| Year-to-Dat   | Last Year          | Last Month             | Sales Breakdown                    | Current Month      |   | Zip Code         |
|---------------|--------------------|------------------------|------------------------------------|--------------------|---|------------------|
| 2             | 65                 | 64                     | (by type)<br>REO Sales 3           | 72                 | Total Sales   | 95608            |
| \$413,0       | \$385,000          | \$425,000              | \$359,900                          | \$413,050          | Median Sales Price  | Carmichael       |
| Ň             | \$231              | \$251                  | Short Sales 1                      | \$254              | Average Price/Square Foot                                 |                  |
| N             | 1,982              | 1,892                  | \$290,000                          | 1,817              | Average Sq Ft of Property                                 |                  |
| N             | 120                | 106                    | Conventional 68                    | 138                | Total Listing Inventory *                                 |                  |
| N             | \$476,750          | \$500,000              | Sales \$417,000                    | \$520,000          | Total Listing Median Price ∞                              |                  |
| 2             | 45                 | 53                     | REO Sales 0                        | 54                 | Total Sales   | 95610            |
| \$355,00      | \$330,000          | \$351,000              | \$0                                | \$357,500          | Median Sales Price  | Citrus           |
| N             | \$216<br>1,600     | \$226<br>1,534         | Short Sales 1<br>\$240.000         | \$249<br>1,556     | Average Price/Square Foot<br>Average Sq Ft of Property    | Heights          |
| N             | 1,000              | 52                     | Conventional 53                    | 1,550              | Total Listing Inventory *                                 |                  |
| N             | \$369,000          | \$354,750              | Sales \$360,000                    | \$374,950          | Total Listing Median Price ∞                              |                  |
|               | 0                  | 0                      | REO Sales 0                        | 0                  | Total Sales   | 95615            |
| 5             | \$0                | \$0                    | \$0                                | \$0                | Median Sales Price  | Courtland        |
| N             | \$0                | \$0                    | Short Sales 0                      | \$0                | Average Price/Square Foot                                 |                  |
| N             | 0                  | 0                      | \$0                                | 0                  | Average Sq Ft of Property                                 |                  |
| N             | 0<br>\$0           | 2<br>\$1,242,500       | Conventional 0<br>Sales \$0        | 1<br>\$1,085,000   | Total Listing Inventory *<br>Total Listing Median Price ∞ |                  |
|               |                    |                        |                                    |                    |   |                  |
| 1<br>\$320,00 | 48<br>\$299.000    | 37<br>\$320,000        | REO Sales 0<br>\$0                 | 45<br>\$330,000    | Total Sales<br>Median Sales Price                         | 95621<br>Citrus  |
| ,0120,00<br>N | \$224              | \$234                  | Short Sales 0                      | \$231              | Average Price/Square Foot                                 | Heights          |
| N             | 1,328              | 1,424                  | \$0                                | 1,500              | Average Sq Ft of Property                                 |                  |
| N             | 34                 | <b>´</b> 33            | Conventional 45                    | 52                 | Total Listing Inventory *                                 |                  |
| N             | \$327,475          | \$339,250              | Sales \$330,000                    | \$339,900          | Total Listing Median Price ∞                              |                  |
| 2             | 74                 | 57                     | REO Sales 1                        | 68                 | Total Sales   | 95624            |
| \$424,90      | \$400,000          | \$435,000              | \$600,000                          | \$426,500          | Median Sales Price  | Elk              |
| N             | \$207              | \$221                  | Short Sales 0                      | \$229              | Average Price/Square Foot                                 | Grove            |
| N             | 2,077              | 2,212                  | \$0                                | 2,091              | Average Sq Ft of Property                                 |                  |
| N             | 69<br>¢475-000     | 94<br>6480 000         | Conventional 67                    | 120<br>\$486.454   | Total Listing Inventory *                                 |                  |
| N             | \$475,000          | \$489,000              | Sales \$425,000                    | \$480,454          | Total Listing Median Price ∞                              |                  |
|               | 9                  | 8                      | REO Sales 0                        | 4                  | Total Sales   | 95626            |
| \$282,50      | \$277,000          | \$278,250              | \$0                                | \$340,000          | Median Sales Price  | Elverta          |
| N             | \$241              | \$251                  | Short Sales 0                      | \$300              | Average Price/Square Foot                                 |                  |
| N             | 1,284<br>11        | 1,332<br>2             | \$0<br>Conventional 4              | 1,385<br>7         | Average Sq Ft of Property<br>Total Listing Inventory *    |                  |
| N<br>N        | \$365,000          | \$434,000              | Sales \$340,000                    | \$300,000          | Total Listing Median Price ∞                              |                  |
| 2             | 57                 | 44                     | REO Sales 1                        | 68                 | Total Sales   | 95628            |
| \$451,50      | \$472,000          | \$435,000              | \$300,000                          | \$478,000          | Median Sales Price  | Fair             |
| ,51,50<br>N   | \$227              | \$261                  | Short Sales 0                      | \$350              | Average Price/Square Foot                                 | Oaks             |
| N             | 2,270              | 1,882                  | \$0                                | 2,210              | Average Sq Ft of Property                                 |                  |
| N             | 112                | 81                     | Conventional 67                    | 109                | Total Listing Inventory *                                 |                  |
