

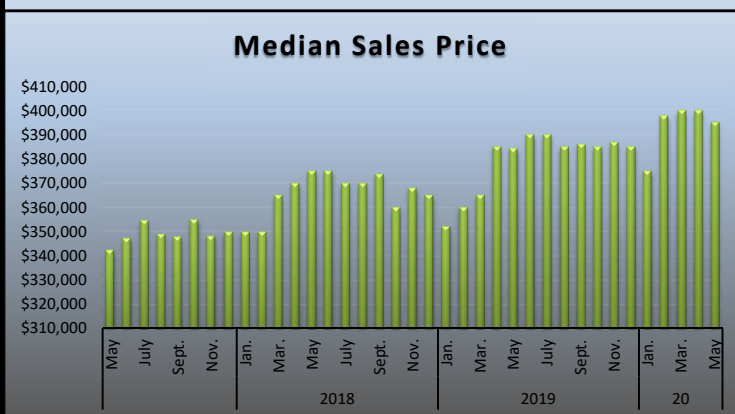
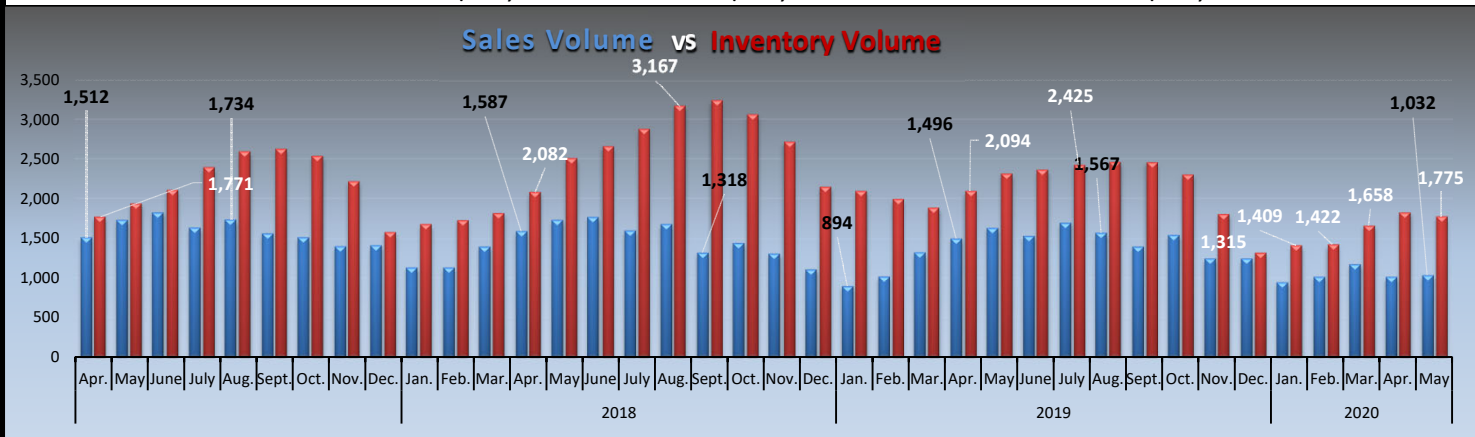
MLS STATISTICS for May 2020

Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,700		1,464	16.1%		2,361		-28.0%
Active Listing Inventory †	1,775		1,823	-2.6%		2,314		-23.3%
Pending Sales This Month*	1,920		1,683	14.1%		2,052		-6.4%
Number of REO Sales	11	1.1%	13	-15%	1.3%	15	0.9%	-26.7%
Number of Short Sales	4	0.4%	3	33%	0.3%	4	0.2%	0.0%
Equity Sales	1,017	98.5%	997	2.0%	98.4%	1,611	98.8%	-36.9%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,032	100%	1,013	1.9%	100%	1,630	100.0%	-36.7%
Months Inventory	1.7 Months		1.8 Months	-5.6%		1.4 Months		21.4%
Dollar Value of Closed Escrows	\$443,888,793		\$443,623,941	0.1%		\$695,780,460		-36.2%
Median	\$395,000		\$400,000	-1.3%		\$384,250		2.8%
Mean	\$430,125		\$437,931	-1.8%		\$426,856		0.8%
Year-to-Date Statistics	1/01/20 to 5/31/20		1/01/20 to 5/31/20			1/1/2019		
	SAR monthly data, compiled		MetroList YTD data			5/31/2019		Change
Number of Closed Escrows	5,173		5,296			6,355		-18.6%
Dollar Value of Closed Escrows	\$2,216,272,740		\$2,265,556,682			\$2,542,702,958		-12.8%
Median	\$395,000		\$395,000			\$365,000		8.2%
Mean	\$428,431		\$427,786			\$400,111		7.1%



Sacramento County Statistics
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SAR Members Only

† includes: Active, Contingent - Show, Contingent - No Show listings
 * The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

MLS STATISTICS for May 2020

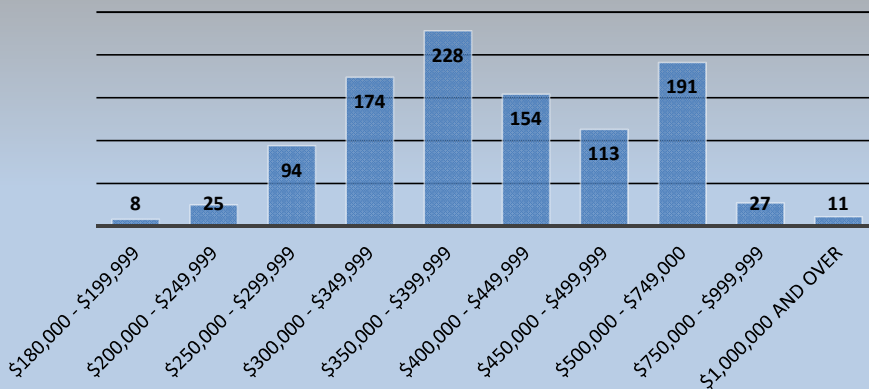
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

