

MLS STATISTICS

June 2002 - Sacramento County and the City of West Sacramento

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	2,257	2,335	-3.3	2,695	-13.4
Listing Inventory	4,727	4,503	5.0	5,955	-24.4
Number of New Escrows	1,105	1,167	-5.3	714	63.4
Number of Closed Escrows	1,526	1,692	-9.8	1,643	3.0
Dollar Value of Closed Escrows	\$346,339,000	\$378,150,000	-8.4	\$320,652,000	17.9
Median	\$204,975	\$199,000	3.0	\$175,700	13.3
Mean	\$226,959	\$223,493	1.6	\$195,163	14.5
Mode	\$200,000	\$200,000	NA	\$200,000	NA
	\$249,000	\$249,000		\$249,999	

YEAR-TO-DATE STATISTICS

	01/01/02 to 5/31/02	01/01/02 to 5/31/02	1/1/01 to 6/30/02	% Change
Listings Published	12,394	10,137	14,036	-27.8
Number of New Escrows Opened	5,479	4,374	5,053	-13.4
Number of Closed Escrows	9,040	7,086	8,117	-12.7
Dollar Value of Closed Escrows	\$1,917,025,000	\$1,543,445,000	\$1,493,510,000	3.3
Median	\$189,900	\$187,000	\$165,000	13.3
Mean	\$212,060	\$209,650	\$182,749	14.7

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Single-family		Condos	Resid. Income	Lots/Land
	Residential	Percent of Total			
UNDER \$29,999	1	0.1%	1	0	4
\$30,000-\$39,999	1	0.1%	1	0	3
\$40,000-\$49,999	2	0.1%	0	0	252
\$50,000-\$59,999	0	0.0%	0	0	126
\$60,000-\$69,999	5	0.3%	2	0	118
\$70,000-\$79,999	18	1.2%	11	5	600
\$80,000-\$89,999	22	1.4%	14	105	36
\$90,000-\$99,999	25	1.6%	9	0	24
\$100,000-\$119,999	42	2.7%	13	5	290
\$120,000-\$139,999	105	6.9%	18	5	8
\$140,000-\$159,999	112	7.3%	21	5	7
\$160,000-\$179,999	169	11.1%	5	4	3
\$180,000-\$199,999	229	15.0%	6	10	7
\$200,000-\$249,999	369	24.1%	5	18	1
\$250,000-\$299,999	187	12.2%	7	14	3
\$300,000-\$399,999	153	10.0%	3	10	0
\$400,000-\$499,999	53	3.5%	0	5	0
\$500,000 and over	36	2.4%	0	1	2
TOTAL.....	1,529		116	187	1484

Selling Price	Percent
\$49,999 or less.....	0.3%
\$50,000-\$79,999.....	1.5%
\$80,000-\$99,999.....	3.1%
\$100,000-\$159,999.....	16.9%
\$160,000-\$199,999.....	26.0%
\$200,000-\$399,999.....	46.4%
\$400,000 and over.....	5.8%

TYPE OF FINANCING

Financing	# of Units	% of Total
Cash	50	3.3%
Conventional	1187	77.8%
FHA	170	11.1%
VA	8	0.5%
Other	111	7.3%

LENGTH OF TIME ON MARKET

Days on the Market	# of Units	% of Total
1-30	1100	66.9%
31-60	259	15.7%
61-90	87	5.3%
91-120	36	2.2%
121+	44	2.7%
Average Market Time.....		28

This representation is based in whole or in part on data supplied by MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

- 1 Median: The midpoint at which an equal number of homes sold above and below this value.
 2 Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
 3 Mode: The price range within which the most number of homes were sold.