| N             | \$515,000          | \$532,450              | Sales \$480,000                    | \$567,450          | Total Listing Median Price ∞                              |                  |
| 3             | 109                | 90                     | REO Sales 0                        | 98                 | Total Sales   | 95630            |
| \$550,00      | \$511,000          | \$531,250              | \$0                                | \$562,500          | Median Sales Price  | Folsom           |
| N             | \$264              | \$274                  | Short Sales 2                      | \$273              | Average Price/Square Foot                                 |                  |
| N             | 2,133              | 2,337                  | \$740,000                          | 2,303              | Average Sq Ft of Property                                 |                  |
| N             | 143<br>\$579,000   | 110<br>\$598,250       | Conventional 96<br>Sales \$555,000 | 116<br>\$585,000   | Total Listing Inventory *<br>Total Listing Median Price ∞ |                  |
| IN IN         | \$579,000          | \$598,250              |                                    | \$585,000          |   |                  |
| 1<br>6242 E   | 37<br>\$360,000    | 30<br>\$371.000        | REO Sales 0<br>\$0                 | 39<br>\$361,000    | Total Sales<br>Median Sales Price                         | 95632<br>Galt    |
| \$342,50<br>N | \$360,000<br>\$224 | \$371,000<br>\$226     | Short Sales 0                      | \$361,000          | Average Price/Square Foot                                 | Gait             |
| N             | 1,787              | 1,771                  | short sales 0<br>\$0               | 1,712              | Average Sq Ft of Property                                 |                  |
| N             | 27                 | 46                     |                                    | 55                 | Total Listing Inventory *                                 |                  |
| N             | \$412,850          | \$399,900              | Sales \$361,000                    | \$389,000          | Total Listing Median Price ∞                              |                  |
|               | 2                  | 2                      | REO Sales 0                        | 3                  | Total Sales   | 95638            |
| \$602,50      | \$817,500          | \$597,500              | \$0                                | \$545,000          | Median Sales Price  | Herald           |
| N             | \$264              | \$327                  | Short Sales 0                      | \$365              | Average Price/Square Foot                                 |                  |
| N             | 3,164              | 1,905                  | \$0                                | 1,567              | Average Sq Ft of Property                                 |                  |
| N             | 3<br>\$634,900     | 7<br>\$649,995         | Conventional 3<br>Sales \$545,000  | 5<br>\$649,000     | Total Listing Inventory *<br>Total Listing Median Price ∞ |                  |
|               |                    |                        |                                    |                    |   |                  |
| 6240 0        | 2<br>\$135.000     | 4<br>\$297 500         | REO Sales 0<br>\$0                 | 1<br>\$365.000     | Total Sales<br>Median Sales Price                         | 95641<br>Isleton |
| \$349,99<br>N | \$135,000<br>\$142 | \$297,500<br>\$151     | ېن<br>Short Sales 0                | \$365,000<br>\$225 | Average Price/Square Foot                                 | isieton          |
| N             | 1,178              | 1,927                  | short sales 0<br>\$0               | 1,623              | Average Sq Ft of Property                                 |                  |
| N             | 1,170              | 1,527                  | Conventional 1                     | ,                  | Total Listing Inventory *                                 |                  |
| N             | \$389,000          | \$361,950              | Sales \$365,000                    | \$387,250          | Total Listing Median Price ∞                              |                  |
|               | 11                 | 4                      | REO Sales 0                        | 8                  | Total Sales   | 95655            |
|               | \$323,000          | \$413,500 <sup>-</sup> | \$0                                | \$424,500          | Median Sales Price  | Mather           |
|               |                    | ,                      |                                    |                    |   | AFB              |
| \$403,00<br>N | \$198              | \$192                  | Short Sales 0                      | \$211              | Average Price/Square Foot                                 |                  |
| \$403,00      |                    | \$192<br>2,437         | Short Sales 0<br>\$0               | \$211<br>2,081     | Average Sq Ft of Property                                 |                  |
| \$403,00<br>N | \$198              |                        |                                    |                    |   |                  |

| Year-to-Date                | Last Year                            | Last Month              | Sales Breakdown                     | Current Month      |   | Zip Code                  |
|-----------------------------|--------------------------------------|-------------------------|-------------------------------------|--------------------|---|---------------------------|
|                             |                                      |                         | (by type)                           |                    |   |                           |
| 16                          | 41                                   | 34                      | REO Sales 1                         | 37                 | Total Sales   | 95660                     |
| \$245,000                   | \$215,700                            | \$246,500               | \$195,000                           | \$242,000          | Median Sales Price  | North                     |
| N/                          | \$193                                | \$204                   | Short Sales 0                       | \$232              | Average Price/Square Foot                                 | Highlands                 |
| N/                          | 1,158                                | 1,233                   | \$0                                 | 1,131              | Average Sq Ft of Property                                 | 0                         |
| N/                          | 26                                   | 36                      | Conventional 36                     | 38                 | Total Listing Inventory *                                 |                           |
| N/                          | \$245,450                            | \$269,950               | Sales \$242,250                     | \$255,200          | Total Listing Median Price ∞                              |                           |
