Sacramento Association of REALTORS ${ }^{\circledR}$
Single Family Home Sales by ZIP CODE
September 2017

| Zip Code |  | Current Month | Sales Breakdown | Last Month | Last Year | Year-to-Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (by type) |  |  |  |  |  |
| 95608 | Total Sales | 63 | REO Sales 0 | 63 | 61 | 508 |
| Carmichael | Median Sales Price | \$395,000 | \$0 | \$380,000 | \$350,000 | \$380,000 |
|  | Average Price/Square Foot | \$234 | Short Sales 1 | \$234 | \$215 | N/A |
|  | Average Sq Ft of Property | 1,873 | \$255,000 | 1,873 | 1,831 | N/A |
|  | Total Listing Inventory * | 136 | Conventional 62 | 157 | 151 | N/A |
|  | Total Listing Median Price $\infty$ | \$472,400 | Sales \$397,500 | \$449,950 | \$435,000 | N/A |
| 95610 Citrus Heights | Total Sales | 57 | REO Sales 0 | 55 | 38 | 386 |
|  | Median Sales Price | \$345,000 | \$0 | \$350,000 | \$319,975 | \$335,000 |
|  | Average Price/Square Foot | \$225 | Short Sales 0 | \$225 | \$202 | N/A |
|  | Average Sq Ft of Property | 1,610 | \$0 | 1,610 | 1,577 | N/A |
|  | Total Listing Inventory * | 53 | Conventional 57 | 55 | 72 | N/A |
|  | Total Listing Median Price $\infty$ | \$349,900 | Sales \$345,000 | \$359,950 | \$339,700 | N/A |
| $\begin{gathered} 95615 \\ \text { Courtland } \end{gathered}$ | Total Sales | 0 | REO Sales 0 | 0 | 1 | 0 |
|  | Median Sales Price | \$0 | \$0 | \$0 | \$100,000 | \$0 |
|  | Average Price/Square Foot | \$0 | Short Sales 0 | \$0 | \$145 | N/A |
|  | Average Sq Ft of Property | 0 | \$0 | 0 | 690 | N/A |
|  | Total Listing Inventory * | 1 | Conventional 0 | 1 | 1 | N/A |
|  | Total Listing Median Price $\infty$ | \$1,085,000 | Sales \$0 | \$1,185,000 | \$1,500,000 | N/A |
| $\begin{aligned} & 95621 \\ & \text { Citrus } \\ & \text { Heights } \end{aligned}$ | Total Sales <br> Median Sales Price <br> Average Price/Square Foot <br> Average Sq Ft of Property <br> Total Listing Inventory * <br> Total Listing Median Price $\infty$ | 68 | REO Sales 1 | 53 | 50 | 404 |
|  |  | \$311,250 | \$320,000 | \$315,000 | \$268,750 | \$303,000 |
|  |  | \$226 | Short Sales 0 | -\$226 | \$2011,377 | N/A |
|  |  | 1,421 |  |  |  |  |
|  |  | 55 | $\begin{aligned} & \text { Conventional } 67 \\ & \text { Sales } \$ 310,000 \\ & \hline \end{aligned}$ | $\begin{array}{r} 59 \\ \$ 329,000 \\ \hline \end{array}$ | 54$\$ 299,700$ | N/A |
|  |  | \$316,000 |  |  |  |  |
| 95624 Elk Grove | Total Sales <br> Median Sales Price <br> Average Price/Square Foot <br> Average Sq Ft of Property <br> Total Listing Inventory * <br> Total Listing Median Price $\infty$ | 57 | REO Sales 1 | 68 | 76 | 538 |
|  |  | \$403,000 | \$403,000 | \$404,500 | \$356,450 | \$405,000 |
|  |  | \$218 | Short Sales 4 | \$218 | \$198 | N/A |
|  |  | 2,054 | $\begin{aligned} & \$ 416,500 \\ & \text { Conventional } 52 \end{aligned}$ | $\begin{gathered} 2,054 \\ 108 \end{gathered}$ | 1,945106 | N/A |
|  |  | 101 |  |  |  |  |
|  |  | \$469,950 | Sales \$406,450 | \$466,950 | \$427,000 | N/A |
| 95626 Elverta | Total Sales <br> Median Sales Price <br> Average Price/Square Foot <br> Average Sq Ft of Property <br> Total Listing Inventory * <br> Total Listing Median Price $\infty$ | 7 | REO Sales 0 | 5 | 7 | 55 |
|  |  | \$301,000 | \$0 | \$300,000 | \$217,000 | \$276,000 |
|  |  | \$246 | Short Sales 0 | $\begin{gathered} \$ 246 \\ 1,285 \end{gathered}$ | $\begin{gathered} \$ 207 \\ 1,175 \end{gathered}$ | N/A |
|  |  | 1,285 | \$0Conventional 7Sales $\$ 301,000$ |  |  |  |
|  |  | 5 |  | $\$ 339,500^{2}$ | 4 | N/A |
|  |  | \$329,000 |  |  | \$374,000 |  |
| 95628 Fair Oaks | Total Sales <br> Median Sales Price <br> Average Price/Square Foot <br> Average Sq Ft of Property <br> Total Listing Inventory * <br> Total Listing Median Price $\infty$ | 58 | REO Sales 1 | $72$ | 49 | 495 |
