

MLS STATISTICS for September 2007

Data for Sacramento County and the City of West Sacramento

SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	Percent of Total	Residential Income	Residential Lots/Land	Other Residential*
UNDER \$140,000	9	1.3%	8	15.1%	1	2	1
\$140,000-\$159,999	14	2.0%	1	1.9%	0	1	5
\$160,000-\$179,999	20	2.8%	10	18.9%	0	0	0
\$180,000-\$199,999	24	3.4%	8	15.1%	0	0	1
\$200,000-\$249,999	80	11.3%	14	26.4%	2	1	0
\$250,000-\$299,999	149	21.1%	4	7.5%	1	1	4
\$300,000-\$349,999	135	19.1%	3	5.7%	2	1	2
\$350,000-\$399,999	92	13.0%	3	5.7%	2	0	0
\$400,000-\$449,999	60	8.5%	1	1.9%	2	0	2
\$450,000-\$499,999	35	5.0%	0	0.0%	1	0	0
\$500,000-\$549,000	25	3.5%	0	0.0%	0	0	0
\$550,000-\$599,000	14	2.0%	0	0.0%	2	0	1
\$600,000-\$649,999	12	1.7%	1	1.9%	0	0	0
\$650,000 - \$699,999	14	2.0%	0	0.0%	0	0	0
\$700,000-\$749,999	8	1.1%	0	0.0%	1	0	0
\$750,000 - \$799,999	3	0.4%	0	0.0%	0	0	0
\$800,000-\$849,999	3	0.4%	0	0.0%	0	1	0
\$850,000 - \$899,999	3	0.4%	0	0.0%	0	0	0
\$900,000-\$949,999	2	0.3%	0	0.0%	0	0	0
\$950,000-\$999,999	1	0.1%	0	0.0%	0	0	1
\$1,000,000 and over	4	0.6%	0	0.0%	0	0	0
Total	707	100%	53	100%	14	7	17

Type of Financing

LENGTH OF TIME ON MARKET

(SFR, condo, PUD only) Financing Method	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	25	3.3%	1-30	291	38.3%
Conventional	655	86.2%	31 - 60	180	23.7%
FHA	12	1.6%	61 - 90	103	13.6%
VA	4	0.5%	91 - 120	86	11.3%
Other*	64	8.4%	121 - 180	70	9.2%
	760	100.0%	181+	30	3.9%
				760	100.0%

*half-plex, 2-on-1, mobile home

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable but it is not guaranteed and should be independently verified. For the most current statistical information, visit www.sacrealtor.org - about us - statistics

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SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	2,702	3,370	-19.8%	N/A	
Total Listing Inventory *	10,043	10,260	-2.1%	N/A	
Number of New Escrows*	911	1,007	-9.5%	N/A	
Number of Closed Escrows	707	902	-21.6%	1,106	-36.1%
Month's Inventory	14.2 Months	11.4 Months	-19.7%	N/A	
Dollar Value of Closed Escrows	\$248,350,363	\$325,678,912	-23.7%	\$444,109,604	-44.1%
Median	\$320,000	\$324,500	-1.4%	\$363,000	-11.8%
Mean	\$351,273	\$361,063	-2.7%	\$402,181	-12.7%
Mode	\$250,000 - \$299,000	\$300,000 - \$349,000		\$300,000-\$349,999	

Year-to-Date Statistics	01/01/07 to 9/30/2007	01/01/06 to 9/30/2006	Change
Total Listing Inventory*	32,591	N/A	
Number of New Escrows*	10,529	N/A	
Number of Closed Escrows	8,081	10,823	-25.3%
Dollar Value of Closed Escrows	\$3,098,909,889	\$4,458,238,424	-30.5%
Median	\$345,000	\$372,000	-7.3%
Mean	\$383,481	\$411,923	-6.9%

*To ensure the greatest possible accuracy, SAR, with the assistance of MetroList, has refined its search methods. The previously reported listing inventory covered a date range rather than all homes currently on the market.

CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	261	299	-12.7%	N/A	
Total Listing Inventory*	839	890	-5.7%	N/A	
Number of New Escrows*	78	71	9.9%	N/A	
Number of Closed Escrows	53	86	-38.4%	81	-35%
Dollar Value of Closed Escrows	\$11,718,513	\$19,598,450	-40.2%	\$20,812,599	-44%
Median	\$197,000	\$206,000	-4.4%	\$237,000	-17%
Mean	\$221,104	\$227,889	-3.0%	\$256,946	-14%
Mode	\$200,000 - \$249,999	\$250,000 - \$299,999		\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/07 to 9/30/2007	01/01/06 to 9/30/2006	Change
Listing Inventory*	2,890	N/A	
Number of New Escrows*	897	N/A	
Number of Closed Escrows	706	646	9.3%
Dollar Value of Closed Escrows	\$169,706,278	\$208,364,966	-18.6%
Median	\$220,000	\$235,000	-6.4%
Mean	\$240,377	\$254,725	-5.6%

*To ensure the greatest possible accuracy, SAR, with the assistance of MetroList, has refined its search methods. The previously reported listing inventory covered a date range rather than all homes currently on the market.

Median: The midpoint at which an equal number of homes sold above and below this value.

Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

Mode: The price range within which the most number of homes were sold.

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