| 16                          | 47                                   | 43                      | REO Sales 0                         | 41                 | Total Sales   | 95662                     |
| \$380,000                   | \$355,000                            | \$377,000               | \$0                                 | \$377,000          | Median Sales Price  | Orangevale                |
| N/                          | \$228                                | \$254                   | Short Sales 0                       | \$268              | Average Price/Square Foot                                 |                           |
| N/                          | 1,678                                | 1,633                   | \$0                                 | 1,673              | Average Sq Ft of Property                                 |                           |
| N/                          | 47                                   | 50                      | Conventional 41                     | 74                 | Total Listing Inventory *                                 |                           |
| N/                          | \$489,900                            | \$469,000               | Sales \$377,000                     | \$475,000          | Total Listing Median Price ∞                              |                           |
| 20                          | 66                                   | 46                      | REO Sales 1                         | 56                 | Total Sales   | 95670                     |
| \$349,000                   | \$324,750                            | \$337,500               | \$479,000                           | \$356,500          | Median Sales Price  | Rancho                    |
| N/                          | \$217                                | \$238                   | Short Sales 0                       | \$237              | Average Price/Square Foot                                 | Cordova                   |
| N/                          | 1,631                                | 1,592                   | \$0                                 | 1,636              | Average Sq Ft of Property                                 | Gold River                |
| N/<br>N/                    | 58<br>\$364,179                      | 60<br>\$391,565         | Conventional 55<br>Sales \$355,000  | 66<br>\$389,000    | Total Listing Inventory *<br>Total Listing Median Price ∞ |                           |
|                             |                                      |                         |                                     |                    |   |                           |
| 7<br>\$300,000              | 12<br>\$277,500                      | 9<br>\$410,000          | REO Sales 0<br>\$0                  | 30<br>\$289,000    | Total Sales<br>Median Sales Price                         | 95673<br>Rio              |
| \$500,000<br>N/             | \$277,500<br>\$231                   | \$410,000               | Short Sales 0                       | \$289,000          | Average Price/Square Foot                                 | Linda                     |
| N/                          | 1,304                                | 1,927                   | Short Sales 0<br>\$0                | 1,320              | Average Sq Ft of Property                                 | Linda                     |
| N/                          | 20                                   | 24                      | Conventional 30                     | 25                 | Total Listing Inventory *                                 |                           |
| N/                          | \$299,494                            | \$315,475               | Sales \$289,000                     | \$395,000          | Total Listing Median Price ∞                              |                           |
| 4                           | 17                                   | 7                       | REO Sales 0                         | 14                 | Total Sales   | 95683                     |
| \$543,000                   | \$465,000                            | \$580,000               | \$0                                 | \$583,500          | Median Sales Price  | Rancho                    |
| v545,000<br>N/              | \$218                                | \$235                   | Short Sales 0                       | \$213              | Average Price/Square Foot                                 | Murieta                   |
| N/                          | 2,621                                | 2,569                   | \$0                                 | 2,896              | Average Sq Ft of Property                                 |                           |
| N/                          | 33                                   | 29                      | Conventional 14                     | 39                 | Total Listing Inventory *                                 |                           |
| N/                          | \$575,000                            | \$629,900               | Sales \$583,500                     | \$634,450          | Total Listing Median Price∞                               |                           |
|                             | 2                                    | 1                       | REO Sales 0                         | 4                  | Total Sales   | 95690                     |
| \$400,000                   | \$476,500                            | \$541,000               | \$0                                 | \$436,600          | Median Sales Price  | Walnut                    |
| N/                          | \$233                                | \$266                   | Short Sales 0                       | \$216              | Average Price/Square Foot                                 | Grove                     |
| N/                          | 1,757                                | 2,031                   | \$0                                 | 1,856              | Average Sq Ft of Property                                 |                           |
| N/                          | \$<br>\$467 F00                      | 6<br>\$643 500          | Conventional 4                      |                    | Total Listing Inventory *                                 |                           |
| N/                          | \$467,500                            | \$642,500               | Sales \$436,600                     | \$497,000          | Total Listing Median Price ∞                              |                           |
| 3                           | 7                                    | 4                       | REO Sales 0                         | 7                  | Total Sales   | 95693                     |
| \$605,000                   | \$660,000                            | \$610,000               | \$0                                 | \$605,000          | Median Sales Price  | Wilton                    |
| N/                          | \$242                                | \$367<br>2,597          | Short Sales 0                       | \$300              | Average Price/Square Foot                                 |                           |
