



Membership Application Procedures

Dear Real Estate Professional:

Thank you for inquiring about joining the Sacramento Association of REALTORS®. Outlined on this cover sheet are the application procedures.

The following items **MUST BE RECEIVED** in order to process your application:

- ☐ Your Application must be fully completed in order to be processed.
- ☐ California Department of Real Estate License: You **must** be listed on the DRE website (www.dre.ca.gov) to be eligible for membership with SAR.

Your license must show affiliated under the brokerage you are applying for membership.

- ☐ New Member Orientation Appointment Form
- ☐ *PAYMENT*

You may

- fax your application package to 916.246.2790
- email to membership@sacrealtor.org
- mail it to SAR at the address below.

Applications are processed until 5:00 Monday through Friday



2003 Howe Ave., Sacramento, CA 95825 ■ 916-922-7711 ■ 916-246-2790 fax ■ www.sacrealtor.org

APPLICATION FOR REALTOR® MEMBERSHIP

PERSONAL INFORMATION

Please refer to me as: Mr Ms Mrs

First Name _____ MI _____ Last Name _____

Home Address _____ Nickname _____

City _____ State _____ Zip _____

Contact Phone _____ Personal Fax _____

E-mail _____ Date of Birth _____

DRE License # _____ Exp. Date _____

I prefer to receive communications from SAR via (please choose one)

☐ Email ☐ Mail-Office ☐ Mail-Home ☐ Mail-P.O. Box _____

List any foreign languages you speak fluently: _____

Would you like your name to be placed on a referral list for foreign language speakers? ☐ Yes ☐ No

I have previously been a REALTOR®. ☐ My NRDS number is _____

YOUR OFFICE INFORMATION

Office Name _____

Office Address _____

City _____ State _____ Zip _____

Office Mailing Address _____
(Include address, city, state, and zip if different from above)

Office Phone _____ Office Fax _____

Have you been sanctioned by the courts or other lawful authorities for violations of civil rights laws or real estate laws within the past three years? ☐ Yes ☐ No

If yes, attach a brief explanation to this application.

Have you been convicted of a crime punishable by imprisonment in excess of one year? ☐ Yes ☐ No

If yes, has at least 10 years elapsed since the date of conviction or the release from confinement, whichever is later? ☐ Yes ☐ No

Member Information Privacy Policy

In an effort to provide quality Member services and to comply with federal regulations, we are required to inform you of the Sacramento Association of REALTORS'® guidelines regarding any information collected from our Members and your rights regarding that information.

- 1. Confidential.** In general, all Member information provided to SAR by their Members is treated as confidential and SAR uses their best efforts to keep such information confidential and prevent unauthorized use. Except for the limited situations described in this policy, SAR will not use your Member information for any purpose without your consent. In addition, we do not provide any information pertaining to: racial or ethnic origin, political opinions, religious or philosophical beliefs, trade union membership or information concerning the sexual orientation or marital status of any individual.
- 2. SAR Member Communications.** From time to time, SAR will use your preferred contact information to send you Membership communications and publications. For example, Members of SAR receive a monthly newsletter and we will need to access and use your preferred mailing address to send you this publication. "Preferred contact information" as used in this section and the remainder of the privacy policy is the information pertaining to your name, email address, preferred mailing address, telephone and facsimile numbers which you indicated to SAR as your preferred contact information to receive communications.
- 3. Member Requests.** You may contact SAR and make requests. In order to respond to your requests, we may need to access and use your Member information. For example, we may need to access your preferred mailing address to send you the information you requested.
- 4. Membership Directory.** We make available on our website (www.sacrealtor.org) a "Membership Directory." The purpose of this directory is to assist the public in locating and contacting our Members. The Member information made available through the Membership Directory is intended to contain only the business contact information of our Members. Under no circumstances will we intentionally display or make available your home address or telephone number in the Membership Directory unless your home information is listed as your business information. If you would like to be removed from the Membership Directory, please see section 8 of the privacy policy, "Choice/Opting Out." If you have corrections or updates to the directory, please see section 9, "Corrections/Updates."
- 5. Names of Directors and Committee Members; Use of Business Contact Information.** For use by SAR Members and for purposes of conducting SAR Board of Directors meetings, we make available on our website and in other print and electronic formats the names of those Members serving as Directors or Committee Chairs of SAR. In addition, in order to provide meeting-related information and to send official notices, we access and use the business contact information of SAR Directors and Committee Chairs and Members, including email and business mailing addresses.
- 6. Requests from the Public.** If the public contacts SAR and requests information regarding one of our Members, we may check our Member database and verify to the public whether the person is in fact a Member of SAR. We may also provide the public with the name and telephone number of the firm with which the Member is affiliated. However, in no event will we provide personal information to the public unless required by a subpoena, search warrant or other legal process or in case of imminent physical harm to the public or other Members.