|  |  | \$412,500 | Short Sales ${ }^{\mathbf{\$} 235,000}$ | \$432,250$\mathbf{\$ 2 2 7}$ | \$400,000 | \$425,000 |
|  |  | \$227 |  |  | \$214 | N/A |
|  |  | 2,111 | Conventional 57 Sales \$415,000 | $\begin{gathered} \$ 227 \\ \mathbf{2 , 1 1 1} \end{gathered}$ | 1,984 | N/A |
|  |  | 109 |  | $\begin{array}{r} 118 \\ \$ 489,500 \\ \hline \end{array}$ | $\begin{array}{r} 146 \\ \$ 485,000 \\ \hline \end{array}$ | $\begin{aligned} & \text { N/A } \\ & \text { N/A } \end{aligned}$ |
|  |  | \$535,000 |  |  |  |  |
| $95630$Folsom | Total Sales <br> Median Sales Price <br> Average Price/Square Foot <br> Average Sq Ft of Property <br> Total Listing Inventory * <br> Total Listing Median Price $\infty$ | 87 |  |  |  |  |
|  |  | \$539,000 | \$0 | \$519,500 | \$465,000 | \$510,000 |
|  |  | \$261 | Short Sales 2 | \$261 | \$237 | N/A |
|  |  | 2,172 | \$537,625 | 2,172 | 2,188 | N/A |
|  |  | 116 | Conventional 85 | 142 | 136 | N/A |
|  |  | \$599,000 | Sales \$540,000 | \$605,000 | \$595,000 | N/A |
| $\begin{gathered} 95632 \\ \text { Galt } \end{gathered}$ | Total Sales <br> Median Sales Price <br> Average Price/Square Foot <br> Average Sq Ft of Property <br> Total Listing Inventory * <br> Total Listing Median Price $\infty$ | 33 | REO Sales 0 | 40 | 22 | 291 |
|  |  | \$323,455 |  | \$347,500 | \$288,000 | \$335,000N/A |
|  |  | $\begin{gathered} \$ 223 \\ 1,675 \end{gathered}$ |  | $\begin{gathered} \$ 223 \\ 1,675 \end{gathered}$ | $\begin{array}{cc}\text { \$194 } \\ 1,600 & \text { N/A } \\ \text { N/A }\end{array}$ |  |
|  |  |  | Short Sales 0 <br> \$0 <br> Conventional 33 <br> Sales \$323,455 |  |  |  |  |
|  |  | \$377,500 |  | $\begin{array}{r} 53 \\ \$ 384,700 \\ \hline \end{array}$ | $\begin{array}{r} 66 \\ \$ 343,475 \\ \hline \end{array}$ | N/A |
|  |  |  |  |  |  |  |
| 95638 <br> Herald | Total Sales <br> Median Sales Price <br> Average Price/Square Foot <br> Average Sq Ft of Property <br> Total Listing Inventory * <br> Total Listing Median Price $\infty$ | 3 | REO Sales 1 | 2 | 1 | 16 |
|  |  | \$475,000$\mathbf{\$ 2 7 9}$ | \$561,000 <br> Short Sales 0 | $\begin{array}{r} \mathbf{\$ 7 2 5 , 0 0 0} \\ \$ 279 \end{array}$ | \$590,000 | \$522,500 |
|  |  |  |  |  |  |  |
|  |  |  |  | $\begin{array}{r} 2,583 \\ 7 \\ \$ 619,900 \end{array}$ | 2,576 N/A |  |
|  |  | 8 |  |  | 3 | N/A |
|  |  | \$551,950 Sales \$470,000 |  |  | \$465,000 | N/A |
| 95641 <br> Isleton | Total Sales <br> Median Sales Price <br> Average Price/Square Foot <br> Average Sq Ft of Property <br> Total Listing Inventory * <br> Total Listing Median Price $\infty$ | 1 REO Sales 0 |  | 3 | 3 | 19 |
|  |  | \$265,000 | REO Sales 0 | \$328,000 | \$351,000 | \$299,000 |
|  |  | \$190 | Short Sales 0 | $\$ 190$ | \$202 | N/A |
|  |  | 1,757 | \$0 | 1,757 | 1,712 |  |
|  |  | 10 | Conventional 1 | 11 | 13 | N/A |
|  |  | \$357,000 | Sales \$265,000 | \$355,000 | \$399,000 | N/A |
| 95655 | Total Sales <br> Median Sales Price <br> Average Price/Square Foot <br> Average Sq Ft of Property <br> Total Listing Inventory * <br> Total Listing Median Price $\infty$ | 6 | REO Sales 0\$0Short Sales 0$\$ 0$Conventional6Sales \$S | $\begin{array}{r} 6 \\ \$ 438,750 \\ \$ 196 \\ 2,234 \\ 10 \\ \$ 417,450 \\ \hline \end{array}$ | 7 55 <br> $\$ 292,000$ $\$ 385,000$ <br> $\$ 183$ N/A <br> 1,959 N/A <br> 3 N/A <br> $\$ 329,900$ N/A |  |
| Mather |  | \$405,000 |  |  |  |  |  |
| AFB |  | \$196 |  |  |  |  |  |
|  |  | 2,234 |  |  |  |  |  |
|  |  | 10 |  |  |  |  |  |
|  |  | \$417,450 |  |  |  |  |  |

Sacramento Association of REALTORS ${ }^{\circledR}$
Single Family Home Sales by ZIP CODE