| N/<br>N/                    | 3,098<br>19                          | 2,597                   | \$0<br>Conventional 7               | 2,270              | Average Sq Ft of Property<br>Total Listing Inventory *    |                           |
| N/                          | \$629,000                            | \$769,500               | Sales \$605,000                     | \$799,500          | Total Listing Median Price ∞                              |                           |
|                             |                                      |                         | DEO Calas A                         |                    | Tabal Calas   | 05743                     |
| 9<br>\$444,694              | 22<br>\$431,000                      | 24<br>\$467,500         | REO Sales 0<br>\$0                  | 22<br>\$467,500    | Total Sales<br>Median Sales Price                         | 95742<br>Rancho           |
| 3444,034<br>N/              | \$431,000<br>\$186                   | \$189                   | Short Sales 0                       | \$407,500<br>\$197 | Average Price/Square Foot                                 | Cordova                   |
| N/                          | 2,392                                | 2,594                   | \$0                                 | 2,404              | Average Sq Ft of Property                                 | Cordova                   |
| N/                          | 19                                   | 32                      | Conventional 22                     | 44                 | Total Listing Inventory *                                 |                           |
| N/                          | \$459,900                            | \$490,870               | Sales \$467,500                     | \$475,000          | Total Listing Median Price ∞                              |                           |
| 21                          | 46                                   | 45                      | REO Sales 0                         | 50                 | Total Sales   | 95757                     |
| \$465,000                   | \$446,500                            | \$475,500               | \$0                                 | \$472,500          | Median Sales Price  | Elk                       |
| N/                          | \$194                                | \$215                   | Short Sales 1                       | \$215              | Average Price/Square Foot                                 | Grove                     |
| N/                          | 2,408                                | 2,313                   | \$495,000                           | 2,403              | Average Sq Ft of Property                                 |                           |
| N/                          | 40                                   | 78                      | Conventional 49                     | 73                 | Total Listing Inventory *                                 |                           |
| N/                          | \$449,975                            | \$498,500               | Sales \$470,000                     | \$504,975          | Total Listing Median Price ∞                              |                           |
| 30                          | 62                                   | 69                      | REO Sales 0                         | 72                 | Total Sales   | 95758                     |
| \$395,000                   | \$363,000                            | \$400,000               | \$0                                 | \$411,125          | Median Sales Price  | Elk                       |
| N/                          | \$209                                | \$232                   | Short Sales 0                       | \$230              | Average Price/Square Foot                                 | Grove                     |
| N/                          | 1,846                                | 1,912                   | \$0                                 | 1,905              | Average Sq Ft of Property                                 |                           |
| N/                          | 51<br>\$250.050                      | 49<br>\$410,450         | Conventional 72                     | 76<br>¢418 500     | Total Listing Inventory *                                 |                           |
| N/                          | \$359,950                            | \$419,450               | Sales \$411,125                     | \$418,500          | Total Listing Median Price ∞                              |                           |
| 1                           | 0                                    | 5                       | REO Sales 0                         | 4                  | Total Sales   | 95811                     |
| \$652,446                   | \$0                                  | \$485,000               | \$0                                 | \$560,723          | Median Sales Price  | Sacramento                |
| N/                          | \$0                                  | \$400                   | Short Sales 0                       | \$371              | Average Price/Square Foot                                 | Midtown                   |
|                             | 0                                    | 1,725                   | \$0<br>Conventional 4               | 1,683              | Average Sq Ft of Property                                 | in Code former            |
| N/                          |                                      | 6                       | Conventional 4                      | 6<br>\$603,070     | Total Listing Inventory *<br>Total Listing Median Price ∞ | Trip Code formed 7/01/07) |
| N/                          | \$638,162                            | \$623,483               | Jales 2200,723                      |                    |   | //01/0//                  |
| N/<br>N/                    | \$638,162                            |                         | Sales \$560,723                     |                    |   |                           |
| N/<br>N/<br>1               | \$638,162<br>1                       | 1                       | REO Sales 0                         | 0                  | Total Sales<br>Median Sales Price                         | 95814<br>Sacramento       |
| N/<br>N/<br>\$600,000       | \$638,162<br>1<br>\$520,000          | 1<br>\$689,978          | REO Sales 0<br>\$0                  | 0<br>\$0           | Median Sales Price  | Sacramento                |
| N/<br>N/<br>\$600,000<br>N/ | \$638,162<br>1<br>\$520,000<br>\$426 | 1<br>\$689,978<br>\$299 | REO Sales 0<br>\$0<br>Short Sales 0 | 0                  | Median Sales Price<br>Average Price/Square Foot           | Sacramento<br>Downtown    |
| N/<br>N/<br>\$600,000       | \$638,162<br>1<br>\$520,000          | 1<br>\$689,978          | REO Sales 0<br>\$0                  | 0<br>\$0<br>\$0    | Median Sales Price  | Sacramento                |

| Zip Code                    |  | Current Month            | Sales Breakdown                    | Last Month         | Last Year          | Year-to-Dat  |
