

**MLS STATISTICS for May 2010**  
**Data for Sacramento County and the City of West Sacramento**

**SINGLE FAMILY HOME RESALES**

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
New Listings Published	2,336		2,417	-3.4%		1,706		36.9%
Active Listing Inventory †	4,189		3,679	13.9%		5,063		30.7%
Active Short Sale Contingent *	2,429		2,383	1.9%		n/a		
Number of New Escrows	1,334		1,950	-31.6%		1,733		-23.0%
Number of REO Sales	606	35.2%	594	2.0%	38.7%	1,050	60.6%	-42.3%
Number of Short Sales	407	23.7%	362	12.4%	23.6%	253	14.6%	60.9%
Conventional Sales	707	41.1%	580	21.9%	37.8%	430	24.8%	64.4%
Total Number of Closed Escrows	1,720	100.0%	1,536	12.0%	100.0%	1,733	100.0%	-0.8%
Months Inventory	2.4 Months		2.4 Months	0.0%		2.9 Months		-17.2%
Dollar Value of Closed Escrows	\$370,458,991		\$316,022,139	17.2%		\$348,018,497		6.4%
Median	\$190,000		\$185,000	2.7%		\$180,000		5.6%
Mean	\$215,383		\$205,744	4.7%		\$200,819		7.3%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$249,999		

Year-to-Date Statistics	01/01/10 to 05/31/10	01/01/10 to 05/31/10	1/1/2009	Change
	SAR monthly data, compiled	MetroList YTD data	5/31/2009	
Number of Closed Escrows	7,211	7,453	8,279	-12.9%
Dollar Value of Closed Escrows	\$1,502,372,783	\$1,529,852,255	\$1,591,382,115	-5.6%
Median	\$180,000	\$180,000	\$167,000	7.8%
Mean	\$208,345	\$205,267	\$192,219	8.4%

**CONDOMINIUM RESALES**

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	210		229	-8.3%		174	20.7%
Active Listing Inventory †	495		417	8.8%		493	41.0%
Active Short Sale Contingent *	200		222			n/a	
Number of New Escrows	113		134	-15.7%		115	-1.7%
Number of REO Sales	52	47.3%	53	-1.9%	42.7%	81	-35.8%
Number of Short Sales	34	30.9%	32	6.3%	25.8%	n/a	n/a
Conventional Sales	24	21.8%	39	-38.5%	31.5%	n/a	n/a
Total Closed Escrows	110	100.0%	124	-11.3%	100.0%	130	-15.4%
Dollar Value of Closed Escrows	\$13,636,615		\$14,401,655	-5.3%		\$16,515,206	-17.4%
Median	\$108,000		\$87,000	24.1%		\$104,450	3.4%
Mean	\$126,265		\$109,103	15.7%		\$131,718	-4.1%
Mode	\$40,000 - \$49,999		\$80,000 - \$89,999			\$100,000 - \$119,999	

Year-to-Date Statistics	01/01/10 to 05/31/10	01/01/10 to 05/31/10	1/1/2009	Change
	SAR monthly data, compiled	MetroList YTD Data	5/31/2009	
Number of Closed Escrows	559	576	525	6.5%
Dollar Value of Closed Escrows	\$59,299,797	\$64,001,173	\$60,510,090	-2.0%
Median	\$85,000	\$87,250	\$95,000	-10.5%
Mean	\$106,082	\$111,113	\$115,257	-8.0%

† includes: Active, Active Release Clause, Active Short Sale, Active Court Approval and Active Court Contingent listings

\*Active Short Sale Contingent listings have been displayed independently to more accurately show the original Total Listing Inventory figure

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[www.sacrealtor.org/publicaffairs/statistics](http://www.sacrealtor.org/publicaffairs/statistics)

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# MLS STATISTICS for May 2010

## Data for Sacramento County and the City of West Sacramento

### SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	% of Total	Residential Income	Residential Lots/Land	Other Residential*
\$29,999 and under	0	0.0%	1	0.9%	0	2	0
\$30,000 - \$39,999	4	0.2%	4	3.6%	0	1	0
\$40,000 - \$49,999	15	0.9%	14	12.7%	0	0	1
\$50,000 - \$59,999	17	1.0%	11	10.0%	0	0	2
\$60,000 - \$69,999	21	1.2%	3	2.7%	2	1	5
\$70,000 - \$79,999	42	2.4%	5	4.5%	0	1	4
\$80,000 - \$89,999	42	2.4%	8	7.3%	2	0	2
\$90,000 - \$99,999	35	2.0%	7	6.4%	5	1	3
\$100,000 - \$119,999	109	6.3%	9	8.2%	3	0	9
\$120,000 - \$139,999	157	9.1%	13	11.8%	7	1	6
\$140,000 - \$159,999	155	9.0%	13	11.8%	9	0	3
\$160,000 - \$179,999	178	10.3%	6	5.5%	9	0	3
\$180,000 - \$199,999	148	8.6%	1	0.9%	8	1	2
\$200,000 - \$249,999	309	18.0%	7	6.4%	8	0	5
\$250,000 - \$299,999	188	10.9%	2	1.8%	6	0	0
\$300,000 - \$349,999	113	6.6%	2	1.8%	2	0	1
\$350,000 - \$399,999	71	4.1%	2	1.8%	1	0	0
\$400,000 - \$449,999	36	2.1%	0	0.0%	0	0	0
\$450,000 - \$499,999	18	1.0%	0	0.0%	1	0	0
\$500,000 - \$549,000	16	0.9%	0	0.0%	0	0	0
\$550,000 - \$599,000	14	0.8%	0	0.0%	0	0	0
\$600,000 - \$999,999	29	1.7%	2	1.8%	2	0	0
\$1,000,000 and over	3	0.2%	0	0.0%	0	0	0
<b>Total</b>	<b>1,720</b>	<b>100%</b>	<b>110</b>	<b>100%</b>	<b>65</b>	<b>8</b>	<b>46</b>

Type of Financing Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET		
	# of Units	% of Total	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	427	23.3%	463	27.2%	0 - 30	977	53.4%
Conventional	664	36.3%	544	31.9%	31 - 60	333	18.2%
FHA	615	33.6%	527	30.9%	61 - 90	154	8.4%
VA	38	2.1%	35	2.1%	91 - 120	113	6.2%
Other †	86	4.7%	135	7.9%	121 - 180	119	6.5%
<b>Total</b>	<b>1,830</b>	<b>100.0%</b>	<b>1,704</b>	<b>100.0%</b>	<b>181+</b>	<b>134</b>	<b>7.3%</b>
					<b>Total</b>	<b>1,830</b>	<b>100.0%</b>

\* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

**Median DOM:** 26  
**Average DOM:** 54.6  
**Average DOM 1 - 180 Days:** 39.6  
**Average DOM 181+ Days:** 252.5

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