September 2017

| Zip Code |  | Current Month | Sales Breakdown | Last Month | Last Year | Year-to-Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (by type) |  |  |  |  |  |
| $\begin{aligned} & 95660 \\ & \text { North } \\ & \text { Highlands } \end{aligned}$ | Total Sales | 34 | REO Sales 0 | 37 | 29 | 335 |
|  | Median Sales Price | \$235,000 | \$0 | \$239,000 | \$220,000 | \$230,000 |
|  | Average Price/Square Foot | \$211 | Short Sales 2 | \$211 | \$181 | N/A |
|  | Average Sq Ft of Property | 1,187 | \$172,750 | 1,187 | 1,211 | N/A |
|  | Total Listing Inventory * | 47 | Conventional 32 | 34 | 50 | N/A |
|  | Total Listing Median Price $\infty$ | \$249,900 | Sales \$235,000 | \$249,450 | \$219,950 | N/A |
|  |  |  |  |  |  |  |
| 95662 Orangevale | Total Sales | 38 | REO Sales 0 | 44 | 37 | 357 |
|  | Median Sales Price | \$374,000 | \$0 | \$354,000 | \$318,500 | \$355,000 |
|  | Average Price/Square Foot | \$238 | Short Sales 0 | \$238 | \$231 | N/A |
|  | Average Sq Ft of Property | 1,712 | \$0 | 1,712 | 1,630 | N/A |
|  |  | 74 | Conventional 38 | 1,71 | ,68 | N/A |
|  | Total Listing Median Price $\infty$ | \$436,700 | Sales \$374,000 | \$485,000 | \$425,000 | N/A |
| 95670RanchoCordovaGold River | Total Sales | 49 | REO Sales 1 | 57 | 62 | 492 |
|  | Median Sales Price | \$310,000 | \$243,000 | \$294,900 | \$298,500 | \$320,000 |
|  | Average Price/Square Foot | \$216 | Short Sales 0 | \$216 | \$190 | N/A |
|  | Average Sq Ft of Property | 1,564 | \$0 | 1,564 | 1,757 | N/A |
|  | Total Listing Inventory * | 73 | Conventional 48 | 64 | 80 | N/A |
|  | Total Listing Median Price $\infty$ | \$374,535 | Sales \$310,000 | \$349,495 | \$316,450 | N/A |
| 95673 Rio Linda | Total Sales | 21 | REO Sales 0 | 20 | 13 | 157 |
|  | Median Sales Price | \$268,000 | \$0 | \$272,000 | \$248,000 | \$270,000 |
|  | Average Price/Square Foot | \$251 | Short Sales 0 | \$251 | \$179 | N/A |
|  | Average Sq Ft of Property | 1,277 | \$0 | 1,277 | 1,505 | N/A |
|  | Total Listing Inventory * | 31 | Conventional 21 | 24 | 30 | N/A |
|  | Total Listing Median Price $\infty$ | \$335,000 | Sales \$268,000 | \$332,475 | \$329,450 | N/A |
| 95683 Rancho Murieta | Total Sales | 11 | REO Sales 0 | 10 | 16 | 83 |
|  | Median Sales Price | \$519,000 | \$0 | \$602,970 | \$467,000 | \$485,000 |
|  | Average Price/Square Foot | \$221 | Short Sales 0 | \$221 | \$210 | N/A |
|  | Average Sq Ft of Property | 2,658 | \$0 | 2,658 | 2,389 | N/A |
|  | Total Listing Inventory * | 45 | Conventional 11 | 53 | 34 | N/A |
|  | Total Listing Median Price $\infty$ | \$579,000 | Sales \$519,000 | \$575,000 | \$554,700 | N/A |
| 95690 Walnut Grove | Total Sales | 0 | REO Sales 0 | 2 | 1 | 16 |
|  | Median Sales Price | \$0 | \$0 | \$350,750 | \$500,000 | \$230,000 |
|  | Average Price/Square Foot | \$208 | Short Sales 0 | \$208 | \$227 | N/A |
|  | Average Sq Ft of Property | 1,497 | \$0 | 1,497 | 2,205 | N/A |
|  | Total Listing Inventory * | 12 | Conventional 0 | 10 | 8 | N/A |
|  | Total Listing Median Price $\infty$ | \$418,500 | Sales \$0 | \$444,500 | \$499,450 | N/A |
| 95693 Wilton | Total Sales | 1 | REO Sales 0 | 5 | 5 | 49 |
|  | Median Sales Price | \$1,500,000 | \$0 | \$598,500 | \$530,000 | \$629,000 |
|  | Average Price/Square Foot | \$344 | Short Sales 0 | \$344 | \$315 | N/A |
|  | Average Sq Ft of Property | 1,771 | \$0 | 1,771 | 1,737 | N/A |
|  |  | 1,721 | Conventional 1 | \$685,000 | \$749,900 |  |
|  | Total Listing Median Price $\infty$ | \$685,000 | Sales \$1,500,000 |  |  | N/A |
| 95742 Rancho Cordova | Total Sales <br> Median Sales Price <br> Average Price/Square Foot <br> Average Sq Ft of Property <br> Total Listing Inventory * <br> Total Listing Median Price $\infty$ |  | REO Sales 0 | 19 | 21 | 185 |
