

MLS STATISTICS for August 2010
Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
New Listings Published	2,543		2,407	5.7%		1,705		49.1%
Active Listing Inventory †	5,045		4,748	6.3%		4,987		41.7%
Active Short Sale Contingent *	2,021		2,097	-3.6%		n/a		
Number of New Escrows	1,369		1,383	-1.0%		1,653		-17.2%
Number of REO Sales	541	36.2%	525	3.0%	38.5%	801	47.6%	-32.5%
Number of Short Sales	398	26.6%	318	25.2%	23.3%	317	18.8%	25.6%
Conventional Sales	557	37.2%	520	7.1%	38.2%	565	33.6%	-1.4%
Total Number of Closed Escrows	1,496	100.0%	1,363	9.8%	100.0%	1,683	100.0%	-11.1%
Months Inventory	3.4 Months		3.5 Months	-2.9%		3 Months		13.3%
Dollar Value of Closed Escrows	\$311,606,509		\$292,714,896	6.5%		\$346,597,302		-10.1%
Median	\$186,000		\$185,000	0.5%		\$190,000		-2.1%
Mean	\$208,712		\$214,915	-2.9%		\$205,940		1.3%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$249,999		

Year-to-Date Statistics	01/01/10 to 08/31/10 SAR monthly data, compiled	01/01/10 to 08/31/10 MetroList YTD data	1/1/2009 8/31/2009	Change
Number of Closed Escrows	11,847	12,369	13,554	-12.6%
Dollar Value of Closed Escrows	\$2,489,685,993	\$2,577,964,507	\$2,668,395,031	-6.7%
Median	\$185,000	\$185,000	\$173,000	6.9%
Mean	\$210,153	\$208,421	\$196,871	6.7%

CONDOMINIUM RESALES

Monthly Statistics	Current Month	% of Total	Last Month	Change	% of Total	Last Year	Change
New Listings Published	244		252	-3.2%		160	52.5%
Active Listing Inventory †	520		498	1.9%		504	47.4%
Active Short Sale Contingent *	223		231			n/a	n/a
Number of New Escrows	105		103	1.9%		122	-13.9%
Number of REO Sales	71	55.5%	70	1.4%	57.4%	53	34.0%
Number of Short Sales	30	23.4%	23	30.4%	18.9%	19	n/a
Conventional Sales	27	21.1%	29	-6.9%	23.8%	46	n/a
Total Closed Escrows	128	100.0%	122	4.9%	100.0%	118	8.5%
Dollar Value of Closed Escrows	\$13,303,616		\$13,935,157	-4.5%		\$13,804,994	-3.6%
Median	\$87,700		\$87,250	0.5%		\$93,300	-6.0%
Mean	\$103,935		\$114,223	-9.0%		\$116,991	-11.2%
Mode	\$100,000 - \$119,999		\$100,000 - \$119,999			\$100,000 - \$119,999	

Year-to-Date Statistics	01/01/10 to 08/31/10 SAR monthly data, compiled	01/01/10 to 08/31/10 MetroList YTD Data	1/1/2009 8/31/2009	Change
Number of Closed Escrows	963	1,000	876	9.9%
Dollar Value of Closed Escrows	\$95,621,236	\$112,392,195	\$104,199,610	-8.2%
Median	\$85,000	\$90,000	\$99,000	-14.1%
Mean	\$99,295	\$112,392	\$118,949	-16.5%

† includes: Active, Active Release Clause, Active Short Sale, Active Court Approval and Active Court Contingent listings

*Active Short Sale Contingent listings have been displayed independently to more accurately show the original Total Listing Inventory figure

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit

www.sacrealtor.org/publicaffairs/statistics

Based on Multiple Listing Service data from MetroList. © 2010 SAR.
 Compiled monthly by Sacramento Association of REALTORS® www.sacrealtor.org (916) 437-1205

MLS STATISTICS for August 2010

Data for Sacramento County and the City of West Sacramento

SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Fam Res.	% of Total	Condo/ PUD	% of Total	Res. Incme.	Res. Lots/Land	Other Res.*
\$29,999 and under	2	0.1%	4	3.1%	0	2	0
\$30,000 - \$39,999	4	0.3%	16	12.5%	0	0	1
\$40,000 - \$49,999	12	0.8%	10	7.8%	0	1	1
\$50,000 - \$59,999	17	1.1%	9	7.0%	1	0	3
\$60,000 - \$69,999	29	1.9%	6	4.7%	2	2	8
\$70,000 - \$79,999	36	2.4%	10	7.8%	2	1	9
\$80,000 - \$89,999	46	3.1%	11	8.6%	2	0	1
\$90,000 - \$99,999	54	3.6%	9	7.0%	1	0	2
\$100,000 - \$119,999	105	7.0%	13	10.2%	7	1	11
\$120,000 - \$139,999	128	8.6%	9	7.0%	5	0	4
\$140,000 - \$159,999	136	9.1%	7	5.5%	4	1	5
\$160,000 - \$179,999	139	9.3%	9	7.0%	10	1	5
\$180,000 - \$199,999	117	7.8%	3	2.3%	9	0	3
\$200,000 - \$249,999	277	18.5%	8	6.3%	8	0	0
\$250,000 - \$299,999	150	10.0%	1	0.8%	8	1	4
\$300,000 - \$349,999	94	6.3%	1	0.8%	0	0	1
\$350,000 - \$399,999	59	3.9%	1	0.8%	2	0	1
\$400,000 - \$449,999	29	1.9%	1	0.8%	0	0	1
\$450,000 - \$499,999	23	1.5%	0	0.0%	1	0	0
\$500,000 - \$549,000	11	0.7%	0	0.0%	1	0	0
\$550,000 - \$599,000	7	0.5%	0	0.0%	0	0	0
\$600,000 - \$999,999	20	1.3%	0	0.0%	0	0	2
\$1,000,000 and over	1	0.1%	0	0.0%	1	0	0
Total	1,496	100%	128	100%	64	10	62

Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
					% of Total				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	Current Month	Last 4 Months	Last 12 Months
(SFR, condo, PUD only) Financing Method									
Cash	464	28.6%	380	25.6%	0 - 30	729	44.9%	50.2%	55.5%
Conventional	578	35.6%	554	37.3%	31 - 60	327	20.1%	18.2%	16.0%
FHA	435	26.8%	402	27.1%	61 - 90	173	10.7%	10.4%	9.1%
VA	47	2.9%	35	2.4%	91 - 120	135	8.3%	7.1%	5.9%
Other †	100	6.2%	114	7.7%	121 - 180	144	8.9%	7.1%	6.8%
Total	1,624	100.0%	1,485	100.0%	181+	116	7.1%	7.0%	6.8%
					Total	1,624	100.0%	100.0%	100.0%

* half-plex, 2-on-1, mobile home

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

Median DOM:	35
Average DOM:	65
Average DOM 1 - 180 Days:	47.6
Average DOM 181+ Days:	276.5

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit [www.sacrealtor.org / public affairs / statistics](http://www.sacrealtor.org/publicaffairs/statistics)

Based on Multiple Listing Service data from MetroList. © 2010 SAR.

Compiled monthly by Sacramento Association of REALTORS® www.sacrealtor.org (916) 437-1205