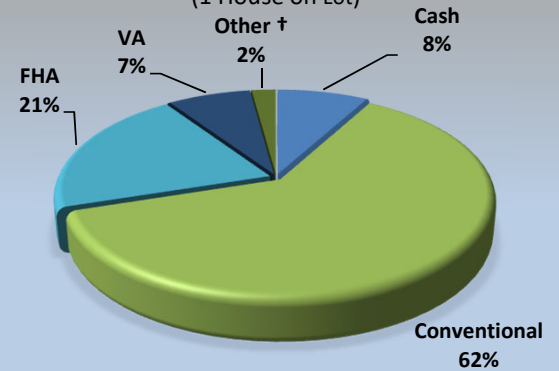
Type of Financing/Days on Market

1 House on Lot

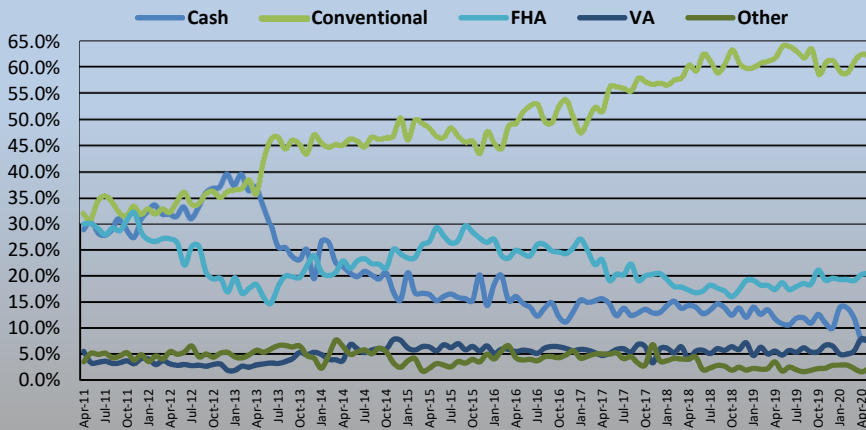
Total: 1,032



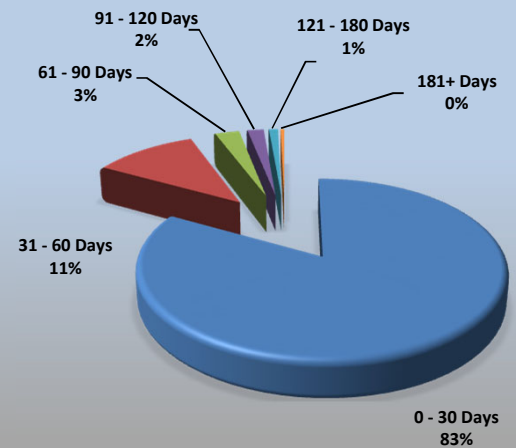
TYPE OF FINANCING (1 House on Lot)



Types of Financing Historical (% of Sales)



DAYS ON MARKET (1 House on Lot)



Type of Financing (Single Family Home only) Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(Single Family Only) Days on Market	# of Units	% of Total		
							Current Month	Last 4 Months	Last 12 Months
Cash	83	8.0%	79	7.8%	0 - 30	858	83.1%	79.2%	74.3%
Conventional	640	62.0%	633	62.5%	31 - 60	115	11.1%	10.7%	14.4%
FHA	211	20.4%	205	20.2%	61 - 90	27	2.6%	4.7%	5.8%
VA	76	7.4%	80	7.9%	91 - 120	18	1.7%	2.6%	2.8%
Other †	22	2.1%	16	1.6%	121 - 180	10	1.0%	2.1%	1.9%
Total	1,032	100.0%	1,013	100.0%	181+	4	0.4%	0.8%	0.8%
					Total	1,032	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

	Current	Last Month
Median DOM:	9	7
Average DOM:	19	16
Average Price/Square Foot:	\$261.0	\$263.0

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Based on Multiple Listing Service data from MetroList® | 2020 SAR