|  |  | \$437,000 | \$0 | \$436,900 | \$404,000 | \$418,000 |
|  |  | \$194 | Short Sales 0 | \$194 | \$181 | N/A |
|  |  | 2,433 | \$0 | 2,433 | 2,262 | N/A |
|  |  | 2, 37 | Conventional 16 | 2, 32 | 2,262 | N/A |
|  |  | \$445,000 | Sales \$437,000 | \$449,950 | \$431,740 | N/A |
| $\begin{aligned} & 95757 \\ & \text { Elk } \\ & \text { Grove } \end{aligned}$ | Total Sales <br> Median Sales Price <br> Average Price/Square Foot <br> Average Sq Ft of Property <br> Total Listing Inventory * <br> Total Listing Median Price $\infty$ | 69 | REO Sales 0 | 62 | 72 | 488 |
|  |  | \$460,000 | \$0 | \$452,500 | \$415,000 | \$447,500 |
|  |  | \$208 | Short Sales 1 | \$208 | \$183 | 0 |
|  |  | 2,363 | \$445,000 | 2,363 | 2,445 | N/A |
|  |  | 66 | Conventional 68 | 64 | 87 | N/A |
|  |  | \$479,288 | Sales \$462,500 | \$499,000 | \$465,000 | N/A |
| 95758 Elk Grove | Total Sales <br> Median Sales Price <br> Average Price/Square Foot <br> Average Sq Ft of Property <br> Total Listing Inventory * <br> Total Listing Median Price $\infty$ | 68 | REO Sales 0 | 83 | 86 | 617 |
|  |  | \$370,000 | \$0 | $\begin{array}{r} \$ 380,000 \\ \$ 222 \end{array}$ | \$350,000 | \$368,000 |
|  |  | \$222 | Short Sales 0 |  | \$197 | N/A |
|  |  | 1,860 | $\begin{array}{r} \$ 0 \\ \text { Conventional } 68 \end{array}$ | $\begin{gathered} \$ 222 \\ 1,860 \end{gathered}$ | 1,886 |  |
|  |  | 80 |  | $\begin{array}{r} 79 \\ \$ 399,900 \\ \hline \end{array}$ | $\begin{array}{r} 110 \\ \$ 352,450 \\ \hline \end{array}$ | N/A |
|  |  | \$399,205 | Sales \$370,000 |  |  |  |
| 95811 <br> Sacramento <br> Midtown <br> (Zip Code formed <br> 7/01/07) |  |  |  | 0 |  | 11 |
|  | Total Sales <br> Median Sales Price <br> Average Price/Square Foot <br> Average Sq Ft of Property <br> Total Listing Inventory * <br> Total Listing Median Price $\infty$ | 3 | REO Sales 0 |  | 1 |  |
|  |  | \$620,000 | \$0 | \$0 | \$490,000 | \$580,000 |
|  |  | \$0 | Short Sales 0 | \$0 | ¢ $\mathbf{\$} \mathbf{1 , 3 8 4}$ | N/A |
|  |  | 0 | \$0 |  |  |  |
|  |  |  | Conventional 3 | 6 | 3 | N/A |
|  |  | \$799,250 | Sales \$620,000 | \$699,700 | \$525,000 | N/A |
| 95814SacramentoDowntownMidtown | Total Sales <br> Median Sales Price <br> Average Price/Square Foot <br> Average Sq Ft of Property <br> Total Listing Inventory * <br> Total Listing Median Price $\infty$ | 1 | REO Sales 0 | 2 | 2 | 231 |
|  |  | \$501,000 | \$0 | \$644,083 | \$667,450 | \$205,000 |
|  |  | \$365 | Short Sales 0 | \$365 | \$240 | N/A |
|  |  | 1,766 | \$0 | 1,766 | 2,979 | N/A |
|  |  | 10 | Conventional 1 | 10 | 2 | N/A |
|  |  | \$562,000 | Sales \$501,000 | \$593,921 | \$729,500 | N/A |

## Single Family Home Sales by ZIP CODE

September 2017

| Zip Code |  | Current Month | Sales Breakdown | Last Month | Last Year | Year-to-Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (by type) |  |  |  |  |  |  |
| 95815 <br> Sacto Arden Arcade Creek | Total Sales | 22 | REO Sales 1 | 32 | 28 | 231 |
|  | Median Sales Price | \$237,250 | \$123,650 | \$210,000 | \$168,750 | \$205,000 |
|  | Average Price/Square Foot | \$197 | Short Sales 0 | \$197 | \$147 | N/A |
|  | Average Sq Ft of Property | 1,109 | \$0 | 1,109 | 1,290 | N/A |
|  | Total Listing Inventory * | 45 | Conventional 21 | 37 | 43 | N/A |
|  | Total Listing Median Price $\infty$ | \$237,000 | Sales \$240,000 | \$235,000 | \$204,999 | N/A |
| 95816 Sacramento Downtown Midtown | Total Sales | 15 | REO Sales 0 | 14 | 21 | 107 |
|  | Median Sales Price | \$550,000 | \$0 | \$467,500 | \$456,000 | \$547,640 |
|  | Average Price/Square Foot | \$427 | Short Sales 0 | \$427 | \$368 | N/A |
