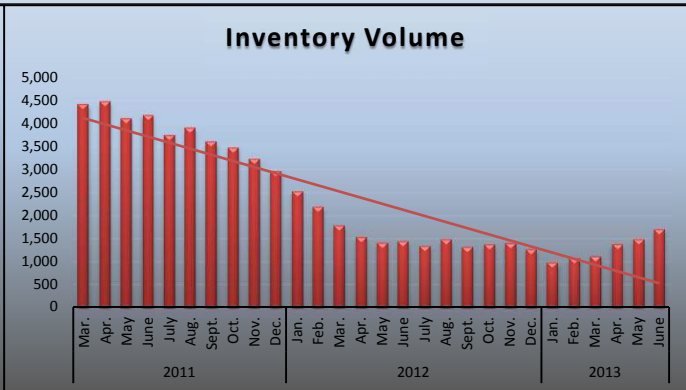
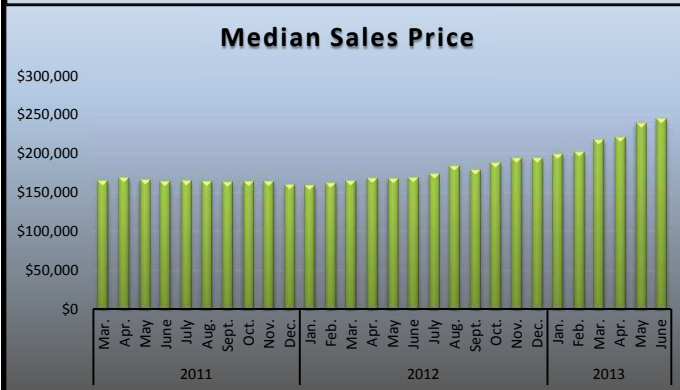


**MLS STATISTICS for June 2013**  
**Data for Sacramento County and the City of West Sacramento**



**SINGLE FAMILY HOME RESALES**

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	2,066		2,049	0.8%		1,398		47.8%
Active Listing Inventory †	1,706		1,488	14.7%		1,442		18.3%
Active Short Sale (included above)	91		66	37.9%		291		
Pending Short Lender Approval	1,010		1,180	-14.4%		2,506		-59.7%
Pending Sales This Month	1,239		1,391	-10.9%		1,576		-21.4%
Number of REO Sales	113	7.4%	115	-1.7%	6.9%	396	22.9%	-71.5%
Number of Short Sales	290	19.1%	371	-21.8%	22.2%	540	31.2%	-46.3%
Conventional Sales	1,119	73.5%	1,186	-5.6%	70.9%	797	46.0%	40.4%
Total Number of Closed Escrows	1,522	100.0%	1,672	-9.0%	100.0%	1,733	100.0%	-12.2%
Months Inventory	1.1 Months		0.9 Months	22.2%		0.8 Months		37.5%
Dollar Value of Closed Escrows	\$416,184,185		\$448,734,255	-7.3%		\$344,421,256		20.8%
Median	\$245,908		\$240,000	2.5%		\$170,229		44.5%
Mean	\$273,446		\$268,382	1.9%		\$198,743		37.6%
<b>Year-to-Date Statistics</b>	<b>01/01/13 to 06/30/13</b>		<b>01/01/13 to 06/30/13</b>			<b>1/1/2012</b>		<b>Change</b>
	<b>SAR monthly data, compiled</b>		<b>MetroList YTD data</b>			<b>6/30/2012</b>		
Number of Closed Escrows	8,531		8,806			9,569		-10.8%
Dollar Value of Closed Escrows	\$2,145,900,085		\$2,207,344,064			\$1,795,291,864		19.5%
Median	\$225,000		\$225,000			\$166,000		35.5%
Mean	\$250,664		\$250,664			\$190,700		31.4%



† includes: Active, Active Release Clause, Active Short Sale, Active Short Sale Contingent, Active Court Approval and Active Court Contingent listings

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit

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# MLS STATISTICS for June 2013

