

MLS STATISTICS for January 2010

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total	Total Listing Inventory	Last Month	Change	% of Total	Last Year	Change
New Listings Published	1,929			1,741	10.8%		1,988	-3.0%
Active Listing Inventory †	3,155		5,379	5,425	-0.8%		5,935	-9.4%
Active Short Sale Contingent *	2,224							
Number of New Escrows	1,288			1,228	4.9%		1,832	-29.7%
Number of REO Sales	515	44.4%		671	-23.2%	40.7%	1,168	-55.9%
Number of Short Sales	273	23.6%		403	-32.3%	24.5%	n/a	n/a
Conventional Sales	371	32.0%		574	-35.4%	34.8%	n/a	n/a
Total Number of Closed Escrows	1,159	100.0%		1,648	-29.7%	100.0%	1,542	-24.8%
Months Inventory	4.6 Months			3.3 Months	39.4%		3.8 Months	21.1%
Dollar Value of Closed Escrows	\$229,079,257			\$351,202,489	-34.8%		\$294,307,444	-22.2%
Median	\$170,000			\$187,500	-9.3%		\$169,000	0.6%
Mean	\$197,653			\$214,017	-7.6%		\$190,861	3.6%
Mode	\$200,000 - \$249,999			\$200,000 - \$249,999			\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/10 to 01/31/10 SAR monthly data, compiled	01/01/10 to 01/31/10 MetroList YTD data	1/1/2009 1/31/2009	Change
Number of Closed Escrows	1,159	N/A	1,542	-24.8%
Dollar Value of Closed Escrows	\$229,079,257	N/A	\$294,307,444	-22.2%
Median	\$170,000	N/A	\$169,000	0.6%
Mean	\$197,653	N/A	\$190,861	3.6%

CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total	Total Listing Inventory	Last Month	Change	% of Total	Last Year	Change
New Listings Published	190			143	32.9%		172	10.5%
Active Listing Inventory †	305		519	513	1.2%		520	-0.2%
Active Short Sale Contingent *	214							
Number of New Escrows	105			78	34.6%		108	-2.8%
Number of REO Sales	46	54.1%		52	-11.5%	45.6%	65	-29.2%
Number of Short Sales	21	24.7%		32	-34.4%	28.1%	n/a	n/a
Conventional Sales	18	21.2%		30	-40.0%	26.3%	n/a	n/a
Total Closed Escrows	85	100.0%		114	-25.4%	100.0%	81	4.9%
Dollar Value of Closed Escrows	\$9,460,738			\$13,917,988	-32.0%		\$9,136,960	3.5%
Median	\$100,001			\$100,001	0.0%		\$95,000	5.3%
Mean	\$111,303			\$125,387	-11.2%		\$112,802	-1.3%
Mode	\$80,000 - \$89,999			\$120,000 - \$139,999			\$100,000 - \$119,999	
Year-to-Date Statistics	01/01/10 to 01/31/10 SAR monthly data, compiled	01/01/10 to 01/31/10 MetroList YTD Data	1/1/2009 1/31/2009	Change				
Number of Closed Escrows	85	N/A	81	4.9%				
Dollar Value of Closed Escrows	\$9,460,738	N/A	\$9,136,960	3.5%				
Median	\$100,001	N/A	\$95,000	5.3%				
Mean	\$111,303	N/A	\$112,802	-1.3%				

† includes: Active, Active Release Clause, Active Short Sale, Active Court Approval and Active Court Contingent listings

*Active Short Sale Contingent listings have been displayed independently to more accurately show the original Total Listing Inventory figure

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit

www.sacrealtor.org/public_affairs/statistics

MLS STATISTICS for January 2010

Data for Sacramento County and the City of West Sacramento

SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	% of Total	Residential Income	Residential Lots/Land	Other Residential*
\$29,999 and under	4	0.3%	1	1.2%	0	2	0
\$30,000 - \$39,999	6	0.5%	8	9.4%	0	0	0
\$40,000 - \$49,999	14	1.2%	7	8.2%	0	0	3
\$50,000 - \$59,999	20	1.7%	4	4.7%	0	0	1
\$60,000 - \$69,999	25	2.2%	10	11.8%	0	0	4
\$70,000 - \$79,999	23	2.0%	4	4.7%	1	1	1
\$80,000 - \$89,999	29	2.5%	13	15.3%	1	1	3
\$90,000 - \$99,999	42	3.6%	3	3.5%	2	2	0
\$100,000 - \$119,999	90	7.8%	7	8.2%	4	0	7
\$120,000 - \$139,999	122	10.5%	10	11.8%	8	1	4
\$140,000 - \$159,999	115	9.9%	5	5.9%	8	0	1
\$160,000 - \$179,999	121	10.4%	2	2.4%	10	0	1
\$180,000 - \$199,999	80	6.9%	3	3.5%	8	0	0
\$200,000 - \$249,999	186	16.0%	3	3.5%	6	1	3
\$250,000 - \$299,999	125	10.8%	1	1.2%	4	1	0
\$300,000 - \$349,999	64	5.5%	1	1.2%	3	0	0
\$350,000 - \$399,999	39	3.4%	1	1.2%	0	0	0
\$400,000 - \$449,999	21	1.8%	1	1.2%	0	0	1
\$450,000 - \$499,999	7	0.6%	0	0.0%	0	0	0
\$500,000 - \$549,000	5	0.4%	0	0.0%	0	0	1
\$550,000 - \$599,000	7	0.6%	1	1.2%	0	0	0
\$600,000 - \$999,999	11	0.9%	0	0.0%	0	0	0
\$1,000,000 and over	3	0.3%	0	0.0%	0	0	0
Total	1,159	100%	85	100%	55	9	30

Type of Financing (SFR, condo, PUD only) Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET		
	# of Units	% of Total	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	332	26.7%	434	24.6%	0 - 30	696	55.9%
Conventional	469	37.7%	684	38.8%	31 - 60	203	16.3%
FHA	355	28.5%	485	27.5%	61 - 90	108	8.7%
VA	23	1.8%	51	2.9%	91 - 120	57	4.6%
Other †	65	5.2%	108	6.1%	121 - 180	91	7.3%
Total	1,244	100.0%	1,762	100.0%	181+	89	7.2%
					Total	1,244	100.0%

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM: 22
Average DOM: 54
Average DOM 1 - 180 Days: 38
Average DOM 181+ Days: 250

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit

www.sacrealtor.org/publicaffairs/statistics