|  | Average Sq Ft of Property | 1,301 | \$0 | 1,301 | 1,555 | N/A |
|  | Total Listing Inventory * | 37 | Conventional 15 | 37 | 36 | N/A |
|  | Total Listing Median Price $\infty$ | \$673,900 | Sales \$550,000 | \$674,900 | \$573,842 | N/A |
| 95817 | Total Sales | 21 | REO Sales 0 | 19 | 25 | 195 |
| East | Median Sales Price | \$330,000 | \$0 | \$333,000 | \$305,000 | \$322,500 |
| Sacramento | Average Price/Square Foot | \$316 | Short Sales 0 | \$316 | \$265 | N/A |
|  | Average Sq Ft of Property | 1,119 | \$0 | 1,119 | 1,194 | N/A |
|  | Total Listing Inventory* | 36 | Conventional 21 | 40 | 24 | N/A |
|  | Total Listing Median Price $\infty$ | \$339,950 | Sales \$330,000 | \$364,450 | \$269,000 | N/A |
| 95818 Sacramento Land Park Curtis Park | Total Sales | 24 | REO Sales 0 | 25 | 11 | 207 |
|  | Median Sales Price | \$539,500 | \$0 | \$580,000 | \$470,000 | \$528,271 |
|  | Average Price/Square Foot | \$383 | Short Sales 0 | \$383 | \$359 | N/A |
|  | Average Sq Ft of Property | 1,579 | \$0 | 1,579 | 1,600 | N/A |
|  | Total Listing Inventory * | 40 | Conventional 24 | 31 | 45 | N/A |
|  | Total Listing Median Price $\infty$ | \$567,400 | Sales \$539,500 | \$650,265 | \$449,900 | N/A |
| 95819EastSacramento | Total Sales | 22 | REO Sales 0 | 23 | 18 | 181 |
|  | Median Sales Price | \$562,500 | \$0 | \$507,000 | \$532,250 | \$550,000 |
|  | Average Price/Square Foot | \$414 | Short Sales 0 | \$414 | \$384 | N/A |
|  | Average Sq Ft of Property | 1,523 | \$0 | 1,523 | 1,555 | N/A |
|  | Total Listing Inventory* | 36 | Conventional 22 | 31 | 35 | N/A |
|  | Total Listing Median Price $\infty$ | \$573,500 | Sales \$562,500 | \$624,888 | \$549,000 | N/A |
| $\begin{aligned} & 95820 \\ & \text { Elder Creek } \\ & \text { Fruitridge } \end{aligned}$ | Total Sales | 40 | REO Sales 0 | 47 | 51 | 430 |
|  | Median Sales Price | \$269,000 | \$0 | \$275,000 | \$242,000 | \$250,000 |
|  | Average Price/Square Foot | \$239 | Short Sales 1 | \$239 | \$221 | N/A |
|  | Average Sq Ft of Property | 0 | \$168,000 | 1,227 | 1,120 | N/A |
|  | Total Listing Inventory * | 84 | Conventional 39 | 81 | 91 | N/A |
|  | Total Listing Median Price $\infty$ | \$250,000 | Sales \$270,000 | \$259,960 | \$224,000 | N/A |
| $\begin{gathered} 95821 \\ \text { Sacto Arden } \\ \text { Arcade Creek } \end{gathered}$ | Total Sales | 38 | REO Sales 0 | 37 | 34 | 307 |
|  | Median Sales Price | \$304,000 | \$0 | \$341,000 | \$290,000 | \$319,000 |
|  | Average Price/Square Foot | \$234 | Short Sales 1 | \$234 | \$215 | N/A |
|  | Average Sq Ft of Property | 1,577 | $\$ 295,000$ | 1,577 | 1,429 | N/A |
|  | Total Listing Inventory * | 74 | Conventional 37 | 1,66 | 61 | N/A |
|  | Total Listing Median Price $\infty$ | \$353,950 | Sales \$310,000 | \$325,000 | \$339,950 | N/A |
| 95822South LandParkGreenhaven | Total Sales | 43 | REO Sales 0 | 59 | 65 | 435 |
|  | Median Sales Price | \$260,000 | \$0 | \$265,000 | \$246,000 | \$262,000 |
|  | Average Price/Square Foot | \$228 | Short Sales 1 | \$228 | \$206 | N/A |
|  | Average Sq Ft of Property | 1,383 | \$180,000 | 1,383 | 1,358 | N/A |
|  | Total Listing Inventory * | 64 | Conventional 42 | 49 | 87 | N/A |
|  | Total Listing Median Price $\infty$ | \$304,000 | Sales \$265,750 | \$299,000 | \$239,900 | N/A |
| 95823SacramentoFranklinFreeport | Total Sales | 49 | REO Sales 3 | 63 | 56 | 489 |
|  | Median Sales Price | \$265,000 | \$275,000 | \$271,000 | \$249,950 | \$265,000 |
|  | Average Price/Square Foot | \$201 | Short Sales 1 | \$201 | \$172 | N/A |
|  | Average Sq Ft of Property | 1,414 | \$230,000 | 1,414 | 1,479 | N/A |
|  | Total Listing Inventory * | 95 | Conventional 45 | 80 | 99 | N/A |