7. **Orders/Credit Card Information.** SAR sells various real estate related products and services to its Members. In order to process and complete orders, we may need to access your Member information. This information will only be used to process your order. If you pay for your products or services by credit card, we will need to ask you for your credit card number and expiration date, which is used solely to complete your order and is destroyed.

8. **Choice/Opting Out.** SAR recognizes the importance of your privacy. If you do not want your Member information displayed or used in one or more of the manners described above, please complete the section below.

If you decide later that you wish to opt in or out of having your name and business contact information included in the Membership Directory, please e-mail us at: membership@sacrealtor.org or write us at: Member Services, 2003 Howe Avenue, Sacramento, CA 95825. To insure your request is processed in a timely manner, please provide your name, address, e-mail address, phone number and Broker's name. It may take up to (6) six weeks for SAR to process your request. You may continue to receive communications and your information may continue to be reproduced in the Membership Directory during that time period.

PLEASE NOTE: If you are serving as a Director or Committee Chair or Member of SAR you cannot opt out of having your name reproduced and your business contact information used in the manner described in Section 5 above.

9. **Corrections/Updates.** If there is Member information about you that SAR maintains which needs to be corrected or updated, please e-mail us at membership@sacrealtor.org or write us at Member Services, 2003 Howe Avenue, Sacramento, CA 95825.

10. **Changes in This Policy.** From time to time, SAR may need to change this Privacy Policy to better meet the needs of our Members. We reserve the right to change this Policy at any time. Such changes may be made without prior notice. We encourage you to periodically check this Privacy Policy statement for the changes we make. Changes to this policy will be effective when posted on SAR's web site unless determined otherwise by the SAR Board of Directors.

Under no circumstances will SAR intentionally display or publish your personal information including home addresses and home telephone numbers unless this information is also listed as your business address and telephone number.

Please read the privacy policy above carefully. Pursuant to this policy, you have a choice regarding whether or not you would like your business contact information published in a Membership Directory, or displayed on the SAR, C.A.R. and NAR websites. If you want to **opt out** of any of these, please indicate below.

Complete this section ONLY if you want to opt out.

Please write your initials next to ONE option only

_____ **Option #1 – Complete Removal** Please remove my business contact information (including e-mail) from the SAR, C.A.R. and NAR websites and any published Membership Directories. I understand that this also means I will not receive e-mail messages from SAR.

_____ **Option #2 – E-mail Opt Out Only** I do not wish to receive e-mail communications from the Association. I understand that this means my e-mail address will not be listed on the SAR, C.A.R. or NAR websites or any published Membership Directories, although my business contact information, minus my e-mail address, will continue to be listed; and that I will not receive the weekly SAR e-mail which communicates educational opportunities, information on Association events, and important policy changes at the Association.

TERMS AND CONDITIONS OF MEMBERSHIP

- A. Persons other than principals, partners, corporate officers or branch office managers of real estate or appraisal firms must remain employed by or affiliated with a Designated REALTOR® (member broker) to be eligible for REALTOR® membership.
- B. I agree to abide by the bylaws, policies and rules of Sacramento Association of REALTORS®, California Association of REALTORS® and the National Association of REALTORS®.
- C. I understand that the National Association of REALTORS® requires an orientation and mandatory training on the Code of Ethics. Appointments for orientation are required.
- D. I authorize the Association or its representatives to verify the information provided by me in this application by any method including contacting the Department of Real Estate, my current or past responsible broker, and/or any Association where I held, or continue to hold, any type of membership to release all my membership or disciplinary records to this association, including

information regarding 1) all final findings of Code of Ethics violations or other membership duties within the past three years; 2) pending ethics complaints (or hearings); 3) unsatisfied discipline pending; 4) pending arbitration requests (or hearings); and 5) unpaid arbitration awards or unpaid financial obligations. I understand that any information gathered under this authorization may be used in evaluating my application for membership and future disciplinary sanctions. I waive any legal claim or cause of defamation of character that may arise from any action taken to verify, evaluate or process this application or other use of the information authorized and released hereunder.