|-----------------------------|--|--------------------------|------------------------------------|--------------------|--------------------|--------------|
|                             |  |                          | (by type)                          |                    |                    |              |
| 95815                       | Total Sales  | 22                       | REO Sales 1                        | 23                 | 28                 | 1            |
| Sacto Arden                 | Median Sales Price   | \$210,000                | \$101,000                          | \$247,500          | \$210,100          | \$212,50     |
| Arcade Creek                | Average Price/Square Foot  | \$219                    | Short Sales 2                      | \$216              | \$182              | N            |
|                             | Average Sq Ft of Property  | 953<br>47                | \$163,475<br>Conventional 19       | 1,148<br>39        | 1,189<br>25        | N            |
|                             | Total Listing Inventory *<br>Total Listing Median Price ∞                              | 47<br>\$235,000          | Sales \$211,000                    | \$239,925          | 25<br>\$227,500    | N<br>N       |
| 95816                       | Total Sales  | 9                        | REO Sales 0                        | 13                 | 13                 |              |
| Sacramento                  | Median Sales Price   | \$679,000                | SO Sales U                         | \$674.000          | \$535,435          | \$618,00     |
| Downtown                    | Average Price/Square Foot  | \$384                    | Short Sales 0                      | \$383              | \$395              | \$010,0      |
| Midtown                     | Average Sq Ft of Property  | 2,366                    | \$0                                | 1,856              | 1,583              | N            |
|                             | Total Listing Inventory *  | 36                       | Conventional 9                     | 31                 | 28                 | N            |
|                             | Total Listing Median Price ∞   | \$600,175                | Sales \$679,000                    | \$697,500          | \$369,500          | Ν            |
| 95817                       | Total Sales  | 22                       | REO Sales 1                        | 22                 | 26                 | 1            |
| East                        | Median Sales Price   | \$370,000                | \$251,000                          | \$361,000          | \$375,500          | \$359,0      |
| Sacramento                  | Average Price/Square Foot  | \$342                    | Short Sales 0                      | \$313              | \$330              | N            |
|                             | Average Sq Ft of Property  | 1,104                    | \$0                                | 1,177              | 1,074              | N            |
|                             | Total Listing Inventory *  | 20                       | Conventional 21                    | 20                 | 25                 | 1            |
|                             | Total Listing Median Price ∞   | \$380,000                | Sales \$370,000                    | \$354,000          | \$369,000          | Ν            |
| 95818                       | Total Sales  | 28                       | REO Sales 0                        | 19                 | 25                 |              |
| Sacramento                  | Median Sales Price   | \$550,713                | \$0                                | \$572,000          | \$560,000          | \$544,2      |
| Land Park                   | Average Price/Square Foot  | \$408                    | Short Sales 0                      | \$395              | \$402              | N            |
| Curtis Park                 | Average Sq Ft of Property  | 1,454<br>51              | \$0<br>Conventional 28             | 1,708<br>31        | 1,683<br>32        | 1            |
|                             | Total Listing Inventory *<br>Total Listing Median Price ∞                              | 51<br>\$674,250          | Conventional 28<br>Sales \$550,713 | 31<br>\$723,470    | 32<br>\$528,950    | ר<br>ז       |
| 05040                       |  |                          |                                    |                    |                    | -            |
| 95819<br>East               | Total Sales<br>Median Sales Price  | 21<br>\$545,000          | REO Sales 0<br>\$0                 | 29<br>\$550.000    | 23<br>\$557,000    | \$559,0      |
| Sacramento                  | Average Price/Square Foot  | \$441                    | Short Sales 0                      | \$350,000<br>\$411 | \$337,000          | ,0,0,0<br>N  |
| Sacramento                  | Average Sq Ft of Property  | 1.413                    | \$0                                | 1,586              | 1,520              | r            |
|                             | Total Listing Inventory *  | 38                       | Conventional 21                    | 34                 | 25                 | ľ            |
|                             | Total Listing Median Price ∞   | \$619,000                | Sales \$545,000                    | \$599,000          | \$569,000          | ١            |
| 95820                       | Total Sales  | 47                       | REO Sales 1                        | 51                 | 53                 |              |
| Elder Creek                 | Median Sales Price   | \$278,888                | \$190,000                          | \$260,000          | \$263,000          | \$263,0      |
| Fruitridge                  | Average Price/Square Foot  | \$255                    | Short Sales 1                      | \$246              | \$246              | 1            |
|                             | Average Sq Ft of Property<br>Total Listing Inventory *                                 | 1,111<br>69              | \$29,000                           | 1,197<br>65        | 1,113<br>54        |              |
|                             | Total Listing Median Price ∞   | \$279,000                | Conventional 45<br>Sales \$278,888 | \$289,900          | \$259,994          | י<br>י       |
| 95821                       | Total Sales  | 37                       | REO Sales 0                        | 41                 | 37                 |              |
| Sacto Arden                 | Median Sales Price   | \$356,000                | SO Sales U                         | \$332,000          | \$325,000          | \$350,0      |
| Arcade Creek                | Average Price/Square Foot  | \$241                    | Short Sales 0                      | \$230              | \$224              | ,000,0<br>   |
|                             | Average Sq Ft of Property  | 1,568                    | \$0                                | 1,545              | 1,545              | ŗ            |
|                             | Total Listing Inventory *  | 59                       | Conventional 37                    | 34                 | 45                 | r            |
|                             | Total Listing Median Price ∞   | \$389,900                | Sales \$356,000                    | \$415,000          | \$329,000          | 1            |
