COMMERCIAL REAL ESTATE EDUCATION - Lunch & Learn

The Top 10 Financial Analysis Tools

Presented by **Jim Little, CCIM®**

Jim Little, CCIM®, is a successful California real estate broker, consultant, and investor with over 30 years of experience. He has completed IRC Section 1031 exchanges involving 28-undivided interests in eleven properties, an exchange involving $52.8 million in replacement property as well as exchanges on properties in excess of $13 million, and he has closed many complex transactions including a loan involving over thirty parcels. Jim is the developer of the Power Analy$I$™ and Computer Calc™ software programs featured on his www.1031.com website.

In this dynamic 90-minute program, Jim Little will use his Power Analy$I$™ and Computer Calc™ programs to present the following timely topics:

- Calculation of leasing commissions, amortization of tenant improvements, and a termination penalty
- The positive and negative sides of leverage
- A review of the cash-on-cash return (the "Equity Dividend")
- Present Value vs. Net Present Value
- Introduction to NUS, the great equalizer
- IRR: The Bottom Line - Impact with changes in vacancy, inflation, and interest rates

Any photos taken during the course of the event may be used for future advertising or posted on social media. If you do not wish your photo to be published, please inform the Association. This course is sponsored by the Sacramento Association of REALTORS®. However this sponsorship does not constitute an endorsement of the views or opinions which are expressed by the instructor, authors or lecturers.

DATE

Wednesday, April 12, 2017

TIME

12:00pm - 1:30pm

LOCATION

SAR Mack Powell Event Center
2003 Howe Avenue, Sacramento, CA 95825

COST

$20
Lunch registration deadline: Monday 4/10
Lunch not provided after registration deadline

TO REGISTER

Register online at http://bit.ly/2n4KgQq

Or fax : 916.779.3945

Questions - call Patricia at 916.437.1210

*24 hour cancellation notice needed to receive refund.

SACRAMENTO ASSOCIATION OF REALTORS®
COMMERCIAL DIVISION

REGISTRATION FORM

Top 10 Financial Analysis Tools - Wednesday, April 12, 2017

NAME _____

COMPANY _____

ADDRESS _____

CITY _____

EMAIL _____

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METHOD OF PAYMENT: (Please check one) ☐ VISA ☐ MASTERCARD ☐ AMEX ☐ DISCOVER ☐ CHECK (MAKE CHECK TO SAR)   AMOUNT ENCLOSED: $ _____

ACCOUNT NAME _____

ACCOUNT NUMBER _____

SIGNATURE _____

EXPIRATION DATE _____   SECURITY CODE _____