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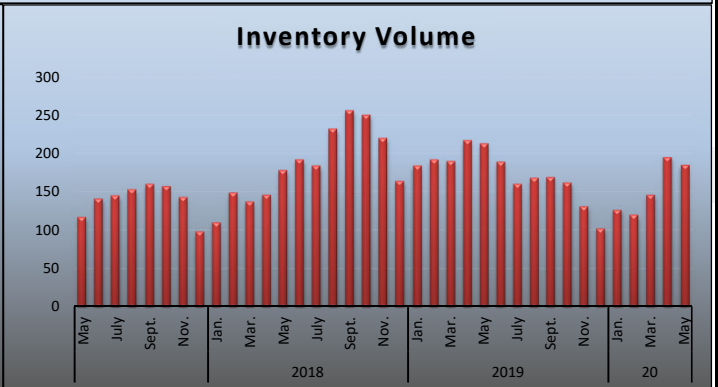
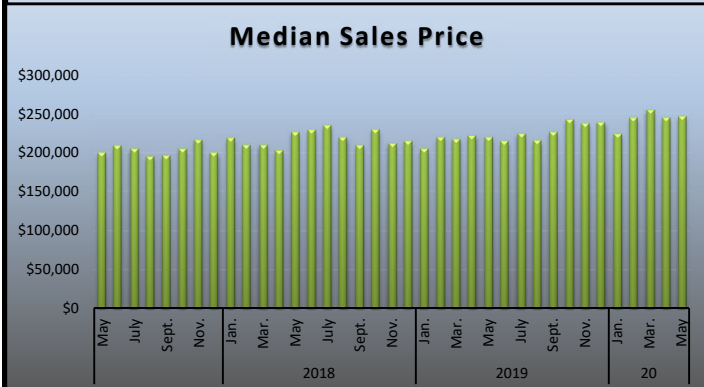
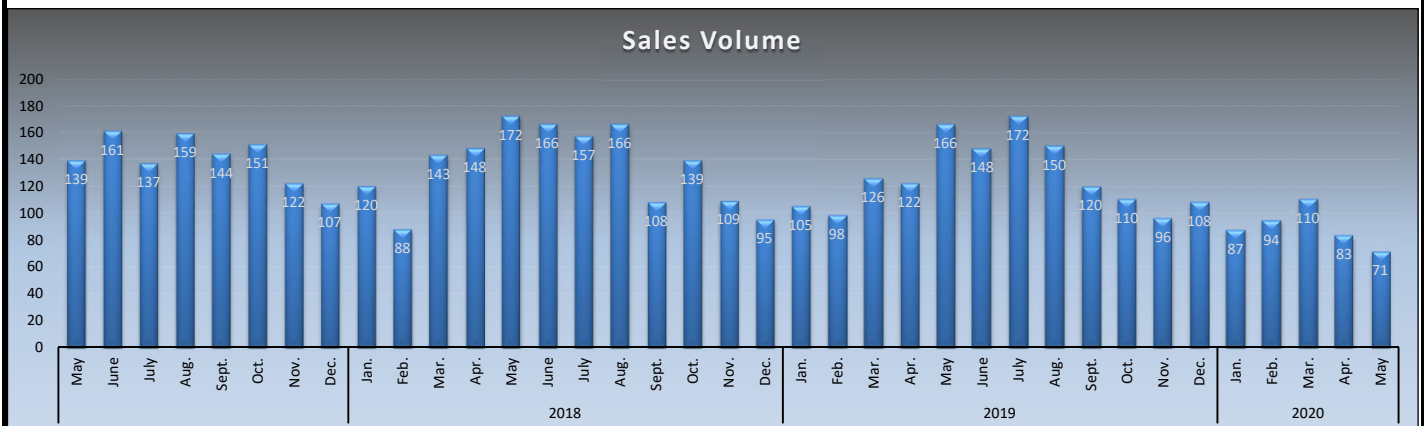
MLS STATISTICS for May 2020

Data for Sacramento County and the City of West Sacramento



CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	133		133	0.0%		210		-36.7%
Active Listing Inventory †	185		195	-5.1%		213		-13.1%
Pending Sales This Month*	135		116	16.4%		195		-30.8%
Number of REO Sales	1	1.4%	2	100.0%	2.4%	3	1.8%	N/A
Number of Short Sales	0	0.0%	0	100.0%	0.0%	0	0.0%	N/A
Equity Sales	70	99%	81	-13.6%	97.6%	163	98.2%	-57.1%
Total Number of Closed Escrows	71	100%	83	-14.5%	100%	166	100.0%	-57.2%
Months Inventory	2.6 Months		2.3 Months	13.0%		1.3 Months		100.0%
Dollar Value of Closed Escrows	\$18,194,690		\$22,363,141	-18.6%		\$42,201,647		-56.9%
Median	\$246,700		\$245,000	0.7%		\$235,750		4.6%
Mean	\$256,263		\$269,435	-4.9%		\$254,227		0.8%
Year-to-Date Statistics	1/1/20 to 5/31/20		1/1/20 to 5/31/20			1/1/2019		Change
	SAR monthly data, compiled		MetroList YTD data			5/31/2019		
Number of Closed Escrows	448		451			618		-27.5%
Dollar Value of Closed Escrows	\$116,624,182		\$117,993,182			\$149,010,769		-21.7%
Median	\$245,000		\$245,000			\$220,000		11.4%
Mean	\$260,322		\$261,626			\$241,039		8.0%



