

## MLS STATISTICS for June 2009

### Data for Sacramento County and the City of West Sacramento

#### SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Sales	Last Month	Change	% of Sales	Last Year	Change
New Listings Published	1,933		1,706	13.3%		2,508	-22.9%
Total Listing Inventory	5,339		5,063	5.5%		8,414	-36.5%
Number of New Escrows	1,782		1,733	2.8%		2,268	-21.4%
Number of REO Sales	941	54.0%	1,050	-10.4%	60.6%	1,265	-25.6%
Number of Short Sales	290	16.6%	251	15.5%	14.5%	n/a	n/a
Equity Sales	513	29.4%	432	18.8%	24.9%	n/a	n/a
Total Number of Closed Escrows	1,744	100.0%	1,733	0.6%	100.0%	1,883	-7.4%
Months Inventory	3.1 Months		2.9 Months	6.9%		4.5 Months	-31.1%
Dollar Value of Closed Escrows	\$354,079,876		\$348,018,497	1.7%		\$458,418,110	-22.8%
Median	\$180,000		\$180,000	0.0%		\$220,000	-18.2%
Mean	\$203,027		\$200,819	1.1%		\$243,451	-16.6%
Mode	\$200,000 - \$249,999		\$200,000 - \$249,999			\$200,000 - \$250,000	

Year-to-Date Statistics	01/01/09 to 06/30/09	01/01/09 to 06/30/09	01/01/08 to 6/30/2008	Change
	SAR monthly data, compiled	MetroList YTD data		
Number of Closed Escrows	10,023	10,421	8,167	27.6%
Dollar Value of Closed Escrows	\$1,945,461,991	\$2,023,342,675	\$2,120,388,599	-4.6%
Median	\$173,000	\$173,000	\$240,000	-27.9%
Mean	\$194,100	\$194,160	\$259,629	-25.2%

#### CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	% of REOs	Last Month	Change	% of REOs	Last Year	Change
New Listings Published	160		174	-8.0%		181	-11.6%
Total Listing Inventory	492		493	-0.2%		617	-20.3%
Number of New Escrows	140		115	21.7%		147	-4.8%
Number of REO Sales	51	44.0%	81	-37.0%	62.3%	55	-7.3%
Number of Short Sales	21	18.1%	13	61.5%	10.0%	n/a	n/a
Equity Sales	44	37.9%	36	22.2%	27.7%	n/a	n/a
Total Closed Escrows	116	100.0%	130	-10.8%	100.0%	101	14.9%
Dollar Value of Closed Escrows	\$15,018,335		\$16,515,206	-9.1%		\$15,500,100	-3.1%
Median	\$110,750		\$104,450	6.0%		\$137,200	-19.3%
Mean	\$129,468		\$131,718	-1.7%		\$153,466	-15.6%
Mode	\$120,000 - \$139,999		\$100,000 - \$119,999			\$120,000 - \$139,999	

Year-to-Date Statistics	01/01/09 to 06/30/09	01/01/09 to 06/30/09	01/01/08 to 6/30/2008	Change
	SAR monthly data, compiled	MetroList YTD Data		
Number of Closed Escrows	641	683	540	26.5%
Dollar Value of Closed Escrows	\$75,528,425	\$80,730,814	\$91,196,788	-11.5%
Median	\$99,000	\$99,000	\$143,500	-31.0%
Mean	\$117,829	\$118,200	\$168,883	-30.0%

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# MLS STATISTICS for June 2009

## Data for Sacramento County and the City of West Sacramento

### SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	% of Total	Residential Income	Residential Lots/Land	Other Residential*
\$29,999 and under	8	0.5%	2	1.7%	0	1	0
\$30,000 - \$39,999	22	1.3%	6	5.2%	0	0	1
\$40,000 - \$49,999	35	2.0%	11	9.5%	0	0	2
\$50,000 - \$59,999	26	1.5%	5	4.3%	3	0	2
\$60,000 - \$69,999	34	1.9%	12	10.3%	4	1	1
\$70,000 - \$79,999	41	2.4%	2	1.7%	6	2	6
\$80,000 - \$89,999	58	3.3%	9	7.8%	2	0	4
\$90,000 - \$99,999	59	3.4%	5	4.3%	3	1	2
\$100,000 - \$119,999	122	7.0%	12	10.3%	9	1	7
\$120,000 - \$139,999	147	8.4%	14	12.1%	7	2	5
\$140,000 - \$159,999	148	8.5%	12	10.3%	5	0	1
\$160,000 - \$179,999	157	9.0%	3	2.6%	8	2	2
\$180,000 - \$199,999	125	7.2%	2	1.7%	5	1	3
\$200,000 - \$249,999	314	18.0%	13	11.2%	8	0	2
\$250,000 - \$299,999	177	10.1%	2	1.7%	1	0	2
\$300,000 - \$349,999	90	5.2%	3	2.6%	0	0	2
\$350,000 - \$399,999	71	4.1%	1	0.9%	3	0	1
\$400,000 - \$449,999	39	2.2%	0	0.0%	0	0	1
\$450,000 - \$499,999	25	1.4%	0	0.0%	1	0	0
\$500,000 - \$549,000	10	0.6%	0	0.0%	1	0	0
\$550,000 - \$599,000	12	0.7%	1	0.9%	1	0	0
\$600,000 - \$999,999	24	1.4%	1	0.9%	0	0	0
\$1,000,000 and over	0	0.0%	0	0.0%	1	0	0
<b>Total</b>	<b>1,744</b>	<b>100%</b>	<b>116</b>	<b>100%</b>	<b>68</b>	<b>11</b>	<b>44</b>

Type of Financing			Previous Month		LENGTH OF TIME ON MARKET		
	# of Units	% of Total	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	436	23.4%	467	25.1%	1 - 30	1,056	56.8%
Conventional	782	42.0%	787	42.2%	31 - 60	297	16.0%
FHA	490	26.3%	465	25.0%	61 - 90	164	8.8%
VA	48	2.6%	32	1.7%	91 - 120	118	6.3%
Other †	104	5.6%	112	6.0%	121 - 180	118	6.3%
	1,860	100.0%	1,863	100.0%	181+	107	5.8%
						1,860	100.0%

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

\* half-plex, 2-on-1, mobile home

**Median DOM:** 21 Days  
**Average DOM:** 51 Days  
**Average DOM 1 - 180 Days:** 37.5 Days  
**Average DOM 181+ Days:** 264.5 Days

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