DATE

Monday, September 10, 2018

TIME

9:30am - 11:30am

# LOCATION

SAR Mack Powell Event Center 2003 Howe Avenue Sacramento, CA 95825

# COST

\$10 (REALTORS®) \$15 (non-REALTORS®) if paid by Friday, Sept. 7

\$20 (REALTORS®) \$25 (non-REALTORS®) if paid after Friday, Sept. 7

# TO REGISTER

Register online at http://ims.sacrealtor.org or fax with payment to 916-779-3945.

Questions: 916-437-1210

## **CANCELLATION POLICY:**

All registrants must cancel at least 48 hours in advance to receive refund (Illness, accident or death in the family excluded).



This class counts toward SAR's ACE Award. For details, visit https://sacrealtor.org/ace-award



2003 HOWE AVE. SACRAMENTO CA 95825-0176

For a complete schedule of classes, visit www.sacrealtor.org



# Sell More Homes Offering the HECM for Purchase Program (H4P) to your Clients Age 62 and Older

- Objective & Background
- Jack & Diane "3" Minute Video
- How Does the HECM for Purchase (H4P) Work
- How the HECM for Purchase Program (H4P) Significantly Increases Your Buyer's Purchasing Power
- How to Sell More Homes at a Higher Price Point
- Understanding the Opportunity
- Pre-Approval Process
- 21-Day Turn Time (Application to Funding)
- Value Proposition / Why Partner with RFS
- Q&A

Any photos taken during the course of the event may be used for future advertising or posted on social media. If you do not wish your photo to be published, please inform the Association.

This course is sponsored by the Sacramento Association of REALTORS®. However this sponsorship does not constitute an endorsement of the views or opinions which are expressed by the instructor, authors or lecturers.

Sell More Homes - Sept. 10

### REGISTRATION FORM

NAME	COMPANY
ADDRESS	CITY
EMAIL	PHONE
METHOD OF PAYMENT: (Please check one) VISA MASTERCARD	AMEX DISCOVER CHECK (MAKE CHECK TO SAR) AMOUNT ENCLOSED: \$
ACCOUNT NAME	ACCOUNT NUMBER
SIGNATURE	FXPIRATION DATE SECURITY CODE