

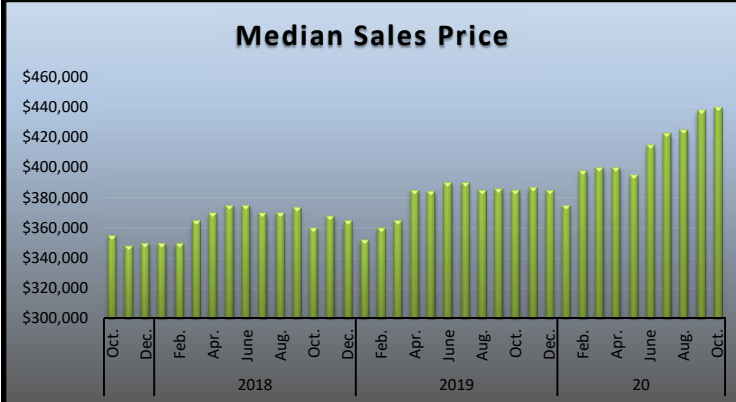
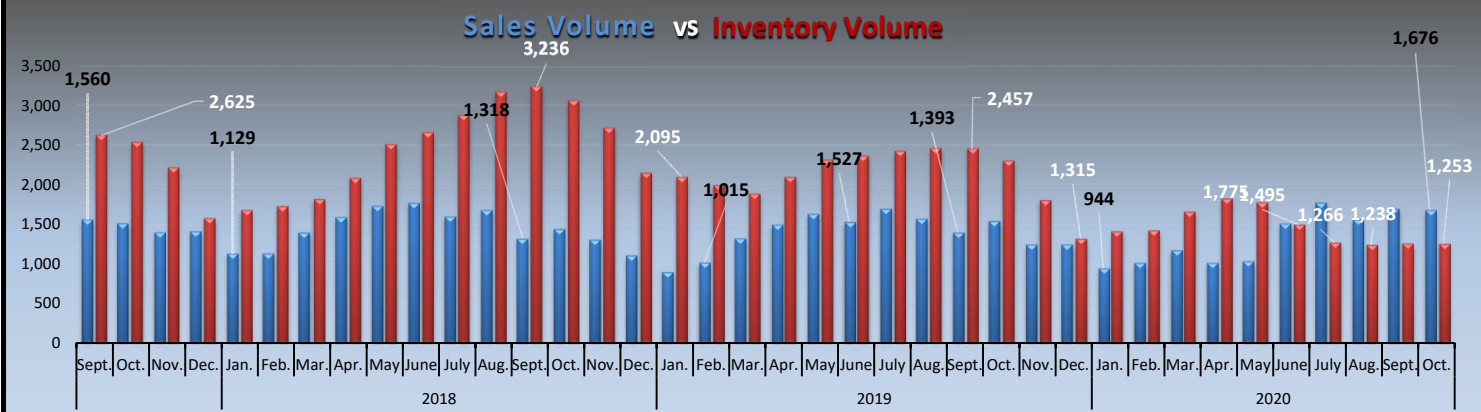
MLS STATISTICS for October 2020

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,936		1,875	3.3%		1,687		14.8%
Active Listing Inventory †	1,253		1,257	-0.3%		2,301		-45.5%
Pending Sales This Month*	2,216		2,252	-1.6%		1,753		26.4%
Number of REO Sales	7	0.4%	11	-36%	0.6%	23	1.5%	-69.6%
Number of Short Sales	2	0.1%	3	-33%	0.2%	7	0.5%	-71.4%
Equity Sales	1,667	99.5%	1,681	-0.8%	99.2%	1,510	98.1%	10.4%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,676	100%	1,695	-1.1%	100%	1,540	100.0%	8.8%
Months Inventory	0.7 Months		0.7 Months	0.0%		1.5 Months		-53.3%
Dollar Value of Closed Escrows	\$808,474,183		\$819,901,009	-1.4%		\$651,806,067		24.0%
Median	\$439,950		\$438,000	0.4%		\$385,000		14.3%
Mean	\$482,383		\$483,717	-0.3%		\$426,706		13.0%
Year-to-Date Statistics	1/01/20 to 10/31/20		1/01/20 to 10/31/20			1/1/2019		
	SAR monthly data, compiled		MetroList YTD data			10/31/2019		Change
Number of Closed Escrows	13,382		13,698			14,075		-4.9%
Dollar Value of Closed Escrows	\$6,098,951,087		\$6,232,456,423			\$5,838,109,378		4.5%
Median	\$415,000		\$415,000			\$380,000		9.2%
Mean	\$455,758		\$454,990			\$414,786		9.9%



