

MLS STATISTICS for July 2007

Data for Sacramento County and the City of West Sacramento

SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/	Percent of Total	Residential Income	Residential Lots/Land	Other Residential*
UNDER \$140,000	4	0.2%	10	13.5%	0	2	1
\$140,000-\$159,999	2	0.2%	8	10.8%	0	0	1
\$160,000-\$179,999	14	1.6%	1	1.4%	0	0	3
\$180,000-\$199,999	20	2.3%	5	6.8%	2	0	3
\$200,000-\$249,999	75	8.7%	20	27.0%	1	1	7
\$250,000-\$299,999	178	20.5%	12	16.2%	1	2	7
\$300,000-\$349,999	164	18.9%	7	9.5%	3	2	6
\$350,000-\$399,999	140	16.1%	4	5.4%	8	0	1
\$400,000-\$449,999	94	10.8%	1	1.4%	2	0	2
\$450,000-\$499,999	47	5.4%	0	0.0%	4	0	2
\$500,000-\$549,999	36	4.2%	2	2.7%	1	0	0
\$550,000 - \$599,999	21	2.4%	1	1.4%	1	0	0
\$600,000-\$649,999	13	1.5%	1	1.4%	0	0	1
\$650,000 - \$699,999	14	1.6%	0	0.0%	0	0	0
\$700,000-\$749,999	9	1.0%	1	1.4%	0	0	1
\$750,000 - \$799,999	9	1.0%	1	1.4%	0	0	0
\$800,000-\$849,999	3	0.3%	0	0.0%	0	0	0
\$850,000 - \$899,999	3	0.3%	0	0.0%	0	0	0
\$900,000-\$949,999	1	0.1%	0	0.0%	1	0	0
\$950,000-\$999,999	6	0.7%	0	0.0%	0	0	1
\$1,000,000 and over	14	1.6%	0	0.0%	0	0	1
TOTAL	867	100%	74	100%	24	7	37

Mean

LENGTH OF TIME ON MARKET

Financing Method	# of Units	% of Total	(SFR, condo, PUD only)	# of Units	% of Total
			Days on Market (DOM)		
Cash	43	4.4%	1-30	362	38.5%
Conventional	831	85.0%	31 - 60	235	25.0%
FHA	8	0.8%	61 - 90	150	15.9%
VA	8	0.8%	91 - 120	85	9.0%
Other*	88	9.0%	121 - 180	79	8.4%
	978	100.0%	181+	30	3.2%
				941	100.0%

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SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	3,801	3,688	3.1%	3,829	-0.7%
Listing Inventory	5,592	5,494	1.8%	5,832	-4.1%
Number of New Escrows	853	815	4.7%	769	10.9%
Number of Closed Escrows	867	965	-10.2%	1,094	-20.7%
Month's Inventory	6.4 Months	5.7 Months	12.3%	5.3 Months	20.8%
Dollar Value of Closed Escrows	\$331,572,523	\$370,552,223	-10.5%	\$448,935,611	-26.1%
Median	\$340,000	\$339,950	0.0%	\$374,750	-9.3%
Mean	\$382,437	\$383,992	-0.4%	\$410,362	-6.8%
Mode	\$250,000-\$299,999	\$300,000-\$349,999		\$300,000-\$349,999	

Year-to-Date Statistics	01/01/07 to 7/31/2007	01/01/06 to 7/31/2006	Change
Listing Inventory	34,816	30,661	13.6%
Number of New Escrows	6,081	5,045	20.5%
Number of Closed Escrows	6,394	8,413	-24.0%
Dollar Value of Closed Escrows	\$2,496,023,891	\$3,479,917,804	-28.3%
Median	\$359,000	\$373,000	-3.8%
Mean	\$390,370	\$413,636	-5.6%

CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	298	326	-8.6%	365	-18%
Listing Inventory	480	484	-0.8%	535	-10%
Number of New Escrows	69	75	-8.0%	90	-23%
Number of Closed Escrows	74	82	-9.8%	78	-5%
Dollar Value of Closed Escrows	\$19,055,237	\$20,110,484	-5.2%	\$20,670,015	-8%
Median	\$226,000	\$224,000	0.9%	\$241,400	-6%
Mean	\$257,503	\$245,250	5.0%	\$265,000	-3%
Mode	\$200,000 - \$249,999	\$200,000 - \$249,999		\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/07 to 7/31/2007	01/01/06 to 7/31/2006	Change
Listing Inventory	3,180	1,664	91.1%
Number of New Escrows	535	422	27%
Number of Closed Escrows	542	478	13.4%
Dollar Value of Closed Escrows	\$133,429,811	\$164,504,461	-18.9%
Median	\$220,000	\$239,000	-7.9%
Mean	\$246,180	\$344,152	-28.5%

Median: The midpoint at which an equal number of homes sold above and below this value.

Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

Mode: The price range within which the most number of homes were sold.

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