

MLS STATISTICS for May 2015

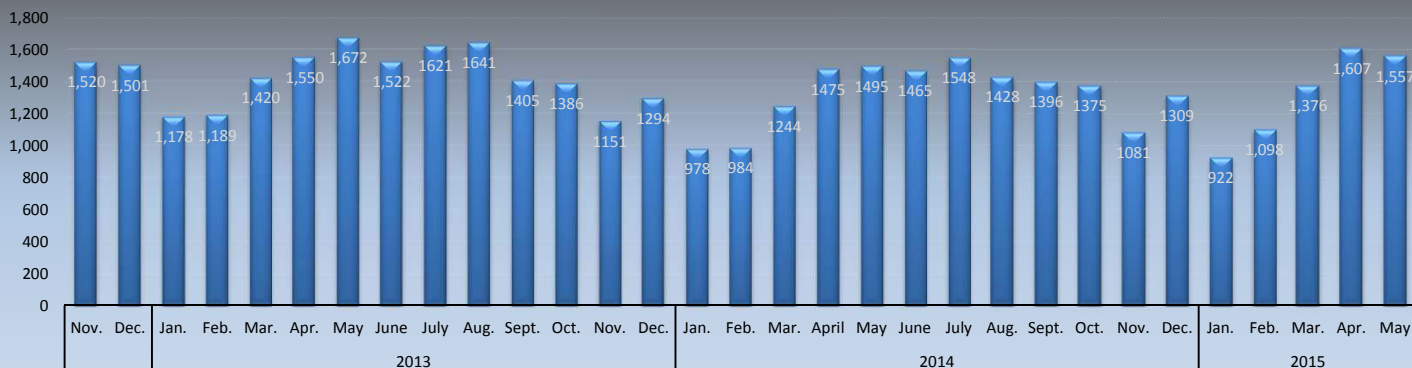
Data for Sacramento County and the City of West Sacramento



SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	2,293		2,308	-0.6%		2,265		1.2%
Active Listing Inventory †	2,732		2,546	7.3%		2,734		-0.1%
Active Short Sale (included above)	101		101	0.0%		126		-19.8%
Pending Short Lender Approval	285		307	-7.2%		462		-38.3%
Pending Sales This Month	1,403		1,428	-1.8%		1,161		20.8%
Number of REO Sales	83	5.3%	104	-20.2%	6.5%	115	7.7%	-27.8%
Number of Short Sales	69	4.4%	88	-21.6%	5.5%	105	7.0%	-34.3%
Equity Sales**	1,405	90.2%	1,415	-0.7%	88.1%	1,275	85.3%	10.2%
Total Number of Closed Escrows	1,557	100%	1,607	-3.1%	100%	1,495	100.0%	4.1%
Months Inventory	1.8 Months		1.6 Months	12.5%		1.8 Months		0.0%
Dollar Value of Closed Escrows	\$495,497,822		\$497,998,249	-0.5%		\$441,428,023		12.2%
Median	\$290,000		\$281,000	3.2%		\$275,000		5.5%
Mean	\$318,239		\$309,893	2.7%		\$295,270		7.8%
Year-to-Date Statistics	1/01/15 to 5/31/15		1/01/15 to 5/31/15			1/1/2014		Change
	SAR monthly data, compiled		MetroList YTD data			5/31/2014		
Number of Closed Escrows	6,531		6,675			6,176		5.7%
Dollar Value of Closed Escrows	\$2,020,366,045		\$2,048,779,661			\$1,779,194,119		13.6%
Median	\$275,000		\$280,000			\$262,500		4.8%
Mean	\$309,350.18		\$306,933			\$287,394		7.6%

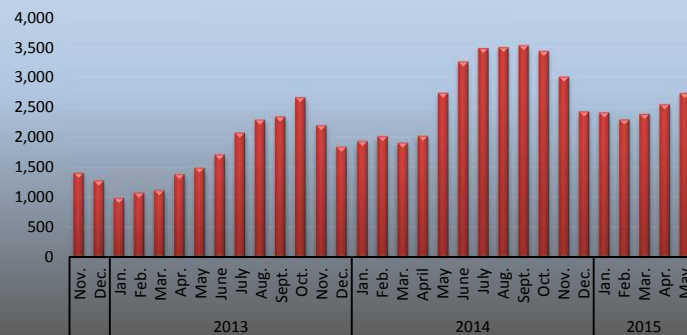
Sales Volume



Median Sales Price



Inventory Volume



† Includes: Active, Active Release Clause, Active Short Sale, Active Short Sale Contingent, Active Court Approval and Active Court Contingent listings

** Owner Equity Sales, previously identified as Conventional Sales, represents all sales other than short sales or lender owned properties. The name has been changed to avoid confusion with sales involving conventional financing for the new buyer

Based on Multiple Listing Service data from MetroList. © 2015 SAR.