|  | Total Listing Median Price $\infty$ | \$279,900 | Sales \$265,000 | \$275,450 | \$250,000 | N/A |
| 95824 <br> Sacramento Elder Creek Fruitridge | Total Sales | 15 | REO Sales 0 | 18 | 26 | 178 |
|  | Median Sales Price | \$210,000 | \$0 | \$235,250 | \$197,500 | \$210,000 |
|  | Average Price/Square Foot | \$191 | Short Sales 1 | \$191 | \$170 | N/A |
|  | Average Sq Ft of Property | 1,207 | \$223,900 | 1,207 | 1,191 | N/A |
|  | Total Listing Inventory * | 52 | Conventional 14 | 32 | 34 | N/A |
|  | Total Listing Median Price $\infty$ | \$229,950 | Sales \$210,000 | \$230,000 | \$199,000 | N/A |
| $\begin{gathered} 95825 \\ \text { Sacto Arden } \\ \text { Arcade Creek } \end{gathered}$ |  |  |  |  |  |  |
|  | Total Sales Median Sales Price | \$295,500 ${ }^{14}$ | REO Sales 0 | \$288,000 ${ }^{11}$ | \$299,950 ${ }^{14}$ | \$334,250 ${ }^{108}$ |
|  | Average Price/Square Foot | \$220 | Short Sales 0 | \$220 | \$203 | N/A |
|  | Average Sq Ft of Property | 1,400 | \$0 | 1,400 | 1,766 | N/A |
|  | Total Listing Inventory * | 26 | Conventional 14 | 24 | 32 | N/A |
|  | Total Listing Median Price $\infty$ | \$394,700 | Sales \$295,500 | \$382,450 | \$434,000 | N/A |
| 95826 Rosemont College Greens Mayhew | Total Sales | 37 | REO Sales 4 | 45 | 37 | 350 |
|  | Median Sales Price | \$320,000 | \$295,250 | \$295,000 | \$299,000 | \$305,000 |
|  | Average Price/Square Foot | \$223 | Short Sales 0 | \$223 | \$206 | N/A |
|  | Average Sq Ft of Property | 1,374 | \$0 | 1,374 | 1,501 | N/A |
|  | Total Listing Inventory * | 33 | Conventional 33 | 42 | 59 | N/A |
|  | Total Listing Median Price $\infty$ | \$329,900 | Sales \$320,000 | \$337,750 | \$290,000 | N/A |

Sacramento Association of REALTORS ${ }^{\circledR}$
Single Family Home Sales by ZIP CODE
September 2017

| Zip Code |  | Current Month | Sales Breakdown | Last Month | Last Year | Year-to-Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (by type) |  |  |  |  |  |
| 95827 | Total Sales | 18 | REO Sales 0 | 21 | 15 | 146 |
| Rosemont | Median Sales Price | \$296,500 | \$0 | \$325,000 | \$273,000 | \$304,000 |
| College Greens | Average Price/Square Foot | \$205 | Short Sales 0 | \$205 | \$187 | N/A |
| Mayhew | Average Sq Ft of Property | 1,646 | \$0 | 1,646 | 1,556 | N/A |
|  | Total Listing Inventory * | 1,62 | Conventional 18 | 34 | 26 | N/A |
|  | Total Listing Median Price $\infty$ | \$301,500 | Sales \$296,500 | \$312,475 | \$295,000 | N/A |
| 95828 | Total Sales | 52 | REO Sales 2 | 54 | 47 | 456 |
| Sacramento | Median Sales Price | \$296,450 | \$274,500 | \$280,450 | \$254,000 | \$280,000 |
| Florin | Average Price/Square Foot | \$200 | Short Sales 0 | \$200 | \$188 | N/A |
|  | Average Sq Ft of Property | 1,489 | \$0 | 1,489 | 1,391 | N/A |
|  | Total Listing Inventory* | 103 | Conventional 50 | 93 | 100 | N/A |
|  | Total Listing Median Price $\infty$ | \$310,000 | Sales \$296,450 | \$299,990 | \$269,900 | N/A |
| 95829 | Total Sales | 35 | REO Sales 0 | 35 | 27 | 286 |
| Sacramento | Median Sales Price | \$355,798 | \$0 | \$375,000 | \$335,000 | \$362,965 |
| Florin | Average Price/Square Foot | \$215 | Short Sales 0 | \$215 | \$201 | N/A |
|  | Average Sq Ft of Property | 1,970 | \$0 | 1,970 | 1,916 | N/A |
|  | Total Listing Inventory * | 47 | Conventional 35 | 59 | 57 | N/A |
|  | Total Listing Median Price $\infty$ | \$449,900 | Sales \$355,798 | \$459,000 | \$399,900 | N/A |
| 95830 | Total Sales | 1 | REO Sales 0 | 0 | 4 | 6 |
| Sacramento | Median Sales Price | \$935,000 | \$0 | \$0 | \$812,500 | \$679,950 |
| Florin | Average Price/Square Foot | \$0 | Short Sales 0 | \$0 | \$255 | N/A |
|  | Average Sq Ft of Property | 0 | \$0 | 0 | 3,163 | N/A |