- E. By signing below, I expressly authorize the Association, including the local, state, and national, or their subsidiaries or representatives to fax, e-mail, telephone or send by U.S. mail to me at the contact information I provide.
- F. A condition of membership in the Association as a REALTOR® is that you agree to binding arbitration of disputes. As a REALTOR® (including Designated REALTOR® and Broker Associate) member, you agree for yourself and the corporation or firm for which you act as a partner, officer, principal, or branch office manager to binding arbitration of disputes with 1) other REALTOR® members of this Association; 2) with any member of the California or National Association of REALTORS®; and 3) any client, provided the client agrees to binding arbitration at the Association. Any arbitration under this agreement shall be conducted using the Association facilities and in accordance with the Association rules and procedures for arbitration.

DESIGNATED REALTORS® (BROKERS) APPLICANTS ONLY

Broker applicants must provide the Association with a list of licensees employed by or affiliated with them. Brokers must also regularly update the Association on any changes, additions or deletions from the list. The list of agents currently affiliated your license must be attached to this application.

As stated in the SAR by-laws, your dues are based upon the number of licenses you hold, less the Realtors® who join the Association in their own right. If the individuals named on the attached list continue to operate under your license, your dues obligation will include them *unless they currently hold REALTOR® membership through SAR or another REALTOR® association*. **You will be billed non-member dues for any agent affiliated with your license who does not pay Association dues in their own right. Failure to pay those dues when due will result in the suspension of your REALTOR® Membership.**

I agree to these terms.

Signature of Applicant _____ Date of Signature _____

AUTHORIZATION

I certify that I have read and agree to the terms and conditions of this application and that all information provided in this application is true and correct to the best of my knowledge.

I am aware that dues and fees are non-refundable.

Signature of Applicant _____ Date of Signature _____

Sacramento Association of REALTORS®

New Member Orientation Appointment Form

For brokers/agents applying for membership in the

Sacramento Association of REALTORS® only

Effective January 1, 2023 the MANDATORY New Member Orientation consists of two parts: completion of the online NAR Ethics course AND attendance at a live in-person New Member Orientation with SAR.

Your REALTOR® Membership is provisional until your orientation requirements are met. You have sixty (60) days to complete both parts. If you fail to complete this mandatory New Member Orientation within ninety days, your REALTOR® membership will be suspended and your broker notified.

We will send you an email with instructions on how to complete the NAR Ethics course.

Name _____ Phone: _____

- **You will receive a certificate of completion via e-mail within 24 hours of successfully completing the NAR Ethics course.**
- **You have sixty (60) days to complete both parts.**

2024 SAR Orientation Schedule:

Orientation held in-person at SAR, located at 2003 Howe Avenue in
Sacramento from 9 am to 11 am. Please choose from one of the dates listed below:

Wednesday, Jan. 10 2024

Thursday, Feb. 8, 2024

Tuesday, Mar. 19, 2024

Tuesday, Apr. 23, 2024

Wednesday, May 15, 2024

Tuesday, June 11, 2024

Thursday, July 18, 2024

Wednesday, Aug. 14, 2024

Sacramento Association of REALTORS®
 Designated REALTOR® & REALTOR®
 Fee Schedule
 2024 Membership Dues

Only New Members may pay the prorated amounts below. Returning Members should contact Member Services (916.922.7711) to determine the amount due.

<i>If joining SAR in</i>	<i>Dues</i>	<i>Admin Fee</i>	<i>REALTOR Action Fund (optional)*</i>	<i>Total</i>
January	\$742.00	\$300.00	\$20.00	\$1,062.00
February	\$683.92	\$300.00	\$20.00	\$1,003.92
March	\$625.83	\$300.00	\$20.00	\$945.83
April	\$567.75	\$300.00	\$20.00	\$887.75
May	\$509.67	\$300.00	\$20.00	\$829.67
June	\$451.58	\$300.00	\$20.00	\$771.58
July	\$393.50	\$300.00	\$20.00	\$713.50
August	\$335.42	\$300.00	\$20.00	\$655.42
September	\$277.33	\$300.00	\$20.00	\$597.33
October	\$219.25	\$300.00	\$20.00	\$539.25
November	\$161.17	\$300.00	\$20.00	\$481.17
December	\$103.08	\$300.00	\$20.00	\$423.08

