

MLS STATISTICS for July 2013

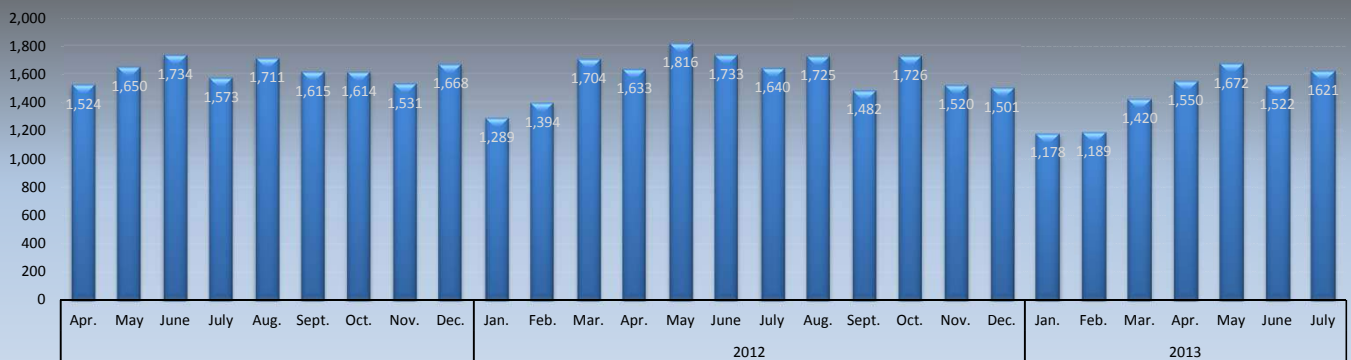
Data for Sacramento County and the City of West Sacramento



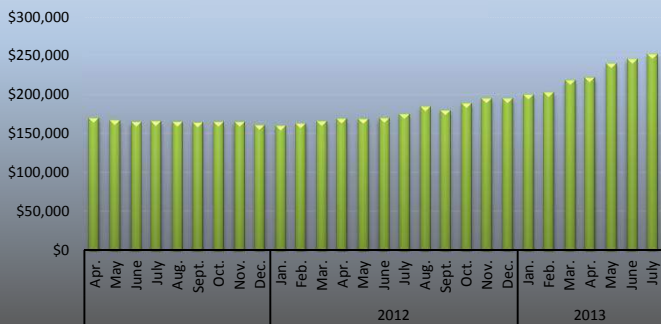
SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	2,283		2,066	10.5%		1,996		14.4%
Active Listing Inventory †	2,071		1,706	21.4%		1,342		54.3%
Active Short Sale (included above)	131		91	44.0%		265		
Pending Short Lender Approval	864		1,010	-14.5%		2,281		-62.1%
Pending Sales This Month	1,282		1,239	3.5%		1,489		-13.9%
Number of REO Sales	83	5.1%	113	-26.5%	7.4%	356	21.7%	-76.7%
Number of Short Sales	291	18.0%	290	0.3%	19.1%	521	31.8%	-44.1%
Conventional Sales	1,247	76.9%	1,119	11.4%	73.5%	763	46.5%	63.4%
Total Number of Closed Escrows	1,621	100.0%	1,522	6.5%	100.0%	1,640	100.0%	-1.2%
Months Inventory	1.3 Months		1.1 Months	18.2%		0.8 Months		62.5%
Dollar Value of Closed Escrows	\$455,253,737		\$416,184,185	9.4%		\$338,373,321		34.5%
Median	\$252,000		\$245,908	2.5%		\$175,000		44.0%
Mean	\$281,194		\$273,446	2.8%		\$206,451		36.2%
Year-to-Date Statistics	01/01/13 to 07/31/13		01/01/13 to 07/31/13			1/1/2012 to 7/31/2012		Change
	SAR monthly data, compiled		MetroList YTD data					
Number of Closed Escrows	10,152		10,490			11,209		-9.4%
Dollar Value of Closed Escrows	\$2,601,153,822		\$2,678,092,729			\$2,133,665,185		21.9%
Median	\$225,000		\$225,000			\$168,000		33.9%
Mean	\$250,664		\$255,300			\$192,884		30.0%

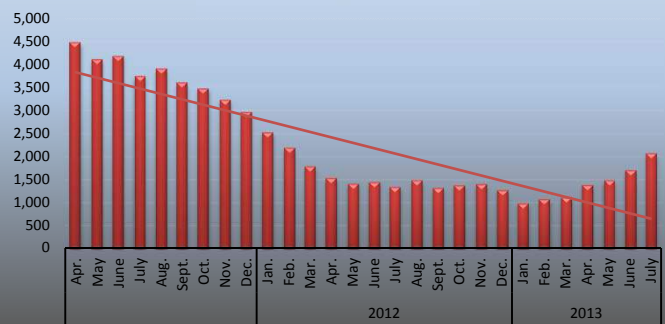
Sales Volume



Median Sales Price



Inventory Volume



† includes: Active, Active Release Clause, Active Short Sale, Active Short Sale Contingent, Active Court Approval and Active Court Contingent listings