Compiled monthly by Tony Vicari, Communications Manager, Sacramento Association of REALTORS® | www.sacrealtor.org | 916.437.1205

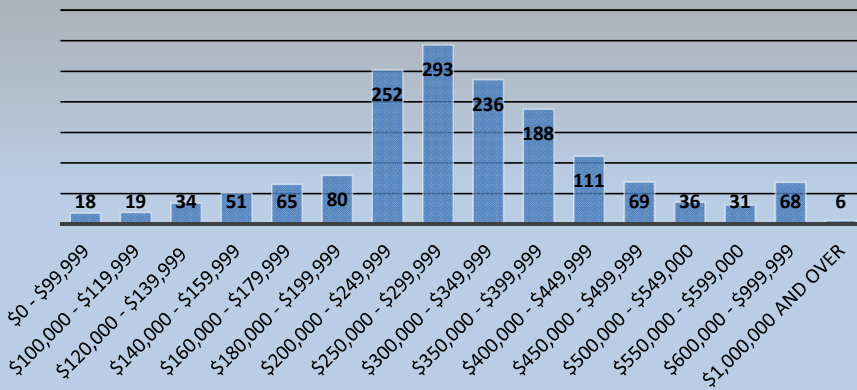
MLS STATISTICS for May 2015

Data for Sacramento County and the City of West Sacramento

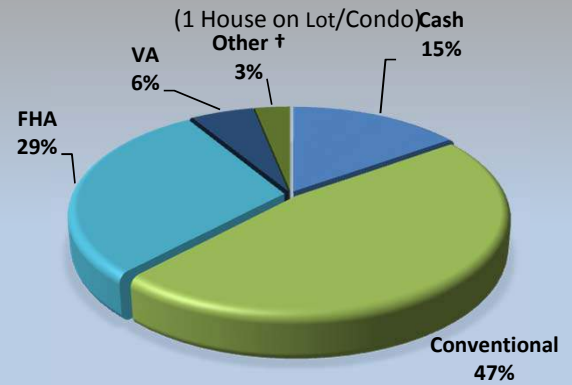
BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

1 House on Lot Total: 1,557

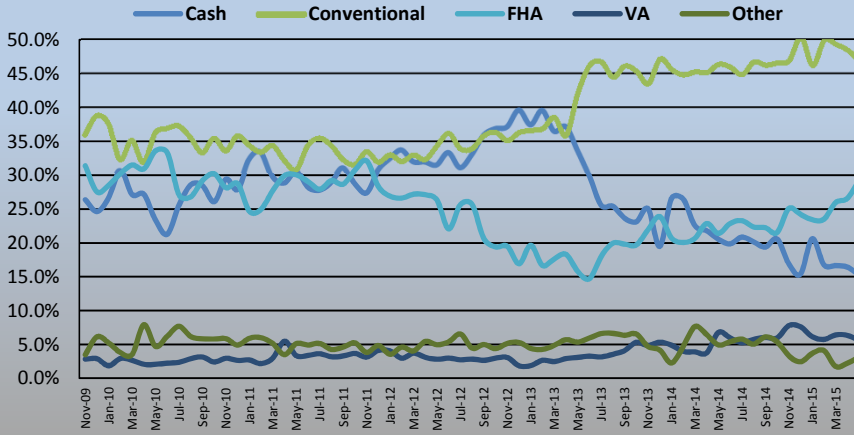


TYPE OF FINANCING



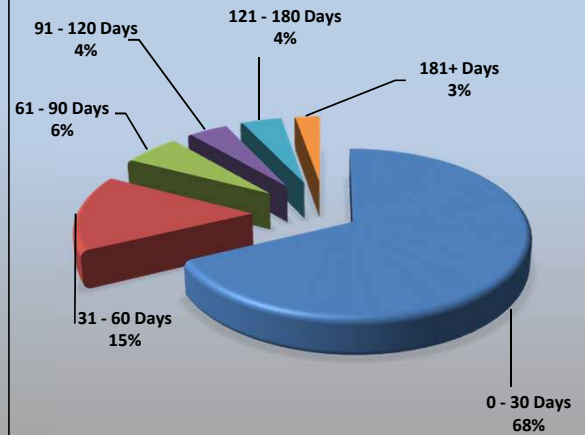
Types of Financing Historical

(% of Sales)



DAYS ON MARKET

(1 House on Lot/Condo)