The REALTOR Action Assessment (\$69 of the \$225 C.A.R. Dues) will automatically be deposited into CREPAC, CREIEC, and/or IMPAC and used for other political purposes. Those wishing to have their assessment entirely applied for more general political purposes may specify in writing and it will be redirected into a different account instead of one of the dedicated California real estate PACs (CREPAC, CREIEC, or IMPAC). Designated REALTORS® must pay the \$69 REALTOR® Action Assessment for each licensee of that DR (as shown in the nonmember count), and the payment will be treated in the same manner as the REALTOR® Action Assessment for members.

*The \$20 to the REALTOR® Action Fund is optional. Political contributions are not deductible as charitable contributions for federal and state income tax purposes. Dues payments and assessments (S.A.R., C.A.R. and NAR) and contributions to "REALTOR® Action Fund" are not tax deductible. Visit https://sacrealtor.org/documents/2023_Legal_verbiage.pdf for legal notice.

Dues can be paid by check, credit card, money order or cash and are non-refundable.



Please make checks payable to:

Sacramento Association of REALTORS®
 2003 Howe Avenue
 Sacramento, CA 95825

Phone: 916-922-7711 | Fax: 916-246-2790

APPLICATION FOR REALTOR[®] MEMBERSHIP

Credit/Debit Card Payment Authorization

Dues and fees are NON-REFUNDABLE

Please consult the dues schedule or the SAR Member Services staff for current dues.

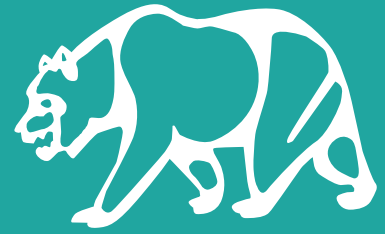
Credit Card No. _____ Exp. Date _____

Name on card _____ 3-or-4 digit
Security Code _____

Amount to charge \$ _____

Authorized signature _____

Help Protect Your LIVELIHOOD



The REALTOR® Action Fund is important for your business, we highly encourage all SAR Members to invest a minimum of \$148.

Elected officials at the Local, State, and National level make decisions every day that will impact your business and private property rights.

FEDERAL

Although the Fair Housing Act has progressed, it does not offer all protections to the LGBTQ community by not including sexual orientation and gender identity in the protected classes. NAR updated their Code of Ethics to guarantee that all people are covered in their housing practices by stating: REALTORS® shall not deny equal professional services, be parties to any plan or agreement, or in their real estate employment practices discriminate against a person or persons for reasons of race, color, religion, sex, handicap, familial status, national origin, sexual orientation, or gender identity. NAR is currently supporting legislation that will add LGBTQ as a protected class nationwide to the Fair Housing Act.

SACRAMENTO REGION

- REALTORS® successfully defeated rent control in the past, but we are facing another rent control initiative in the City of Sacramento likely in 2020. It is imperative that the Sacramento Association of REALTORS® fight to defeat any rent control bill as it harms the housing industry as a whole.
- The City of Sacramento and City of West Sacramento are attempting to implement a requirement that all homes be permit compliant at point of sale, which will likely involve electrification of appliances. The Sacramento Association of REALTORS® needs to combat this proposal and promote other options that won't delay or prevent the buying and selling of homes.
- The City of Elk Grove considered requiring all real estate agents to get their own business license, rather than the broker holding one license for an office.

STATE OF CALIFORNIA

- REALTORS® successfully defeated Assembly Bill 1506 (2018) which would have repealed Costa Hawkins which sets necessary limits on the kind of rent control policies cities are able to impose.
- REALTORS® also successfully defeated a bill that would have significantly weakened private property rights in San Francisco by mandating a five year "hold period" before the owner of a unit could convert that unit to another use or withdraw it from the market.

Money invested in the REALTOR® Action Fund goes to defeat proposals that would negatively impact your ability to do business, as well as positively influence things that help REALTORS® and private property rights.

Please consider investing at least \$148 in the REALTOR® Action Fund to protect the future of your business.