|  | Total Listing Inventory * | 3 | Conventional 1 | 3 | 1 | N/A |
|  | Total Listing Median Price $\infty$ | \$579,000 | Sales \$935,000 | \$818,000 | \$875,000 | N/A |
|  |  |  |  |  |  |  |
| 95831 | Total Sales | 24 | REO Sales 0 | 35 | 43 | 235 |
| Sacto | Median Sales Price | \$464,500 | \$0 | \$440,000 | \$398,000 | \$435,000 |
| S Land Park Greenhaven | Average Price/Square Foot | \$243 | Short Sales 0 | \$243 | \$216 | N/A |
|  | Average Sq Ft of Property | 1,987 | \$0 | 1,987 | 1,922 | N/A |
|  | Total Listing Inventory * | 43 | Conventional 24 | 40 | 45 | N/A |
|  | Total Listing Median Price $\infty$ | \$459,900 | Sales \$464,500 | \$458,500 | \$439,950 | N/A |
| 95832 | Total Sales | 12 | REO Sales 0 | 6 | 8 | 98 |
| Sacto | Median Sales Price | \$250,900 | \$0 | \$297,500 | \$265,000 | \$242,750 |
| Franklin | Average Price/Square Foot | \$189 | Short Sales 0 | \$189 | \$161 | N/A |
| Freeport | Average Sq Ft of Property | 1,731 | $\$ 0$ | 1,731 | 1,634 | N/A |
|  | Total Listing Inventory * | 21 | Conventional 12 | 21 | 28 | N/A |
|  | Total Listing Median Price $\infty$ | \$259,500 | Sales \$250,900 | \$245,000 | \$215,500 | N/A |
| 95833 | Total Sales | 30 | REO Sales 0 | 40 | 40 | 300 |
| Natomas | Median Sales Price | \$305,500 | \$0 | \$304,000 | \$272,500 | \$292,500 |
| Del Paso | Average Price/Square Foot | \$212 | Short Sales 1 | \$212 | \$186 | N/A |
| Heights | Average Sq Ft of Property | 1,515 | \$301,000 | 1,515 | 1,584 | N/A |
|  | Total Listing Inventory * | 56 | Conventional 29 | 54 | 46 | N/A |
|  | Total Listing Median Price $\infty$ | \$315,450 | Sales \$310,000 | \$314,950 | \$324,450 | N/A |
| 95834 | Total Sales | 27 | REO Sales 0 | 26 | 21 | 264 |
| Natomas | Median Sales Price | \$324,900 | \$0 | \$317,950 | \$349,900 | \$339,000 |
| Del Paso | Average Price/Square Foot | \$218 | Short Sales 0 | \$218 | \$185 | N/A |
| Heights | Average Sq Ft of Property | 1,618 | \$0 | 1,618 | 1,914 | N/A |
|  | Total Listing Inventory * | 56 | Conventional 27 | 57 | 36 | N/A |
|  | Total Listing Median Price $\infty$ | \$417,450 | Sales \$324,900 | \$399,000 | \$359,450 | N/A |
| 95835 | Total Sales | 57 | REO Sales 0 | 59 | 72 | 468 |
| Natomas | Median Sales Price | \$391,000 | \$0 | \$414,500 | \$343,750 | \$389,457 |
| Del Paso | Average Price/Square Foot | \$203 | Short Sales 1 | \$203 | \$186 | N/A |
| Heights | Average Sq Ft of Property | 2,178 | \$320,000 | 2,178 | 2,051 | N/A |
|  | Total Listing Inventory * | 101 | Conventional 56 | 100 | 76 | N/A |
|  | Total Listing Median Price $\infty$ | \$429,000 | Sales \$393,000 | \$419,500 | \$398,500 | N/A |
| 95836 | Total Sales | 0 | REO Sales 0 | 0 | 0 | 0 |
| Natomas | Median Sales Price | \$0 | \$0 | \$0 | \$0 | \$0 |
| Del Paso | Average Price/Square Foot | \$0 | Short Sales 0 | \$0 | \$0 | N/A |
| Heights | Average Sq Ft of Property | 0 | \$0 | 0 | 0 | N/A |
|  | Total Listing Inventory * | 0 | Conventional 0 | 0 | 0 | N/A |
|  | Total Listing Median Price $\boldsymbol{\infty}$ | \$0 | Sales \$0 | \$0 | \$0 | N/A |
| 95837 | Total Sales | 0 | REO Sales 0 | 0 | 0 | 2 |
| Sacto | Median Sales Price | \$0 | \$0 | \$0 | \$0 | \$755,000 |
| Airport | Average Price/Square Foot | \$0 | Short Sales 0 | \$0 | \$0 | N/A |
|  | Average Sq Ft of Property | 0 | \$0 | 0 | 0 | N/A |
|  | Total Listing Inventory* | 5 | Conventional 0 | 5 | 1 | N/A |
|  | Total Listing Median Price $\infty$ | \$1,095,000 | Sales \$0 | \$999,950 | \$1,100,000 | N/A |
| 95838 | Total Sales | 37 | REO Sales 1 | 52 | 38 | 363 |
| Natomas | Median Sales Price | \$235,000 | \$420,000 | \$229,000 | \$198,500 | \$226,000 |
| Del Paso | Average Price/Square Foot | \$193 | Short Sales 0 | \$193 | \$168 | N/A |
