

# MLS STATISTICS for May 2009

## Data for Sacramento County and the City of West Sacramento

### SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of REOs	Last Month	Change	% of REOs	Last Year	Change
New Listings Published	1,706		1,957	-12.8%		2,323	-26.6%
Total Listing Inventory	5,063		5,377	-5.8%		7,902	-35.9%
Number of New Escrows	1,733		2,059	-15.8%		2,262	-23.4%
Number of REO Sales	1,050	60.6%	1,113	-5.7%	65.2%	1,084	-3.1%
Total Number of Closed Escrows	1,733		1,707	1.5%		1,654	4.8%
Months Inventory	2.9 Months		3.1 Months	-6.5%		4.8 Months	-39.6%
Dollar Value of Closed Escrows	\$348,018,497		\$325,455,502	6.9%		\$421,524,146	-17.4%
Median	\$180,000		\$167,100	7.7%		\$230,250	-21.8%
Mean	\$200,819		\$190,771	5.3%		\$254,851	-21.2%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$250,000	

Year-to-Date Statistics	01/01/09 to 05/31/09	01/01/09 to 05/31/09	01/01/08 to 5/31/2008	Change
	SAR monthly data, compiled	MetroList YTD data		
Number of Closed Escrows	8,279	8,599	6,106	40.8%
Dollar Value of Closed Escrows	\$1,591,382,115	\$1,651,602,134	\$1,621,359,231	1.9%
Median	\$167,000	\$170,000	\$245,000	-30.6%
Mean	\$192,219	\$192,069	\$265,535	-27.7%

### CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	% of REOs	Last Month	Change	% of REOs	Last Year	Change
New Listings Published	174		163	6.7%		196	-11%
Total Listing Inventory	493		484	1.9%		601	-18%
Number of New Escrows	115		133	-13.5%		155	-26%
Number of REO Sales	81	62.3%	70	15.7%	63.1%	55	
Number of Closed Escrows	130		111	17.1%		117	11%
Dollar Value of Closed Escrows	\$16,515,206		\$11,850,927	39.4%		\$21,264,517	-22%
Median	\$104,450		\$90,000	16.1%		\$152,000	-31%
Mean	\$131,718		\$106,765	23.4%		\$181,748	-28%
Mode	\$100,000 - \$119,999		\$100,000 - \$119,999			\$140,000 - \$159,999	

Year-to-Date Statistics	01/01/09 to 05/31/09	01/01/09 to 05/31/09	01/01/08 to 5/31/2008	Change
	SAR monthly data, compiled	MetroList YTD Data		
Number of Closed Escrows	525	563	431	30.6%
Dollar Value of Closed Escrows	\$60,510,090	\$65,020,479	\$74,329,288	-12.5%
Median	\$95,000	\$95,000	\$145,000	-34.5%
Mean	\$115,257	\$115,489	\$172,458	-33.0%

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit [www.sacrealtor.org/public\\_affairs/statistics](http://www.sacrealtor.org/public_affairs/statistics)

Based on Multiple Listing Service data from MetroList. © 2009 SAR.  
Compiled monthly by Sacramento Association of REALTORS® [www.sacrealtor.org](http://www.sacrealtor.org) (916) 437-1205

# MLS STATISTICS for May 2009

## Data for Sacramento County and the City of West Sacramento

### SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	% of Total	Residential Income	Residential Lots/Land	Other Residential*
\$29,999 and under	8	0.5%	2	1.5%	0	3	2
\$30,000 - \$39,999	21	1.2%	6	4.6%	1	2	1
\$40,000 - \$49,999	37	2.1%	10	7.7%	3	0	5
\$50,000 - \$59,999	44	2.5%	10	7.7%	0	0	9
\$60,000 - \$69,999	67	3.9%	6	4.6%	1	0	4
\$70,000 - \$79,999	49	2.8%	9	6.9%	0	0	5
\$80,000 - \$89,999	59	3.4%	11	8.5%	4	0	3
\$90,000 - \$99,999	56	3.2%	9	6.9%	4	0	2
\$100,000 - \$119,999	126	7.3%	12	9.2%	8	1	6
\$120,000 - \$139,999	136	7.8%	10	7.7%	7	0	2
\$140,000 - \$159,999	122	7.0%	11	8.5%	6	0	6
\$160,000 - \$179,999	136	7.8%	4	3.1%	4	1	1
\$180,000 - \$199,999	117	6.8%	8	6.2%	4	0	2
\$200,000 - \$249,999	291	16.8%	11	8.5%	6	0	4
\$250,000 - \$299,999	193	11.1%	7	5.4%	2	0	3
\$300,000 - \$349,999	109	6.3%	2	1.5%	5	0	1
\$350,000 - \$399,999	60	3.5%	0	0.0%	1	1	0
\$400,000 - \$449,999	39	2.3%	1	0.8%	0	0	1
\$450,000 - \$499,999	23	1.3%	1	0.8%	0	0	0
\$500,000 - \$549,000	8	0.5%	0	0.0%	0	0	0
\$550,000 - \$599,000	9	0.5%	0	0.0%	0	0	0
\$600,000 - \$999,999	19	1.1%	0	0.0%	2	0	0
\$1,000,000 and over	4	0.2%	0	0.0%	0	0	0
<b>Total</b>	<b>1,733</b>	<b>100%</b>	<b>130</b>	<b>100%</b>	<b>58</b>	<b>8</b>	<b>57</b>

Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET		
	# of Units	% of Total	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	467	25.1%	503	27.7%	1 - 30	1,019	54.7%
Conventional	787	42.2%	738	40.6%	31 - 60	280	15.0%
FHA	465	25.0%	405	22.3%	61 - 90	173	9.3%
VA	32	1.7%	42	2.3%	91 - 120	137	7.4%
Other †	112	6.0%	130	7.2%	121 - 180	134	7.2%
	1,863	100.0%	1,818	100.0%	181+	120	6.4%
						1,863	100.0%

† includes: contract of sale, creative, owner financing.

\* half-plex, 2-on-1, mobile home

Average DOM: **55 Days**  
Average DOM 1 - 180 Days: **40.5 Days**  
Average DOM 181+ Days: **275 Days**

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit

[www.sacrealtor.org/publicaffairs/statistics](http://www.sacrealtor.org/publicaffairs/statistics)

Based on Multiple Listing Service data from MetroList. © 2009 SAR.

Compiled monthly by Sacramento Association of REALTORS® [www.sacrealtor.org](http://www.sacrealtor.org) (916) 437-1205