Sacramento County Statistics
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SAR Members Only

† includes: Active, Contingent - Show, Contingent - No Show listings
 * The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

MLS STATISTICS for October 2020

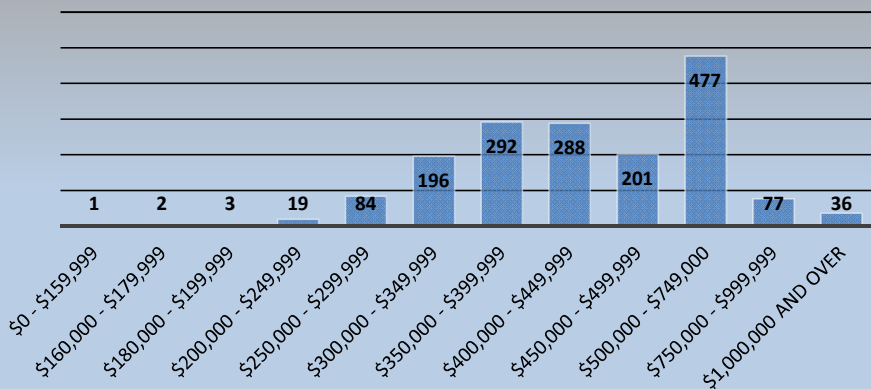
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