Type of Financing (Single Family Home only) Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
							Current Month	Last 4 Months	Last 12 Months
Cash	237	15.2%	264	16.4%	0 - 30	1,157	74.3%	64.4%	62.3%
Conventional	729	46.8%	778	48.4%	31 - 60	207	13.3%	15.0%	18.2%
FHA	455	29.2%	427	26.6%	61 - 90	81	5.2%	7.7%	9.0%
VA	87	5.6%	102	6.3%	91 - 120	40	2.6%	5.6%	4.9%
Other †	49	3.1%	36	2.2%	121 - 180	47	3.0%	4.7%	3.8%
Total	1,557	100.0%	1,607	100.0%	181+	25	1.6%	2.6%	1.7%
					Total	1,557	100.0%	100.0%	100.0%

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM: 12
Average DOM: 28
Average Price/Square Foot: \$185.3

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit www.sacrealtor.org/public-affairs/statistics.html.

Based on Multiple Listing Service data from MetroList. © 2015 SAR.

Compiled monthly by Tony Vicari, Communications Manager, Sacramento Association of REALTORS® | www.sacrealtor.org | 916.437.1205

MLS STATISTICS for May 2015

Data for Sacramento County and the City of West Sacramento



CONDOMINIUM REALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	181		190	-4.7%		208		-13.0%
Active Listing Inventory †	259		245	5.7%		271		-4.4%
Active Short Sale (included above)	20		20	0.0%		22		-9.1%
Pending Short Lender Approval	31		34	-8.8%		47		-34.0%
Pending Sales This Month	106		111	-4.5%		94		12.8%
Number of REO Sales	9	6.4%	11	-18.2%	8.1%	20	15.9%	-55.0%
Number of Short Sales	10	7.1%	10	0.0%	7.4%	8	6.3%	25.0%
Equity Sales	121	86.4%	115	5.2%	84.6%	98	77.8%	23.5%
Total Number of Closed Escrows	140	100%	136	2.9%	100%	126	100.0%	11.1%
Months Inventory	1.9 Months		1.8 Months	5.6%		2.2 Months		-13.6%
Dollar Value of Closed Escrows	\$24,933,316		\$22,465,852	11.0%		\$21,687,415		15.0%
Median	\$154,000		\$142,751	7.9%		\$135,300		13.8%
Mean	\$178,095		\$165,190	7.8%		\$172,122		3.5%
Year-to-Date Statistics	01/1/15 to 4/30/15		01/1/15 to 4/30/15			1/1/2014		Change
	SAR monthly data, compiled		MetroList YTD data			4/30/2014		
Number of Closed Escrows	595		605			535		11.2%
Dollar Value of Closed Escrows	\$98,547,768		\$99,462,768			\$72,049,254		36.8%
Median	\$140,000		\$140,000			\$135,250		3.5%
Mean	\$165,627		\$164,401			\$164,016		1.0%

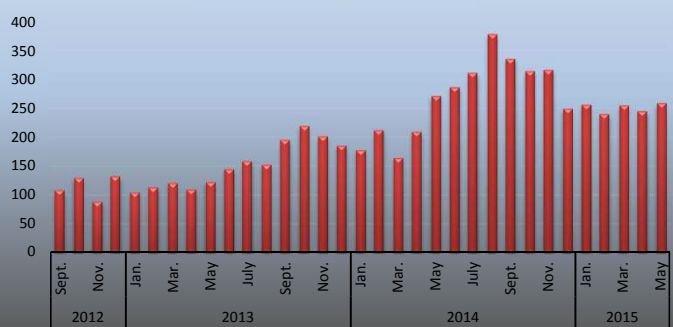
Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Active Release Clause, Active Short Sale, Active Short Sale Contingent, Active Court Approval and Active Court Contingent listings

** Owner Equity Sales, previously identified as Conventional Sales, represents all sales other than short sales or lender owned properties. The name has been changed to avoid confusion with sales involving conventional financing for the new buyer

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit www.sacrealtor.org/publicaffairs/statistics

Based on Multiple Listing Service data from MetroList. © 2014 SAR.