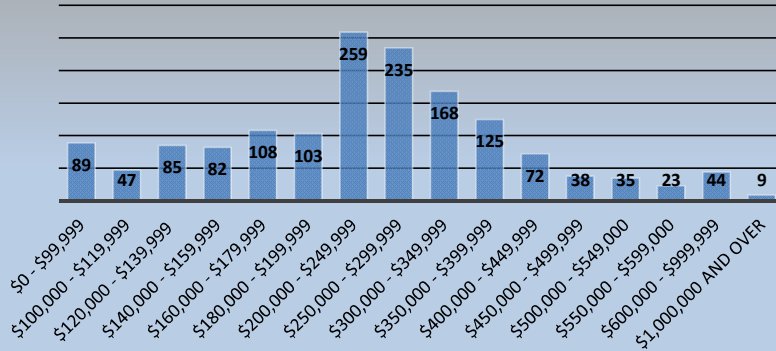
## Data for Sacramento County and the City of West Sacramento

### BREAKDOWN OF SALES BY PRICE

### Type of Financing/Days on Market

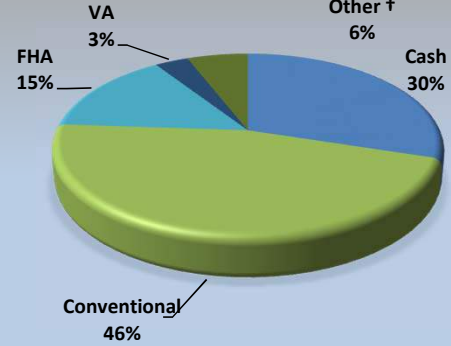
#### 1 House on Lot

Total: 1,522



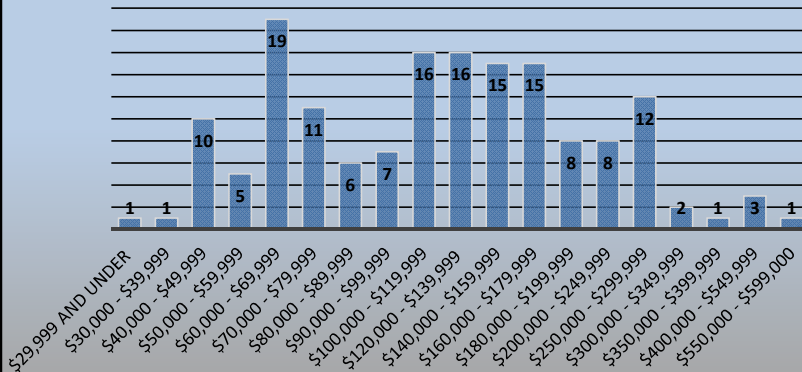
#### TYPE OF FINANCING

(1 House on Lot/Condo)



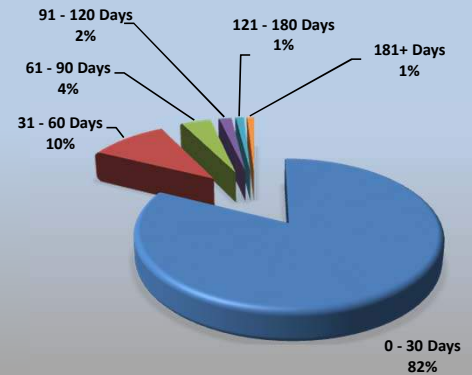
#### Condos

Total: 157



#### DAYS ON MARKET

(1 House on Lot/Condo)



Type of Financing (SFR, condo, PUD only) Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
							Current Month	Last 4 Months	Last 12 Months
Cash	502	29.9%	611	33.6%	0 - 30	1,384	82.4%	81.0%	70.9%
Conventional	776	46.2%	765	42.1%	31 - 60	171	10.2%	10.3%	12.5%
FHA	247	14.7%	287	15.8%	61 - 90	65	3.9%	3.8%	6.0%
VA	55	3.3%	56	3.1%	91 - 120	27	1.6%	2.0%	3.7%
Other †	100	6.0%	97	5.3%	121 - 180	18	1.1%	1.7%	3.6%
<b>Total</b>	<b>1,680</b>	<b>100.0%</b>	<b>1,816</b>	<b>100.0%</b>	<b>181+</b>	<b>15</b>	<b>0.9%</b>	<b>1.3%</b>	<b>3.3%</b>
					<b>Total</b>	<b>1,680</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

\* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM: 11  
 Average DOM: 21  
 Average DOM 1 - 180 Days: 19  
 Average DOM 181+ Days: 256

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