

25%
DISCOUNT
for New SAR Members
* as of September 2017

lead generation
contracts
disclosures
zipForm®
time mastery



- SAR's premier educational series
- Courses designed for new and returning agents
- \$120 for full series - includes lunch on Days 1-4
- Registration details on reverse side
- Questions - Marcus - 916.437.1210 or marroyo@sacrealtor.org



REAL ESTATE TRAINING INSTITUTE

RETI '18

5 DAY INTENSIVE

SEPTEMBER 14

DAY

1

Real Estate: Living the Dream and Profiting from It

9:00 - 10:30am | Dean Rinker

Tips to Make Your Business Life Easier

10:45 - 12:15pm | Paula Swayne

Being an Ethical Agent

12:45am - 4:00pm | Dave Tanner, Esq

SEPTEMBER 21

DAY

2

Understanding the Residential Purchase Agreement

9:00 - 12noon | Dave Tanner

Legal Aspects of Listing Agreements

1:00 - 4:00pm | Dave Tanner

SEPTEMBER 28

DAY

3

Time Mastery for REALTORS®

9:00 - 12:30 | Michael Lee

Lead Generation

1:00 - 4:30pm | Michael Lee

OCTOBER 5

DAY

4

Introduction to zipForm®

9:00am - 11:00am | Elisabeth Morgan

Get your Offer Accepted

11:15am - 1:00pm | Lori Logan

Essential Disclosures

1:30 - 4:00pm | Aria Salehpour

OCTOBER 12

DAY

5

Think like an Appraiser

9:00am - 11:00pm | Ryan Lundquist

Graduation

11:15pm

RETI '18

5 DAY INTENSIVE

Save 75%
with SAR's Education Club Card



For more info, contact Patricia at pano@sacrealtor.org

REGISTRATION FORM

Register online at ims.sacrealtor.org or fax to 916.779.3945 or scan and email to marroyo@sacrealtor.org.
You may also drop form off at SAR's Education Department

I wish to attend...

- RETI full 5 Day Intensive - \$120
- RETI full 5 Day Intensive for new members - \$90
*Members who have attended new member orientation
by September 2017.*

The following individual sessions at \$30/each:

- Day 1 - September 14
- Day 2 - September 21
- Day 3 - September 28
- Day 4 - October 5

The following individual session is \$20:

- Day 5 - October 12

NAME

COMPANY

EMAIL

PHONE

Credit Check

AMOUNT ENCLOSED: \$ _____

ACCOUNT NAME

ACCOUNT NUMBER

EXPIRATION DATE

SECURITY CODE

SIGNATURE



This educational program counts toward SAR's ACE Award.

For details, visit <https://sacrealtor.org/ace-award>