| 95822                       | Total Sales  | 49                       | REO Sales 1                        | 42                 | 48                 |              |
| South Land                  | Median Sales Price   | \$273,000                | \$218,000                          | \$285,000          | \$263,000          | \$282,0      |
| Park                        | Average Price/Square Foot  | \$241                    | Short Sales 0                      | \$239              | \$227              | I            |
| Greenhaven                  | Average Sq Ft of Property  | 1,360                    | \$0                                | 1,393              | 1,472              | ſ            |
|                             | Total Listing Inventory *<br>Total Listing Median Price ∞                              | 69<br>\$279,950          | Conventional 48<br>Sales \$274,000 | 50<br>\$290,000    | 47<br>\$309,900    | I<br>I       |
|                             |  | \$279,950                | Jales 3274,000                     | \$250,000          | \$305,500          |              |
| 95823                       | Total Sales  | 59<br>6385 000           | REO Sales 1<br>\$199.000           | 75<br>\$383,000    | 53                 | ć200.0       |
| Sacramento<br>Franklin      | Median Sales Price<br>Average Price/Square Foot  | \$285,000<br>\$195       | Short Sales 2                      | \$282,000<br>\$199 | \$260,000<br>\$188 | \$280,0<br>I |
| Freeport                    | Average Sq Ft of Property  | 1,495                    | \$394,200                          | 1,486              | 1,418              |              |
|                             | Total Listing Inventory *  | 93                       | Conventional 56                    | 82                 | 52                 | İ            |
|                             | Total Listing Median Price ∞   | \$295,000                | Sales \$285,000                    | \$289,500          | \$265,000          | I            |
| 95824                       | Total Sales  | 25                       | REO Sales 0                        | 26                 | 27                 |              |
| Sacramento                  | Median Sales Price   | \$254,000                | \$0                                | \$235,000          | \$203,000          | \$235,0      |
| Elder Creek                 | Average Price/Square Foot  | \$207                    | Short Sales 0                      | \$193              | \$190              | 1            |
| Fruitridge                  | Average Sq Ft of Property  | 1,578                    | \$0                                | 1,361              | 1,093              | r            |
|                             | Total Listing Inventory *<br>Total Listing Median Price ∞                              | 40<br>\$257,000          | Conventional 25<br>Sales \$254,000 | 35<br>\$230,000    | 25<br>\$225,800    | ז<br>ז       |
|                             |  |                          | Jaics 9234,000                     |                    |                    |              |
| 95825<br>Sacto Ardon        | Total Sales<br>Median Sales Price  | 19<br>\$271.000          | REO Sales 0                        | 22<br>\$259,000    | 14<br>\$264.250    | 6250.0       |
| Sacto Arden<br>Arcade Creek | Median Sales Price<br>Average Price/Square Foot  | \$371,000<br>\$249       | \$0<br>Short Sales 0               | \$359,000<br>\$254 | \$364,250<br>\$210 | \$350,0      |
| nicaue cieek                | Average Sq Ft of Property  | \$249<br>1,412           | Short Sales U<br>\$0               | \$254<br>1,509     | \$210<br>1,767     | ח<br>ז       |
|                             | Total Listing Inventory *  | 1,412                    | Conventional 19                    | 20                 | 1,787              | ,<br>T       |
|                             | Total Listing Median Price ∞   | \$379,900                | Sales \$371,000                    | \$385,000          | \$389,900          |              |
| 95826                       | Total Sales  | 49                       | REO Sales 0                        | 50                 | 48                 |              |
| Rosemont                    | Median Sales Price   | \$330,000                | \$0                                | \$351,250          | \$304,450          | \$340,0      |
| ollege Greens               | Average Price/Square Foot  | \$249                    | Short Sales 1                      | \$237              | \$220              | 1            |
|                             |  |                          |                                    | 1,511              | 1,442              |              |
| Mayhew                      | Average Sq Ft of Property  | 1,412                    | \$305,000                          |                    |                    | N            |
|                             | Average Sq Ft of Property<br>Total Listing Inventory *<br>Total Listing Median Price ∞ | 1,412<br>46<br>\$339,450 | Sales \$334,950<br>Sales \$334,950 | 27<br>\$359,000    | 33<br>\$324,500    | יי<br>ח<br>ח |

| ear-to-Da        | Last Year Y                                       | Last Month  | Sales Breakdown   | Current Month                                |   | Zip Code            |
|------------------|---|---|---|--|---|---------------------|
|                  |   |   | (by type)   |  |   |                     |
|                  | 23  | 17  | REO Sales 0   | 27   | Total Sales   | 95827               |
| \$317,5          | \$290,000   | \$335,000   | \$0   | \$329,000                                    | Median Sales Price  | Rosemont            |
|                  | \$215   | \$231   | Short Sales 1   | \$213  | Average Price/Square Foot   | College Greens      |
|                  | 1,409   | 1,436   | \$265,000   | 1,656  | Average Sq Ft of Property   | Mayhew              |
|                  | 21<br>\$225,000                                   | 17<br>\$225,000                                       | Conventional 26<br>Sales \$329,500  | 23<br>\$329,000                              | Total Listing Inventory *<br>Total Listing Median Price ∞   |                     |
| 1                | \$335,000   | \$335,900   | Sales \$529,500   | \$529,000                                    |   |                     |
| :                | 64  | 56  | REO Sales 2   | 57   | Total Sales   | 95828               |
| \$294,0          | \$297,500   | \$305,000   | \$303,250   | \$295,000                                    | Median Sales Price  | Sacramento          |
|                  | \$189   | \$202   | Short Sales 1   | \$206  | Average Price/Square Foot   | Florin              |
|                  | 1,645   | 1,608   | \$341,000   | 1,520  | Average Sq Ft of Property   |                     |
|                  | 65  | 71  | Conventional 54   | 82   | Total Listing Inventory *   |                     |
| 1                | \$289,500   | \$316,500   | Sales \$295,000   | \$330,000                                    | Total Listing Median Price ∞  |                     |
|                  | 34  | 43  | REO Sales 0   | 49   | Total Sales   | 95829               |