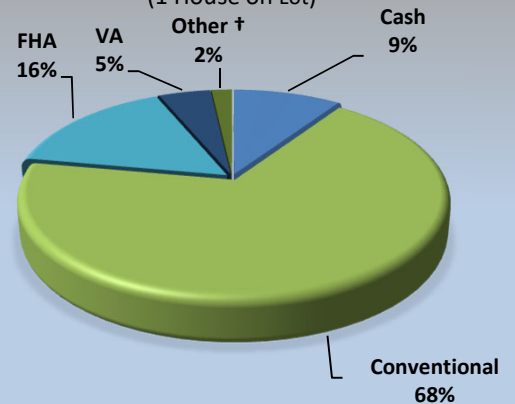
Type of Financing/Days on Market

1 House on Lot

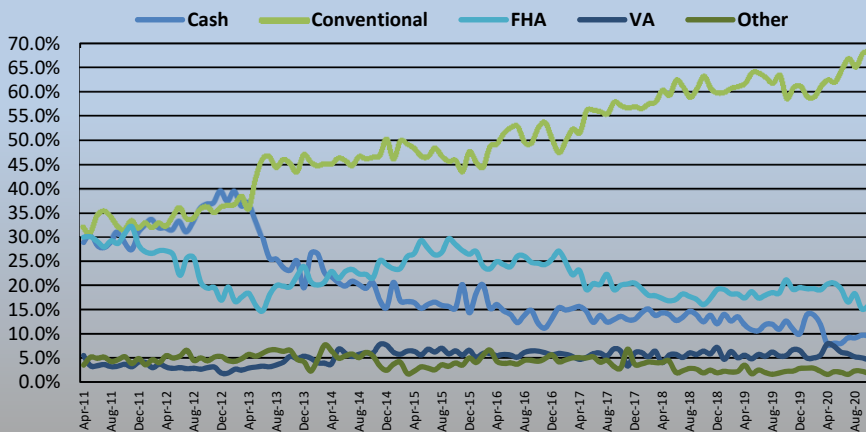
Total: 1,676



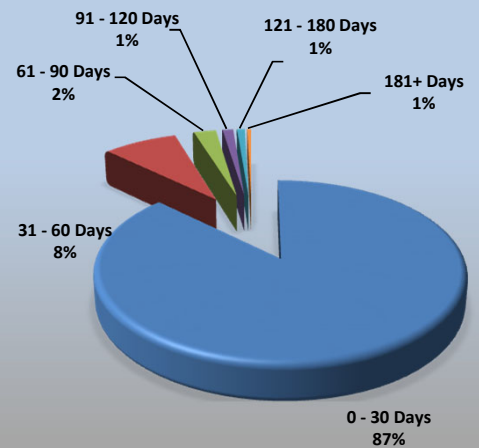
TYPE OF FINANCING (1 House on Lot)



Types of Financing Historical (% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing (Single Family Home only) Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	% of Total				
					(Single Family Only) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
Cash	160	9.5%	164	9.7%	0 - 30	1,463	87.3%	81.6%	76.9%
Conventional	1,144	68.3%	1,152	68.0%	31 - 60	133	7.9%	9.9%	12.5%
FHA	265	15.8%	256	15.1%	61 - 90	40	2.4%	4.2%	5.3%
VA	77	4.6%	85	5.0%	91 - 120	19	1.1%	2.1%	2.7%
Other †	30	1.8%	38	2.2%	121 - 180	14	0.8%	1.4%	1.9%
Total	1,676	100.0%	1,695	100.0%	181+	7	0.4%	0.7%	0.7%
					Total	1,676	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

	Current	Last Month
Median DOM:	6	6
Average DOM:	15	18
Average Price/Square Foot:	\$278.5	\$278.4

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Based on Multiple Listing Service data from MetroList® | 2020 SAR

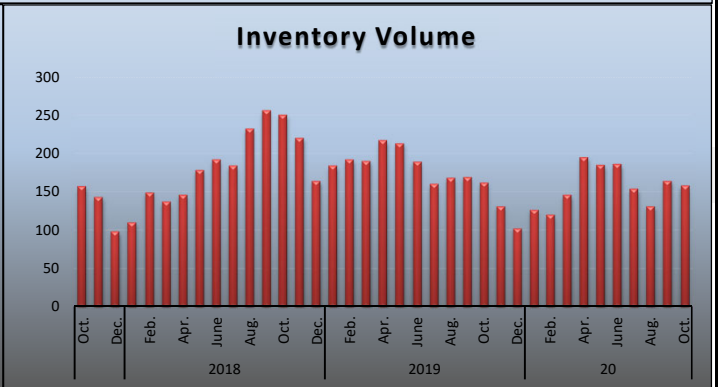
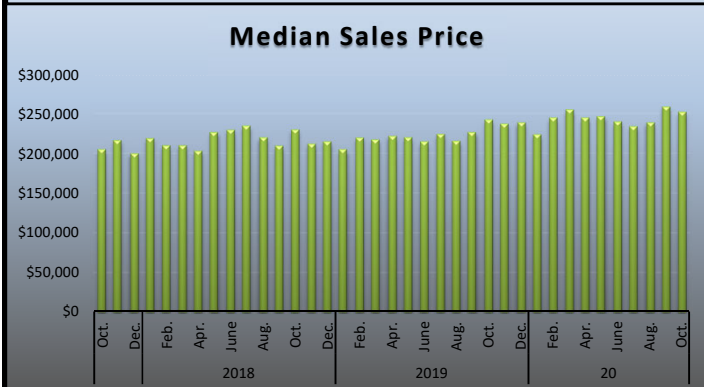
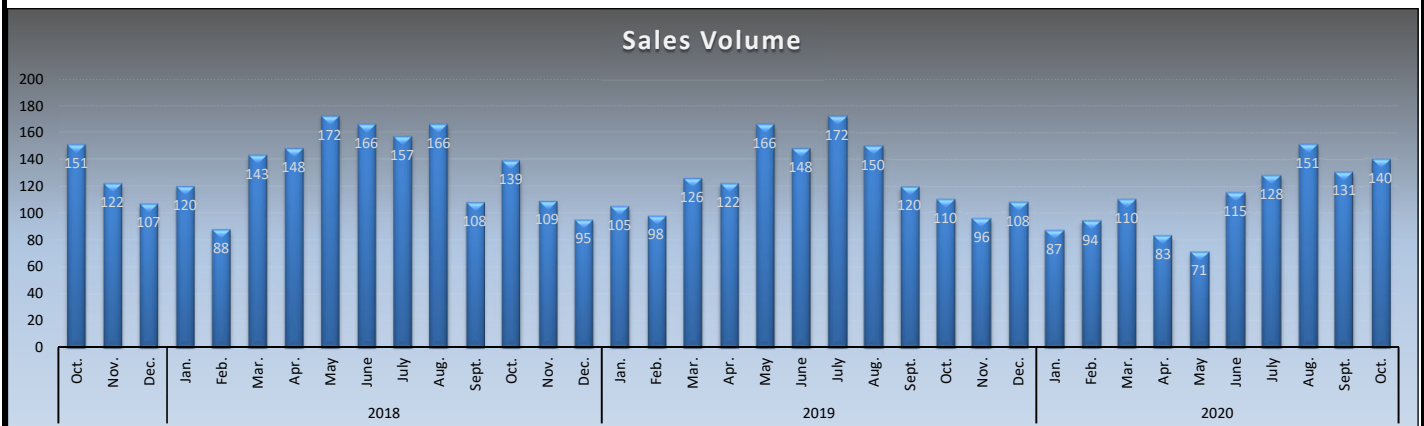
Compiled monthly by Tony Vicari, Director of Communications | Sacramento Association of REALTORS® | www.sacrealtor.org | 916.437.1205