| Heights | Average Sq Ft of Property | 1,285 | \$0 | 1,285 | 1,243 | N/A |
|  | Total Listing Inventory* | 70 | Conventional 36 | 64 | 65 | N/A |
|  | Total Listing Median Price $\infty$ | \$259,500 | Sales \$234,000 | \$254,500 | \$220,000 | N/A |

## Single Family Home Sales by ZIP CODE

September 2017

| Zip Code |  | Current Month | Sales Breakdown | Last Month | Last Year | Year-to-Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (by type) |  |  |  |  |  |  |
| 95841 | Total Sales | 10 | REO Sales 0 | 11 | 6 | 83 |
| Sacto Arden | Median Sales Price | \$313,250 | \$0 | \$325,000 | \$313,500 | \$299,000 |
| Arcade Creek | Average Price/Square Foot | \$192 | Short Sales 0 | \$192 | \$190 | N/A |
|  | Average Sq Ft of Property | 1,656 | \$0 | 1,656 | 1,649 | N/A |
|  | Total Listing Inventory * | 18 | Conventional 10 | 20 | 23 | N/A |
|  | Total Listing Median Price $\infty$ | \$324,950 | Sales \$313,250 | \$344,500 | \$280,000 | N/A |
| 95842 <br> Foothill Farms Antelope | Total Sales | 27 | REO Sales 0 | 41 | 35 | 271 |
|  | Median Sales Price | \$265,000 | \$0 | \$269,000 | \$250,000 | \$265,000 |
|  | Average Price/Square Foot | \$220 | Short Sales 0 | \$220 | \$192 | N/A |
|  | Average Sq Ft of Property | 1,265 | \$0 | 1,265 | 1,238 | N/A |
|  | Total Listing Inventory* | 38 | Conventional 27 | 37 | 36 | N/A |
|  | Total Listing Median Price $\infty$ | \$285,450 | Sales \$265,000 | \$294,500 | \$255,000 | N/A |
| $\begin{aligned} & 95843 \\ & \text { Sacto } \end{aligned}$ Antelope | Total Sales | 41 | REO Sales 0 | 61 | 72 | 471 |
|  | Median Sales Price | \$340,000 | \$0 | \$335,000 | \$308,750 | \$328,500 |
|  | Average Price/Square Foot | \$203 | Short Sales 0 | \$203 | \$183 | N/A |
|  | Average Sq Ft of Property | 1,686 | \$0 | 1,686 | 1,767 | N/A |
|  | Total Listing Inventory * | 52 | Conventional 41 | 58 | 81 | N/A |
|  | Total Listing Median Price $\infty$ | \$348,944 | Sales \$340,000 | \$344,950 | \$312,000 | N/A |
| 95864Sacto ArdenArcade Creek | Total Sales | 36 | REO Sales 0 | 47 | 42 | 342 |
|  | Median Sales Price | \$431,950 | \$0 | \$545,000 | \$436,650 | \$430,750 |
|  | Average Price/Square Foot | \$279 | Short Sales 0 | \$279 | \$268 | N/A |
|  | Average Sq Ft of Property | 2,181 | \$0 | 2,181 | 2,029 | N/A |
|  | Total Listing Inventory * | 83 | Conventional 36 | 84 | 90 | N/A |
|  | Total Listing Median Price $\infty$ | \$749,000 | Sales \$431,950 | \$699,450 | \$697,000 | N/A |
| 55605 West Sacramento | Total Sales | 17 | REO Sales 0 | 10 | 7 | 107 |
|  | Median Sales Price | \$255,000 | \$0 | \$281,250 | \$260,000 | \$274,000 |
|  | Average Price/Square Foot | \$209 | Short Sales 0 | \$209 | \$184 | N/A |
|  | Average Sq Ft of Property | 1,406 | \$0 | 1,406 | 1,483 | N/A |
|  | Total Listing Inventory * | 16 | Conventional 17 | 17 | 20 | N/A |
|  | Total Listing Median Price $\infty$ | \$328,500 | Sales \$255,000 | \$348,888 | \$341,500 | N/A |
| 95691 West Sacramento | Total Sales | 45 | REO Sales 0 | 59 | 33 | 408 |
|  | Median Sales Price | \$408,000 | \$0 | \$420,000 | \$365,000 | \$392,000 |
|  | Average Price/Square Foot | \$225 | Short Sales 1 | \$225 | \$211 | N/A |
|  | Average Sq Ft of Property | 1,994 | \$390,000 | 1,994 | 1,916 | N/A |
|  | Total Listing Inventory * | 46 | Conventional 44 | 59 | 56 | N/A |
|  | Total Listing Median Price $\infty$ | \$469,925 | Sales \$411,500 | \$455,000 | \$409,000 | N/A |

* This number represents the amount of listings still listed as active at the time of this report
$\infty$ This number represents the median listing price of ACTIVE listings at the time of this report
This information is based in whole or in part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

