |
|  | Total Listing Median Price $\infty$ | \$425,000 | Sales \$374,000 | \$406,750 | \$409,950 | N/A |
|  |  |  |  |  |  |  |
| 95660North Highlands | Total Sales | 28 | REO Sales 2 | 26 | 19 | 55 |
|  | Median Sales Price | \$280,500 | \$244,000 | \$275,000 | \$255,000 | \$277,500 |
|  | Average Price/Square Foot | \$241 | Short Sales 0 | \$236 | \$234 | N/A |
|  | Average Sq Ft of Property | 1,167 | \$0 | 1,167 | 1,077 | N/A |
|  | Total Listing Inventory * | 10 | Conventional 26 | 16 | 26 | N/A |
|  | Total Listing Median Price $\infty$ | \$299,000 | Sales \$281,000 | \$291,950 | \$284,950 | N/A |
|  |  |  |  |  |  |  |
| 95662Orangevale | Total Sales | 22 | REO Sales 0 | 16 | 26 | 40 |
|  | Median Sales Price | \$456,000 | \$0 | \$384,000 | \$403,950 | \$419,975 |
|  | Average Price/Square Foot | \$244 | Short Sales 0 | \$274 | \$260 | N/A |
|  | Average Sq Ft of Property | 2,176 | \$0 | 1,468 | 1,751 | N/A |
|  | Total Listing Inventory * | 39 | Conventional 22 | 36 | 47 | N/A |
|  | Total Listing Median Price $\infty$ | \$499,900 | Sales \$456,000 | \$500,000 | \$449,000 | N/A |





[^0]
[^0]:    * This number represents the amount of listings still listed as active at the time of this report
    $\infty$ This number represents the median listing price of ACTIVE listings at the time of this report Certain zip codes were omitted from this report for insufficient data