| \$397,0          | \$363,500   | \$405,000   | \$0   | \$395,000                                    | Median Sales Price  | Sacramento          |
| 1                | \$218   | \$215   | Short Sales 0   | \$217  | Average Price/Square Foot   | Florin              |
| r i              | 1,989   | 2,130   | \$0   | 2,070  | Average Sq Ft of Property   |                     |
| 1                | 33  | 53  | Conventional 49   | 62   | Total Listing Inventory *   |                     |
| 1                | \$598,000   | \$479,000   | Sales \$395,000   | \$468,500                                    | Total Listing Median Price ∞  |                     |
|                  | 2   | 1   | REO Sales O   | 0  | Total Sales   | 95830               |
| \$742,5          | 2<br>\$679,950                                    | \$935,000   | So Sales U  | \$0  | Median Sales Price  | Sacramento          |
| \$742,5<br>      | \$278   | \$955,000<br>\$291                                    | Short Sales 0   | \$0<br>\$0                                   | Average Price/Square Foot   | Florin              |
| ,<br>r           | 2,442   | 3,208   | Short Sales 0<br>\$0  | Ş0<br>0                                      | Average Sq Ft of Property   |                     |
|                  | 2,442   | 5,208   | Conventional 0  | 0  | Total Listing Inventory *   |                     |
| ,<br>I           | \$499,900 <sup>1</sup>                            | \$0   | Sales \$0   | \$0  | Total Listing Median Price ∞  |                     |
|                  |   |   |   |  | <del>_</del>  | 05001               |
| \$455,0          | 37<br>\$412,500                                   | 28<br>\$458,000                                       | REO Sales 0<br>\$0  | 26<br>\$460,000                              | Total Sales<br>Median Sales Price   | 95831<br>Sacto      |
|                  | \$236   | \$458,000   |   | \$400,000                                    | Average Price/Square Foot   | S Land Park         |
|                  |   |   | Short Sales 0   |  | Average Sq Ft of Property   | Greenhaven          |
|                  | 2,081<br>38                                       | 2,041<br>30   | \$0<br>Conventional 26  | 2,183<br>40                                  | Total Listing Inventory *   | Greennaven          |
| ז<br>ז           | \$452,500   | \$504,450   | Sales \$460,000   | \$539,000                                    | Total Listing Median Price ∞  |                     |
|                  |   |   |   |  |   |                     |
| \$260.0          | 6<br>\$236,250                                    | 13<br>\$260,000                                       | REO Sales 2<br>\$214,000  | 13<br>\$275.000                              | Total Sales<br>Median Sales Price   | 95832<br>Sacto      |
| \$260,0          | \$236,250<br>\$193                                | \$260,000<br>\$188                                    | Short Sales 2   | \$275,000                                    |   | Franklin            |
| ז<br>ז           | 1,307   | 1,483   | \$256,500   | 1,460  | Average Price/Square Foot<br>Average Sq Ft of Property  | Freeport            |
| ,<br>L           | 1,307   | 1,483   | Conventional 10   | 1,400  | Total Listing Inventory *   | rieepoit            |
| , i              | \$244,950   | \$274,999   | Sales \$277,750   | \$285,000                                    | Total Listing Median Price ∞  |                     |
|                  |   |   |   |  |   |                     |
| \$309,0          | 37<br>\$313,100                                   | 28<br>\$317,500                                       | REO Sales 1<br>\$197,000  | 35<br>\$320,000                              | Total Sales<br>Median Sales Price   | 95833<br>Natomas    |
| 3309,0<br>I      | \$204   | \$218   | Short Sales 0   | \$320,000                                    | Average Price/Square Foot   | Del Paso            |
|                  | •   | 1,502   | Short Sales 0<br>\$0  | 1,567  |   |                     |
|                  | 1,555<br>43                                       | 1,502   | Conventional 34   | 1,507  | Average Sq Ft of Property<br>Total Listing Inventory *  | Heights             |
| 1                | \$294,900   | \$345,000   | Sales \$324,500   | \$339,750                                    | Total Listing Median Price ∞  |                     |
|                  | <i><i><i>q</i>=0 1,000</i></i>                    | <i>¥0</i> .0,000                                      |   | <i>+••••</i> ,••••                           |   |                     |
| 4000             | 29  | 39  | REO Sales 0   | 36   | Total Sales   | 95834               |
| \$383,4          | \$343,500   | \$375,000   | \$0   | \$379,500                                    | Median Sales Price  | Natomas             |
| 1                | \$200   | \$202   | Short Sales 0   | \$206  | Average Price/Square Foot   | Del Paso            |
| 1                | 1,912   | 2,022   | \$0   | 1,981  | Average Sq Ft of Property   | Heights             |
| 1                | 28  | 58  | Conventional 36   | 71   | Total Listing Inventory *   |                     |
| I                | \$397,000   | \$409,360   | Sales \$379,500   | \$409,750                                    | Total Listing Median Price ∞  |                     |
|                  | 46  | 67  | REO Sales 0   | 74   | Total Sales   | 95835               |
| \$405,0          | \$385,000   | \$410,000   | \$0   | \$411,250                                    | Median Sales Price  | Natomas             |
| I                | \$201   | \$201   | Short Sales 0   | \$208  | Average Price/Square Foot   | Del Paso            |
| I                | 2,007   | 2,219   | \$0   | 2,109  | Average Sq Ft of Property   | Heights             |
| I                | 63  | 76  | Conventional 74   | 85   | Total Listing Inventory *   |                     |
| I                | \$439,000   | \$429,000   | Sales \$411,250   | \$419,500                                    | Total Listing Median Price ∞  |                     |
|                  | 0   | 0   | REO Sales 0   | 0  | Total Sales   | 95836               |
|                  | \$0   | \$0   | \$0   | \$0  | Median Sales Price  | Natomas             |
| I                | \$0   | \$0   | Short Sales 0   | \$0  | Average Price/Square Foot   | Del Paso            |
| I                | Ō   | Ō   | \$0   | 0  | Average Sq Ft of Property   | Heights             |
| I                | 0   | 0   | Conventional 0  | 0  | Total Listing Inventory *   | -                   |
| 1                | \$0   | \$0   | Sales \$0   | \$0  | Total Listing Median Price ∞  |                     |
|                  | 0   | 1   | REO Sales 0   | 2  | Total Sales   | 95837               |
|                  | \$0   | \$700,000   | \$0   | \$575,000                                    | Median Sales Price  | Sacto               |
| \$675.0          |   |   | Short Sales 0   | \$407  | Average Price/Square Foot   | Airport             |
| \$675,0          | 50  | 5200  | SIIUL Sales U   |  |   |                     |
| I                | \$0<br>0  | \$200<br>3.497  |   | 1.507  | Average Sd Ft of Property   |                     |
