

# SAR SPECIAL PRESENTATION

## DATE

Thursday, January 10, 2013

## TIME

10:00am - 12noon

(Please arrive at 9:45am for registration.)

## LOCATION

SAR Mack Powell Auditorium

## COST

\$10 (Members) \$15 (non-Members)  
if paid by Monday, Jan. 7

\$15 (Members) \$20 (non-Members)  
if paid after Monday, Jan. 7

\*Broker Tuition Card Class

## CREDIT

No DRE credit

## TO REGISTER

Register online at [ims.sacrealtor.org](http://ims.sacrealtor.org)  
or fax with payment to 916-779-3945.

Questions: 916-437-1210

\*24 hour cancellation notice needed to receive refund.

SACRAMENTO



ASSOCIATION OF REALTORS®

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SACRAMENTO  
CA 95825-0176

For a complete schedule of classes,  
visit [www.sacrealtor.org](http://www.sacrealtor.org)

# Tax Strategies

*for the Real Estate Professional*

Instructor: Kelly Clark, Bradford and Company Inc.

Many of us assume our accountants take care of our taxes... but forget that WE are the ones giving them the numbers and records they are using to prepare our tax return.

This seminar will help identify between \$2,500 and \$27,000 in NEW deductions that can be used right away to pocket thousands in tax savings. These deductions are based in tax law, but presented in simple English that all of us can easily understand.

## You will learn...

- Stimulus Package Deductions - For 2012 and updates for 2013! Now is the time to implement these deductions so you save thousands on your tax return.
- Increase your income – How to use the tax side of your business to INCREASE your spendable income.
- Entertainment Strategies – 2 remarkable entertainment deductions available to Real Estate Professionals that may surprise you.
- Double Entertainment Deductions – How to safely transform 50% entertainment deductions into 100% deductions.
- Audit-Proofing - Documentation tips that will save you time, all the time.
- Help Your Accountant – How you can help your accountant work more effectively on your behalf.
- Car Strategies - Six methods that produce Thousands in deductions. PLUS!!! NEW first year auto depreciation deduction UPDATES!
- Actual Expenses vs. IRS Method Mileage – New \$25,000 automobile deductions you don't want to lose.
- IRS Audit - Reduce your chances – Red flags to avoid!
- Home Office Deduction – Why Real Estate Professionals may now safely qualify for this remarkable deduction and how it transforms personal commuting to deductible business miles.
- Learn how a 105 Medical Plan can turn your family's medical expenses into tax-favored business expenses.

## REGISTRATION FORM

Tax Strategies - January 10, 2013

NAME \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_

EMAIL \_\_\_\_\_

PHONE \_\_\_\_\_

METHOD OF PAYMENT: (Please check one)  VISA  MASTERCARD  AMEX  DISCOVER  CHECK (MAKE CHECK TO SAR)

AMOUNT ENCLOSED: \$ \_\_\_\_\_

ACCOUNT NAME \_\_\_\_\_

ACCOUNT NUMBER \_\_\_\_\_

SIGNATURE \_\_\_\_\_

EXPIRATION DATE \_\_\_\_\_

SECURITY CODE \_\_\_\_\_