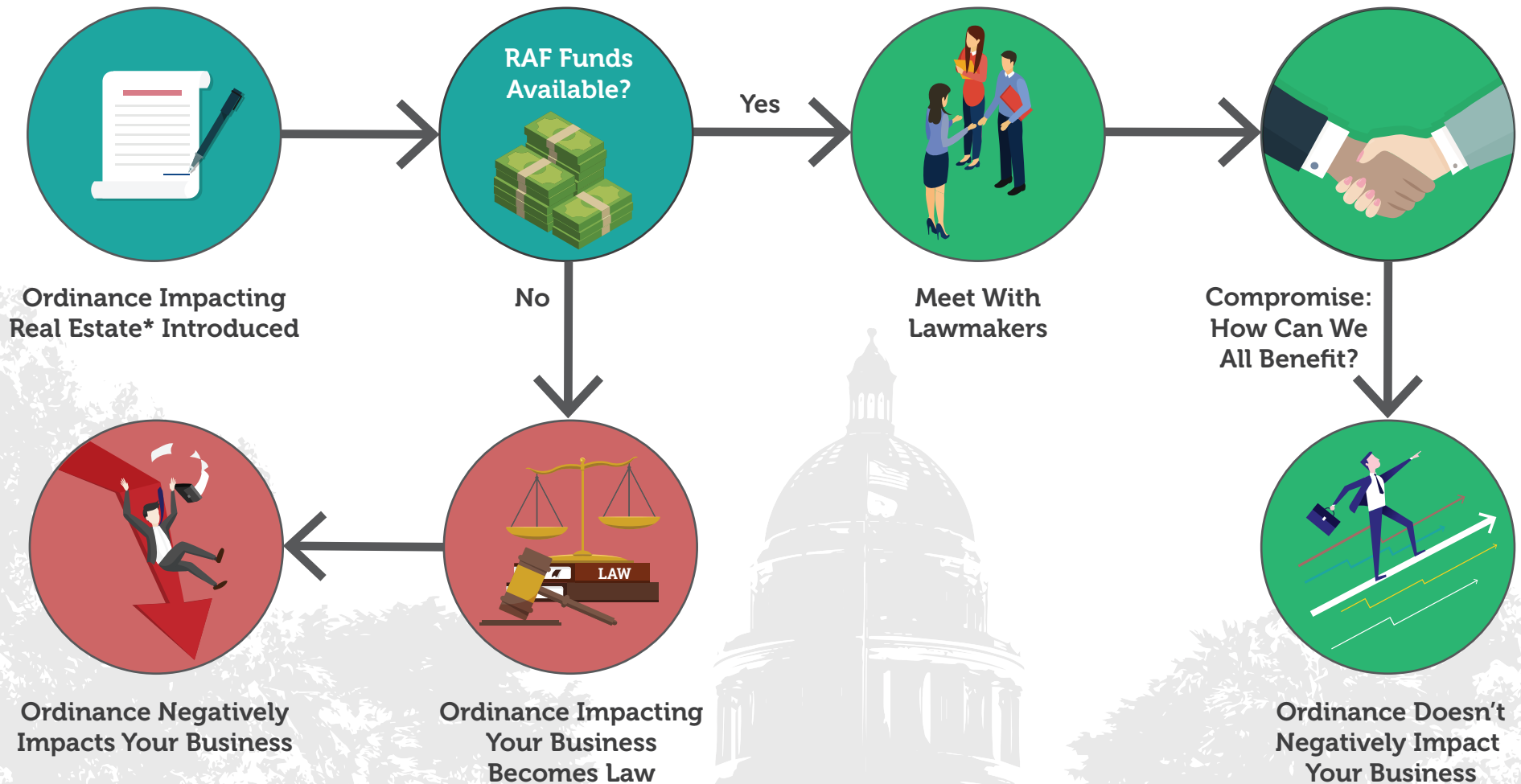


Derek Catron
916.437.1208
DCatron@sacrealtor.org
raf.sacrealtor.org



REALTOR® Action Fund (RAF)

Political Involvement Saves You Money



*Ordinances Include: Point of Sale Inspections, Rent Control, Independent Contractor Withholdings, and Restrictions to Private Property Rights.

For information on how to donate visit raf.sacrealtor.org