

MLS STATISTICS for June 2007

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	3,688	3,885	-5.1%	4,637	-20.5%
Listing Inventory	5,494	5,565	-1.3%	6,874	-20.1%
Number of New Escrows	815	908	-10.2%	1,031	-21.0%
Number of Closed Escrows	965	940	2.7%	1,313	-26.5%
Dollar Value of Closed Escrows	\$370,552,223	\$363,523,877	1.9%	\$566,502,892	-34.6%
Median	\$339,950	\$350,000	-2.9%	\$380,000	-10.5%
Mean	\$383,992	\$386,728	-0.7%	\$431,786	-11.1%
Mode	\$300,000-\$349,999	\$300,000-\$349,999		\$300,000-\$349,999	

Year-to-Date Statistics	01/01/07 to 6/30/2007	01/01/06 to 6/30/2006	Change
Listing Inventory	31,015	24,829	-19.9%
Number of New Escrows	5,228	4,276	-18.2%
Number of Closed Escrows	5,485	7,252	-24.4%
Dollar Value of Closed Escrows	\$2,148,840,215	\$3,005,980,081	-28.5%
Median	\$352,000	\$373,208	-5.7%
Mean	\$391,767	\$414,504	-5.5%

CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	326	307	6.2%	339	-4%
Listing Inventory	484	446	8.5%	497	-3%
Number of New Escrows	75	82	-8.5%	76	-1%
Number of Closed Escrows	82	73	12.3%	92	-11%
Dollar Value of Closed Escrows	\$20,110,484	\$17,460,302	15.2%	\$24,379,407	-18%
Median	\$224,000	\$218,000	2.8%	\$238,625	-6%
Mean	\$245,250	\$239,182	2.5%	\$264,994	-7%
Mode	\$200,000 - \$249,999	\$200,000 - \$249,999		\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/07 to 6/30/2007	01/01/06 to 6/30/2006	Change
Listing Inventory	2,882	1,299	-54.9%
Number of New Escrows	466	332	-29%
Number of Closed Escrows	468	400	-14.5%
Dollar Value of Closed Escrows	\$116,374,574	\$143,054,446	-18.7%
Median	\$220,000	\$239,000	-7.9%
Mean	\$240,443	\$255,911	-6.0%

Median: The midpoint at which an equal number of homes sold above and below this value.

Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

Mode: The price range within which the most number of homes were sold.

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SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/	Percent of Total	Residential Income	Residential Lots/Land	Other Residential*
UNDER \$140,000	4	0.4%	11	13.4%	0	6	0
\$140,000-\$159,999	11	1.1%	5	6.1%	0	0	1
\$160,000-\$179,999	8	0.8%	8	9.8%	0	1	3
\$180,000-\$199,999	16	1.7%	9	11.0%	0	1	1
\$200,000-\$249,999	89	9.2%	17	20.7%	3	0	6
\$250,000-\$299,999	179	18.5%	16	19.5%	4	2	8
\$300,000-\$349,999	209	21.7%	6	7.3%	5	1	2
\$350,000-\$399,999	131	13.6%	2	2.4%	4	1	1
\$400,000-\$449,999	91	9.4%	3	3.7%	2	1	1
\$450,000-\$499,999	65	6.7%	1	1.2%	2	1	0
\$500,000-\$549,999	48	5.0%	2	2.4%	1	0	2
\$550,000 - \$599,999	24	2.5%	1	1.2%	2	0	0
\$600,000-\$649,999	28	2.9%	0	0.0%	0	1	0
\$650,000 - \$699,999	23	2.4%	0	0.0%	0	0	0
\$700,000-\$749,999	8	0.8%	1	1.2%	0	1	0
\$750,000 - \$799,999	5	0.5%	1	1.2%	0	0	1
\$800,000-\$849,999	4	0.4%	0	0.0%	0	0	0
\$850,000 - \$899,999	3	0.3%	0	0.0%	0	0	0
\$900,000-\$949,999	3	0.3%	0	0.0%	1	0	0
\$950,000-\$999,999	3	0.3%	0	0.0%	0	0	2
\$1,000,000 and over	13	1.3%	0	0.0%	0	1	0
TOTAL	965	100%	82	101%	24	17	27

Mean

LENGTH OF TIME ON MARKET

Financing Method	# of Units	% of Total	(SFR, condo, PUD only)	# of Units	% of Total
			Days on Market (DOM)		
Cash	35	3.2%	1-30	472	45.0%
Conventional	944	88.0%	31 - 60	238	22.7%
FHA	4	0.3%	61 - 90	151	14.4%
VA	4	0.3%	91 - 120	86	8.2%
Other*	90	8.3%	121 - 180	62	5.9%
	1,077	100.1%	181+	38	3.6%
				1,047	99.8%

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