| l<br>I           | Ō   | 3,497   | \$0   | 1,507<br>4                                   | Average Sq Ft of Property<br>Total Listing Inventory *  |                     |
| ן<br>ו<br>ו      |   |   |   | 1,507<br>4<br>\$1,940,000                    | Total Listing Inventory *<br>Total Listing Median Price ∞   |                     |
|                  | 0<br>3<br>\$1,250,000                             | 3,497<br>4<br>\$1,289,975                             | \$0<br>Conventional 2<br>Sales \$575,000  | 4<br>\$1,940,000                             | Total Listing Inventory *<br>Total Listing Median Price ∞   | 05022               |
| 1<br>1<br>1<br>1 | 0<br>3<br>\$1,250,000<br>40                       | 3,497<br>4<br>\$1,289,975<br>37                       | \$0<br>Conventional 2<br>Sales \$575,000<br>REO Sales 0                         | 4<br>\$1,940,000<br>36                       | Total Listing Inventory *<br>Total Listing Median Price ∞<br>Total Sales  | 95838               |
| \$260,0          | 0<br>3<br>\$1,250,000<br>40<br>\$237,500          | 3,497<br>4<br>\$1,289,975<br>37<br>\$255,000          | \$0<br>Conventional 2<br>Sales \$575,000<br>REO Sales 0<br>\$0                  | 4<br>\$1,940,000<br>36<br>\$271,250          | Total Listing Inventory *<br>Total Listing Median Price ∞<br>Total Sales<br>Median Sales Price                              | Natomas             |
| \$260,0          | 0<br>3<br>\$1,250,000<br>40<br>\$237,500<br>\$194 | 3,497<br>4<br>\$1,289,975<br>37<br>\$255,000<br>\$197 | \$0<br>Conventional 2<br>Sales \$575,000<br>REO Sales 0<br>\$0<br>Short Sales 0 | 4<br>\$1,940,000<br>36<br>\$271,250<br>\$200 | Total Listing Inventory *<br>Total Listing Median Price ∞<br>Total Sales<br>Median Sales Price<br>Average Price/Square Foot | Natomas<br>Del Paso |
| ז<br>ז<br>ז      | 0<br>3<br>\$1,250,000<br>40<br>\$237,500          | 3,497<br>4<br>\$1,289,975<br>37<br>\$255,000          | \$0<br>Conventional 2<br>Sales \$575,000<br>REO Sales 0<br>\$0                  | 4<br>\$1,940,000<br>36<br>\$271,250          | Total Listing Inventory *<br>Total Listing Median Price ∞<br>Total Sales<br>Median Sales Price                              | Natomas             |

## Sacramento Association of REALTORS<sup>®</sup> Single Family Home Sales by ZIP CODE

| Zip Code     |                              | Current Month | Sales Breakdown | Last Month | Last Year | Year-to-Date |
|--------------|------------------------------|---------------|-----------------|------------|-----------|--------------|
|              |                              |               | (by type)       |            |           |              |
| 95841        | Total Sales                  | 15            | REO Sales 0     | 8          | 8         | 46           |
| Sacto Arden  | Median Sales Price           | \$325,000     | \$0             | \$307,750  | \$287,500 | \$317,500    |
| Arcade Creek | Average Price/Square Foot    | \$222         | Short Sales 0   | \$214      | \$199     | N/A          |
|              | Average Sq Ft of Property    | 1,532         | \$0             | 1,709      | 1,602     | N/A          |
|              | Total Listing Inventory *    | 14            | Conventional 15 | 10         | 19        | N/A          |
|              | Total Listing Median Price ∞ | \$357,500     | Sales \$325,000 | \$404,500  | \$330,000 | N/#          |
| 95842        | Total Sales                  | 23            | REO Sales 0     | 28         | 43        | 117          |
| Foothill     | Median Sales Price           | \$279,000     | \$0             | \$291,000  | \$268,000 | \$287,500    |
| Farms        | Average Price/Square Foot    | \$229         | Short Sales 1   | \$227      | \$206     | N/A          |
| Antelope     | Average Sq Ft of Property    | 1,312         | \$265,000       | 1,292      | 1,328     | N/A          |
| •            | Total Listing Inventory *    | 27            | Conventional 22 | 34         | 15        | N/A          |
|              | Total Listing Median Price ∞ | \$310,000     | Sales \$283,250 | \$309,950  | \$299,000 | N/A          |
| 95843        | Total Sales                  | 53            | REO Sales 1     | 47         | 64        | 197          |
| Sacto        | Median Sales Price           | \$353,000     | \$316,200       | \$349,900  | \$325,000 | \$349,000    |
| Antelope     | Average Price/Square Foot    | \$214         | Short Sales 2   | \$212      | \$206     | N/#          |
|              | Average Sq Ft of Property    | 1,731         | \$358,500       | 1,720      | 1,633     | N/#          |
|              | Total Listing Inventory *    | 52            |                 | 57         | 36        | N/#          |
|              | Total Listing Median Price ∞ | \$369,000     | Sales \$354,250 | \$370,000  | \$359,900 | N/#          |
| 95864        | Total Sales                  | 44            | REO Sales 1     | 32         | 44        | 159          |
| Sacto Arden  | Median Sales Price           | \$527,500     | \$220,000       | \$547,500  | \$430,250 | \$507,500    |
| Arcade Creek | Average Price/Square Foot    | \$303         | Short Sales 1   | \$297      | \$271     | N/#          |
|              | Average Sq Ft of Property    | 1,978         | \$422,500       | 2,303      | 1,998     | N/#          |
|              | Total Listing Inventory *    | 78            | Conventional 42 | 64         | 75        | N/#          |
|              | Total Listing Median Price ∞ | \$749,500     | Sales \$545,000 | \$704,500  | \$778,000 | N/#          |
| 95605        | Total Sales                  | 11            | REO Sales 0     | 8          | 23        | 41           |
| West         | Median Sales Price           | \$280,000     | <b>\$0</b>      | \$330,000  | \$274,000 | \$289,950    |
| Sacramento   | Average Price/Square Foot    | \$229         | Short Sales 1   | \$269      | \$228     | N/#          |
|              | Average Sq Ft of Property    | 1,652         | \$167,500       | 1,449      | 1,534     | N/#          |
|              | Total Listing Inventory *    | 16            | Conventional 10 | 16         | 14        | N/A          |
|              | Total Listing Median Price ∞ | \$498,519     | Sales \$310,000 | \$498,519  | \$336,944 | N/A          |
| 95691        | Total Sales                  | . 45          | REO Sales 0     | . 39       | . 54      | 180          |
| West         | Median Sales Price           | \$403,000     | \$0             | \$417,000  | \$410,000 | \$405,000    |
| Sacramento   | Average Price/Square Foot    | \$236         | Short Sales 0   | \$234      | \$212     | N//          |
|              | Average Sq Ft of Property    | 1,974         | \$0             | 2,082      | 2,050     | N/#          |
|              | Total Listing Inventory *    | . 59          | Conventional 45 | . 59       | . 55      | N/A          |
|              | Total Listing Median Price ∞ | \$474,900     | Sales \$403,000 | \$474,900  | \$429,800 | N/A          |

\* This number represents the amount of listings still listed as active at the time of this report  $\infty$  This number represents the median listing price of ACTIVE listings at the time of this report

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