† includes: Active, Contingent - Show, Contingent - No Show

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MLS STATISTICS for May 2020

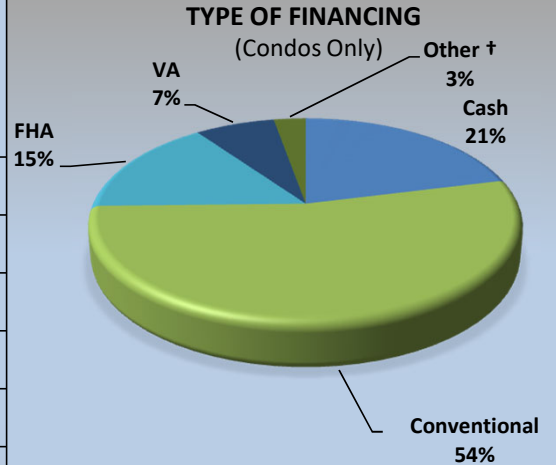
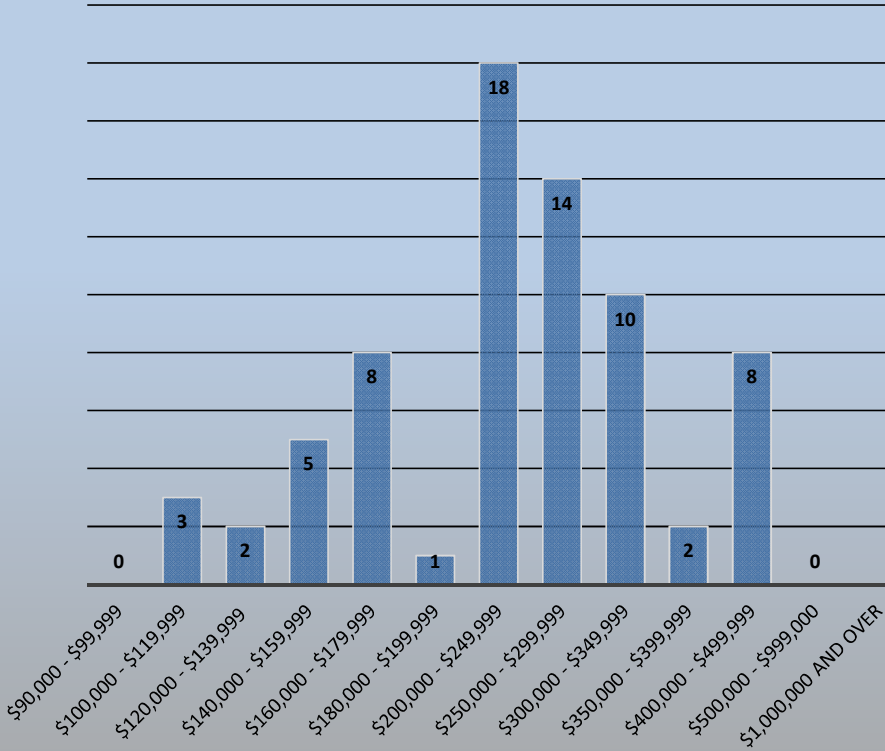
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

Condos

Total: 71



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
(Condo Only) Financing Method							Current Month	Last 4 Months	Last 12 Months
Cash	15	21.1%	8	9.6%	0 - 30	59	83.1%	78.5%	72.0%
Conventional	38	53.5%	57	68.7%	31 - 60	11	15.5%	11.7%	16.2%
FHA	11	15.5%	14	16.9%	61 - 90	1	1.4%	5.3%	6.1%
VA	5	7.0%	4	4.8%	91 - 120	0	0.0%	2.0%	2.7%
Other †	2	2.8%	0	0.0%	121 - 180	0	0.0%	2.0%	2.1%
Total	71	100.0%	83	100.0%	181+	0	0.0%	0.6%	1.0%
					Total	71	100.0%	100.0%	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financir

Average DOM: **Current** **Last Month**
15 **15**

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