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www.sacrealtor.org/publicaffairs/statistics

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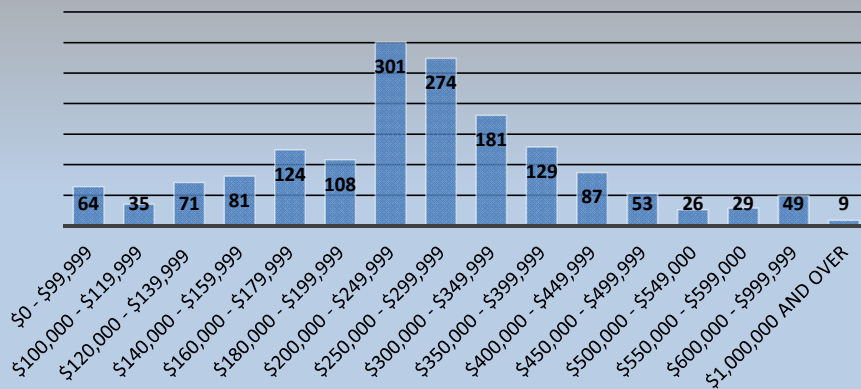
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BREAKDOWN OF SALES BY PRICE

Type of Financing/Days on Market

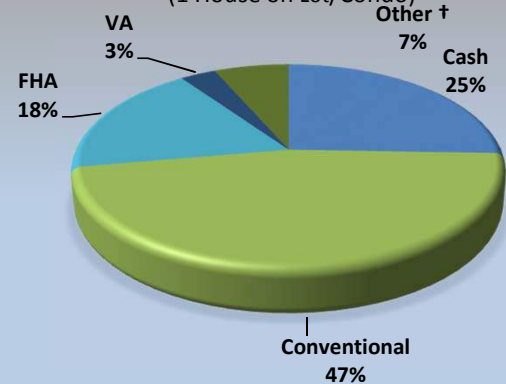
1 House on Lot

Total: 1,621



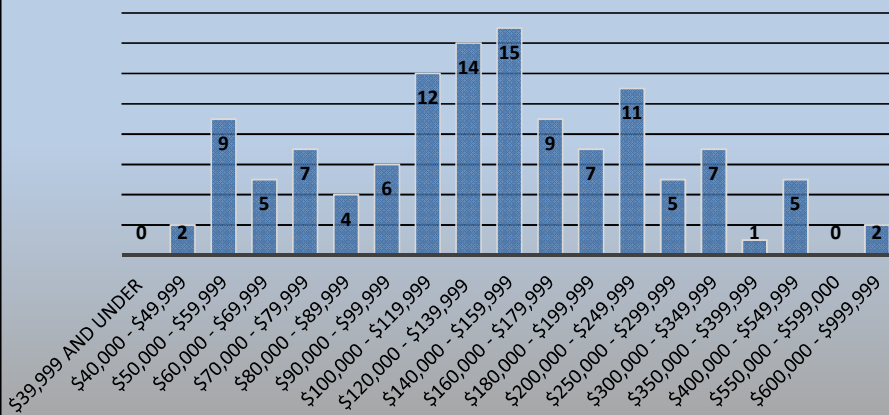
TYPE OF FINANCING

(1 House on Lot/Condo)



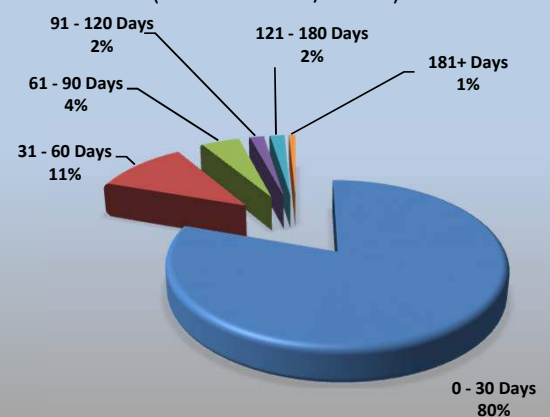
Condos

Total: 121



DAYS ON MARKET

(1 House on Lot/Condo)



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
(SFR, condo, PUD only) Financing Method							Current Month	Last 4 Months	Last 12 Months
Cash	445	25.5%	502	29.9%	0 - 30	1,399	80.3%	81.6%	73.2%
Conventional	814	46.7%	776	46.2%	31 - 60	192	11.0%	10.4%	12.2%
FHA	313	18.0%	247	14.7%	61 - 90	79	4.5%	3.7%	5.6%
VA	55	3.2%	55	3.3%	91 - 120	29	1.7%	1.8%	3.2%
Other †	115	6.6%	100	6.0%	121 - 180	30	1.7%	1.5%	3.1%
Total	1,742	100.0%	1,680	100.0%	181+	13	0.7%	0.9%	2.7%
					Total	1,742	100.0%	100.0%	100.0%

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM: 11
 Average DOM: 22
 Average DOM 1 - 180 Days: 21
 Average DOM 181+ Days: 275

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