

MLS STATISTICS for October 2010
Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
New Listings Published	2,198		2,261	-2.8%		1,869		17.6%
Active Listing Inventory †	5,319		5,139	3.5%		5,392		30.9%
Active Short Sale Contingent *	1,740		1,736	0.2%		n/a		
Number of New Escrows	1,305		1,235	5.7%		1,582		-17.5%
Number of REO Sales	537	40.0%	547	-1.8%	38.2%	713	41.6%	-24.7%
Number of Short Sales	315	23.5%	362	-13.0%	25.3%	356	20.7%	-11.5%
Conventional Sales	489	36.5%	524	-6.7%	36.6%	647	37.7%	-24.4%
Total Number of Closed Escrows	1,341	100.0%	1,433	-6.4%	100.0%	1,716	100.0%	-21.9%
Months Inventory	4 Months		3.6 Months	11.1%		3.1 Months		29.0%
Dollar Value of Closed Escrows	\$275,395,707		\$288,261,446	-4.5%		\$357,138,323		-22.9%
Median	\$179,500		\$180,000	-0.3%		\$185,000		-3.0%
Mean	\$205,366		\$201,441	1.9%		\$208,123		-1.3%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$249,999		

Year-to-Date Statistics	01/01/10 to 10/31/10	01/01/10 to 10/31/10	1/1/2009	Change
	SAR monthly data, compiled	MetroList YTD data	10/31/2009	
Number of Closed Escrows	14,621	15,246	16,901	-13.5%
Dollar Value of Closed Escrows	\$3,053,343,146	\$3,161,068,216	\$3,363,475,200	-9.2%
Median	\$184,900	\$184,900	\$175,000	5.7%
Mean	\$208,833	\$207,338	\$199,010	4.9%

CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	198		219	-9.6%		201	-1.5%
Active Listing Inventory †	526		529	-1.3%		557	26.0%
Active Short Sale Contingent *	176		182			n/a	n/a
Number of New Escrows	108		98	10.2%		115	-6.1%
Number of REO Sales	55	49.1%	64	-14.1%	50.0%	77	-28.6%
Number of Short Sales	27	24.1%	28	-3.6%	21.9%	22	n/a
Conventional Sales	30	26.8%	36	-16.7%	28.1%	34	n/a
Total Closed Escrows	112	100.0%	128	-12.5%	100.0%	133	-15.8%
Dollar Value of Closed Escrows	\$11,271,383		\$13,448,653	-16.2%		\$15,744,943	-28.4%
Median	\$88,750		\$79,950	11.0%		\$95,000	-6.6%
Mean	\$100,637		\$105,068	-4.2%		\$199,818	-49.6%
Mode	\$50,000 - \$59,999		\$100,000 - \$119,999			\$100,000 - \$119,999	

Year-to-Date Statistics	01/01/10 to 10/31/10	01/01/10 to 10/31/10	1/1/2009	Change
	SAR monthly data, compiled	MetroList YTD Data	10/31/2009	
Number of Closed Escrows	1,203	1,251	1,124	7.0%
Dollar Value of Closed Escrows	\$120,341,272	\$138,048,231	\$133,723,629	-10.0%
Median	\$88,500	\$88,500	\$99,444	-11.0%
Mean	\$110,350	\$110,350	\$118,971	-7.2%

† includes: Active, Active Release Clause, Active Short Sale, Active Court Approval and Active Court Contingent listings

*Active Short Sale Contingent listings have been displayed independently to more accurately show the original Total Listing Inventory figure

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit

www.sacrealtor.org/publicaffairs/statistics

Based on Multiple Listing Service data from MetroList. © 2010 SAR.
 Compiled monthly by Sacramento Association of REALTORS® www.sacrealtor.org (916) 437-1205

MLS STATISTICS for October 2010

Data for Sacramento County and the City of West Sacramento

SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Fam Res.	% of Total	Condo/ PUD	% of Total	Res. Incm.	Res. Lots/Land	Other Res.*
\$29,999 and under	2	0.1%	2	1.8%	0	1	1
\$30,000 - \$39,999	5	0.4%	9	8.0%	0	0	0
\$40,000 - \$49,999	16	1.2%	9	8.0%	1	1	0
\$50,000 - \$59,999	16	1.2%	19	17.0%	1	2	3
\$60,000 - \$69,999	34	2.5%	4	3.6%	0	1	6
\$70,000 - \$79,999	34	2.5%	9	8.0%	2	0	3
\$80,000 - \$89,999	40	3.0%	4	3.6%	2	0	6
\$90,000 - \$99,999	39	2.9%	6	5.4%	3	0	3
\$100,000 - \$119,999	95	7.1%	18	16.1%	4	0	5
\$120,000 - \$139,999	118	8.8%	14	12.5%	4	0	5
\$140,000 - \$159,999	139	10.4%	4	3.6%	10	0	3
\$160,000 - \$179,999	132	9.8%	3	2.7%	6	0	4
\$180,000 - \$199,999	94	7.0%	1	0.9%	3	0	1
\$200,000 - \$249,999	231	17.2%	3	2.7%	6	1	2
\$250,000 - \$299,999	151	11.3%	4	3.6%	2	0	3
\$300,000 - \$349,999	75	5.6%	2	1.8%	4	0	0
\$350,000 - \$399,999	46	3.4%	1	0.9%	1	0	0
\$400,000 - \$449,999	18	1.3%	0	0.0%	5	0	1
\$450,000 - \$499,999	13	1.0%	0	0.0%	0	0	1
\$500,000 - \$549,000	12	0.9%	0	0.0%	0	0	0
\$550,000 - \$599,000	9	0.7%	0	0.0%	0	0	0
\$600,000 - \$999,999	19	1.4%	0	0.0%	0	0	0
\$1,000,000 and over	3	0.2%	0	0.0%	2	0	1
Total	1,341	100%	112	100%	56	6	48

Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
					% of Total				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
(SFR, condo, PUD only) Financing Method									
Cash	378	26.1%	443	28.4%	0 - 30	624	43.0%	44.7%	52.2%
Conventional	515	35.5%	520	33.4%	31 - 60	293	20.2%	19.9%	17.1%
FHA	438	30.2%	455	29.2%	61 - 90	170	11.7%	12.0%	10.0%
VA	35	2.4%	49	3.1%	91 - 120	127	8.8%	8.2%	6.5%
Other †	84	5.8%	91	5.8%	121 - 180	149	10.3%	8.9%	7.4%
Total	1,450	100.0%	1,558	100.0%	181+	87	6.0%	6.3%	6.9%
					Total	1,450	100.0%	100.0%	100.0%

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM:	41
Average DOM:	64
Average DOM 1 - 180 Days:	50
Average DOM 181+ Days:	267

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit [www.sacrealtor.org / public affairs / statistics](http://www.sacrealtor.org/publicaffairs/statistics)

Based on Multiple Listing Service data from MetroList. © 2010 SAR.

Compiled monthly by Sacramento Association of REALTORS® www.sacrealtor.org (916) 437-1205