MLS STATISTICS for October 2020
Data for Sacramento County and the City of West Sacramento



CONDOMINIUM REALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	184		175	5.1%		121		52.1%
Active Listing Inventory †	158		164	-3.7%		162		-2.5%
Pending Sales This Month*	187		186	0.5%		136		37.5%
Number of REO Sales	0	0.0%	2	100.0%	1.5%	2	1.8%	N/A
Number of Short Sales	0	0.0%	0	100.0%	0.0%	0	0.0%	N/A
Equity Sales	140	100%	129	8.5%	98.5%	108	98.2%	29.6%
Total Number of Closed Escrows	140	100%	131	6.9%	100%	110	100.0%	27.3%
Months Inventory	1.1 Months		1.3 Months	-15.4%		1.5 Months		-26.7%
Dollar Value of Closed Escrows	\$36,808,142		\$36,055,519	2.1%		\$27,972,875		31.6%
Median	\$252,500		\$259,000	-2.5%		\$242,500		4.1%
Mean	\$262,915		\$275,233	-4.5%		\$254,299		3.4%
Year-to-Date Statistics	1/1/20 to 10/31/20		1/1/20 to 10/31/20			1/1/2019		Change
	SAR monthly data, compiled		MetroList YTD data			10/31/2019		
Number of Closed Escrows	1,113		985			1,348		-17.4%
Dollar Value of Closed Escrows	\$290,463,678		\$257,451,426			\$325,307,123		-10.7%
Median	\$243,000		\$243,000			\$223,900		8.5%
Mean	\$260,974		\$261,372			\$241,326		8.1%



† includes: Active, Contingent - Show, Contingent - No Show
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MLS STATISTICS for October 2020