Compiled monthly by Tony Vicari, Communications Manager, Sacramento Association of REALTORS® | www.sacrealtor.org | 916.437.1205

MLS STATISTICS for May 2015

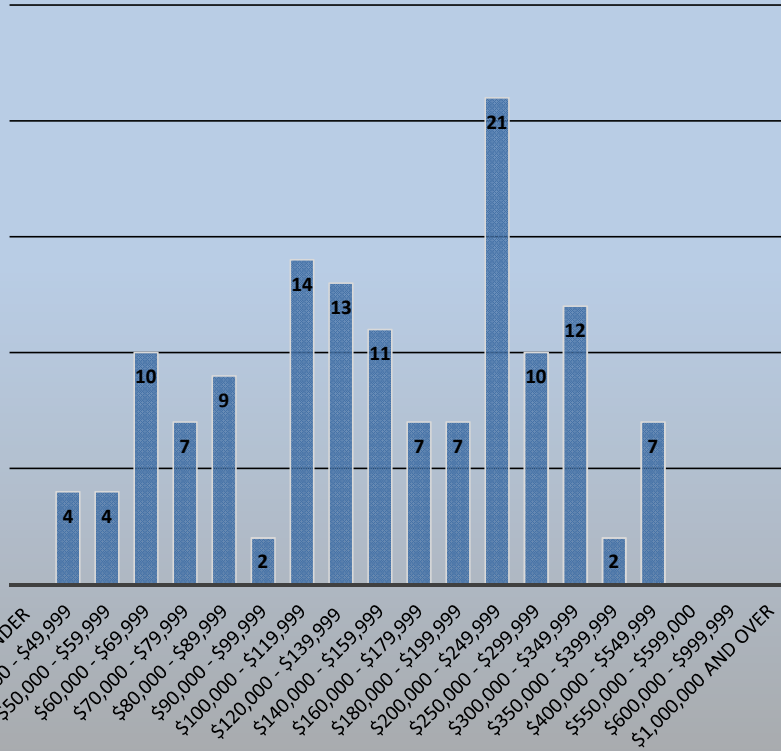
Data for Sacramento County and the City of West Sacramento

BREAKDOWN OF SALES BY PRICE

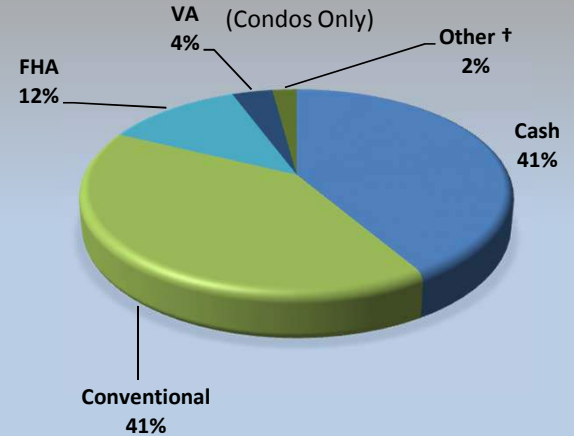
Type of Financing/Days on Market

Condos

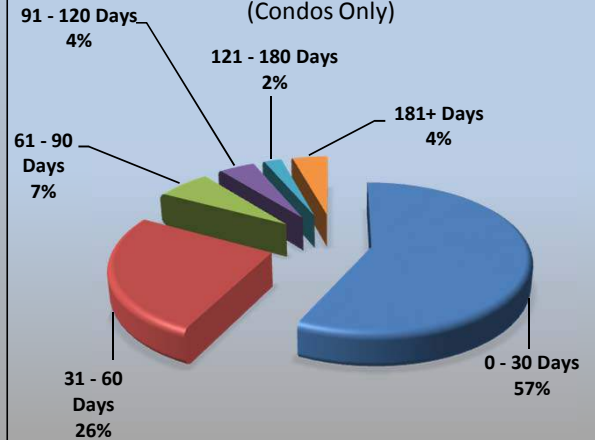
Total: 140



TYPE OF FINANCING



DAYS ON MARKET (Condos Only)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
(Condo Only) Financing Method							Current Month	Last 4 Months	Last 12 Months
Cash	58	41.4%	56	41.2%	0 - 30	80	57.1%	57.6%	57.9%
Conventional	57	40.7%	54	39.7%	31 - 60	36	25.7%	20.1%	21.0%
FHA	17	12.1%	14	10.3%	61 - 90	9	6.4%	9.0%	9.7%
VA	5	3.6%	4	2.9%	91 - 120	6	4.3%	5.5%	5.2%
Other †	3	2.1%	8	5.9%	121 - 180	3	2.1%	4.9%	3.9%
Total	140	100.0%	136	100.0%	181+	6	4.3%	2.9%	2.3%
					Total	140	100.0%	100.0%	100.0%

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financir

Average DOM:

38

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical

information, visit

www.sacrealtor.org/publicaffairs/statistics

Based on Multiple Listing Service data from MetroList. © 2014 SAR.

Compiled monthly by Tony Vicari, Communications Manager, Sacramento Association of REALTORS® | www.sacrealtor.org | 916.437.1205