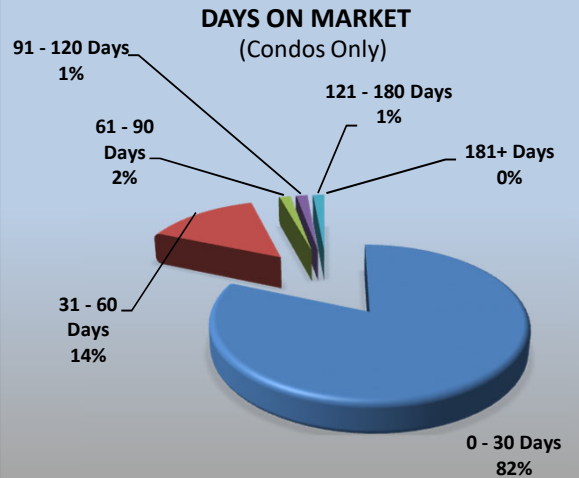
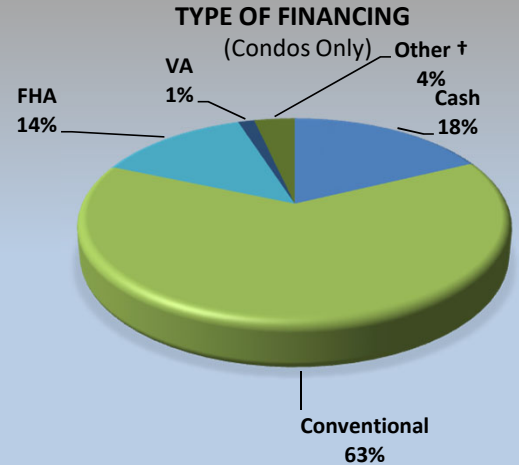
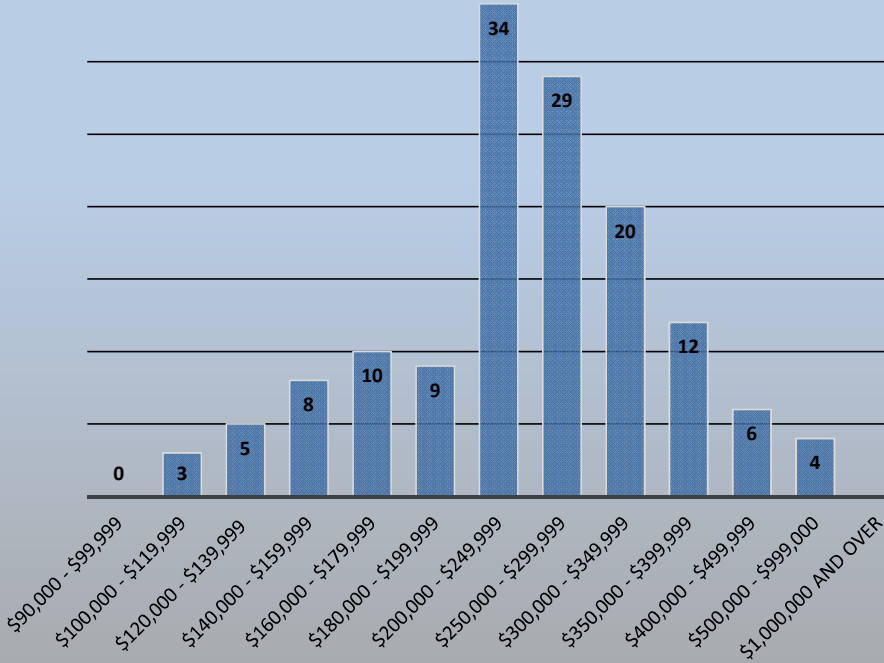
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

Condos

Total: 140



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
(Condo Only) Financing Method							Current Month	Last 4 Months	Last 12 Months
Cash	25	17.9%	34	26.0%	0 - 30	114	81.4%	75.8%	73.0%
Conventional	89	63.6%	76	58.0%	31 - 60	20	14.3%	12.7%	14.7%
FHA	19	13.6%	9	6.9%	61 - 90	2	1.4%	5.6%	6.2%
VA	2	1.4%	10	7.6%	91 - 120	2	1.4%	2.5%	2.6%
Other †	5	3.6%	2	1.5%	121 - 180	2	1.4%	2.9%	2.7%
Total	140	100.0%	131	100.0%	181+	0	0.0%	0.4%	0.8%
					Total	140	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financir

Average DOM: **Current** **Last Month**
18 **23**

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